FUJITSU

Fujitsu Managed SAP Mobility Solutions

Fujitsu offers Managed SAP Mobility Solutions in our Cloud to reduce the time, risk and cost associated with deploying an on premise mobile solution.

Most companies understand the business benefits of mobile solutions, but setup costs, implementation time and concerns around security are often reasons not to start their mobile journey.

The Fujitsu Managed SAP Mobility Solution addresses these issues by offering mobile solutions in the Fujitsu cloud. It makes the access to mobile solutions easy by hosting and managing it for customers.

This has the following benefits:

■ **Smoothing out up-front costs**
Licensing costs*, installation and deployment costs and management expenses are amortised over a fixed term

■ **Speeding time to market**
Managed services can be deployed in much less time than on-premise solutions

■ **Delivering complete choice of SAP mobile suite**
All SAP mobile applications are available including Line of Business Mobile Apps, Industry Mobile Apps and Custom Mobile Apps

■ **Providing Scalability on demand**
A hosted solution allows customers to easily scale their user base and add more applications

■ **Protecting against obsolescence**
Fujitsu keeps the system up to date, which is extremely important with the rapid growth and change in mobility.

Built on proven, industry-leading technology the SAP Mobile Platform (SMP) addresses the difficult mobile challenge of creating and managing multiple mobile applications that securely connect a variety of heterogeneous back-end data sources to all major device types.

As the enterprise landscape becomes increasingly complex, SMP enables enterprises to embrace mobility across the entire organisation through the use of a highly adaptable, development platform.
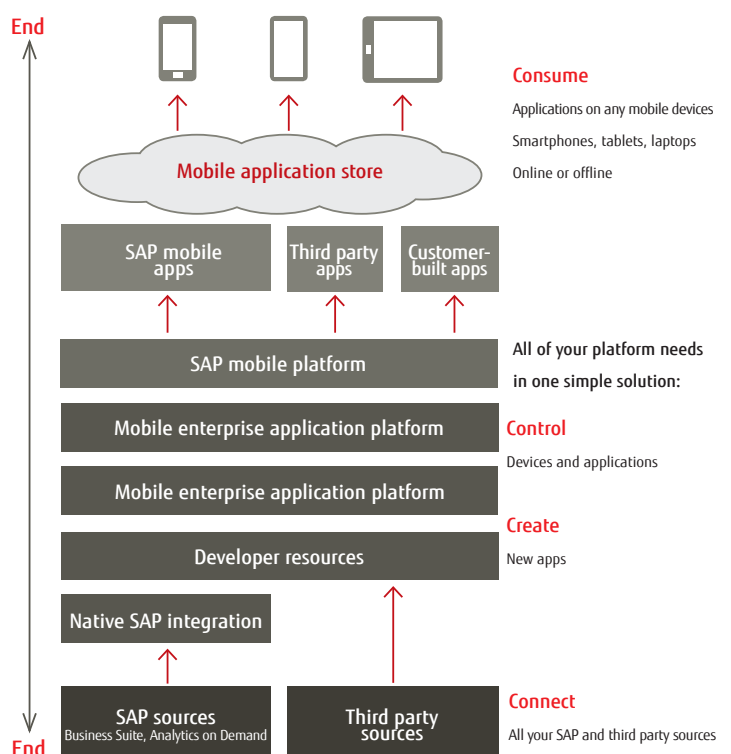
Introducing Fujitsu Managed SAP Mobility Solutions

Fujitsu Managed SAP Mobility is the provision of an end-to-end mobile solution over a fixed term of 3, 5 or 6 years and includes:

■ Licensing of all required SAP mobile software

■ Hosting of SMP on Fujitsu's Cloud

■ Delivery of a set of managed services to ensure that the SMP is fully managed and maintained by Fujitsu on an on-going basis

