



# VMware Cloud

**Flexible, scalable,  
secure – your digital  
transformation enabled  
by our industry-leading  
cloud virtualisation  
technology**



Today's leading organisations are increasingly under pressure to pursue the benefits of digital transformation. But in certain industries where far greater levels of security are demanded at OFFICIAL, SECRET and TOP SECRET, digital adoption can pose substantial threats.

## **Secure environments present two specific challenges:**

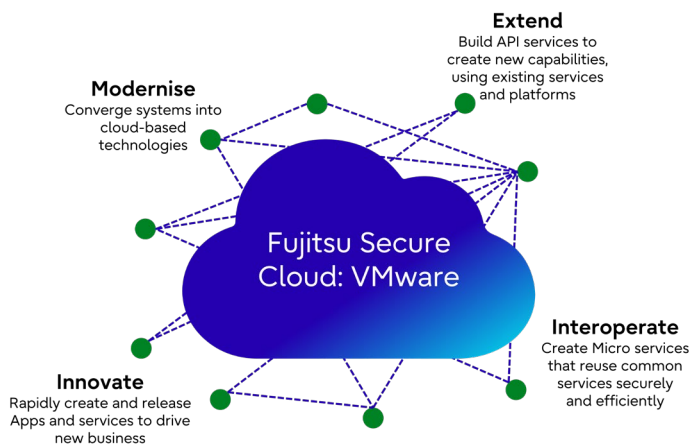
- Migrating existing workloads in a cost-effective way – these legacy workloads are often hosted on small, bespoke infrastructures which are inflexible and inefficient
- Digital transformation projects which demand a flexible cloud platform to enable agile development of cloud native applications and other innovative progression.

A cloud-based approach is the natural starting point to deliver this flexible platform for both existing workloads and cloud native development, and one that will enable future digital innovation. But stringent security demands are stalling many organisation's digital aspirations. So, the challenge dictates that any cloud-based approach is delivered in a secure environment that meets the rigorous requirements of Government Security workloads from OFFICIAL SENSITIVE to TOP SECRET.

## **Designed to enable digital transformation in a secure environment**

To address this specific challenge, Fujitsu has developed the Fujitsu Secure Cloud: VMware, designed for organisations with such stringent security needs. Drawing on Fujitsu's global experience in delivering cloud-based technologies, and based on our next generation digital infrastructure, the industry-leading cloud-based service provides an enablement platform for future digital services.

Fujitsu Secure Cloud: VMware gives an organisation the flexible and scalable cloud platform they demand, in a secure environment.



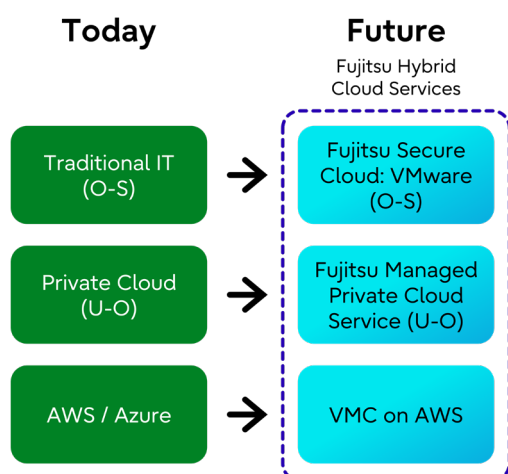
The service enables the migration of legacy environments to a modern cloud-based infrastructure, delivering the benefits of a more efficient and effective hosting environment.

The platform also enables the modernisation and exploitation of existing IT investments, along with the development of new innovative cloud-native applications, providing a solid platform for your future digital strategy.

### Industry-leading cloud virtualisation technology

Fujitsu Secure Cloud: VMware is based on established industry-leading cloud virtualisation technology from VMware. This service utilises VMware's Software Defined Data Centre (SDDC) solutions and has been designed with support from VMware consultants following patterns that have been tried and tested and capable of accreditation for use at OFFICIAL SENSITIVE and above.

Fujitsu can provide customers with an entirely VMware approach across all security domains from OFFICIAL using VMC on AWS, Fujitsu Managed Private Cloud (FMPCS) on a private cloud up to OFFICIAL SENSITIVE and Fujitsu Secure Cloud: VMware for services hosted on private clouds at higher classifications.



