

# Digital Co-creation in Energy and Utilities



Helping to keep the lights on for over  
**100m**  
people worldwide

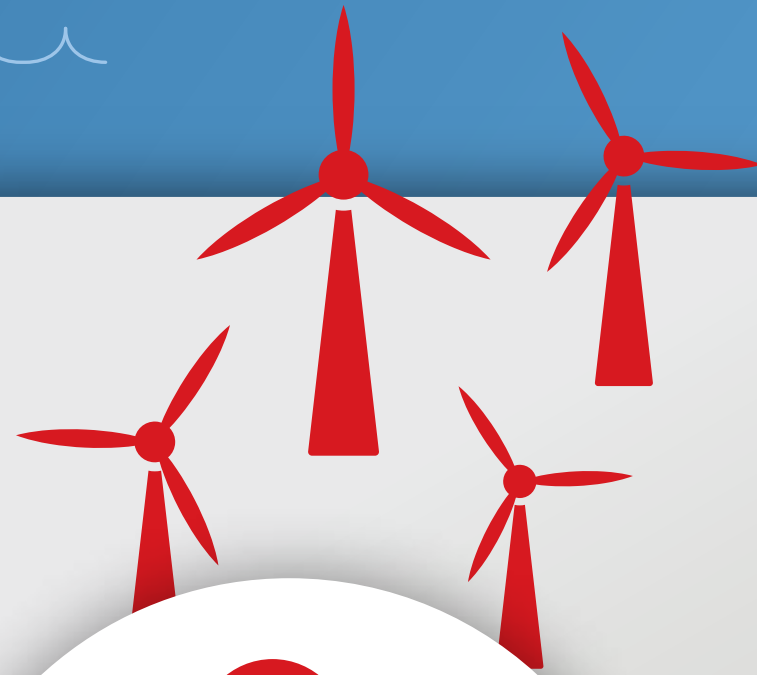


Providing live data from  
**400,000** assets using  
Augmented Reality

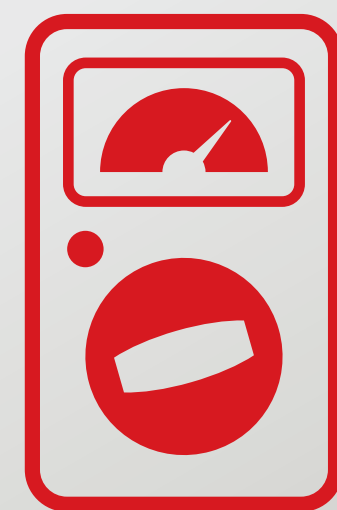
# FUJITSU



Supporting one of the world's largest players in wind energy to produce **30TWh** of power annually



Our **Cyber Threat Intelligence Service** identified, cleaned and blocked an existing unknown malware for one utility



Helping deploy **12m** Smart Meters by 2022



Authenticating people at a rate of  
**18,000 an hour**  
using our PalmSecure biometric ID for one energy company



Managing and enhancing applications for one energy firm to deliver 24/7 via a network of **48,200km** gas pipelines and **7,000km** power lines



Co-creation with one energy customer of a power station early warning system through AI based, multi-point, fibre-optic, temperature sensor solution



Supporting electricity production for **570,000** households by biomass generation and saving 1m tonnes of CO<sub>2</sub> per year

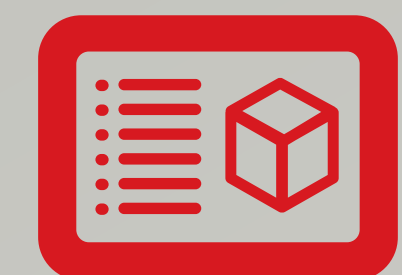
Supporting the flow of water to over **65m** people globally



Scheduling **50,000** jobs a year for one utility with efficient, quick and safe maintenance regimes



Total visibility of all assets, jobs, resources and stock via a single dashboard, saving a planned **£42m** for one customer



Fujitsu supercomputers allow complex modelling of **seismic data**, enabling one customer to discover and exploit energy reserves



