



# Fujitsu Cloud Cloud Professional Services

shaping tomorrow with you

**FUJITSU**

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After several years of hype and mounting expectations, cloud computing is real and here to stay. As it moves from theory to practice, large-scale cloud adoption is inevitable as organizations increasingly realize the substantial benefits of reduced capital expenditure and increased business agility.

While cloud benefits are promising, there are still confusion and uncertainty about deployment and context of where and how cloud works. Questions such as: How does cloud impact my business and what are its potential benefits? What can and should go into the cloud, and when? Which cloud model is best suited to the applications I run? Is my business ready for cloud? What are the next steps I should be taking?

Fujitsu Cloud Professional Services can help organizations to explore and determine the business value that cloud can offer.

## **Fujitsu Cloud Professional Services**

Fujitsu brings both business and technology perspectives on enterprise cloud by working with you to identify targeted areas for driving market innovation and operational improvements through cloud services.

Recognizing that organizations are at very different stages of moving towards cloud, Fujitsu actively helps you to create and navigate individual roadmaps to cloud adoption. We will help you explore and understand the changes and opportunities cloud brings; assess different cloud options and make informed decisions; and develop a clear roadmap for harnessing cloud to drive significant business value.

We provide full lifecycle support on the transformation to cloud service by aligning executive strategy to cloud benefits, creating a robust plan, and then implementing them to ensure the benefits are realized in time. Partnering with other technology leaders, we strive for best-of-breed solution, drive down technology costs, and accelerate time to deployment with a clear cloud vision and realistic roadmap.

Fujitsu Cloud Professional Services consist of a comprehensive service methodology that helps you to transit from traditional computing infrastructure to cloud computing. These services include:

- Feasibility Study
- Cloud Inception Program
- Cloud Architecture Design
- Implementation Services
- Cloud Education
- Cloud Expansion and Bridging Services



### Feasibility Study

Transitioning from a traditional computing environment to cloud computing may mean changes in business operations, corporate culture as well as management processes and procedures. Hence we will help you assess your readiness for this transformation by identifying the objectives of embracing cloud, understanding the benefits, determining the scope and setting realistic expectations for cloud computing. As part of the feasibility study, we will also recommend the right deployment model - private, public or hybrid clouds.

### Cloud Inception Program

Migration to cloud requires careful assessment of the required parameters, including security, roles and governance. One of the main areas, data security lifecycle, can be developed through clearly defined data classification. By thoroughly understanding your existing environment, Fujitsu's Cloud Inception Program will identify the different data protection schemes that are suitable, to ensure data security and availability.

The other area covered within this program is the division of roles and responsibilities between cloud provider and the users of the cloud, which must be clearly defined. With it comes the need for new governance such as policies, standards, guidelines, structure, process and procedures which ensure the proper management and operation of the cloud environment.

### Cloud Architecture Design

Achieving the right cloud structure suitable for your environment is critical. With this service, Fujitsu's certified professionals will help you develop the necessary building blocks to form the ideal cloud architecture. Conceptualized based on your requirements, the architecture building blocks are customized to meet your business needs. Through this service, you will gain a clear understanding on the cloud components and its strategic mapping to business objectives.

### Implementation Services

To enable you to self-manage and operate the cloud environment, Fujitsu provides the resources to implement the cloud solution you adopt. The implementation includes hardware, software, security framework and development of processes and procedures.

### Cloud Education

Provision of cloud education and workshops can help to build your team's competencies and capabilities in cloud computing. Through cloud computing education, you can grasp the knowledge to pave the way for implementation. The technical workshops will help elevate your IT team's technical capabilities and competencies in managing, operating and maintaining the solution.

### Cloud Expansion and Bridging Services

This service specifically targets customers looking to scale the existing cloud infrastructure to meet the changing business and operation requirements. The bridging service caters for customers who intend to deploy hybrid cloud spanning across private and public clouds. It helps them to review the necessary security policies, service level agreements and the operational and architecture integration requirements.

### The Fujitsu Difference

At Fujitsu, we have been shaping the future for over 75 years, and today we are one of the three largest ICT companies in the world, employing over 170,000 experts globally.

Collaboration is in our DNA, so we will work closely with you to realize the potential of cloud for your organization and deliver the benefits. Our experience ensures your cloud journey is successful and predictable.



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