

Fujitsu's Simple Guide to G-Cloud



Fujitsu G-Cloud End to End Tower Service

Viewing and Procuring Fujitsu's Services on Digital Marketplace

Useful Links

Introduction to G-Cloud

The G-Cloud programme has been developed to transform the way in which the public sector purchases Information and Communications Technology. The framework is for commodity based pay-as-you go services on short term contracts which can be purchased through an online catalogue, Digital Marketplace. G-Cloud aims to make it simpler for public sector organisations to procure ICT and also encourages a Cloud first approach - The Government is committed to the adoption of Cloud computing through the Cloud first policy.

In July 2016 Fujitsu was awarded a place on the eighth iteration of the G-Cloud Framework. Fujitsu now offers 82 services within four lots:

- Lot 1: Infrastructure as a Service (IaaS)
- Lot 2: Platform as a Service (PaaS)
- Lot 3: Software as a Service (SaaS)
- Lot 4: Specialist Cloud Services

About Fujitsu

As an experienced public sector ICT provider and a pioneer in Government digital services, Fujitsu has been a provider of G-Cloud services since its inception in 2012.

With a proven track record of providing resilient, value-adding solutions, Fujitsu is continuing to shape the future of public services and the education sector

Using this guide

Navigate your way through this guide using the red buttons along the top of the screen to learn more about the services Fujitsu has to offer through the G-Cloud framework, navigating your way around Digital Marketplace and how to procure through Digital Marketplace.

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Useful Links



SIAM / Service Integrator / Service Management

Security & Continuity Services

Server Storage & Hosting Services

Network & Telephony Services

End User & Deskside Service

Document Management

Application Services

SaaS (Software as a Service)

Application Project or Support Services

End User Project or Support Services

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Useful Links



SIAM / Service Integrator / Service Management

■ [Secure Service Management Capability](#)

■ [ServiceNow](#)

■ [Shared Service Desk](#)

■ [Service Orchestration](#)

Security & Continuity Services

■ [Security Professional Service](#)

■ [Cloud Security Review](#)

■ [Continuity Professional Service](#)

■ [Backup as a Service](#)

■ [Managed Security Service](#)

Server Storage & Hosting Services

- [Backup As A Service](#)
- [Cloud Service K5 Infrastructure As A Service](#)
- [Cloud Strategic Services](#)
- [Data Centre Assessment Service](#)
- [FUJITSU Cloud IaaS Trusted Public S5](#)
- [Managed Private Cloud Service](#)
- [Secure Application Hosting as a Service](#)
- [IBM Mainframe Services](#)
- [Storage Cloud Services](#)

Network & Telephony Services

- [Managed Network Service](#)
- [Mobile Transformation Services](#)
- [PSN Compliance Service](#)
- [WAN Access Service](#)

End User & Deskside Service

- [Managed Mobile Services](#)
- [MIS Professional Services](#)

Document Management

- [Secure Scan to Cloud](#)

Application Services

- [Application Managed Service](#)
- [SAP Managed Service](#)
- [Oracle Managed Professional Service](#)
- [Collaboration and EDM Professional Services](#)
- [ServiceNow](#)
- [Secure Browse Down and Information Upload Service](#)

SaaS (Software as a Service)

■ [Unified Comms with Cisco](#)

■ [Unified Comms with Mitel](#)

■ [ServiceNow](#)

■ [RunMyProcess](#)

■ [Collaboration and EDM Service](#)

■ [Service Management Capability](#)

■ [Managed Mobile Service](#)

Application Project or Support Services

■ [Application Development Modernisation and Transformation Service](#)

■ [Application Professional Services](#)

■ [Application Value Assessment](#)

■ [Assisting Business Transformation](#)

■ [Big Data and Platforms](#)

■ [Bring Your Own Device Assessment](#)

■ [Business Process Management \(BPM\) Professional Services](#)

■ [Collaboration and EDM Professional Services](#)

