



Fujitsu -  
Committed  
to Defence &  
National Security

shaping tomorrow with you



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# Committed to Digital Transformation

Digital transformation has become a business priority as organisations seek to secure their future. By streamlining and improving existing processes; transforming user experiences; and deploying new products and services, organisations worldwide are driving efficiency and increasing agility as they try to stay ahead of their competition.

At Fujitsu, we are committed to helping customers realise their digital ambitions. But the complexities of the Digital age mean that the effective integration of new technologies with existing systems and information is a significant challenge. How can you ensure the data from your legacy systems and new cloud-based services can be accessed through your standard devices? And will this data generate coherent information that is available whenever and wherever it is needed?

For most, digital transformation means building new digital capabilities; evolving and modernising existing systems; or a combination of both. But to realise its full potential, and to be truly digital, an organisation must be digitally enabled end-to-end, by building new digital front-end experiences, and seamlessly connecting these to the back-end systems and infrastructure that enable them. It's only through the effective creation of this single information environment that an organisation will realise its digital ambitions.

## **Committed to Delivering the Single Information Environment**

For the Defence & National Security sector, Fujitsu enables robust end-to-end digital modernisation that balances the drive for innovation with the need for business continuity, building the best solutions for today. All this is underpinned by a flexible, pragmatic and evolutionary approach to digital modernisation. One that supports customers throughout their digital journey – from launching or improving a single service, to delivering multiple solutions that, together, achieve enterprise-scale transformation.

By capitalising on our excellent security and systems integration experience, we are able to extract the maximum benefit from existing IT systems. And by applying our latest digital innovations and developments we can extend your capability and functionality to deliver the single information environment that can transform operations by bringing pace and agility across all strategic bases and tactical theatres.

# Fujitsu's Vision for the Digital Age

Defence has entered a new paradigm where information is generated and circulated on an unprecedented scale. In the complex matrix of system procurements this information is often segregated, stove-piped and difficult to bring together to support timely and effective decision-making.

Fujitsu's vision for the digital age is to make coherent information available whenever and wherever it is needed. We use our capabilities in networking and systems integration to link and enhance situational awareness - from strategic base to tactical theatre, from Defence supplier to dismounted soldier. Our approach extracts maximum benefit from existing investment in IT systems by innovating, developing and extending capability and functionality. We achieve this thanks to our broad range of solutions that have been specifically designed to tackle the modern-day challenges of the Defence & National Security sector as it strives for digital transformation:

- **Agile Analytics:** With such a huge volume and variety of data available for analysis, knowing what sources to interrogate and how to process the data quickly and accurately is critical for decision makers. But we live in a world where technological advances and data trends change in days and weeks. The challenge of keeping ahead of this change is forcing organisations to rethink how they can enable rapid, agile analytics that drives valuable data insight. Performing rapid analytics in often difficult operational environments requires an innovative, new approach. Recognising this need, Fujitsu has developed a unique approach that allows organisations to interrogate and analyse huge volumes of data from different sources in a fraction of the time, compared to traditional manual techniques and processes.

## Why Fujitsu?

For over five decades Fujitsu has been a major supplier to the MOD, Government Departments and intelligence communities. As a result, Fujitsu has over 5,500 security-cleared UK staff, and the experience to deliver and manage both generic industry offerings and those tailored to specialist needs at OFFICIAL, SECRET and ABOVE SECRET classifications.

