Fujitsu Legacy Modernization
Integrating Legacy Applications through Cloud Services

shaping tomorrow with you

Fujitsu Legacy Modernization Offering
Connecting Legacy Applications to the Cloud

Fujitsu is a leading provider of customer-focused information technology solutions for the global marketplace.
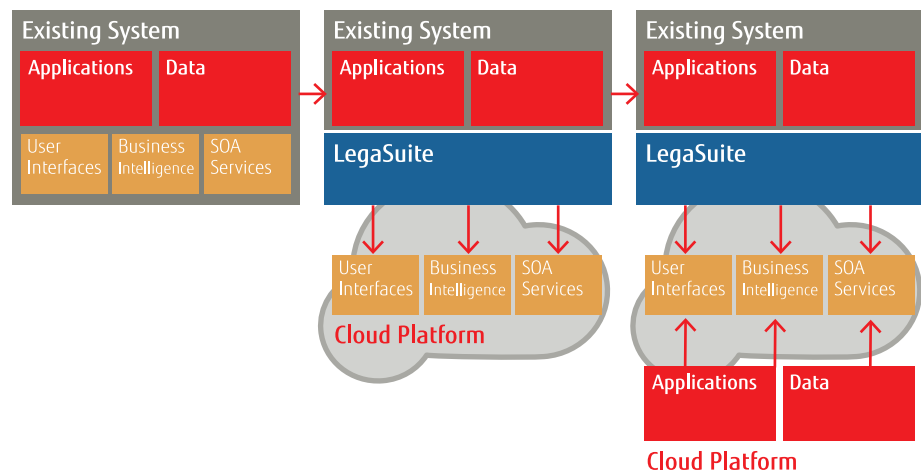
Fujitsu's Legacy Modernization Capabilities enable organizations to leverage the years of investment in software assets, deliver more from IT budgets and reduce the risk of implementing new technologies.

Fujitsu's Global Legacy Modernization Offering is based on a standard set of eight modernization capabilities which are available to our clients throughout the world.

The Challenge

Cloud Services provide benefits like reduced hardware and transaction costs, increased automation, improved flexibility, and greater mobility. But many organizations are challenged to expand into the cloud due to the nature of their existing IT infrastructure – typically a heterogeneous mixture of applications written in different languages on multiple platforms including the mainframe, AS/400, UNIX, and Windows. These applications are not naturally suited to cloud deployment, and often require specific infrastructure, and rely upon proprietary point-to-point integration. Businesses cannot stand by and wait while IT builds or buys new cloud-ready applications.

The Solution

Existing System			Existing System			Existing System		
Applications	Data		Applications	Data		Applications	Data	
User Interfaces	Business Intelligence	SOA Services	LegaSuite			LegaSuite		

Cloud Platform (center and right)

LegaSuite enables a phased migration to cloud infrastructure. Organization start by deploying existing functionality to the cloud, then as new cloud applications are built, legacy business logic and data become building blocks.

Fujitsu's Global Legacy Modernization Offering teams also have skills and knowledge in country and regional capabilities. Please see the local Websites for more specific information.

Fujitsu's Global Legacy Modernization Offering is run from seventeen teams which are situated in seven regions around the world. The offer can be accessed from any country in which Fujitsu has a local presence.

Your first building blocks must be the IT assets that already run your organization – your existing platforms and business applications. Many of your business rules are already managed and enforced through these apps, and rebuilding them is not practical. Leasing equivalent functionality from other providers might be possible for generic business functions like HR and CRM, but often your applications contain the business processes that give you competitive advantage – the kind of functionality that will not be available from someone else's cloud. Fujitsu's Legacy Modernization Partner Seagull Software's LegaSuite lets you bring the assets you already have to the cloud and start obtaining immediate value from cloud computing. The joint Fujitsu and Seagull teams have brought this offering to you.

How It Works

LegaSuite provides a roadmap for deploying your existing infrastructure to cloud services, enabling you to selectively modernize application functions and make them accessible via cloud services. Your applications execute on their native platforms, and retooling them is not required. We can assist you in creating new, cloud-deployed user interfaces for legacy applications, SOA services based on existing applications and databases to serve other applications (including new cloud applications), and BI-focused solutions like dashboards and reports. LegaSuite cloud-ready servers can be deployed to any common virtualized platform and can leverage the scalability, availability, and reduced maintenance that cloud service infrastructure provides. As you assemble your cloud platform, your entrenched business applications continue to serve their original purposes while becoming building blocks for new applications.

LegaSuite:
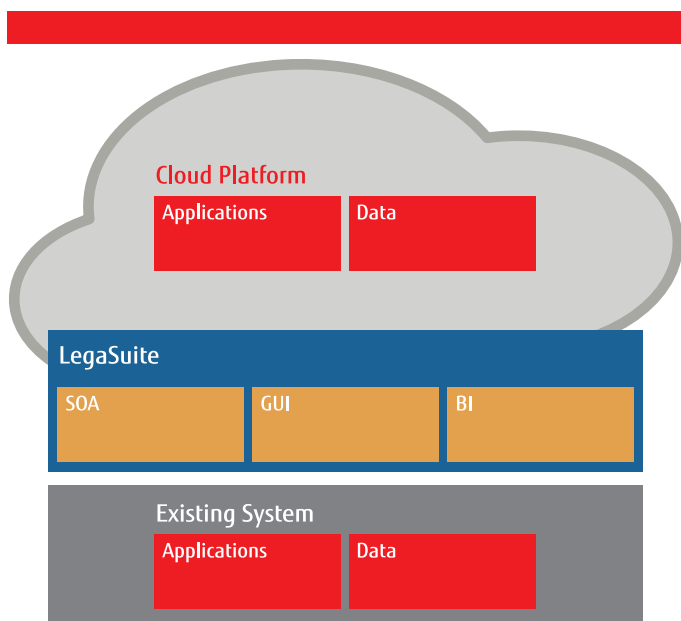## Your Cloud Connector for Legacy Systems

LegaSuite bring your existing applications and data to the cloud, enabling you to derive additional value from these significant platform and software investments. LegaSuite also provides a roadmap for organizations to make a gradual transition to cloud infrastructure, whether the intention is to use existing platforms and applications in new ways or to eventually migrate away from them. Fujitsu offers cloud hosting, so you do not have to make large investments in new technology to begin reaping the benefits of cloud computing. Leverage what you already have with LegaSuite.

