

Fujitsu Government Cloud Services Fibre and Cabling Services

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Businesses of all sizes depend on the internet, especially those using cloud-based utilities, software and storage. But your cabling and system infrastructure can have a major impact on speed, satisfaction, health and safety, and productivity – and therefore on your business performance. Communications can easily become a weak link if you're falling behind other organisations in the customer experience you offer, or your ability to work with partners.

Let Fujitsu design and install the optimal cable and fibre connections for your organisation. Our infrastructure supports 40% of the UK's broadband network and we recently delivered the UK's largest private cloud. We're experienced, dependable and innovative – and ready to serve you whatever your needs.



What is it?

- Fibre optic internet connections for businesses accessing cloud data and real-time applications such as VoIP, SIP and heavy file transfer
- Available as a standard 42U rack rental or bespoke solution (with free site survey)
- Fujitsu 19-inch PRIMECENTER racks based on industry standards EIA310-D, DIN41494 and IEC 297 – with multiple configuration options, cooling and maintenance feautures
- Innovative, convenient and space-saving solutions with compatible data centre accessories
- Full range of **optional services** from copper and fibre installation and testing to cross-site trenching and pit construction

The benefits of Fibre and Data Cabling Services

- Proven, standardised components at an attractive monthly price
- **Compatible** with all standard commercial equipment
- Flexibility to evolve and adapt with our full engineering services

Why Fujitsu?

- Fujitsu's networks, systems and services enables tens of millions of people to access bank accounts, buy rail tickets, register births, licence vehicles and pay taxes. Our infrastructure supports 40% of the UK's broadband network and we recently delivered the UK's largest private cloud.
- We specialise in delivering efficient infrastructure solutions for platforms, switches and workstations that are ready to go and expandable. We are also experts in the associated storage subsystems, uninterruptible power supplies and other accessories.
- Our services, processes and methodologies are mature and proven.
- Fujitsu has been supplying computing and communications services to Government for over 40 years, and pioneered the use of shared services in Government.

Pricing

There is a fixed monthly charge of £12.84 for the provision of the TYPE-I Service. The minimum term is 2 years for TYPE-I. There is no minimum term for TYPE-II service.

All prices exclude any additional expenses and VAT.

| Charging Types | | | |
|----------------|---|---|---|
| Туре | Charging System | Description | Service |
| TYPE-I | £48.30 per Per/Month | Fujitsu PRIMECENTER M1 Rack (or equivalent) | Hardware Supply only |
| TYPE-II | Per/Month – dependent upon request. | Additional Fiber and Cabling Services | Various (depending on free site survey) |

The minimum service term is two years. All prices exclude any additional expenses and VAT.

Contact

For more information, contact Government Frameworks Desk on 0843 365 1549, email <u>Government.Frameworks@uk.fujitsu.com</u> or CIS controller on 0843 365 8030 email CISGroup.mailbox@uk.fujitsu.com

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