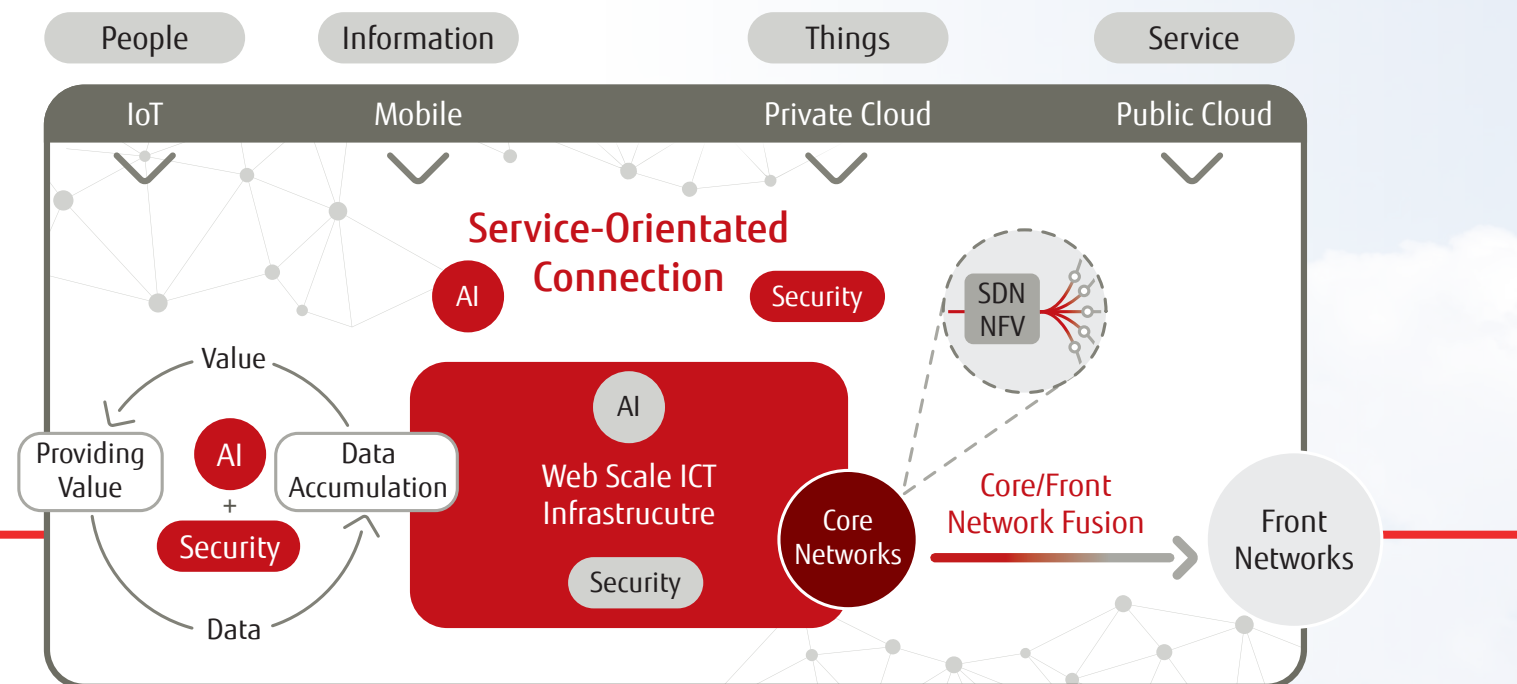


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- **IT Applications Services:** At Fujitsu, we build coherent digital strategies to seamlessly connect people and information. We understand the need to deploy or upgrade business applications quickly, securely, efficiently and cost effectively. We also understand the need to better control and reduce the costs of running application portfolios. We deliver Application Solutions into the Enterprise Cloud underpinned by Fujitsu's IaaS, our secure, reliable, high-performance cloud computing service. Using our expertise in application modernisation, we enable you to implement a digital strategy that can reduce costs, improve efficiency and increase agility.
  - **IT Infrastructure Services:** Fujitsu's Infrastructure Services increase the efficiency of your military operations and drive continuous improvement, whilst easing the burden on your IT staff. From project-based engagements to the provision of ongoing managed services, all our Infrastructure Services are delivered by industry-leading practitioners, informed by extensive client experience and a wealth of expertise. And because we recognise the importance of security to the Defence & National Security sector, we work in close collaboration with all customers to ensure our information security standards meet their own stringent security and risk management requirements. Fujitsu has extensive experience of delivering highly secure solutions for numerous Government services that operate at SECRET or ABOVE SECRET classifications.
  - **Logistics & Asset Management:** Delivering a comprehensive and effective end-to-end visibility in military support chains depends on the timeliness and quality of data appropriately shared between stakeholders, with unambiguous performance measurement and diagnostics. Fujitsu can deliver this solution using its proven Edgware solution, enhancing support chain performance on inventory and cost while minimising risk to military output. There is no need to amend the core functionality of any of the systems involved. Fujitsu's end-to-end data repository stores the data and builds a comprehensive record of relevant support chain transactions, effectively time-stamping every asset throughout its journey.
  - **Cyber Security:** To stay ahead, organisations need to be able to safely and quickly adopt new technologies to enable growth and enhance productivity. But with a greater reliance on connectivity, embracing these new technologies brings its own risks. Fully protecting valuable information assets while maintaining a level of security that protects vital data is proving increasingly challenging. This challenge is exacerbated further in Defence where breaches of IT security can have significant consequences. To combat these evolving threats, Fujitsu believes the answer lies in intelligence-led security, blending information from numerous sources to create more certainty of outcome while reducing risk.
  - **Operational Applications & Services:** Enabling access to information is critical to the success of military operations. But as the boundary between fixed and deployed operations blurs, providing operational users with access to the tools and systems they require to do their jobs effectively is becoming increasingly important. Numerous disparate systems and sources, along with an ever-increasing number of devices used for gathering, analysing and applying context to this information adds further layers of complexity to the challenge. Fujitsu has developed a range of specialist operational applications and services to address this challenge, by delivering a secure single information environment.
  - **Secure Networks:** Providing your stakeholders with highly secure yet flexible access to the vital information they require to work effectively is an absolute necessity for the Defence and National Security sector. Fujitsu's highly secure network solutions integrate both people and technology with the very best and latest set of COTS technologies from industry-leading suppliers with whom we partner to ensure we provide the most optimal and cost-effective secure network solution. Flexibility and agility are in-built, providing ease and speed of change to meet operational requirements, and to exploit future advances in technology. The latest security technologies are deployed to allow constant, real-time tracking and monitoring of the entire network, ensuring rapid response and exploitation of service incidents, when required.

