

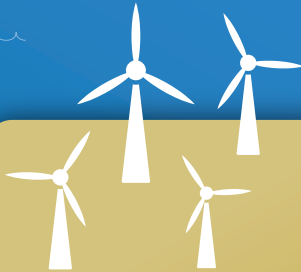
# FUJITSU



Supporting one of the world's largest players in wind energy to produce **30TWh** of power annually



Helping to keep the lights on for over **100m** people worldwide



Our **Cyber Threat Intelligence Service** identified, cleaned and blocked an existing unknown malware for one utility



Helping deploy **12m** Smart Meters by 2022



Managing and enhancing applications for one energy firm to deliver 24/7 via a network of **48,200km** gas pipelines and **7,000km** power lines



Supporting electricity production for **570,000** households by biomass generation and saving 1m tonnes of CO<sub>2</sub> per year



Scheduling **50,000** jobs a year for one utility with efficient, quick and safe maintenance regimes



Co-creation with one energy customer of a power station early warning system through AI based, multi-point, fibre-optic, temperature sensor solution



Providing live data from **400,000** assets using Augmented Reality

Supporting the flow of water to over **65m** people globally



Total visibility of all assets, jobs, resources and stock via a single dashboard, saving a planned **£42m** for one customer



Fujitsu supercomputers allow complex modelling of **seismic data**, enabling one customer to discover and exploit energy reserves



Managing **7.5m** assets for one utility customer

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shaping tomorrow with you

FUJITSU

Digital  
Co-creation  
in Energy  
and Utilities



Supporting critical national infrastructure



Global Delivery Centres



One of the top 5 technology and services companies in the world



>\$2 bn R&D per annum worldwide



Leaders in Lean thinking



Human Centric Society



Decarbonisation and renewables



Consumer energy efficiency



Smart metering



Customer experience



Customer retention



Remote sites



Asset optimisation and next generation telemetry



Supply chain traceability



Regulatory changes



Security



Mobile workforce



Retail separation



Multi channel customer engagement

**FORTUNE 500**

Our customers include half the Fortune 500



Innovation resulting in 100,000 global patents



Touching the lives of millions of people worldwide every day

Challenges



**FUJITSU**

Energy & Utilities in 60 seconds

Capabilities



Internet of Things



Trading compliance & audit



Mobile workforce



Networks



Process automation



Smart metering



Asset management



Augmented reality



Finance and billing



RFID



CRM



Infrastructure support & maintenance



Remote estate management



Stock control & management



Security



Social media integration



**centrica**



**Scottish Water**  
Always serving Scotland

