

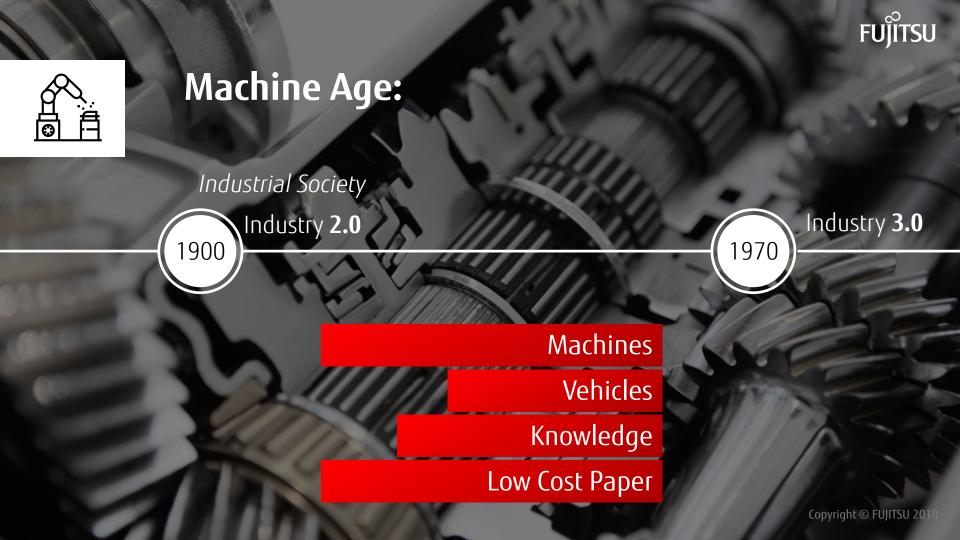




The smart Machine Age:

all is becoming smart:







## The Second Machine Age Smart Machine Age:

Information Society

Smart Society

Industry 4.0

Society **5.0** 

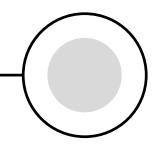


**Smart Autonomous Vehicles** 

Intelligence

Digital



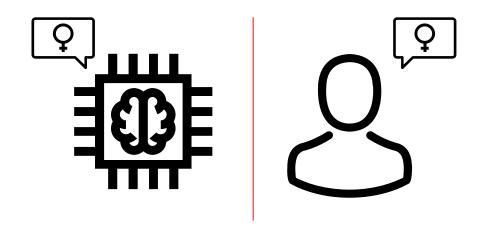




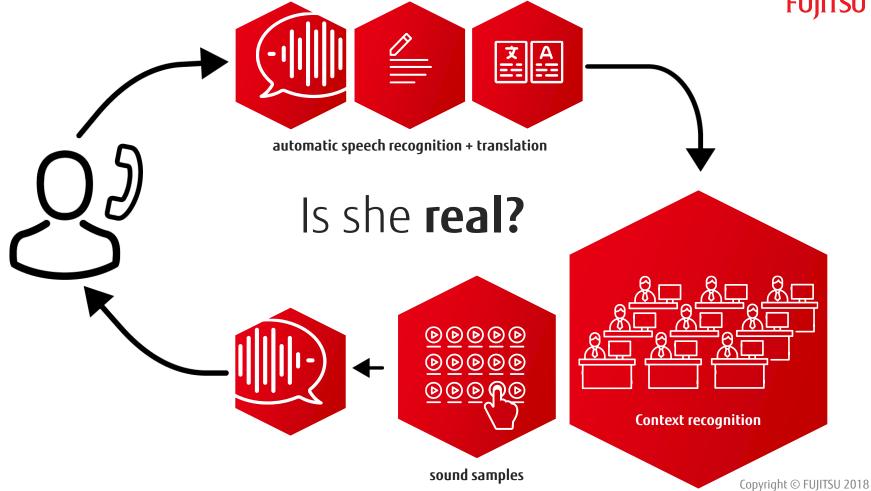
## Turing test

**FUJITSU** 

How Smart is Al?