# Committed to Research and Development

Working closely with our customers, Fujitsu has been delivering innovative solutions to improve people's lives for over 80 years. Today, innovation continues to be at the heart of everything we do, and we believe it's the key to creating a more connected and sustainable society.

Our continued commitment to R&D is underpinned by a relentless pursuit of initiatives that will create new value for our customers and achieve our Corporate Vision of a Hyperconnected Society, connecting people, information, things and services. We are working on advanced and emerging technologies for next-generation solutions and services to systems, networks, devices, and advanced materials which serve as building blocks for our future products and services. The Group's R&D activities is led by Fujitsu Laboratories whose mission is to contribute to the social innovation and growth of the Fujitsu Group.



### Project Cirrus – higher, longer, faster, further

Fujitsu exists to help customers all over the world achieve their goal of digital transformation. But Digital transformation is not about a single technology, rather it is a set of connected technologies - the Internet of Things, Artificial Intelligence, cloud, and supporting security services. At Fujitsu, we are focused on bringing to market a wider portfolio of services and solutions that better connect ideas and technology in a digital world.

This is why we are investing nearly €5bn globally over the next two years into world-class R&D activities. Including investment into people who can get closer to our customers, understand even better their challenges and the opportunities, and help them to find ways to move faster and further than their competitors. Performing to ever higher standards and making resources last longer, all of this safely and responsibly.

Nothing could exemplify this challenge more than Project Cirrus – an attempt by a Fujitsu employee to break current world records for High Altitude Wingsuit flight whilst raising tens of thousands of pounds for SSAFA, the Armed Forces Charity. Fraser Corsan has broken the Guinness World Record for greatest peak speed flown in a wingsuit, recording a staggering 249mph (400kmh), which has made Fraser the fastest man in the world without the use of machinery.

He also smashed both the FAI Continental and FAI British altitude records, exiting the plane at a terrifying 10,823 metres above the ground (that's roughly the length of 103 football pitches). As if that wasn't enough, our flying Fujitsu hero also beat the European record for the furthest freefall distance, flying through the air using nothing but his wingsuit for no fewer than 9,741 metres.

Higher, longer, faster, further!

This challenge exemplified what Fujitsu is about - technology and humans working together to achieve breakthrough results, safely and securely, innovating through technology to achieve more.





# Committed to the Armed Forces



"The opportunity to race a highly competitive yacht, British Soldier, at national and international level is available only through our superb partnership with Fujitsu. It is a very clear demonstration of the company's commitment to the men and women of the British Army and, on their behalf, I sincerely thank Fujitsu very much for their continuing and essential support."

Lieutenant General J I Bashall,  
Commander Personnel Support Command, Admiral,  
Army Sailing Association



"Fujitsu Defence & Security's commitment to supporting the Armed Forces is clear, as shown by their well-deserved Gold Award in the Defence Employer Recognition Scheme. As part of that, its long-standing partnership with SSAFA is one of which we are very proud. Over the last decade, Fujitsu have supported SSAFA extremely generously both by sponsoring our events and through employee fundraising, raising well over £200,000 in the process that has allowed SSAFA to alleviate suffering and hardship amongst serving personnel, veterans and families. We are very grateful for Fujitsu's outstanding contribution to SSAFA, the Armed Forces charity and we value our relationship with Fujitsu enormously."

