

# Fujitsu Managed Services Virtual Client Services

Customised desktop and application virtualisation services to help you reduce costs, support workforce mobility and keep data secure.



## Fujitsu Virtual Client Services can help you:

- Reduce IT costs
- Ensure data security
- Simplify IT management, support and licensing
- Allow users to access desktops and applications from any device
- Improve the user experience
- Enhance employee productivity

Managing today's workplace infrastructure is an increasingly complex task. In the past, organisations controlled how end users adopted technology; now end users are the primary influence. As a result, IT managers face cost control, security and mobility challenges – especially with the rising popularity of BYOD (bring your own device).

Desktop virtualisation is an effective way to address these demands. It moves computing off a device, such as a desktop computer or laptop, and onto a server. Multiple virtual machines can reside on the server, each with its own applications and operating system. This allows users to access corporate resources on any device.

## Virtual Client Services: transform your desktop environment

Fujitsu Virtual Client Services is a comprehensive desktop and application virtualisation solution, designed to help your business reduce IT costs, support a mobile workforce and maintain data security. It includes software, hardware and management of your infrastructure, and supports popular platforms including Citrix, Microsoft and AppSense.

Virtual Client Services is based on a pay-per-use model, so you only pay for what you need. This makes it ideal for enterprise customers with a variable workforce. It's also flexible: you can choose to virtualise individual applications or entire desktops, and we tailor the solution to your needs.

## The benefits

### Lower costs

Desktop virtualisation helps you reduce desktop management and IT service desk costs. It can also cut your capital expenditure, because it allows you to extend the useable life of your PC and laptop investment. Even better, machines that are managed centrally use significantly less energy than a typical desktop PC, helping to reduce your power bills.

### A more agile workforce

With applications and operating systems on a central server, your users can access corporate resources from anywhere and on any device, including thin clients, laptops, tablets and smartphones. This is ideal in 'activity-based' offices where users do not have designated workstations.

### Enhanced information security

Removing applications and data from endpoints means you can provide secure remote access on a variety of devices. Your corporate data is stored at a Fujitsu data centre and delivered to users via dedicated, secure instances. With role-based access, employees can use only the applications they need to do their jobs. In addition, data is protected because backups no longer rely on end users.





### Simplified IT management

Desktop and application virtualisation helps you reduce infrastructure complexity and simplify your IT support requirements. You can provision users in minutes and easily monitor application usage to better manage your licences.

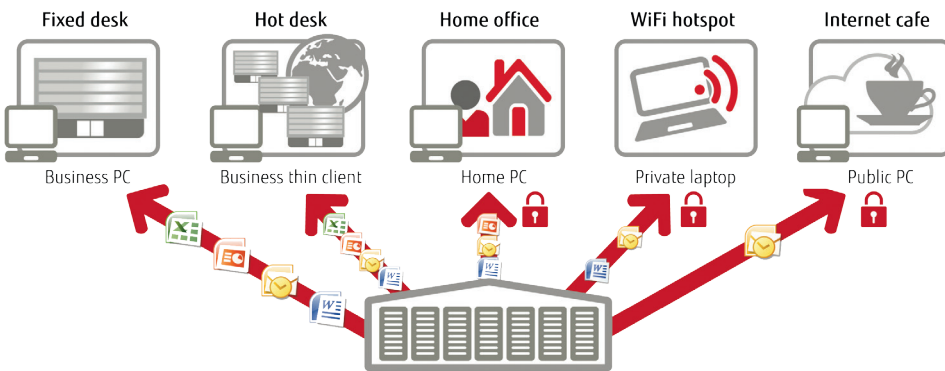
### Improved user experience and productivity

Users benefit from faster logon time and a smoother, more consistent experience. Up-to-date operating systems, device-independent application streaming and the ability to run conflicting applications alongside each other also help staff work more productively.

Virtual Client Services allows you to deliver IT services in line with your enterprise's roles, requirements and locations.

<p><b>Offline worker</b> E.g. salesperson or consultant. Requires:</p> <ul style="list-style-type: none"> <li>■ Mobile Access</li> <li>■ Remote Access</li> <li>■ Flexibility</li> <li>■ Standard applications</li> <li>■ Local data storage</li> </ul> 	<p><b>Process worker</b> E.g. clerk, call centre worker, administrator.</p> <ul style="list-style-type: none"> <li>■ Uses a limited number of applications, e.g. data entry</li> <li>■ Requires LoB applications to carry out work in a structured manner</li> </ul> 	<p><b>Knowledge worker</b> E.g. policy and strategy worker.</p> <ul style="list-style-type: none"> <li>■ May require specific technology functions</li> </ul> 	<p><b>Power worker</b> E.g. application developer or graphic artist.</p> <ul style="list-style-type: none"> <li>■ Requires dedicated compute resources</li> <li>■ May require specific non-standard devices</li> <li>■ May be part of a particular needs group</li> </ul> 
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Virtual Client Services allows users to access corporate resources from anywhere and on any device.



**Underpinning technology**

- Windows 7 desktop is available on any browser device
- Applications are delivered based on security policies and device type
- Data is held in centralised and secure data centres
- User transit is seamless between multiple devices
- Future updates and migrations are simpler

### Why Fujitsu?

Fujitsu's desktop virtualisation solutions are based on best-in-class technologies, proven infrastructure products and end-to-end lifecycle services. We help you understand the roles of individuals within your organisation and deliver an optimum blend of services and end-user devices to support these roles – rather than a one-size-fits-all service. Fujitsu has extensive experience in implementing virtualisation projects worldwide, allowing for fast, low-risk implementations.

### Find out more

To discuss your business needs, contact us today on +61-2-9113 9200 or email [VCS@au.fujitsu.com](mailto:VCS@au.fujitsu.com).

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### About Fujitsu

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