

A young man with short brown hair, wearing a dark pinstriped suit jacket, a light purple checkered shirt, and a dark blue tie, is smiling broadly. He is holding a large, red, rectangular sign with white text. In the background, a young woman with long dark hair, wearing a red top, is also smiling. The background is a bright, slightly blurred office setting.

Take a step
in the right
direction

Shaping tomorrow starts today



Start your journey with us

Looking for a role in the challenging and ever changing world of IT? With operations worldwide, high-profile clients and a wealth of opportunities, Fujitsu could be just the place for you.

Fujitsu

We're the UK and Ireland IT services division of the Fujitsu Group, one of the world's largest IT companies. Unlike a lot of our competitors, we take a no-nonsense, straightforward approach to IT, delivering solutions that help our customers deliver results. This is because we take a long-term view on customer relationships, and are pragmatic about the benefits of technology. Our approach is working, because in the UK alone we're working with high profile clients like RBS, Vodafone, The Post Office®, and the UK Home Office.

Positive change

Fujitsu takes its role within the wider community seriously. We see community involvement as integral to your development and we actively encourage you to get out there and take part in activities during working hours. We have a network of green teams

across the company and programmes in place to reduce energy usage, waste and greenhouse emissions. We recycle plastics and CDs as well as paper, run environmental awareness days and undertake on-site environmental audits. So where other companies are still getting to grips with Corporate Social Responsibility (CSR), it's already an integral part of our business.

Fujitsu's CSR vision is to earn a reputation for being a responsible corporate citizen that delivers sustainable and profitable growth, whilst contributing positively to the communities we impact as well as wider society.

As part of this commitment we have a wide range of community initiatives in place in which employees are actively encouraged to use their energy and talent to make a real difference.

Our charitable and community involvement tackles a range of issues within our society from youth unemployment to homelessness. Wherever possible we make the best use of our IT capabilities to help make a positive difference.

As a graduate within Fujitsu you will have a range of opportunities to get involved with community and charitable projects. From raising money for Children in Need, to volunteering with our charity partner Shelter you'll be encouraged to spend time supporting these fantastic causes. Beyond the feel good factor of making a big impact to those in need, you'll also find there are a range of skills to be learnt and development opportunities to be had from taking part and your graduate project is almost certain to bring out your competitive edge as well!

- 3 Start your journey with us
- 4 Roles as individual as you are
- 6 The little sweeteners
- 7 A place to develop
- 9 Join us
- 10 Meet the graduates
- 15 Industrial Placements

We think Fujitsu is a great place to start your career, but why not take a look through the following pages and decide for yourself?

We know you've already worked incredibly hard to reach this point. At Fujitsu, we give our graduates real responsibilities; they gain hands-on experience from the beginning to get their career off to the best possible start. We are one of around 30 UK companies to be awarded Investors in People Champion status.

We want to help you understand Fujitsu and what our Graduate Programme entails; to find out what working here would feel like and to help you decide if it's the right place for you to join and become part of a programme that develops graduates to deliver the difference in Fujitsu.



The Fujitsu Group
Our parent company, The Fujitsu Group, is one of the world's largest IT companies:

- Sales and support operations in over 70 countries
- 170,000 employees worldwide

Fujitsu UK & Ireland facts

- 11,400 employees
- Operates globally
- Annual revenue of £1.7 billion



Roles as individual as you are

Whatever your interests or skills, Fujitsu has a role for you. A position you can develop into, and which will offer real responsibilities from the start. A role you can make your own.

We pride ourselves on our breadth of opportunities and believe we have something for every graduate, regardless of background or degree discipline. Simply select the area you are most interested in, then your 2 year development programme will provide the support you require to achieve your full potential.

Whatever your interests or skills, we encourage graduates from all degree disciplines to apply although geographical mobility may be required.

Commercial

Be responsible for helping to write, negotiate and manage the customer contracts upon which our business is based. Joining this team will mean you gain exposure to new business initiatives, helping to drive the agreement of successful deals and ensure that contracts are managed professionally and profitably. Successful members of this team enjoy paying close attention to the details of contract documents while also understanding the totality of the deal, its business implications and risks. Many commercial managers have legal qualifications but this is not mandatory as training can be provided.