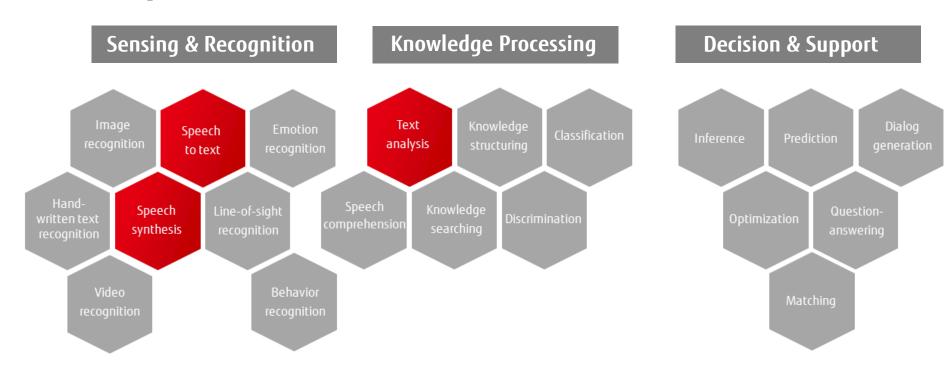




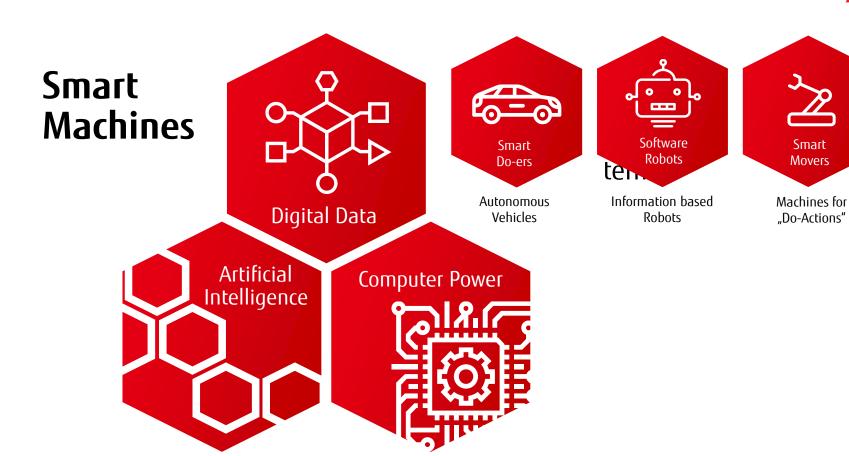






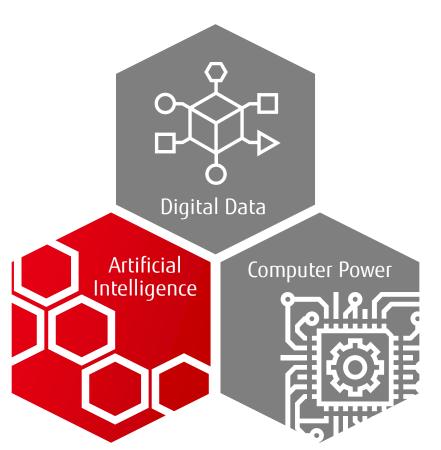








Smart Machines



- 1672 Gulliver's travel
- 1950 Alan Turing proposes turing test
- 1951- First Al programs
- 1969 Stanford: Shakey the robot
- 1969 First Al conference on Stanford
- 1997 Chess champion
- 2002 Roomba Vacuum cleaner
- 2005 ASIMO walk as human
- 2009 First autonomous car
- 2011 Jeopardy Winner
- 2014 Smartphone assistants
- 2015- Go champion
- 2017 Poker champion
- 2018 Language processing outscores top humans at Stanford



Lowin Predicts (face recognition)

## What can you do with Al Today?

Optimization of Patrols

**Detecting Unattended Objects** 

Analyze

Discover

Detect

Detecting Specific Suspicious People g for poor e by the color of the clothing, etc )

demand performance, problem,... insight, pattern,... incident, opportunity people, content,...

