Fujitsu extends SAP HANA to the Cloud

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Break the boundaries and unleash your business value.

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SAP HANA - What it's all About

Fast access to vast amounts of data (Big Data) has become a crucial business driver for many companies. SAP's answer to this is the SAP HANA® - a databasewhich is centered on in-memory technology.

SAP HANA provides customers with real-time insight into operations, thus enabling fast analysis and quick simulations based on current data to uncover trends and patterns. Due to its capabilities, SAP HANA is expected to become the foundation for most of SAP's applications, whether they are on-premise or in the cloud.

SAP HANA will undoubtedly deliver significant benefits but SAP customers still have concerns, including:

- Ostensibly high capital costs for SAP certified HANA hardware
- Expensive High Availability (HA) concepts and lack of specialised skills for SAP HANA operational support
- Doubts about business value – not least because of the costs for the points above

Fujitsu extends SAP to the Cloud

Fujitsu Cloud for SAP is a locally based cloud services platform for Australian customers to extend their SAP footprint into a more flexible and serviced based deployment model. Based on Fujitsu's award winning Flexframe management software, Fujitsu Cloud for SAP supports all leading SAP databases such as Oracle, DB2, SAP ASE, as well as SAP HANA. This offers customers the benefit of operating all SAP systems – HANA and traditional– within the same environment.

The Fujitsu Cloud for SAP provides a low risk private hosted Cloud solution that enables organizations to better understand the benefits of scenario modelling, and to adopt or get in touch, with SAP HANA on a quick and low risk level. There are no upfront investments for equipment nor is their to train or hire database specialists to handle specialized HANA operations. Fujitsu Cloud for SAP HANA provides organisations with clearly defined SLA's and leverages Fujitsu technologies for computing resources and NetApp solutions for storage management.

Introducing Fujitsu Flexframe

Fujitsu Flexframe is our cloud computing platform for SAP that has been designed to optimally manage SAP workloads. Flexframe is a cloud enabling computing architecture that uses Intel based hardware with a Linux operating system to deliver the high performance, commodity computing solution that today's organizations seek to host their SAP systems. More importantly, Flexframe has proven sucess - it is already installed and is in operation in over 250 customer accounts that together host approximately 12,000 SAP systems.

Storage virtualization is as critical as server virtualization to realize the full benefits of cloud computing. Leveraging NetApp's Data ONTAP storage, customers can optimize storage capacity by placing the right data on the right tier of disk, protect and recover data using ONTAP data protection software and create clones of existing systems to facilitate rapid provisioning of new SAP systems.

Assessment and advisory services

■ Infrastructure assessment and recommendation services supported by Fujitsu´s comprehensive DemoCenter

On-boarding services

■ System Migration to HANA

■ Release Upgrade Service

■ Optimization Services

■ Implementation of HANA platform & SAP instances

Cloud Hosting & Managed Services

■ Enterprise-class Hosting of HANA platform and SAP instances out of trusted data center

■ Full responsibility to operate customers SAP systems

■ Centralized Help Desk

The Fujitsu Cloud for SAP Value Proposition

■ Maximum Flexibility   ■ High Availability   ■ Reduced Costs

Customer Benefits

■ Low risk entry platform for SAP HANA – start small and grow

■ No capital expense upfront

■ Modern high security certified Data Centers

■ Lower TCO through shared cloud resources

■ Turn Capex into Opex

■ Subscription model – pay for use

■ Full transparency and cost control

■ No up skilling necessary – benefit from SAP, SAP HANA and Linux certified support teams

Main Core services

■ Reliable and high performance Fujitsu infrastructure in Fujitsu Tier 3 Data Centers

■ 24x7x365 service operation – with defined maintenance windows

■ Service assurance through clearly defined SLAs

■ Scalable cloud infrastructure – pay as you grow

■ 99.5% standard service availability

■ Monthly billing and reporting

■ Backup and Disaster Recovery as an option

■ Optimised storage solution from NetApp delivering capacity on a pay-per-use basis

More Information

Fujitsu portfolio of HANA Services

Fujitsu Australia offers a full breadth of consulting services to optimally deploy, operate and continuously improve SAP HANA based solutions. Our service offerings include the following:

End-to-End SAP HANA Solution Operations

- Establish - hardware and infrastructure supply & provisioning
- Host - on premise, data centre or cloud
- Operate - managed services; HANA Solution Contract support options

Implementation Services

- SAP HANA Architecture consulting – SAP and non-SAP
- SAP HANA Performance consulting – optimising BW/BPC for HANA
- SAP HANA Operations services – migration, operation and upgrades
- SAP HANA Development services – developing HANA enabled apps

Ongoing Support Services

- Fujitsu Solution Contract – completely managed HANA appliance
- SAP Basis & Functional application support – contract or T&M; on/offshore options
- Service Desk (Australia) with dedicated 1800 number for customers

Speak to our dedicated specialists
Call 03 9924 3027 or email askus@ au.fujitsu.com

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**Fujitsu – Technology
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