HR

As a graduate in Human Resources, you will embark upon a 24 month development programme with 6 month rotations. Within this time you will be provided with the opportunity to develop both specialist and operational skills and knowledge. You'll gain exposure to every area of HR – from identifying and developing talent, through to providing expert advice to senior managers, helping them to make the right decisions for both Fujitsu and its employees.

Project Management

Become involved in a variety of business areas and across a number of industry verticals. Working closely with our customers, both internal and external, you will start off by supporting senior Project Management professionals to ensure quality planning, control and assurance practices on all aspects of project definition and delivery. You will learn the tools, techniques and approaches used within Project Management and how to balance cost and risk to ensure projects are delivered on time and to budget. You will be encouraged to move on to owning your own work packages and projects as you develop in the role.

Finance

As a graduate in Finance, you will be given practical, hands-on experience while also taking part in further studies to assist in developing your career. You'll be encouraged to move around departments regularly, giving you a fully rounded view of the business, the opportunity to develop a wide range of skills, knowledge and competencies. Finance is an exciting and successful group that supports Fujitsu business growth. We offer a breadth of professionally qualified staff and support for all accreditations – ACA, ACCA, CIMA, and AAT.

Finance roles are suitable for students with business or numerically-biased degrees.

Service Delivery

Work closely with our customers and take responsibility for monitoring the progress of each project, ensuring that it meets the customer's demands and delivers everything promised in the service contract. Gain the skills to develop effective relationships and challenge yourself to go beyond the contract to fully understand the customer as a person and as a business.

Sales

As a key point of contact for our customers, you will be responsible for presenting the capabilities and culture of Fujitsu in a consistent and accurate way, becoming a real ambassador for Fujitsu, helping to reach sales targets. You will gain the ability to offer innovative solutions to meet customer's explicit needs whilst approaching every opportunity from their perspective. And of course, along the way we will be there to support you and to give you the skills, knowledge and confidence to meet these challenges.

Technical

Our technical roles form an important platform for Fujitsu's business. We design, build and operate infrastructures for our customers. This is performed through a number of functions including our Business and Applications Division who are working on the exciting development of our Cloud technology. In each technical area you will become an integral part of a team that delivers the best solutions to our customers.

ITG

The Information Technology Group sets the strategy, architecture and roadmaps for our internal IT systems that support the development of our business. ITG strives to ensure that we showcase the technology we recommend to our customers wherever possible. As a graduate in ITG, you will gain experience working across many disciplines including Project Management, Infrastructure and Application Services and Service Delivery Management. ITG will provide you with a broad foundation of skills and experience, giving you flexibility and control over your career development.

Procurement

Procurement gives you the opportunity to become involved in all aspects of Fujitsu's external spend with suppliers including price negotiation, contract drafting and management of supplier performance. As you will be reducing external costs spent with suppliers and ultimately saving money for Fujitsu, a graduate within Procurement will work across most areas of the company, including new and existing customer opportunities. You will also be supported to gain the MCIPS professional qualification.



Please visit uk.fujitsu.com/graduates for further information on the role profiles and to apply.



The little sweeteners



Fujitsu is looking to attract the very best graduates, so we have a great rewards package designed to help us do just that.

Your rewards

Fujitsu have a great rewards package designed to attract talented individuals:

- £26,500 base starting salary. Opportunity to increase salary by up to £9,000 over the 24 month programme depending on performance.
- £1,000 joining bonus
- Twice-yearly performance reviews
- Company-wide bonus scheme, based on company performance
- Up to 10% company pension contribution
- 24hr employee assistance helpline
- 4x salary life assurance and dependants benefit

Your optional extras

We also offer our graduates the following flexible benefits on an optional basis:

- Discounts on Fujitsu products, such as PCs
- Personal accident cover
- Private medical insurance
- Dental plan
- Discounted corporate gym membership
- Critical illness cover
- Flexible annual leave
- Childcare vouchers
- Health screening

A place to develop

We don't expect graduates to have all the answers up front. We recruit you for your potential, then take you through a carefully structured programme, helping you develop your skills and achieve your goals.

Programme structure

Modular in approach, the programme is delivered through scheduled events providing training in the necessary skills required to survive in business, using a combination of practical exercises, external speakers and on the job experience.

Year 1

Induction

A two-day event undertaken with your fellow graduates. This is a great opportunity to find out even more about Fujitsu, to meet your peers and understand how you will fit into the company.