### Flexibility in deployment, procurement and pricing

Flexibility is at the heart of the solution design, which includes features that are commonly found in a public cloud environment. Deployment is not restricted by any location which means we can deliver the solution wherever a customer has the need. Fujitsu has the global capability to install and service a deployment anywhere in the world.

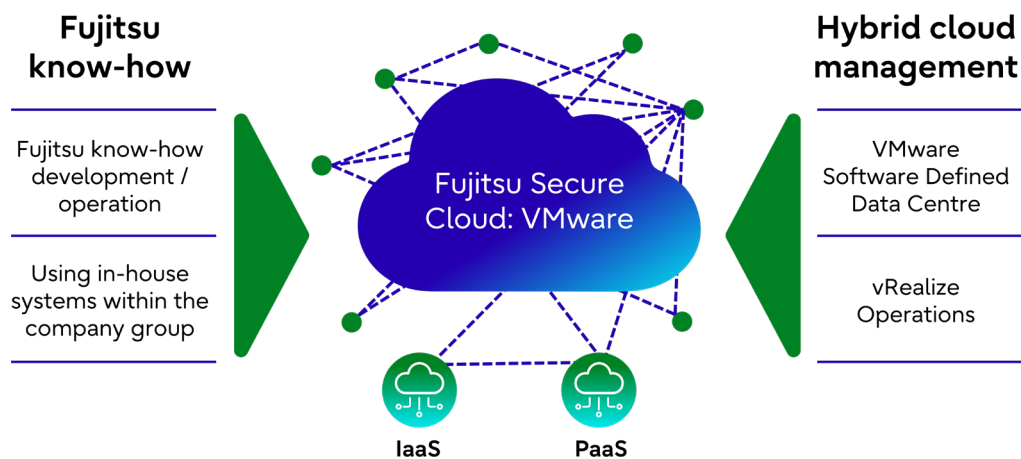
Fujitsu Secure Cloud: VMware can be procured via the UK Government's G-Cloud service and is highly agile offering a variety of flexible pricing mechanisms from a pay-as-you-use pricing model to full asset purchase, depending on the customer's preference. It has been designed to scale starting with a small, entry-level offering. This can be delivered with a range of physical capacities allowing customers to flex workloads as demand dictates, utilising both Infrastructure-as-a-Service (IaaS) and Platform-as-a-Service (PaaS) capabilities. As a purely standalone capability this can also be used in deployed scenarios. The Fujitsu Secure Cloud: VMware can also be used in deployed scenarios where connectivity and hosting services are limited.

### Proven security and information assurance

Our ability to deliver this approach at heightened security levels is well proven. Fujitsu Secure Cloud: VMware Service provides a private or community cloud solution that can run workloads that comply with or exceed relevant Government Security Classifications.

The Fujitsu Secure Cloud: VMware service builds on the extensive experience from Fujitsu of delivering secure solutions for numerous Government services that operate at SECRET and above classifications. In the UK, Fujitsu is certified for Cyber Essentials Plus and has designed the Secure Cloud Service to meet the goals defined in NCSC Cloud Security Principles 1-14. The Fujitsu Secure Cloud: VMware complies with NIST best practice security standards.

Fujitsu will work closely with customers to ensure our information security standards meet the customer's own security and risk management requirements. In addition, Fujitsu shall adhere to all requirements stipulated by industry regulators, including the Defence Cyber Protection Partnership, and HMG Security Policy Framework and supporting Security Policies.



Fujitsu Secure Cloud: VMware Service delivers IaaS and PaaS services built on industry-leading VMware virtualisation technologies

### Private or Community Cloud with high-speed network connectivity

Fujitsu has the flexibility to deliver the Fujitsu Secure Cloud: VMware service as a dedicated private cloud capability for a single organisation, or a community cloud for multiple organisations operating with the same security posture. As the provider of the Global Connectivity Service to the UK Ministry of Defence, Fujitsu is ideally placed to provide high-speed secure network connectivity to support this service.