■ Delivery of value added professional services such as backend systems integration, application development and deployment services, provision of enterprise apps store etc.
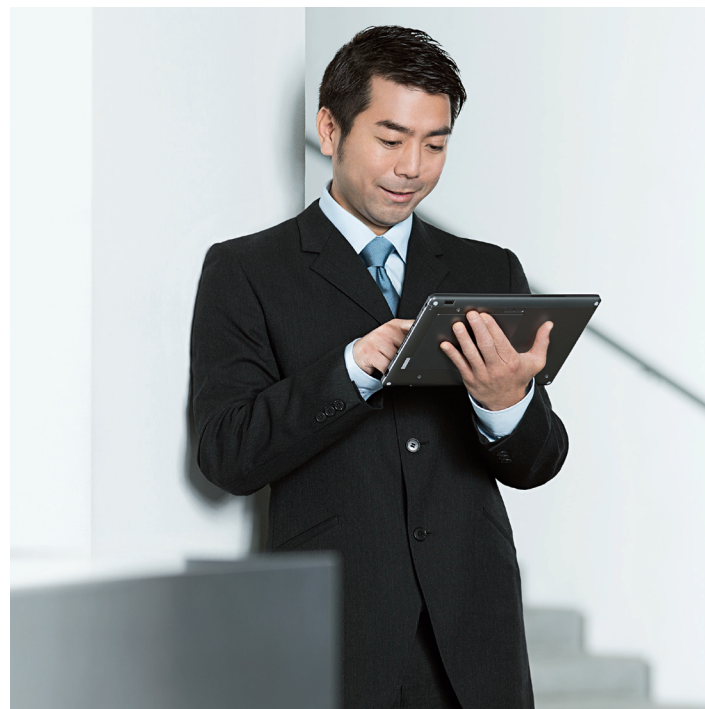
End-to-end solution

The solution is provided with a core installation, which is required as a basis to operate the solution. The customer might decide to expand on this with additional requirements around device management options and mobile applications (standard and/or custom developed).

End

Consume
Applications on any mobile devices
Smartphones, tablets, laptops
Online or offline

Mobile application store

SAP mobile apps | Third party apps | Customer-built apps

SAP mobile platform

All of your platform needs in one simple solution:

Mobile enterprise application platform

Control
Devices and applications

Mobile enterprise application platform

Developer resources

Create
New apps

Native SAP integration

SAP sources
Business Suite, Analytics on Demand

Third party sources

Connect
All your SAP and third party sources

End

How Managed Mobility Works

- No capital expenditure on hardware or software, as Fujitsu will host the solution on the Cloud and amortise the software over the contract term
- Reduced time to deployment, as there is no need to wait for hardware and software installation, configuration and deployment
- Predictable month-by-month costs, as the service can be delivered in full by Fujitsu Managed Mobility services
- Enables customers to manage various device types in hosted environments while maintaining centralized control.

The key components of Fujitsu's Managed Mobility Solution are:

- **Device Management Platform** – Afaria, the world's leading MDM software solution
- **Application Deployment and Development Platform** – SAP Mobile Platform, best in class MEAP software solution
- **Cloud Infrastructure** - a comprehensive range of Trusted Cloud solutions and services to support our customers' goals at lower cost, and with greater agility. Fujitsu will provide access to secure, locally hosted, multi- tenanted infrastructure as the method of delivery into the client's environment.
- **Service Desk** – provides support for all mobile issues as well as controlling Incident, Problem, Change and Release Management though ITIL compliant processes.
- **Service Management** – Fujitsu will use our standard service delivery methodology encompassing our ITIL and ISO 20000 conformant processes and tools to deliver and control the service.

Why Fujitsu for Managed Mobility

Fujitsu has the end to end capability to deliver and manage mobile solutions. From business consulting, implementation services, apps development and infrastructure services Fujitsu is able to deliver the strongest end to end portfolio in the industry. It hase the strength in security and resilience to deliver robust global solutions.

Fujitsu Mobility Services
Trusted Advisor (Strategy, Partnerships, Roadmap)
Mobile Platform & Products (Implementation, Development, Management)

Hosted & Cloud Solutions	On Site Solutions	Custom Application Development	Standard & Configured Applications

---

Contact

Fujitsu Australia and New Zealand
Address: Level 16, 15 Blue Street,
North Sydney, NSW, 2060, Australia
Phone: +61-2-9113 9200
Fax: +61-2-9113 9222
E-mail: askus@au.fujitsu.com
Website: www.fujitsu.com/au
2012-09-14-FAL-EN

About Fujitsu

Fujitsu Australia and New Zealand is a leading service provider of business, information technology and communications solutions. As the third largest ICT company in the Australian and New Zealand marketplace, we partner with our customers to consult, design, build, operate and support business solutions. From strategic consulting to application and infrastructure solutions and services, Fujitsu Australia and New Zealand has earned a reputation as the single supplier of choice for leading corporate and government organisations. Fujitsu Australia Limited and Fujitsu New Zealand Limited are wholly owned subsidiaries of Fujitsu Limited (TSE: 6702).