Personal Impact

The event is designed to help you understand your values and beliefs, develop your self awareness, establish personal brand and understand stakeholders and their needs. This module teaches the skills to take ownership for your own development and opportunities.

Commercial Awareness

Designed to foster understanding of Fujitsu's commercial objectives, you'll look at what has made us successful and where we are now as a company. Where are we going; how do we make money; how do we add value?

Leadership in Action

This event focuses on understanding how you work in a team, both as a leader and as a follower. The team building exercises will push you as an individual but also strengthen you as a cohort!

CSR Project

Your CSR projects will give you the opportunity to put your leadership skills into practice. Your projects will take place over 12 weeks and will require you to manage a budget, create a project plan and interact with high level stakeholders. At your final review day, you will be presenting to senior members of the business, giving you an excellent opportunity to showcase your work.



Join us today



Year 2

CSR Ambassadors	This is an opportunity for Graduates to contribute to our CSR portfolio. Using your learning from previous modules this is a hands-on activity designed to develop your leadership and project management skills.
Career Launchpad	This module is about assessing the skills you have acquired over the course of the programme and identifying where you want to go next. Using 360 feedback and a series of individual and group activities, this module will help you identify any skills gaps, in preparation for your electives.
Electives	Once you have identified any skills gaps through the Launchpad event, you are then able to book onto elective courses run by our Learning and Development team. These are optional, meaning that you can tailor them to your own development needs.
Graduation and Final Review	This is the final module in the Graduate Programme and an opportunity for you to reflect on your first two years in the company.

Fujitsu is recruiting the highest calibre graduates to our development programme. When selecting candidates, we're looking for people who will bring their own personalities and skills to the role and are willing to learn and push themselves. We are looking for honest people, who are professional, communicate well and are full of belief and enthusiasm.

At Fujitsu you'll be given a real job with real responsibilities from the very start, where you'll be able to harness your skills and develop within a team. Alongside your chosen role and the training you undertake in your chosen area you will embark on a comprehensive 24 month modular development programme. This is designed to cover all the key skills to set you up for a career in business to help you make sound commercial decisions and develop your business knowledge.

From the pre-joining information portal and initial induction, through to your CSR project and Elective modules, we will be helping you develop as an individual. Moreover, we don't expect you to go it alone, so you'll be assigned a buddy from the start and later you'll be able to select a senior manager to act as your mentor.

If you like what you've read and think Fujitsu could be the place for you, why not apply today? You could be just five steps away from joining one of the world's biggest IT companies.

Our Graduate Programme is open to students eligible to work in the EU with a minimum 2.1 degree.

Step 1

Simply complete and submit your application form online. We assess each application on a points-based system which takes into account degree type and any post-graduate or professional qualifications.

Step 2

Those we like most will be invited to take an online Inductive and Verbal Reasoning test. To be completed within 48 hours, the test takes approximately 30 minutes. Finance applicants will also be asked to take an online numerical test.

Step 3

If you complete the tests successfully, you will be invited to a telephone interview.

Step 4

In the final stage, successful candidates will be asked to attend a half day Assessment Centre. A typical assessment day will include preparing and giving a presentation, a group discussion and a one-to-one interview. It will also be your chance to find out even more about Fujitsu and to meet some of our graduates.

Step 5

If your assessment was successful, you will receive your offer of employment – congratulations!

Meet the graduates



We think that Fujitsu is a great place to embark on your career, but don't just take our word for it. Read on to discover the experiences of previous graduates – and to find out where they are now.



Andy Cravos,
Strategy & Marketing Intelligence

Works in: Marketing
Attended: University of Leeds, BA Management
University of Birmingham,
MSc Strategic Marketing

After washing away the post-uni blues, I was fortunate enough to join Fujitsu's Marketing team.

For me, what's great about being a marketing grad is the structured rotation scheme in place which allows you to explore where your interests and abilities lie.

My journey started in our Market Intelligence team, learning about the competitive landscape in which we operate. I then had a stint in the portfolio team; strengthening my understanding about the products and services we sell, before my most recent rotation in our Public Sector unit where I'm now responsible for driving strategic business across some of our largest Central and Local Government accounts.

Over the two years, I will have experienced managing all elements of the marketing mix – from PR, Sales enablement, demand generation campaigns, events, social media, advertising and more.

What is so refreshing about Fujitsu's Graduate Programme compared to others is the fact that you are immersed in real work with real responsibilities from the moment you walk through the door. At the same time, however, there is an automatic network in place to support you in reaching your full potential and plenty of opportunities to make some great friends too.