#### **Customer Count at Shop**



#### **Congestion Detection**

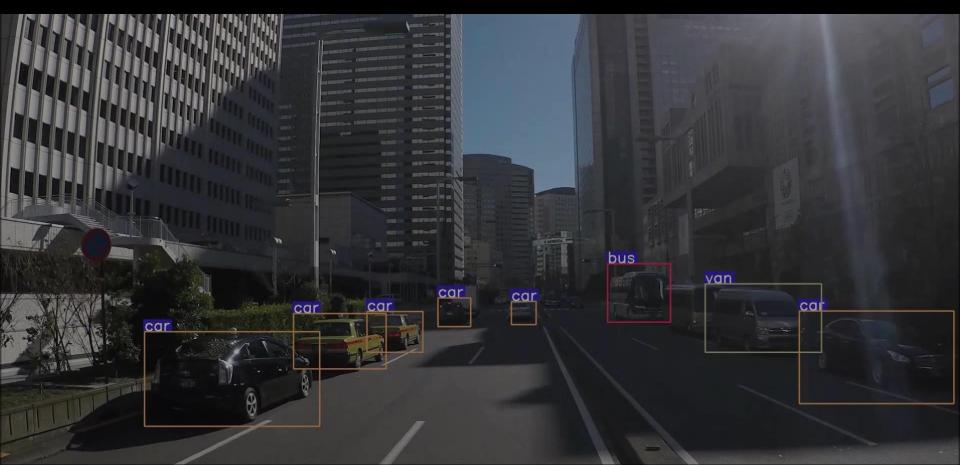


#### Illegal Parking





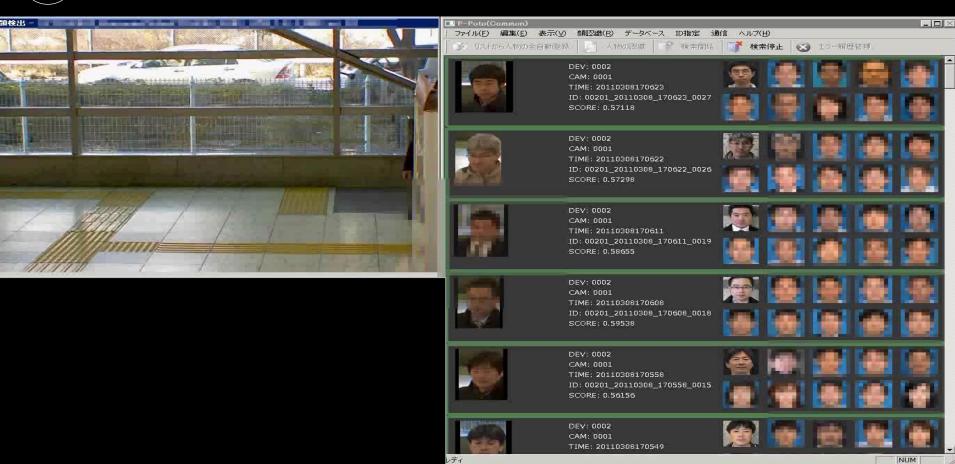
## Vehicle Type Recognition





## Facial Recognition

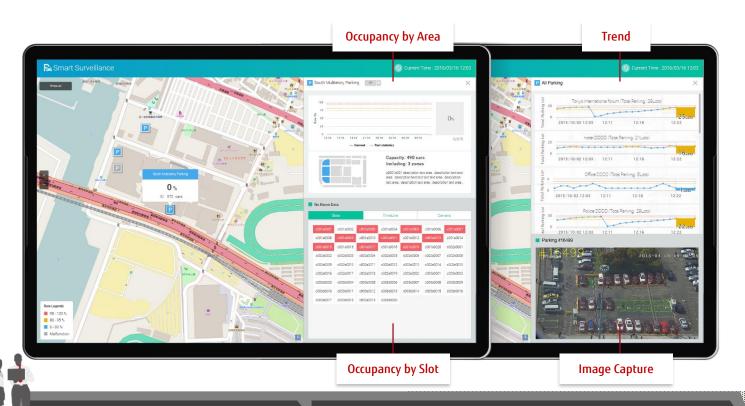








## Smart Parking





Shows Available Parking

Provides Information for Decision-making





## Artificial Intelligence Current – Finance Cases

**FUJITSU** 

Published by the Top10 Banks Worldwide



Anti money laundering

Insurers:

Intelligent authentication

Intelligent Quick Claim settlement

Support investment decision

Health Apps connected to Sensors

Self Service Chatbot

Calculate Insurance Payout

Virtual customer interaction

Blended human-Al Chatbot

Chatbots for claims

Real time automated trading

Compliance effort (Regtech)

Automated credit decisions / credit score

Automate legal work

Anti-fraud

Virtual Customer interaction

Smart Advisors

Virtual Assistant and Self service

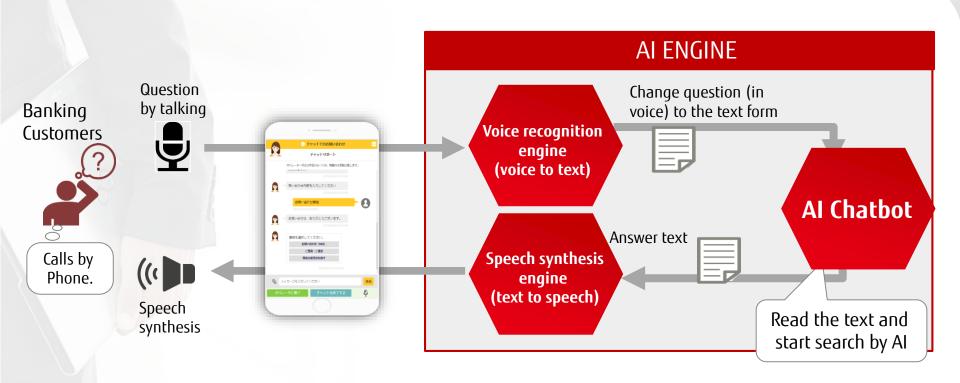
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Customer recommendations

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## Virtual agent - Chatbot with voice





17 © 2018 FUJITSU



### "National AI Government policies and investments"



#### Canada

Canada saw government's role in Al research before many others, and made a \$125 million commitment to Al research in March 2017.

#### US

The US has no central AI policy, but individual projects are funded by military and paramilitary departments like DARPA and IARPA. While little is being done on a national level, AI industry and research is led by academia and private industry in the United States.

#### Germany

Chancellor Angela Merkel spoke April 22 to the importance of competing with China in Al, due to China's aggressive goals of becoming the world's leading nation in the technology, but the German government hasn't committed to investing.

#### European Union

An April 25 report from the European Commission outlines a \$24 billion (€20 billion) investment between 2018 and 2020. The Commission expects to have a fully fleshed out plan for AI investment by the end of 2018.

#### France

The French government will invest \$1.8 billion (€1.5 billion) in Al research until 2022, president Emmanuel Macron announced in late March.

