Fujitsu Managed Hosting

Delivers your Cloud Infrastructure as
a Service environment with confidence

Fujitsu supports and accelerates your adoption of cloud through a range of managed hosting services. Covering every aspect of Infrastructure as a Service (IaaS) deployment and management, these services simplify and streamline your environment so that it's optimized for performance and availability.

We know that your adoption of cloud doesn't stop with your choice of cloud infrastructure platform. You need it to be delivered and managed in a way that meets your changing demands – so you and your team can focus on what's important while staying firmly in control.

As a trusted cloud services provider, we can help you choose the right combination of platform and managed hosting options to maximize the return on your cloud investment.

More cloud choice
Fujitsu allows you to embrace the cloud by providing a range of IaaS and service options that help you choose the right combination for your needs. Our offering includes:
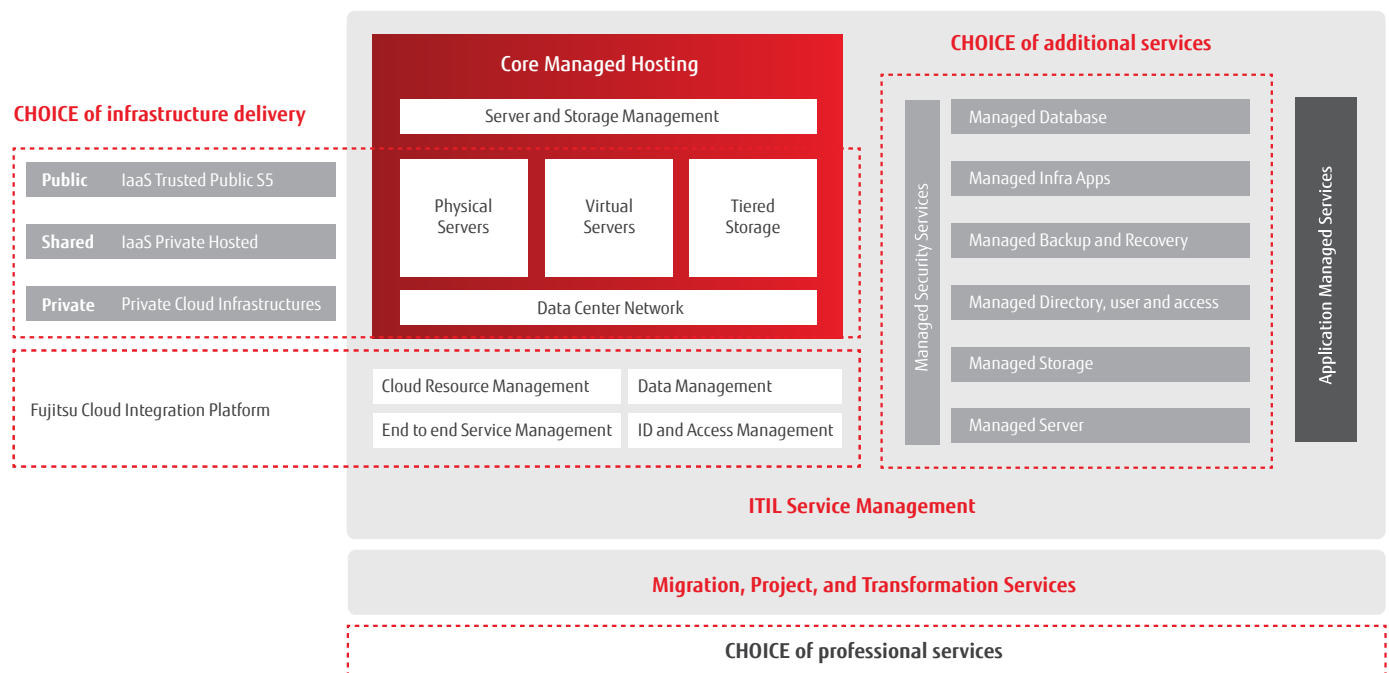
- IaaS based on trusted public, shared, dedicated or a fully private cloud infrastructure. It's delivered from our data centers around the world and designed to meet your security, performance and regulatory requirements.