Nana Parry,
Sales Graduate

Works in: Strategic Sales Support
Attended: Manchester University,
BA International Business Management

My role in Strategic Sales Support has the key aim of building quality Sales pipeline so Fujitsu can increase their revenues in a specific Strategic Account. I work closely with the Client Executive on my account to ensure they are maximising their productivity to hit Sales targets, and I am also responsible for increasing customer intimacy in the Sales context.

My main tasks are to undertake business and competitor analysis specific to the client and industry, conduct stakeholder and relationship mapping, develop knowledge of customer's problem points to identify opportunities for our offerings within the Service Lines, continually building a stronger rapport with our customers, understand Fujitsu's wide range of offerings supporting marketing campaigns where applicable and updating relevant Account & Opportunity information on the customer relationship management tool Salesforce.com.

My experience as a graduate has been very challenging but rewarding. There is a strong emphasis on developing talent within Fujitsu which for me is one of the best things about the Graduate Scheme.



**Debbie Douglas,
Finance Graduate**

Works in: Finance
Attended: Glasgow Caledonian University,
BA Accounting and Finance

I am currently in my second year placement on the Finance graduate scheme. My role has been challenging but very enjoyable. My responsibilities have increased somewhat over the past six months but generally I do a lot of monthly reporting, variance analysis and forecasting to ensure we have as accurate a view as possible of what is likely to happen. I look after three main areas and this involves working closely with various practice managers in the business and providing assistance in terms of managing customer requirements. I am also studying towards the CIMA qualification, financially supported by Fujitsu.

I have thoroughly enjoyed being a graduate at Fujitsu. Being on a rotational scheme has allowed me to gain experience across the business, develop new skills, become an 'expert' in certain areas and begin my finance career. I have met many inspiring people across the business and also got the chance to work with some of them on a number of occasions which has enabled me to develop further skills and increased my profile within Fujitsu. The graduate events themselves are brilliant and I have made friends for life along the way.



**Jason Humphrey
Project Manager**

Works in: Programme and Project Management
Attended: Loughborough University,
BA Business and Computer Science

I joined Fujitsu as a Graduate in 2010 as part of the Project Management Community. I am currently working as part of the New Demand Team for one of our main accounts. I am responsible for managing a portfolio of small and medium sized projects which currently range from site power downs, data migrations, hardware refresh projects and server installations. Each new request is completely different, so my role offers a lot of variety.

I have two key highlights from my time at Fujitsu in Project Management to date. My first was the successful completion of a refresh project which I managed over a period of four months. The second was presenting a proposal for a new piece of work to the Account Management team. Understanding some of the technical aspects of IT projects has been challenging but I have thoroughly enjoyed developing my understanding of the technical elements of the job.

The graduate scheme at Fujitsu has allowed me to gain hugely valuable experience and exposure and I have had great support throughout my development.



**Jenny Aguiar,
HR Advisor**

Works in: HR
Attended: Bournemouth University,
BA Business and Human Resource
Management

I joined the HR Graduate Programme in September 2011 and my first role as a HR Advisor was in recruitment, working on the attraction and selection of this year's Graduates and Placement Students. It has been a great experience as it has enabled me to work with a range of hiring managers and other stakeholders. My current rotation is in the reward function of HR where my main responsibilities are looking after the company recognition programme and supporting an internal benefit scheme. Alongside this I also have been able to pick up more generalist projects to support the business requirements.

The rotational structure of the HR graduate role enables me to experience various roles throughout the two years. Every 6 months you rotate into a new area of HR with options such as Case Management, Lean and Learning & Development, giving you real experience of both Operational and Specialist areas of HR. The people in Fujitsu are really encouraging and helpful, and there is a lot of support from your mentors to enable you to really develop yourself (and your career) to the full potential - which has made the experience even more enjoyable!



**Richard Worrall,
Technical Services Manager**

Works in: Hosting and Network Services
Attended: Anglia Ruskin University,
MSC Computer Gaming and Animation
Technology

I currently work within Hosting and Networks in a support role across a number of technical teams. I take on a selection of projects on an ongoing basis some lasting only a few hours and others being 6 months and more. The overall goal of these projects being to improve performance of each team. In my role I get to see large sections of the business unit all at once giving me a greater understanding of how things work. I am always encouraged to generate new ideas and in many cases these are implemented. Early in my career I proposed a rota restructure within a 1st line support team in a bid to reduce hand over time and also in future the need for overtime. This restructure was agreed with HNS Management and was implemented soon after. The cost savings were estimated to be roughly £1,000 per week in reduced overtime costs (£50,000 per annum).