#### Russia

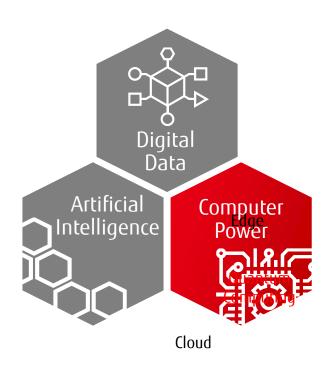
Vladimir Putin has made some grandiose comments on artificial intelligence, saying that the leader in Al will "rule the world." Many of Russia's Al demonstrations are military in nature, like Al-assisted fighter jets and automated artillery.

#### China

China is investing at least \$7 billion through 2030, including \$2 billion for a research park in Beijing. The Chinese government foresees a \$150 billion AI industry by that time, and has the most comprehensive national plan to become a leader in the technology. Chinese startups also received 48% of all funding for AI investments.

## **Smart Machines**





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1968 Supercomputers are slower then your smartphone (Galaxy 7 or iPhone 7)

# 2018 for Quantum is as 1968 for traditional systems.

## Why beyond classical computing



#### Easy problems versus difficult problems



#### The Navier-Stokes equations

It's surprisingly difficult to explain what happens when you stir cream into your morning coffee.



#### **NP Problem**

Travelling salesmen problem. Longest route or verify shortest route.

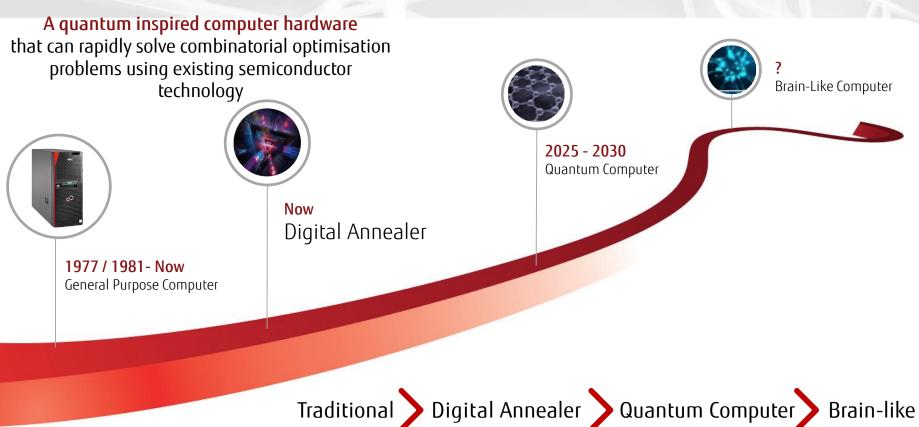


## Cryptography

• Unbreakable Encryption?