- Managed hosting options that simplify implementation and management, as well as meeting your skills, time and resource pressures.

- Professional services that support your migration to the cloud by helping you make the right choices and accelerating your deployment.

DATA CENTER SERVICES PORTFOLIO

Managed Hosting is part of Fujitsu's Data Center Services portfolio, designed to bring your data center strategy in line with your changing business needs. Other services include:
- Data Center Outsourcing
- Remote Infrastructure Management
- Infrastructure as a Service
- Co-Location
- Data center transformation consulting and professional services

CHOICE of infrastructure delivery

Public	IaaS Trusted Public S5
Shared	IaaS Private Hosted
Private	Private Cloud Infrastructures

Fujitsu Cloud Integration Platform

Core Managed Hosting

Server and Storage Management

| Physical Servers | Virtual Servers | Tiered Storage |

Data Center Network

| Cloud Resource Management | Data Management |
| End to end Service Management | ID and Access Management |

CHOICE of additional services

Managed Security Services

Managed Database
Managed Infra Apps
Managed Backup and Recovery
Managed Directory, user and access
Managed Storage
Managed Server

Application Managed Services

ITIL Service Management

Migration, Project, and Transformation Services

CHOICE of professional services

Choosing the managed hosting services that you need is simple. Once you've decided on your infrastructure platform, just choose the managed services options you want and select the type of system you're delivering and the level of service you need.

Just as we offer a choice of Cloud IaaS platforms, we also provide a range of managed hosting services to meet your specific business needs.

These cover every aspect of implementation and management for your virtual compute and storage environment, including platform and directory services, infrastructure applications and database environment.

Each service offers a range of options to allow you to select the package that is right for your business.

Step 1 – Choose your infrastructure platform
We can help you to decide which environment is right for you. This includes whether you prefer physical or virtual servers and whether the Trusted Public, Private-Hosted or Private Cloud platform is best. Or maybe a hybrid of these?

Then it's a matter of choosing your configuration (CPU and RAM) for your servers and storage, which is tiered from NAS to high speed disk.

Managed Hosting services are available with all Fujitsu Cloud IaaS platforms: Trusted Public S5 Shared or Dedicated, Fujitsu Private Hosted and Private Cloud.

Step 2 – Add the managed services you need

Managed Server
Management for your Windows, Unix or Linux operating system environment that includes everything from deployment and management to ongoing monitoring, maintenance and trouble shooting.

Managed Storage
Monitoring and management of the storage system to optimize performance and maximize data availability. It will manage capacity in line with changing business demands.