Fujitsu have offered me invaluable training from day one including the widely recognised ITIL qualification while also providing real working experience that is both challenging and enjoyable.



**Simran Jasdhool,
Marketing Graduate**

Works in: Marketing

Attended: University of Southampton,
BSC Criminology and Psychology

I am currently working in the Marketing Services team, specifically in Brand and Communications. My main role is external event support starting from the planning, logistics, liaison with external agencies and venues through to end-end event management. Customer events are of vital importance to Fujitsu and therefore collating a comprehensive post event analysis of programmes to help inform decisions on the future of programmes by providing tactical improvements is also part of my role.

The best part of being on the graduate scheme is the flexibility to try different areas and the wealth of opportunity to get exposure to senior management through graduate networking events. I have been fortunate enough to try three different functions whilst on the programme and each one has developed my skill set and challenged me along my journey. Everyone at Fujitsu is very supportive of your career choices and I have received some great advice from mentors throughout my journey.



**Matt Bennett,
Sales Graduate**

Works in: Sales

Attended: Manchester University,
BA Management

I am currently working in Sales across two accounts in our private sector. My role for the last year has been focusing on growing business, and delivering over £10 million of new orders. I manage the process from initiation to signature of contract, ensuring that the all governance is completed and the right team members are involved. This has meant that from the outset I have been given a large amount of responsibility and the opportunity to regularly meet with customers.

I have also been given the chance to support my manager on larger pieces of work developing the account and being involved with senior management reviews.

The graduate programme itself offers a large amount of training, a great opportunity to network with the Execs of Fujitsu up to the CEO, and the support needed to develop your career from day one.

Industrial placements



Fujitsu's Industrial Placement (IP) scheme is open to students looking to spend a year of their degree working in industry. The programme offers you a great opportunity to gain hands-on experience in a corporate environment. We look for people from all degree disciplines, who'll bring their own personalities and skills to the role. What's more, if you perform well in your placement year, you will receive acceptance onto our Graduate Programme (subject to appraisal rating, references, achievement of 2:1 or above and a role being available).



Programme

Induction	A one day event undertaken with your fellow Industrial Placement students. This is a great opportunity to find out even more about Fujitsu, to meet your colleagues and understand how you will fit into the company.
CSR Project	This is an opportunity for Industrial Placement students to understand our local charity initiatives, with a hands-on project designed to develop your leadership and project management skills.
One Day Skills Workshop	You will be offered a one day skills workshop to help you develop your understanding of Fujitsu and our offerings. You will also find out more about our Graduate Programme and be given an opportunity to discover the variety of roles available within the business.
Final Event	<p>Here we will review the successes and challenges of your Industrial Placement year and create constructive Personal Development Plans to help you in your career going forward. The final event is also an opportunity to network with your fellow IPs before returning to University, as well as gain advice for keeping in touch with Fujitsu throughout your final year.</p> <p>From the Induction, through to your CSR Project and Skills Workshop, we will be helping you develop as an individual. Moreover, we don't expect you to go it alone, alongside building a specific IP community, you'll be assigned a mentor from the graduate pool and have the support of the Graduate Team to call upon.</p>

Your rewards

- £16,500 base starting salary
- Company-wide bonus scheme, based on company performance
- 25 days annual leave
- Guaranteed acceptance onto the Graduate Programme (subject to appraisal rating, references, achievement of 2:1 or above and a role being available)

Roles for you

We have a variety of placements on offer in:

- Finance
- Service Delivery
- Project Management
- Marketing
- Sales
- Technical
- HR

Hear from some of our current IPs:

**Alexandra Traista,
Service Delivery Management**

Attended: University of Salford,
BSc (Hons) Finance and Accounting

I am working as a Service Delivery Management Placement Student on the Post Office Account, currently in the End User Services area. On a daily basis, I deal with updating information regarding the rollout of new hardware to the Post Office Branches, as well as participating in various meetings, and managing statistical data. I can't describe how great it is to work in a company where everyone is approachable, and where as a new joiner you receive a great deal of support. What I most enjoy about working for Fujitsu is the fact that all tasks are interesting and diverse, which, added to the fact that as a student, you are helped on the pathway to self-development, makes me feel lucky to work in a great place, with great people.