## Quantum inspired Computer Hardware







## 5 Minutes - Quantum Physics for CxO's

Rules powered by Nature



## Superposition



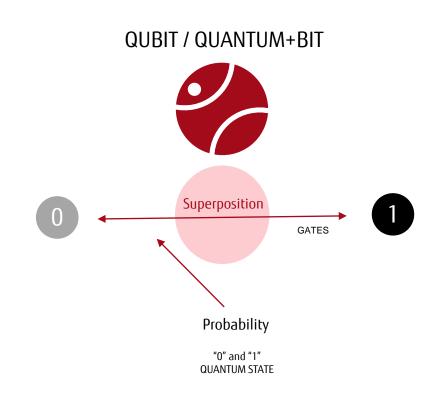


**OPERATORS** 



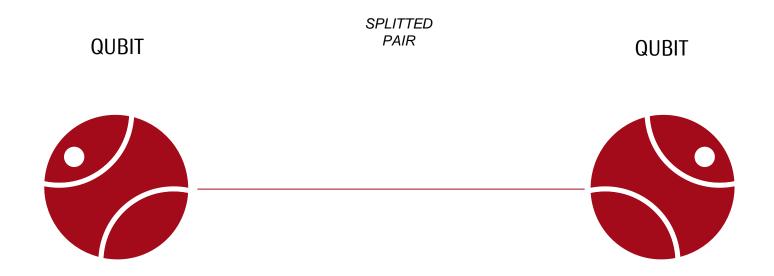
"0" or "1" DIGITAL STATE

00 01 10 11



## Quantum Entanglement



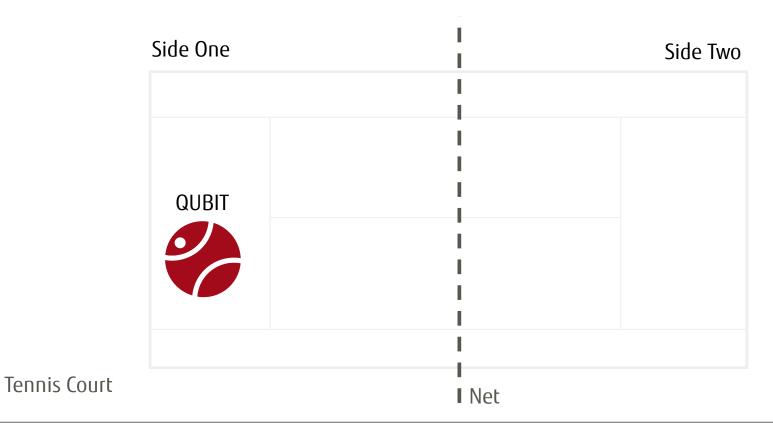


Spooking action communication at a distance – Direct interaction

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## Quantum Tunnelling

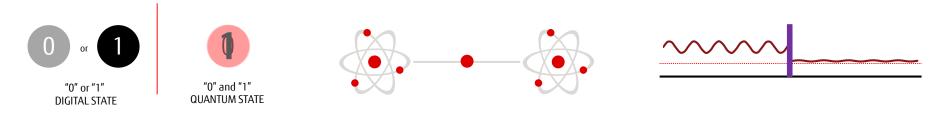




## What is Quantum Computing?



#### Technology utilising quantum mechanics phenomena



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Superposition Entanglement Quantum tunnelling

#### Quantum Annealing

- Using quantum physics to identify the minimum energy points through mathematical algorithms
- Application: Combinatory optimisation problems & sampling
- Use Cases: Drug Discovery, Logistics, Portfolio Risk Management, Machine Learning, etc.

#### Quantum Gate

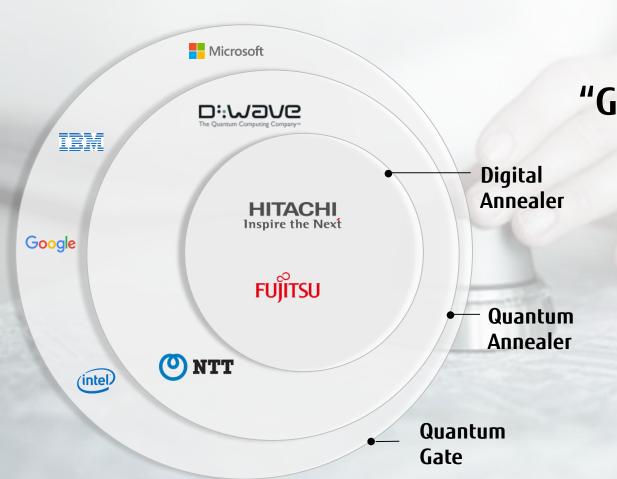
- Gate model Quantum Computers perform calculations by manipulating quantum evolution via application of gates a basic quantum circuit operating on a number of qubits
- Use Cases: larger scale problems which includes cryptography,
   Al, search, other areas still being investigated
- Technically challenging to build as it is extremely hw specific

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## Quantum "Gates, Annealing and Inspired"

Market overview



## What can all this power do?





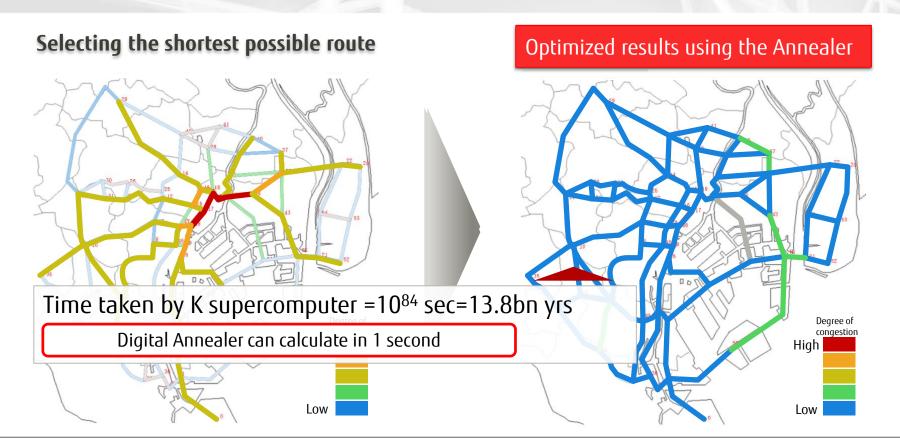
It can solve problems exponentially and in parallel.

So what problems are exponentially complex?

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## Finance | Traffic Route Optimization

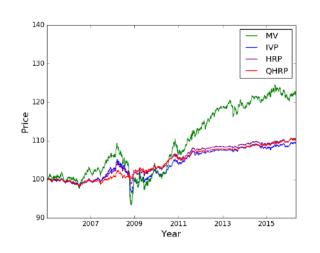




## Finance | Portfolio Risk Optimization



#### optimal returns from safe investment portfolios



NatWest has begun testing with quantum computing power in order to solve some of the most complex, challenging, time consuming and expensive problems that the bank faces.

The experiment, which after successful testing is now being implemented by the bank, will see quantum-inspired computing power used to help portfolio managers decide on the right composition for the bank's £120bn high quality liquid assets (HQLAs) portfolio. HQLAs are assets such as cash and bonds that every UK bank must hold as a buffer in case it runs into financial trouble.