Managed Backup and Recovery
An effective and efficient remote backup and recovery service, it protects your data and enables its recovery so that business continuity is not affected. This can be done using the FUJITSU Cloud Backup as a Service option or using your existing backup technology.
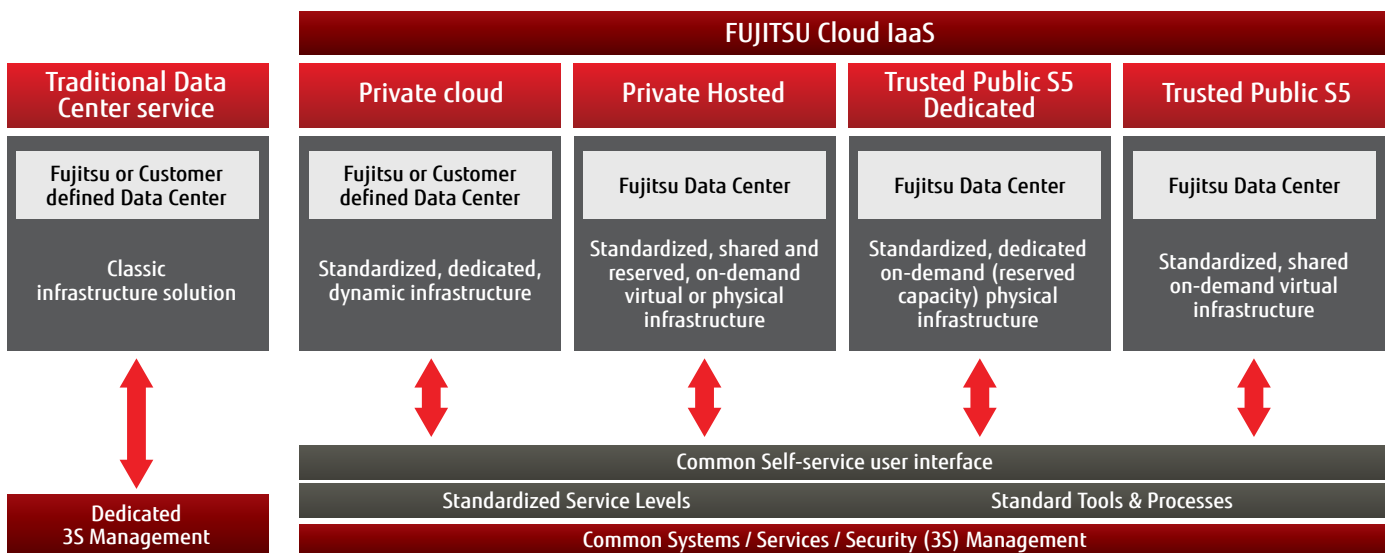
Managed Directory, User and Access
Management of user directory services on your behalf. Our expert configuration and administration allows access to system resources to be controlled and managed.

Managed Infrastructure Applications
Management of key infrastructure applications that underpin the smooth running of your environment. These include print services, file and proxy servers, web and SharePoint services.

FUJITSU Cloud IaaS				
Traditional Data Center service	**Private cloud**	**Private Hosted**	**Trusted Public S5 Dedicated**	**Trusted Public S5**
Fujitsu or Customer defined Data Center	Fujitsu or Customer defined Data Center	Fujitsu Data Center	Fujitsu Data Center	Fujitsu Data Center
Classic infrastructure solution	Standardized, dedicated, dynamic infrastructure	Standardized, shared and reserved, on-demand virtual or physical infrastructure	Standardized, dedicated on-demand (reserved capacity) physical infrastructure	Standardized, shared on-demand virtual infrastructure

	Common Self-service user interface	
Dedicated 3S Management	Standardized Service Levels	Standard Tools & Processes
	Common Systems / Services / Security (3S) Management	

Managed Database

Management and monitoring of your SQL or Oracle infrastructure to optimize availability and performance so you can access your data seamlessly.

Managed Security Services

24x365 security monitoring and management services. It protects you against threats by taking care of security updates, detecting intruders and ensuring effective incident management.

Step 3 – Identify the type of system to be managed

Match your costs to the complexity of the system being managed, eg choose from High, Average or Low complexity for your environment. The complexity of the service is dependent on the characteristics of the Platform being managed and/or the complexity of the environment in which it's operating. This includes the level of standardization, the frequency of changes made to the system and the degree of business criticality.

We can help you find the right level based on how your environment is built, how it will be recovered, the level of connectivity and how frequently the infrastructure or layers will be changed.

FUJITSU CLOUD INTEGRATION PLATFORM

With Fujitsu Cloud Integration Platform, your business can rapidly innovate through the adoption and integration of cloud services. It ensures operational control without increasing overheads or reducing the flexibility of the cloud.