Managing **7.5m** assets for one utility customer

ASK FUJITSU

Tel: +44 (0)1235 797711

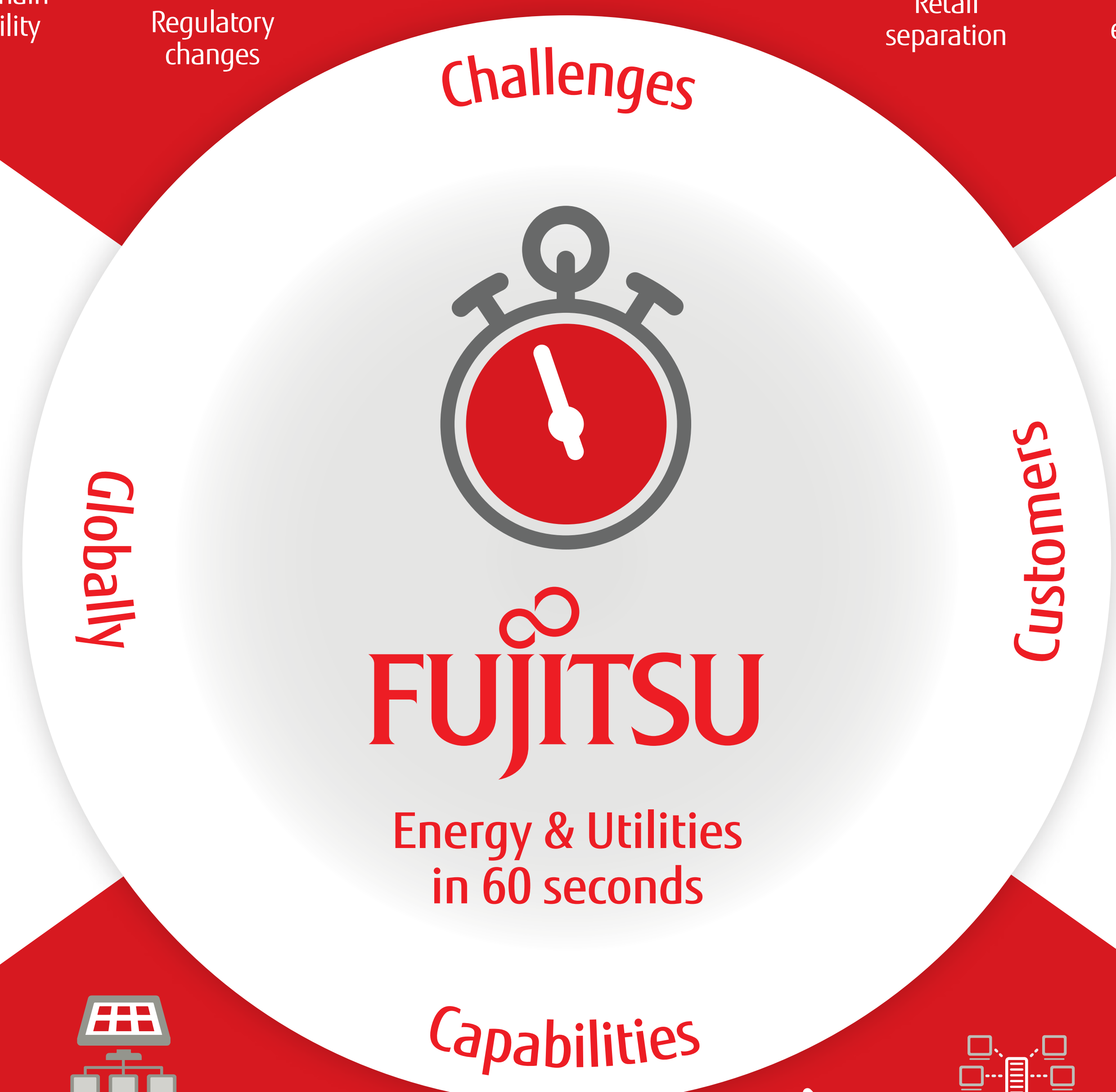
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### Challenges

- Decarbonisation and renewables
- Consumer energy efficiency
- Smart metering
- Customer experience
- Customer retention
- Remote sites
- Asset optimisation and next generation telemetry
- Supply chain traceability
- Regulatory changes
- Security
- Mobile workforce
- Retail separation
- Multi channel customer engagement



### Capabilities

- Internet of Things
- Trading compliance & audit
- Mobile workforce
- Networks
- Process automation
- Augmented reality
- Finance and billing
- Asset management
- Smart metering
- Stock control & management
- Remote estate management
- Infrastructure support & maintenance
- CRM
- Social media integration
- RFID
- Security

Globally

Customers

# FUJITSU

## Energy & Utilities in 60 seconds

### FORTUNE 500

Our customers include half the Fortune 500



Innovation resulting in 100,000 global patents



Touching the lives of millions of people worldwide every day



Supporting critical national infrastructure



Global Delivery Centres



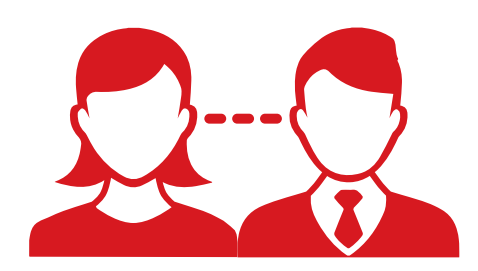
One of the top 5 technology and services companies in the world



>£2 bn R&D per annum worldwide



Leaders in Lean thinking



Human Centric Society