The Fujitsu Cloud Service can be hosted in one of our dedicated Tier III data centre facilities, the customer's data centres or a combination of both. Fujitsu has the flexibility and capability to deliver an organisation's specific needs and requirements.

### Simplified governance and operations

The Fujitsu Secure Cloud: VMware service provides a self-service User Portal and APIs that enable customers to consume, configure and manage their service. Each organisation will receive unique credentials that gives access for authorised administrators, developers and business to design, provision and approve resources within the Fujitsu Secure Cloud: VMware service. API access is based on VMware's standard API interface which is capable of being used for custom deployment scripts, continuous integration/deployment tools and automated deployment tools such as Terraform, Cloudify or Cloud Foundry.

### Fujitsu Secure Cloud: VMware

Can be deployed wherever a customer has the need. Fujitsu has the global capability to install and service a deployment anywhere in the world, facilitating both fixed and mobile secure communications to the most remote locations.

### Fujitsu and VMware Global Partnership

VMware is a global leader in cloud infrastructure and business mobility, helping customers accelerate their digital transformation. VMware enables enterprises to master a software-defined approach to business and IT with VMware Cross-Cloud Architecture™ and solutions for the data centre, mobility, and security.



Fujitsu has been working on a global basis with VMware for over 15 years, and is uniquely placed in the VMware global partner ecosystem as an OEM manufacturer, reseller, service provider and global systems integrator and outsourcer.

Our partnership has jointly invested building managed services ranging from private clouds to government SECRET clouds, as well as transformational digital workplace solutions and more recently IoT. Amongst other initiatives, VMware and Fujitsu architects have worked extensively to build a robust, supportable and cost-effective private cloud solution for up to SECRET workloads.



## Fujitsu Secure Cloud: VMware service at a glance

**Designed to enable digital transformation in a secure environment** - Fujitsu Secure Cloud: VMware service enables the migration of legacy environments to a modern cloud-based infrastructure, along with the development of new innovative cloud-native applications, in a secure environment from OFFICIAL SENSITIVE and above.

- Built on industry-leading VMware technology, the secure service delivers both Infrastructure-as-a-Service (IaaS) and Platform-as-a-Service (PaaS) capabilities
- An entirely consistent approach is delivered at all security domains from public cloud right up to TOP SECRET
- Deployment is not restricted by any location - Fujitsu has the global capability to install and service a deployment anywhere in the world
- Can be delivered as a dedicated private cloud capability for a single organisation, or a community cloud for multiple organisations operating with similar security postures
- A highly agile service offering a variety of flexible pricing mechanisms from a pay-as-you-use to full asset purchase
- Designed to scale starting with a small, entry-level offering, providing a cost-effective solution
- Self-service portal vastly simplifies governance and operations of the cloud, allowing authorised administrators, developers and business users to select and approve services that comply with pre-defined business policies
- Builds on the extensive experience from Fujitsu of delivering secure solutions for numerous Government services that operate at SECRET or TOP SECRET
- The service can be procured via the UK Government's G-Cloud service.

## Why Fujitsu in Defence & National Security?

Our world is being disrupted. But together with you, Fujitsu's ambition is to build a brighter, more sustainable future for us all.

We want to work together to navigate this digital disruption collaboratively, and explore solutions to the evolving threats we face today. Together, we can exploit technology that will drive high-impact improvement, transform our digital future, and help to make us more sustainable in every way.

We can do this by harnessing technologies such as AI, machine learning, digital twin, quantum, and high-performance computing. Our vision uses the power of everyone, bringing together our integration capabilities and knowledge in managed services with cognitive and advanced technologies that will drive your digital transformation. By elevating people higher up the value chain allows the smartest ideas to emerge to tackle tomorrow's big challenges today – whatever they may be.

With our technological inspiration and business vision from Japan, we touch the lives of millions of people around the world every day. For over 60 years, we've been working at the highest levels of security demanded by militaries, governments, and industry to ensure the UK's most critical infrastructure operates smoothly, 24/7.

We've continually had to adapt to a changing world, and we will keep evolving in the face of future threats. We are diverse, creative, talented, and different. And we are committed to building new possibilities for everyone. By connecting people, technology and ideas, we are making the world more sustainable by building trust in society through innovation.

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