For the business unit
Adopt the cloud services needed, knowing they can be integrated and managed effectively

For the CIO
Offer your business a 'Bring Your Own Cloud' option alongside in-house, non-cloud systems, and ensure effective risk management for the board
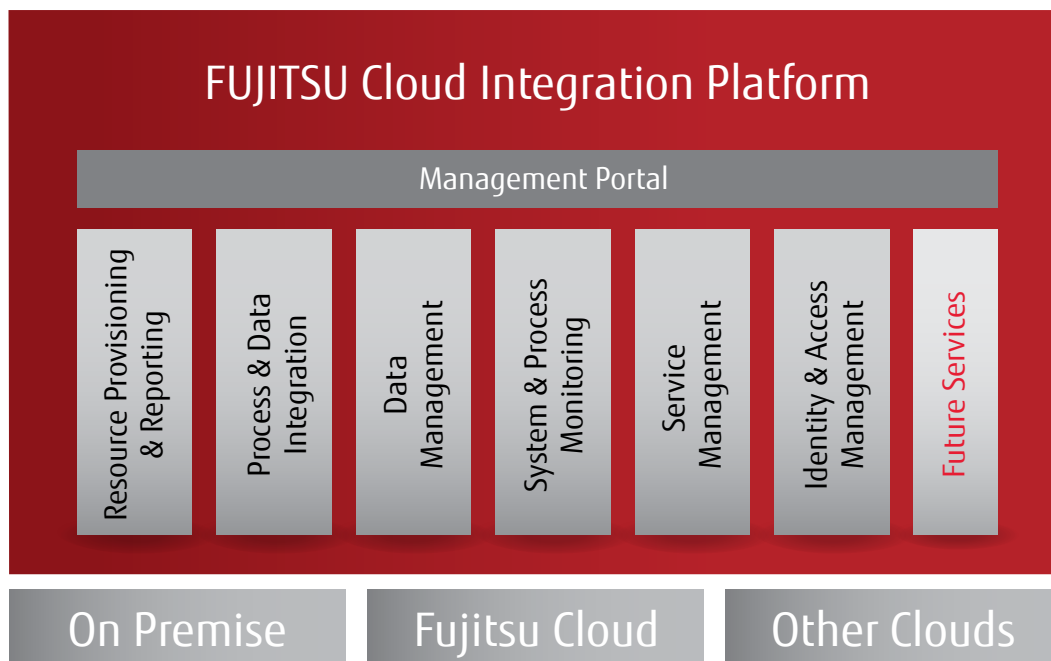
For the CFO
Transparency on cloud services spending will help maximize the business' return on investment

For the CEO
Have the agility and innovation to help drive the business forward

To find out more about FUJITSU Cloud Integration Platform, visit www.fujitsu.com/global/fcip

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FUJITSU Cloud Integration Platform

Management Portal

| Resource Provisioning & Reporting | Process & Data Integration | Data Management | System & Process Monitoring | Service Management | Identity & Access Management | Future Services |

On Premise **Fujitsu Cloud** **Other Clouds**

Step 4 – Specify your service requirements

This selection depends on what your environment is designed to do, how critical availability is and how vital on-going performance is.

Report – for testing and development
This option helps you to maintain availability by providing basic management, monitoring and reporting of problems. It's suitable for running testing, development or non-production systems where non-availability will have a low impact.

Operate – for most organizations
This provides a greater level of set-up support and ongoing management for core business applications, including detailed inventory and configuration management. It's also service aware so incidents or proposed changes can be assessed for their overall impact.

Manage – for business critical systems
If non-availability or poor performance would have a significant business impact, this service is the right choice. It offers comprehensive and proactive monitoring and management so that high levels of performance and availability are maintained throughout.

Managed hosting that suits your business

An agile environment
Choose the right IaaS platform for you, then flex your capacity and service options in line with your changing business demands.

Time and cost savings
Pay-as-you-use capacity, transparent pricing and our full support allow you to reduce capital expenditure and free your team to focus on more important tasks.

Helping you to innovate
Cloud successfully drives innovation as you can rapidly bring new applications online – meaning it's "faster to succeed and cheaper to fail".

From Fujitsu, a trusted cloud services provider

Expertise you can rely on
Fujitsu has delivered enterprise-class data center managed services to organizations globally for more than 30 years.

All the support you need
Our comprehensive range of cloud solutions and services are provided more rapidly, at a lower cost and with greater agility.

A truly global partner
We are the fourth largest IT services company in the world, with over 100 data centers globally and 25 delivering managed hosting services for cloud.