**Tom Heyes,
Lean Practice (HR)**

Works in: Sales
Attended: Bournemouth University,
BA (Hons) Business Studies

I am undertaking my placement in the Lean Practice which sits within HR in Fujitsu. As a Lean practitioner I work across many of the functional areas inside the company, applying Lean values and principles to build a culture of continuous improvement. I couldn't have imagined a better placement. I can see the value in what I have learnt in my university studies, building on existing knowledge and applying it to a working environment. I have a great deal of free reign to express my creativity, getting involved with multiple projects from day one, brilliant for networking. The best part about my placement and Fujitsu as a whole is that what I do really matters. You can see the impact of your actions in shaping the future of the business, something I feel I wouldn't have found in another placement.

**Jake Parsons,
Sales Operations Executive**

Attended: University of Portsmouth /
Fachhochschule Münster,
BA Management,
BSc (Dual Hons) European Business
Programme (EBP)

I joined Fujitsu in June this year and have already taken on a number of responsibilities, such as liaising with Account Managers in order to create quotes, working across a multitude of platforms i.e. Siebel, Excel, Outlook, Oracle, EMC, NetApp etc. Creating system configurations, raising ASPs (Agreed Special Pricing), relaying information to customers regarding our product lines, when they go EOL (End of Life), specifications, range of products offered.

At Fujitsu you take on a role where you have a level of responsibility, which allows you to work under pressure and consequently gives you a sense of worth and belonging within your role. Colleagues within TPG are all extremely friendly, accommodating and hospitable, all of which make for an enjoyable working environment. If you're proactive in your approach to work and show a keen interest in whatever you do here at Fujitsu then you can begin to progress outside your daily role and take on new responsibilities; it can be as exciting as you make it!



**Chase Moqadaas,
Bid Management**

Attended: Birmingham City University,
BSc (Hons) Accounting and Finance

At this early stage of my placement I've been working on Pre-Qualification Questionnaires, the initial stage of the bid process. Completing a PQQ requires a great deal of research into Fujitsu services because you have to provide potential customers with specific details about how Fujitsu can provide them with the best service.

With so many services provided by Fujitsu, and so many potential customers in different sectors, you're constantly working on different proposals. This is amazing if you enjoy a fast paced environment, with continuous change and diversity. I'm honestly looking forward to how the pace is going to speed up throughout the year.

**Claire Theijssen,
HR Recruitment Co-ordinator**

Attended: Bournemouth University,
BA (Hons) Business Studies

As part of the Apprenticeship, Industrial Placement and Graduate Recruitment team, I am involved in all aspects of Recruitment, from meeting candidates at careers fairs, reading through applications, conducting phone interviews and facilitating the final Assessment Centres. Every day is different in my job, where you meet and speak to such a wide range of people. So far I have been in meetings with Executive senior management of Fujitsu and other key stakeholders. One of the best things about working for Fujitsu is that you don't get treated like a student and you are given so much responsibility. At times it can seem difficult, however the end result always makes it worthwhile. Fujitsu always encourages you to pursue what you want to do by offering opportunities in other departments so you can get a true feeling and understanding for the company.





Opportunities

for whoever
you want
to be

Your points of contact

Scan our QR code with your smartphone to see our website. ▶

If our website has not answered all your questions and you would like to know a little more about our Graduate Programme ask our team a question on Facebook! Or contact graduaterecruitment@uk.fujitsu.com and we'll do our best to answer your queries.

Follow us on **Twitter** and **Facebook** at *Fujitsu Graduate Recruitment* to follow the life of our graduates in Fujitsu, register for events, find out the latest recruitment news and much more.



FUJITSU LIMITED
graduaterecruitment@uk.fujitsu.com
1656/08.12/IDEAS+ BRA01

uk.fujitsu.com/graduates

Accuracy: Fujitsu endeavours to ensure that the information contained in this document is correct but, whilst every effort is made to ensure the accuracy of such information, it accepts no liability for any loss (however caused) sustained as a result of any error or omission in the same.

© Fujitsu Services Limited 2012. All rights reserved. No part of this document may be reproduced, stored or transmitted in any form without the prior written permission of Fujitsu Services Ltd.