Lieutenant General Sir Andrew Gregory KBE CB, Controller/Chief Executive,  
SSAFA the Armed Forces charity



- Sponsorships and Team Ethos
- British Soldier (ASA)
- Army Football Association
- Royal Navy Hockey
- Royal Navy Rugby League
- Armed Forces Rugby
- SSAFA
- RAF100
- Project Cirrus

## Ministry of Defence Armed Forces Covenant Signatory

In January 2014, Fujitsu was one of the first UK companies to sign the Ministry of Defence Armed Forces Covenant. Since this time, we have more than delivered on our pledge to support the British Armed Forces by upholding key principles. On 1st November 2016, alongside General Sir Gordon Messenger KCB DSO\* OBE ADC, Vice Chief of Defence Staff, we were proud to update our promises and re-signed our commitment.



# Committed to Veterans, Reservists and Service Leaver Recruitment

Our extensive experience working within Defence and National Security has enabled us to recognise the significant contribution that veterans and reserve personnel bring to the commercial sector. For many years, Fujitsu has helped Service leavers to transition from military to civilian life, providing the opportunity for veterans to develop rewarding careers within our organisation. Working closely with Career Transition Partnership (CTP) and CTP Assist, we:

- Widely promote our vacancies to the Service leaver community
- Facilitate a recruitment process that recognises Armed Forces skills and qualifications
- Create a strong pipeline of opportunity and talent that benefits both veterans and our organisation.

We have formally introduced a wide number of policies to better support veterans and their families, including the Enhanced Learning Credits Administration Scheme (ELCAS). The scheme is designed to assist service personnel with training that will enhance their current or future career prospects. Eligible employees are entitled to several benefits, including being able to obtain leave for one ELC claim per academic year for up to three consecutive years.

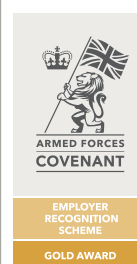
We also recognise how valuable and integral reservists are to both the UK Armed Forces and our organisation. As a result we have developed a comprehensive policy to provide commitment and support for employees who are volunteer or regular reserves. We provide a flexible environment where reservists are given leave to attend training events and be mobilised for reservist duties as required. This support also extends to their spouses and family.

Our long-standing affiliation with the British Armed Forces has also allowed us to recognise that Service leavers are exactly the type of intelligent, talented people that we need to join our organisation. These highly trained, incredibly skilled people are keen to build upon the knowledge gained throughout their Services career. They can contribute a wealth of transferable skills, leadership and life experiences that can benefit the individual, business and wider community alike.

So, at Fujitsu, we're enhancing their employability through a range of activities that will ultimately make them better employees. Not only is our working environment and customer familiar to Service leavers, but we also know that they are incredibly driven individuals with a desire to develop their careers further. Today, 15% of Fujitsu's 5,500 security cleared staff who work in our Defence & National Security business originate from a Services background. They fulfil a wide variety of roles from Project Management, Security Architects and Customer Solution Architects, to 1st, 2nd and 3rd Line support roles, Service Engineers and Test Analysts.



## Defence Employer Recognition Scheme (ERS) Gold Award Winner



Our role in helping ex-military personnel to work within the commercial sector is recognised by the UK MOD, and we are exceptionally proud to say that we are Gold Award winners in the Defence Employer Recognition Scheme (ERS). This Award was created to encourage UK employers to support Defence and inspire other businesses to do the same.



A hand holding a small green plant against a blue sky and green field background. The background is a soft-focus image of a hand holding a small green plant with several leaves. The hand is positioned in the lower right corner, with fingers gently cupping the plant. The background is a bright blue sky with a hint of a green field at the bottom. A large white circle is on the left side of the page, containing the text.

## Committed to Responsible Business

At Fujitsu, we believe that responsible business is all about ethical practices, working to benefit society while creating tangible benefits and shared value. Our responsible business pillars – Environment, Community Involvement & Development, Diversity & Inclusion, Wellbeing and Operating Practices – are the foundation for our country-level strategy whilst defining common themes across Fujitsu. As a result, responsible practices are driven across the entire company, from enforcing our human rights policy to encouraging all employees to get involved with community action projects.

Through strong leadership and an unwavering dedication to Corporate Responsibility, we have become a leading authority on all matters related to Responsible Business. Corporate Responsibility lies at the heart of our long-term business strategy, which was highlighted by achieving a score of 99% in the 2015 Corporate Responsibility Index. Our continued commitment and efforts in the area of Business Responsibility has also been rewarded with by being named Business in the Community's 'Responsible Business of the Year 2015'.





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