

# Fujitsu BW on SAP HANA Enhance. Optimize. Migrate.

Take your business to the next level with better and quicker decision making. The Fujitsu SAP BW migration on HANA solution is an SAP-qualified rapid deployment offering, providing a comprehensive solution for companies that want to migrate their existing database to SAP HANA.

Make your existing SAP BW system perform better with no disruptions to content or processes.

### **Business Challenges**

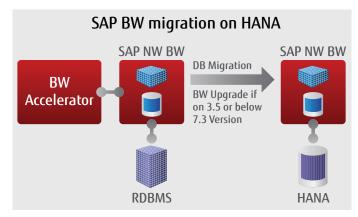
- Lacking reporting performance as well as high data latency
- Complex IT landscapes and high IT workload
- Disruption of the BW application due to changes in the BW environment
- No guarantee about planning time and effort involved in a database migration
- No certified resources to conduct technical database migration
- No end-to-end solution based on individual customer needs

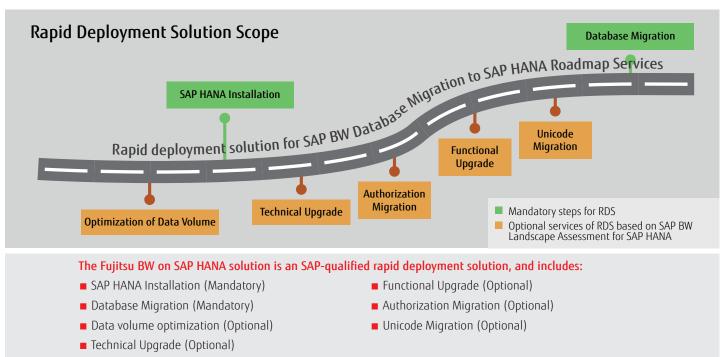
# Fujitsu SAP BW migration on HANA Solution

As a global pioneer in providing solutions in the BW on HANA space, Fujitsu understands your existing BW landscape, allowing for rapid deployment of HANA. Fujitsu uses its SAP BW tools to assess your database landscape and ensure you get services that are best fit for your business. Fujitsu SAP BW migration on HANA is an SAP-qualified rapid deployment soution, and takes an integrated approach to address your decision making needs. High performance Fujitsu Primergy servers ensure efficient processing of your data. These servers, combined with Fujitsu services,

help you migrate to SAP HANA without disturbing your existing BW processes.

As part of its SAP BW migration on HANA solution, Fujitsu provides an end-to-end offering, combining the benefits of SAP rapid deployment solutions for HANA with Fujitsu infrastructure, expertise, and services.





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# Fujitsu SAP HANA Value Proposition

- Member of HPI (Hasso Plattner Institute and Future Lab) as "think tank" for SAP In-Memory technology
- Tier 1 partner for SAP HANA for infrastructure and service SAP runs HANA on Fujitsu platform
- Fujitsu SAP BW migration on HANA solution is an SAP-qualified rapid deployment solution
- HANA ramp up customer experience: Mitsui / Japan
- Leading role in SAP HANA multi-node solutions and driver for future HA and DR scenarios
- Scalability from 128 GB to several TB of RAM
- HANA runs on x86 / Linux/NFS technology => 10+ years SAP solution expertise (e.g. with FlexFrame for SAP)

### Business Benefits of the Fujitsu BW on HANA solution

- Superior Reporting Performance
- Real-Time Data Access
- Simulate More and Plan Faster
- Superior Loading Performance
- Simplified Maintenance
- Modeling Flexibility
- Migration without reimplementation
- No disruption of existing scenarios
- Simplified process due to streamlined steps
- Planning security due to fixed price and time for migration
- End-to-end solution based on individual customer needs

# SAP in-Memory Computing expertise from Fujitsu - a Tier-one SAP HANA partner

Fujitsu and SAP have collaborated successfully for almost four decades in developing solutions that enable customers to obtain maximum value from their IT investments. Consequently, SAP has been using Fujitsu know-how and infrastructures in its own data centers for years and most recently to run SAP HANA. Furthermore, Fujitsu is a founding member of the HPI(Hasso-Plattner-Institute) Future SOC Lab and thus deeply engaged in several initiatives supporting further development of SAP In-Memory Computing technology.

Further information www.fujitsu.com/fts/hana





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### About Fujitsu

Fujitsu Australia and New Zealand is a leading service provider of business, information technology and communications solutions. As the third largest ICT company in the Australian and New Zealand marketplace, we partner with our customers to consult, design, build, operate and support business solutions. From strategic consulting to application and infrastructure solutions and services, Fujitsu Australia and New Zealand has earned a reputation as the single supplier of choice for leading corporate and government organisations. Fujitsu Australia Limited and Fujitsu New Zealand Limited are wholly owned subsidiaries of Fujitsu Limited (TSE: 6702).

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