

# Veteran Profile

## Chris Haley



<b>Name:</b>	Chris Haley
<b>Military Service:</b>	32 years
<b>Military Career:</b>	Royal Navy, Commander
<b>Joined Fujitsu:</b>	August, 2023
<b>Fujitsu Career:</b>	Business Development Manager

**"The move to Fujitsu has been a step-up from everything else I've encountered, and the quality of the people around me are off the scale!"**

### Military background

Having left school to train as a bricklayer, it didn't take long for Chris Haley to realise that his natural calling was the sea. Following in his father's footsteps, he joined the Royal Navy in 1987, initially as a Pay Clerk with the unfulfilled promise of work at the British Embassy in Paris. A transfer to the RN Signals Intelligence (SIGINT) Branch followed very quickly, with numerous deployments undertaken thereafter, both above and below the waves, as Chris embarked on what would become a fascinatingly varied and highly successful 32-year Naval career. Throughout this journey, Chris put a talent for languages to excellent use, becoming fluent in Russian and Persian Farsi, amongst others.

In 2004, Chris took a Queen's Commission and returned to the submarine world, followed by several jobs in intelligence, predominantly in SIGINT, with several deployments including Iraq and Afghanistan. Promotion to Lieutenant Commander followed with further overseas operations tackling terrorism in the likes of Somalia, Yemen, Iraq, Syria, and Bahrain, plus counter piracy operations in the Indian Ocean. His final overseas posting was a two-year stint in Stavanger, Norway as a Commander delivering training to NATO Training Audiences, before returning to the UK for his final two years, working as Director of a Defence and cross-agency unit based in Lincolnshire.

Despite various options available to extend his Naval career even further, by 2019 Chris had decided the time was right to seek a new challenge: "I'd exceeded my expectations in terms of what I had achieved in the Navy. I'd reached highest rank and knew there were

no further promotions available to me, so the time was right to move on," explained Chris. And despite the significant amount of time he'd spent away, in recent years he and his wife had been renovating a property in Cheltenham, so for the first time family life was starting to become settled.

### Civilian transition

Prior to leaving the Navy in 2019, Chris engaged with the Careers Transition Partnership (CTP) to prepare for civilian life. His starting point was the 3-day Career Transition Workshop (CTW) aimed at arming military leavers with the essential skills they need for job seeking, including CV writing, interview preparation and suggestions or ideas for suitable retraining courses. "The various CTP resources were fantastic and the overall level of support I received throughout my transition couldn't be faulted," commented Chris.

Consulting roles at Marlborough Communications and Babcock followed, before Chris was approached directly by a recruiter in May 2023 with a role at Fujitsu: "The approach came out of the blue, as I wasn't actively seeking a change, but the opportunity really interested me, so I had to explore it further."

## Life at Fujitsu

Chris joined Fujitsu's Defence & National Security Business Unit as a Business Development Manager in August 2023. One of his initial responsibilities is leading the Business Development for the Intelligence Campaign, an excellent opportunity to call upon his experiences from working in the MOD and with partners across Government. It's early days, but Chris is extremely happy in his new working environment: "The move to Fujitsu has been a step-up from anything else I've encountered, and the quality of the people around me is off the scale."

Chris also appreciates the rigour of structure and process that he has been used to in the Navy, complemented by a terrific support network which has made him feel part of the team in no time at all: "I have a weekly 1-to-1 session with my manager which is a great opportunity to check-in on how I'm feeling, and share some ideas. It really does feel like a very grown up company, and the sense of autonomy is really empowering." Longer term, Chris aspires to become recognised as a trusted expert in his field.

## Why Fujitsu?

For over 50 years we have innovated with the MOD, Government Departments and intelligence communities, co-creating new technologies and capabilities. As a result, Fujitsu has around 4,000 security cleared staff and the experience to deliver and manage both generic industry offerings and those tailored to specialist needs at OFFICIAL, SECRET and ABOVE SECRET classifications.

Our extensive experience working within Defence, and National Security has enabled us to recognise the significant contribution that veterans and reserve personnel bring to the commercial sector. For many years, Fujitsu has helped Service leavers to transition from military to civilian life. Thanks to our close working partnership with Career Transition Partnership (CTP) and CTP Assist we provide the opportunity for veterans to develop rewarding careers within our organisation.

Today, 15% of Fujitsu's security cleared staff who work in our Defence & National Security business originate from a Services background. They fulfil a wide variety of roles from Project Management, Security Architects and Customer Solution Architects, to 1st, 2nd and 3rd Line support roles, Service Engineers and Test Analysts.



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