■ [Customer Segmentation](#)

■ [Data Strategy](#)

■ [Discovery Services](#)

■ [Dynamics CRM Consulting Services](#)

■ [Fraud and Error Reduction](#)

■ [Fujitsu Collaboration and EDM as a Service](#)

■ [Fujitsu ServiceNow Deployment and Consulting Services](#)

■ [Hybrid IT Managed Service](#)

■ [Information Management Professional Services](#)

■ [Iterative and Adaptive Cloud Transformation](#)

■ [Migration to Microsoft Office 365](#)

■ [Office 365 Managed Deployment Service](#)

■ [Office 365 Suitability and Technical Assessment](#)

■ [Open Source Implementation](#)

■ [Optimise Data Protection](#)

■ [Oracle Consolidation Professional Services](#)

■ [Oracle Managed Professional Service](#)

■ [Oracle Pre-Assessment, Implementation and Upgrade Professional Services](#)

■ [Predictive Modelling](#)

■ [RunMyProcess Professional Services](#)

■ [Salesforce Deployment and Consulting Services](#)

■ [SAP HANA Professional Services](#)

■ [SAP Professional and Mobile Services](#)

End User Project or Support Services

■ [Desktop Application Intelligence](#)

■ [Desktop Application Usage](#)

■ [Official Desktop](#)

Viewing and Procuring Fujitsu's Services on Digital Marketplace



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How to find Fujitsu Services on Digital Marketplace

Step 1

Enter Digital Marketplace by following this link:
<https://www.digitalmarketplace.service.gov.uk/digitalmarketplace>

Step 2

If you would like to browse all of Fujitsu's offerings simply type Fujitsu into the 'Show Services' search bar. To view other supplier offerings, simply type in the supplier you wish to search for in the 'Show Services' search bar. Or if you are looking a specific service, for example 'ServiceNow', then type this into the search bar.

Step 3

Click through onto the service you wish to view. Upon opening the link, there is a short service overview which will quickly provide you with a description of the service and what benefits the service can provide your organisation. To find out more about the service, scroll down to view the 'Supporting Documents', 'Service Details', and 'Supplier Contact Details'.

If you would like a more detailed description of the offering after viewing the service overview, please refer to the 'Service Definition Document' within the Supporting Documents. If you are interested in what you are viewing and would like to get in contact, please email Government.Frameworks@uk.fujitsu.com and a member of the team would be happy to advise you.

How to Procure from Digital Marketplace

Step 1

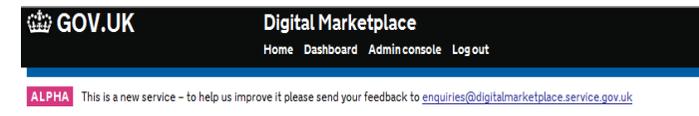
Once you have selected the service you would like to purchase please contact our Government Frameworks Desk: Government.Frameworks@uk.fujitsu.com

Step 2

We will find the most suitable person to talk to you about your specific needs and they will be in touch with you to discuss your requirements in more detail.

Step 3

Our subject matter expert will take you through all the terms and conditions of the call-off contract. Once this is fully agreed and understood both parties will sign the Call off Contract.



Digital Marketplace

A simpler way to buy and sell digital services in the public sector

The Digital Marketplace can help you find and compare cloud services for your next technology project. Once you've compiled a list of must-haves, you can tailor your search to find the right fit for your organisation. Take a look at our [buyers guide](#) or our [suppliers guide](#) if you'd like to know more.

Find services using your requirements

Add keywords like email or accounting





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Useful links

Please explore these pages for further G-Cloud details:

- [Fujitsu UK&I website](#)
- [Digital Marketplace](#)
- [G-Cloud Sales to Date](#) Information about G-Cloud 4, its benefits and the suppliers on the framework.

For more information around any of the topics discussed in this guide please contact:

Government.Frameworks@uk.fujitsu.com