33

Using 'quantum-inspired' computing power, the bank's technology team have completed a highly complex calculation that needs to be undertaken regularly by the bank, at 300 times the speed of a traditional computer, whilst providing an even higher degree of accuracy.

https://www.rbs.com/rbs/news/2018/09/natwest-begins-testing-with-quantum-computing-power-to-help-solv.html

## Digital Annealer Finance Use-Cases

**Initial examples** 



Optimise ATM cash management

Non performing Loans

**Optimal Trading** 

Credit scoring and classification

Bank customer segmentation

Reinsurance Optimization

Capital Management

Catastrophe Risk Modeling

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Supercharged Al





## CO-CREATE, LEARN AND EXPERIMENT NOW

Up Next:

Use Cases and Quantum Annealing

Drs. Ing. PPM Huijbers

CTO Fujitsu Financial Services EMEIA

pascal.huijbers@ts.fujitsu.com

# Why look beyond classical computing?



Since in the state of the state

#### Disaster Recovery

Complex stochastic problem that combines:

- Resource allocation
- Warehouse routing
- Parallel fleet routing



- Molecular similari
- Molecular similarity



#### Logistics / Traffic route optimization

Continuous redistribution of position data for vehicles

- Identifying optimal route
- Time-critical optimization



#### **Finance and Economic Policy**

Dealing with 10^36 combinations or more

- Portfolio risk optimization
- Credit risk scoring
- ATM Cash replenishment

## Quantum Annealing

An Approach for combinatorial optimization: Annealing

### Classical approach :

Blocks are placed in sequence, starting over if it doesn't work. Repeated until a solution is found

### Annealing :

Blocks are placed randomly, then the entire system is "shaken", and the shaking is gradually reduced





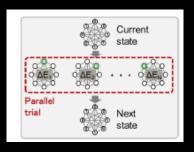


### Quantum Inspired | Digital Annealing

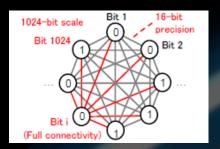


The technology of solving combinatorical optimization problems effectively, overcoming the challenges of quantum annealing systems using 'quantum-inspired' digital circuit based architecture.

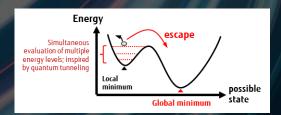
Inspired by quantum parallelism (superposition):
The DA evaluates all subsequent candidate states, arising from all1024 possible bit flips, in parallel.



Inspired by quantum entanglement: The full-connectivity of the DA enables quick interaction across the whole system state, reducing the overhead of mapping a real problem to hardware.



Inspired by quantum tunneling:
Unique hardware architecture simultaneously evaluates multiple energy levels, akin to quantum tunneling in quantum annealing, accelerating convergence.



# Quantum Annealing vs Digital Annealing



Commercially available Quantum Annealing computers requires a quantum state

Quantum-inspired technology available on digital circuit based technology

Escapes the local minimum energy state through the feature of Quantum tunneling



Escapes the local minimum energy state by offset created with DA hardware architecture



Maintaining quantum coherence requires expensive shielding and is nonetheless hard to sustain.



Parallel evaluation of candidate states across 1024bit leads to multiplicative speed up & high precision



Needs a cryogenic environment operating at a few milli-kelvin degrees thereby increasing complexity and costs



Traditional digital bit-based energy efficient architecture working at room temperature that fits in a rack



Limitation in solving large scale problems due to limited number of connections between qubits



Architecture with full-connectivity with 16-bit precision are 26-bit biases, precision computation



### Digital Annealer Road Map



CY 2018 CY 2019

May 2018: DA Cloud Service introduced in Japan



#### 1st Generation

- 1,024 bits
- Full interconnection
- 16-bit precision
- 65,536 gradations

#### 2<sup>nd</sup> Generation

- Up to 8,192 bits
- Full interconnection
- Up to 64-bit precision
- 18.45 quintillion gradations





**On-Premises** 

#### **Next Generation**

- Large-scale parallel-processing
- 1 million bit scale

Roadmap is subject to change without notice

### Partnership with 1QBit



### The world's top vendor providing Quantum computing software on WebREST API

DA uses standard Quantum annealing API (QUBO), hence eases transition without having to tweak customer's core application