Quality and
Longevity

Benefits

- **Reduced hardware and transaction costs** – The LegaSuite Workbench and Engines can be virtualized and provided as SaaS offerings, eliminating requirements for individual hardware components and reducing per-transaction Server costs.
- **Increased automation** – Cloud services infrastructure provisions platform and software resources on demand. LegaSuite Engines can be automatically started, stopped, and scaled as demand changes, eliminating manual resource provisioning.
- **Improved flexibility** – LegaSuite's cloud services, user interfaces, and BI components can be assembled into new offerings or used as building blocks together with other cloud components. You gain the flexibility to respond more rapidly to business requirements.
- **Greater mobility** – Cloud applications eliminate the need for proprietary software like emulation and the associated desktop requirements. Employees, business partners, and customers can all leverage web browsers and secure access to your cloud from wherever they are using web-enabled devices.

Migrate Legacy Applications to a Cloud Platform

If your objective is to ultimately replace your legacy platforms with cloud service infrastructure, LegaSuite acts as your shock absorption layer between old and new paradigms. Rather than starting from scratch, you can assemble new cloud service applications using LegaSuite components, then replace these components over time as you build out new cloud-based equivalents. This approach enables you to migrate to the cloud as time, budget, and resources become available. Once you have replicated the required functionality, you are free to decommission your old systems. The Fujitsu Legacy Modernization Service is able to assist in your migration roadmap in a wide array of technologies.

Why Fujitsu?

Fujitsu's Legacy Modernization services offers

- Trained Local LegaSuite Resources
- Commercial models to suit your business requirements
- End to end solutions with single point accountability
- Extensive experience in planning, designing, migration and implementation of legacy systems and new world technology
- Proven methodologies (Macroscope™)
- Certifications of International standards of excellence (ISO9000®, ITIL®, CMM)
- Experience with automated legacy system conversion and documentation
- Capability and experience in J2EE and Microsoft .NET™ solutions
- Ability to deliver using on-shore or off-shore resources
- Ability to work with your existing IT staff as a combined delivery team
- Access to global resources with experience assisting major corporate and government sector organizations
- Knowledge of legacy system hardware and software for all major vendor systems
- Unique range of software products that assist in the transformation of legacy environments
- Successful track record in delivering Legacy Modernization projects for world's leading organizations

LegaSuite shock absorption layer

Fujitsu are a leading service provider of information technology. We partner with our customers to consult, design, build, operate and support business solutions. From strategic consulting to application and infrastructure solutions and services Fujitsu Limited have earned a reputation as the single supplier of choice for leading corporate and government organizations.

Fujitsu have been bringing together development and support environments for a wide range of technologies, as well as professional expertise covering a broad array of technical competencies for over 20 years.

Fujitsu are collaborative team players who are flexible and adaptable and can readily fit into any client environment. We work with you, leveraging partnerships with strategic alliances to help tackle your complex business challenges to deliver real business results.

Fujitsu focus on your outcomes and develop an optimal service delivery model and framework of pre-agreed service levels based on your organization's business and budgetary priorities.

Fujitsu have a strong track record in tackling challenges and realization of tangible and intangible benefits. Many different clients throughout the world have benefited from our techniques to ensure that the desired results are achieved in practice.

Please Tell Me More?

Fujitsu would be pleased to talk to you further about how we can work together to help you leverage the investments your organisation has made in legacy applications.
If you would like to talk to us in person please send an email to the Legacy Modernization team in your local area. Email addresses are on the final page of this brochure.
Or visit our website and take an online survey.

About Rocket | Seagull

Rocket | Seagull specializes in tools and expertise to modernize legacy applications running on mainframe, IBM i, OpenVMS, UNIX and Windows platforms. Founded in 1990, Seagull is a pioneer in the legacy modernization and integration market.
Thousands of organizations rely on our LegaSuite software as a proven and cost-effective way to modernize legacy applications and integrate legacy systems. LegaSuite lets you:
- Speed legacy modernization and integration projects to market
- Web-enable green-screens to improve usability
- Service-enable legacy applications for Web self-service
- Easily include legacy data and apps in an SOA strategy
- Reduce the cost and risk of migrating legacy apps

About Fujitsu

Fujitsu is a leading provider of ICT-based business solutions for the global marketplace. With approximately 173,000 employees supporting customers in 70 countries, Fujitsu combines a worldwide corps of systems and services experts with highly reliable computing and communications products and advanced microelectronics to deliver added value to customers. Headquartered in Tokyo, Fujitsu Limited (TSE:6702) reported consolidated revenues of 4.6 trillion yen (US$50 billion) for the fiscal year ended March 31, 2010. For more information, please see www.fujitsu.com.

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www.fujitsu.com/global

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US and Canada Legacy.modernization@us.fujitsu.com
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