FUJITSU

Application Modernization

Enterprise Business Services, Salesforce.com

Challenges: Keeping pace with the latest advancements of your SaaS solution provider can be challenging for any size organization. The Fujitsu Application Modernization service validates that your customizations are aligned with the latest Salesforce.com features and the goals of your organization.

KEY BENEFITS

Knowing that you are leveraging the most out of your salesforce.com investment

The advantage of professional experience and best practices applied to their customized Force.com implementation

A detailed report with prioritized issues and recommendations provided to your organization for review and implementation

An customized application that can sustain and support the constant changes in your business

Today's businesses must be agile. Constant change comes from every direction:

- Mergers and acquisitions
- Re-organizations
- New regulations
- Economic pressures
- Competitive pressures
- Fluctuations in customer demand

Unfortunately, most applications are not designed for flexibility, and the unpredictable costs and resources needed to update these applications are constraining business instead of enabling it. The following changes that are a constant in the world of SaaS can quickly render your organization's applications inefficient and outdated:

- Multiple releases per year
- Functionality changes
- A quickly growing ecosystem
- Changes in integrated solutions

OVERVIEW

Our highly trained team of certified Salesforce.com experts provides our customers with the advantage of professional experience and best practices applied to their customized Salesforce.com implementation. We pride ourselves on being trained on the latest Salesforce.com technologies and our six-year partnership as a Global Integration partner for Salesforce.com with over 200 successful engagements. The modernization process begins with the assessment phase which is a detailed review of your organization's Salesforce.com implementation covering configuration and advanced customizations. The goal of the review is to identify any lingering or potential issues, find modernization opportunities, and realign your applications with business priorities.

Once the assessment is complete, a detailed report with prioritized issues and recommendations will be provided to your organization for review. When all of the necessary follow-up activities are completed, the next phase of modernization implementation can begin. Upon agreement, your issues will be implemented in this phase leveraging the findings and application experience gained from the assessment.

Phase I - Assessment and Design Services

- Configuration review to uncover customization issues
- Code review to uncover performance, scalability, and upgrade issues
- Modernization review to identify areas for new feature use and any end-of-life features that should be upgraded
- A comprehensive report of detailed prioritized issues and recommendations

Phase II - Modernization Implementation

- Establish level of effort for items identified in the assessment phase
- Develop, test, and deploy modernization requirements

ABOUT FUJITSU AMERICA

Fujitsu America, Inc. provides a complete portfolio of business technology services, computing platforms, and industry solutions. Fujitsu platform products are based on scalable, reliable and high-performance server, storage, software, point-of-sale, and mobile technologies. Fujitsu combines its renowned platform offerings with a full suite of onshore, nearshore and offshore system integration, outsourcing, and datacenter services covering applications, operations, infrastructure, customer service, and multi-vendor lifecycle services. Fujitsu provides industry-specific solutions for retail, manufacturing, healthcare, government, education, financial services, and telecommunications sectors.

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