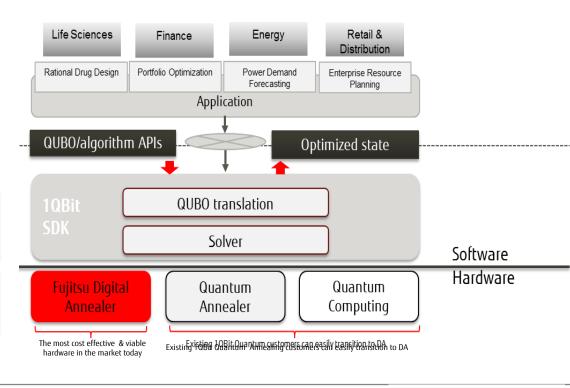
#### Middleware

1QBit Mathematical formulae and algorithms for computation

#### Hardware

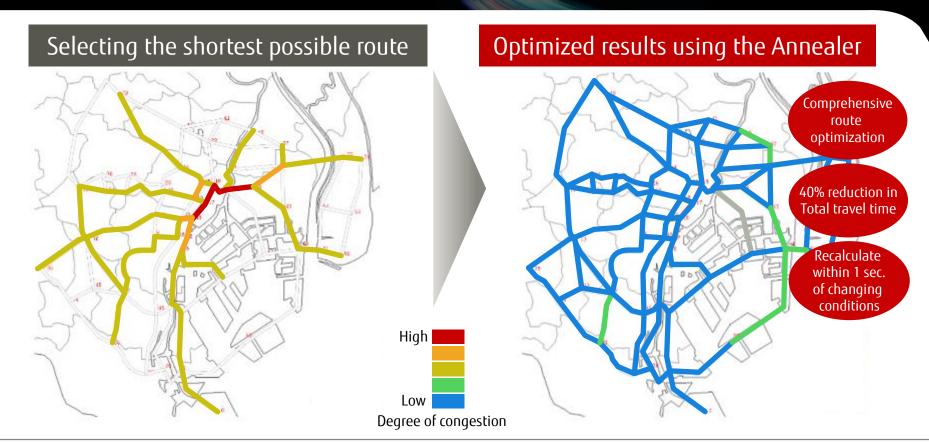
Delivering processing that can solve problems with high speed and high precision





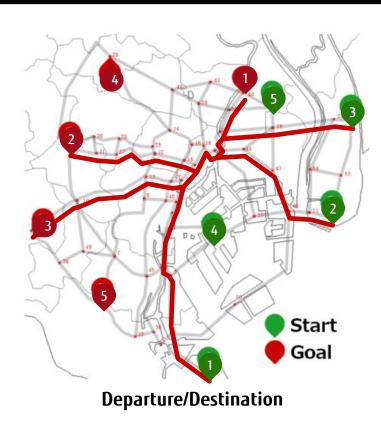
### Use case | Comprehensive route optimization





### Use case | Traffic Route Optimization





# Comprehensive Route optimization to ensure no overlapped routes and ease traffic congestion

No. of combinations of route candidates for 5 different pair of start and destination goal =  $10^{100}$ 

Time taken by K supercomputer =  $10^{84}$  sec=13.8bn yrs



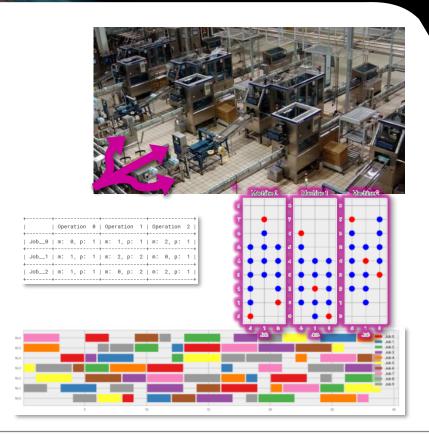
Digital Annealer can calculate in 1 second

### Use case | Fast Job Shop Rescheduling



- Production jobs are sequences of operations on machines
- Scheduling due to conditions (operation order, duration, ...)
- Minimize overall production time
- Fast replanning in dynamic factory

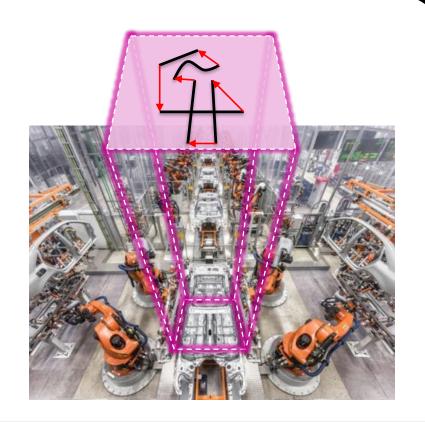
■ Solvable by annealing



### Use case | Robot Positioning Optimization



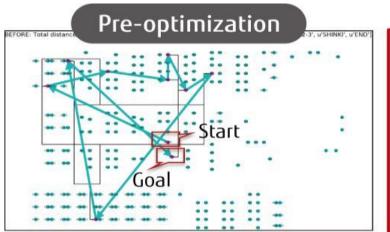
- Welding robots "visit" seam location
- Seam can be welded in 2 directions
- Find best welding directions and optimal roundtrip between endpoints
- $\blacksquare 2^{n-1}(n-1)!$  possibilities
- Solvable by annealing

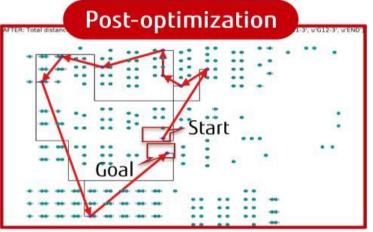


### Use case | Smart distributing



Optimized Placement of In-Stock Parts in Factories and Distribution Warehouses





Work route: 193.5 m in total 30% reduction

Work route: 138.3 m in total

Additional optimization of parts placement and shelf layout reduced traveling distance by 45% per month.

