**Glovia OM Purchasing Benefits** 

glovia OM Purchasing enables efficient, cost-

effective and paperless procurement of

procurement process through delivered

products and services. It streamlines your

purchase requisition, request for quotation,

functionality. The procurement process is

exception-based alerts and notifications.

glovia OM Purchasing manages supplier

information so you will have the answers that

you to maintain supplier contacts and price

books in multiple currencies. You can also

maintain supplier hierarchy with

you and your suppliers need. The system allows

supported by approval workflows and

**Supplier Information** 

multiple addresses.

purchase order, receiving and invoice matching

# Fact Sheet glovia OM Purchase Order Overview

Your Business in the Cloud: What is missing in your cloud solution?

Visibility and Control Over Your Suppliers and Inventory

Your supply chain does not stop at your delivery docks and neither should your system. To synchronize supply with demand, you must pass forecast and collaborate with your suppliers, strengthen and automate business processes, and coordinate the complex flow of materials and services from suppliers to your facilities.

#### **Bid Process**

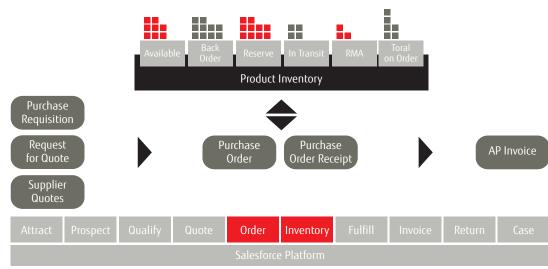
Typical purchasing systems automate little more than purchase order generation, an activity normally found at the end of the purchasing cycle. glovia OM extends the functionality of purchasing beyond the purchase order by maintaining your purchasing requests from users. In order to get the best value for your procurement, supplier quotes give your business an edge over your competitors. glovia OM gives you the tools you need to have one of the leading procurement processes in your business.

#### Purchasing

Purchase orders help you manage suppliers, control inventory levels and record your financial obligations. glovia OM reduces administrative costs and delays with automatic approvals, requisitions and related invoices. Additional functionality includes the ability to support standard purchase orders, requisitions, receiving, and supplier returns. Purchase orders provide information about each supplier and supports order for stock, non-stock, and service items. Orders can include multiple deliveries per line item and multiple ship-to locations as well as drop shipments.

#### Invoice

glovia OM gives you the ability to create supplier invoices based on your received purchases. This allows you to accurately gauge and track the purchased amounts in your business. It will also help you track payments and the payment method used.









# Extend the Salesforce Platform with glovia OM Purchase Order Management

## **Benefits**

- Streamline the purchasing process
- Manage all purchasing activities online via a desktop, mobile and vendor portal
- Manage global procurement with multi language and currency support
- Efficiently procure goods and services
- Paperless procurement with approvals workflows

# **Key Features**

- Purchase requisition for product or service
- Request quote from multiple suppliers
- Manage supplier quotes
- Approve supplier quotes and select vendors
- Create purchase orders for products and services
- Supplier price books
- Drop shipment
- Track purchase order approvals and order status
- Receive purchase orders with an option for a partial quantity receipt
- Assign lot and serial numbers when receiving purchase orders
- Create, match and approve AP invoice for purchase orders



# Creating Purchase Order

The purchase order can be created in a variety of ways depending on the business use case. Procurement happens when there is a need for products or services. For drop ship and purchase to order items glovia OM provides you with the ability to create a purchase order based on your sales order. In addition, purchase orders can be created from your supplier bids or simply from purchase requisition. Another option to start your purchasing is based on your product planning. By determining the quantity that you like in your inventory, glovia OM is smart enough to show you the products that you need to reorder in order to maintain your inventory levels.

# Entering Products and Services on a Purchase Orde

Products and services can be entered in multiple ways on a purchase order. It can be created based on a single product or service. It can be created from supplier price books. It can be created from history based on what you have ordered in the past. In fact, for efficiency, you can also copy your previous purchase order to create a new purchase order. You have the option to copy all or selected line items and an option to reset your supplier defaults.

# Receiving your Order

Whether you receive entire or partial purchase order, glovia OM allows you to record exactly what you received. You have the option to receive your order in full. You also have the option to receive your order one line item at a time. Another option at your fingertips is the ability to receive partial quantities of each line item. After receiving items, you have the option to record serial and lot numbers. You also have the option to reject and return the products to the supplier.

# Inventory replenishment

glovia OM Purchasing helps control inventory levels and match supply with demand. The solution allows you to forecast your inventory and automatically lets you know when your inventory is low and needs repurchasing.

#### Invoicing

Supplier invoice is the last step in the purchasing process. glovia OM allows you to enter or import supplier invoice and match them to purchase order and receivers. Matched invoices with no discrepancy can be approved for payment and journal entries can be created.

#### About Fujitsu America

Fujitsu America, Inc., is a leading ICT solutions provider for organizations in the U.S., Canada and the Caribbean. Fujitsu enables clients to meet their business objectives through integrated offerings and solutions, including consulting, systems integration, managed services, outsourcing and cloud services for infrastructure, platforms and applications; data center and field services; and server, storage, software and mobile/tablet technologies. For more information, please visit: http://solutions.us.fujitsu.com/ and http://twitter.com/fujitsuamerica

#### More information

Learn more about Fujitsu glovia OM, please contact your Fujitsu sales representative or contact us at: Solutions\_SFDC@us.fujitsu.com

#### Fujitsu green policy innovation

Fujitsu Green Policy Innovation is our worldwide project for reducing burdens on the environment. Using our global knowhow, we aim to resolve issues of environmental energy efficiency through IT. Please find further information at: www.fujitsu.com/global/about/environment/



#### Copyright

Fujitsu, and the Fujitsu logo are trademarks or registered trademarks of Fujitsu Limited in the United States and other countries. Salesforce and force.com are trademarks or registered trademarks of salesforce.com, inc. in the United States and other countries. All other trademarks referenced herein are the property of their respective owners.

Copyright ©2014 Fujitsu America, Inc. All rights reserved. FPC65-6774-02 12/14 14.1700

# Disclaimer

Technical data are subject to modification and delivery subject to availability. Any liability that the data and illustrations are complete, actual or correct is excluded. Designations may be trademarks and/or copyrights of the respective manufacturer, the use of which by third parties for their own purposes may infringe the rights of such owner.

#### Contact

FUJITSU AMERICA INC. Address: 1250 East Arques Avenue Sunnyvale, CA 94085-3470, U.S.A. Phone: 800 831 3183 or 408 746 6000 Website: http://solutions.us.fujitsu.com Contact Form: http://solutions.us.fujitsu.com/contact Have a question? Email us at: AskFujitsu@us.fujitsu.com

#### Product Developer

Glovia International, Inc. 2250 East Imperial Highway, #200, El Segundo, CA 90245 Email: info@glovia.com Website: http://www.glovia.com/gloviaOM