### Use case | Workforce optimization



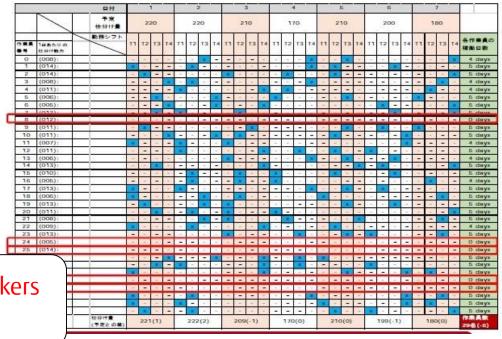
#### Workforce planning in Factories and Distribution Warehouse

#### Condition example

- Fulfil each shift work request
- Minimize number of workforce
- Maximum workload per day: 1 shift
- No working across days
- 2 Days off per week

7days, 4 shift/day  $\rightarrow$  34 workers

DA optimized work shift plan with 29 workers and secured 5 workers for other tasks



# Portfolio Management use cases

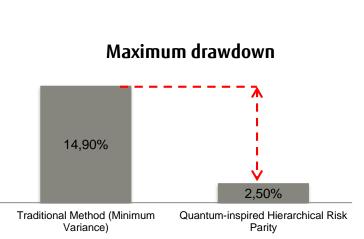


### Use case | Portfolio Risk Optimization









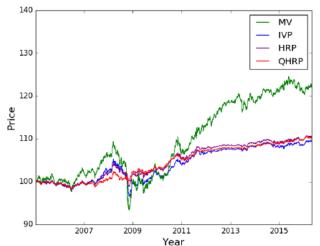
Minimize portfolio risk using Quantum-Hierarchial risk parity potentially avoiding 2008 financial crisis

### Use case | Portfolio Risk Optimization





Financial services benefit from Digital annealing by allocating capital optimally across a pool of assets by choosing from a lot of interconnected data points and dependencies.



The average price of portfolios provided by

- MV: minimum-variance optimization
- **IVP:** inverse-variance parity
- **HRP:** hierarchical risk parity
- **QHRP:** quantum-inspired versions of HRP as a function of time on the Commodity Trading Advisor (CTA) index.

Method	Maximum Drawdown (%)	Sharpe Ratio
MV	$14.9 \pm 2.7$	$0.51 \pm 0.16$
IVP	$8.3\pm0.4$	$0.54 \pm 0.03$
HRP	$5.0 \pm 0.6$	$0.70 \pm 0.06$
QHRP	$2.5\pm0.9$	$0.82 \pm 0.13$

#### What it means:

Sharpe Ratio is a fund's risk adjusted returns. i.e the fund's return relative to the risk taken.

Maximum Drawdown% is an indicator of downside risk over a specified time period.

#### Vertical & Use cases

#### **Finance**

- Portfolio risk optimization
- Portfolio Governance
- Portfolio Modeling & Simulation
- Asset Valuation

QHRP based portfolio selection provides the highest sharpe ratio and lowest drawdown.





# Our Human Centric Experience Design approach enables you to...



- Understand your business challenge within the context of your strategy
  - 2 Look at the issues through different lenses
- 3 Combine business and technology expertise to develop rapid outline concepts
  - Develop joint working plan for immediate experimentation

# Engagement Model

## FUĴĨTSU

### 4 ingredients

4 steps

# People Experts from business and technology

#### **Purpose**

Focus on a business imperative

# Outcome Deliver value by implementing at scale

#### Design

Develop solutions quickly for experimentation

- Consulting
  - address an imperative through collaborative engagement across the business
- Co-Creation coming up with ideas to resolve a challenge
- Implementation exploring a range of potential opportunities
- Concept development
  Ten days support by di

Ten days support by digital annealer expert and adequate annealing performance from Fujitsu cloud service at fixed price.

### Service Overview

- ☐ Cloud Service and Technical Service launched in 2018
- > Realize high speed processing for combinatorial optimization problems
- "FUJITSU Quantum-inspired Computing Digital Annealer"To support customers' Digital Annealer utilization
  - "Digital Annealer Technical Service"

Cloud Service

Technical Service

**Various** combinatorial optimization problems in actual

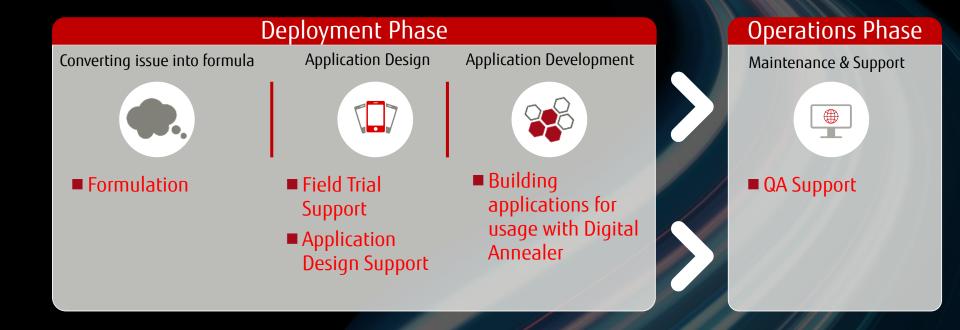
On-Premise (Planned)

# Digital Annealer Technical Service



"Hand-in-Hand" technical service supporting customer to resolve challenges

—Technical experts with advanced mathematics knowledge and data analysis capability





shaping tomorrow with you