

Fujitsu Future Workplace

Internet-centric workplace – delivered

Are you ready to take the next step towards a modern workplace?

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Chief Architect

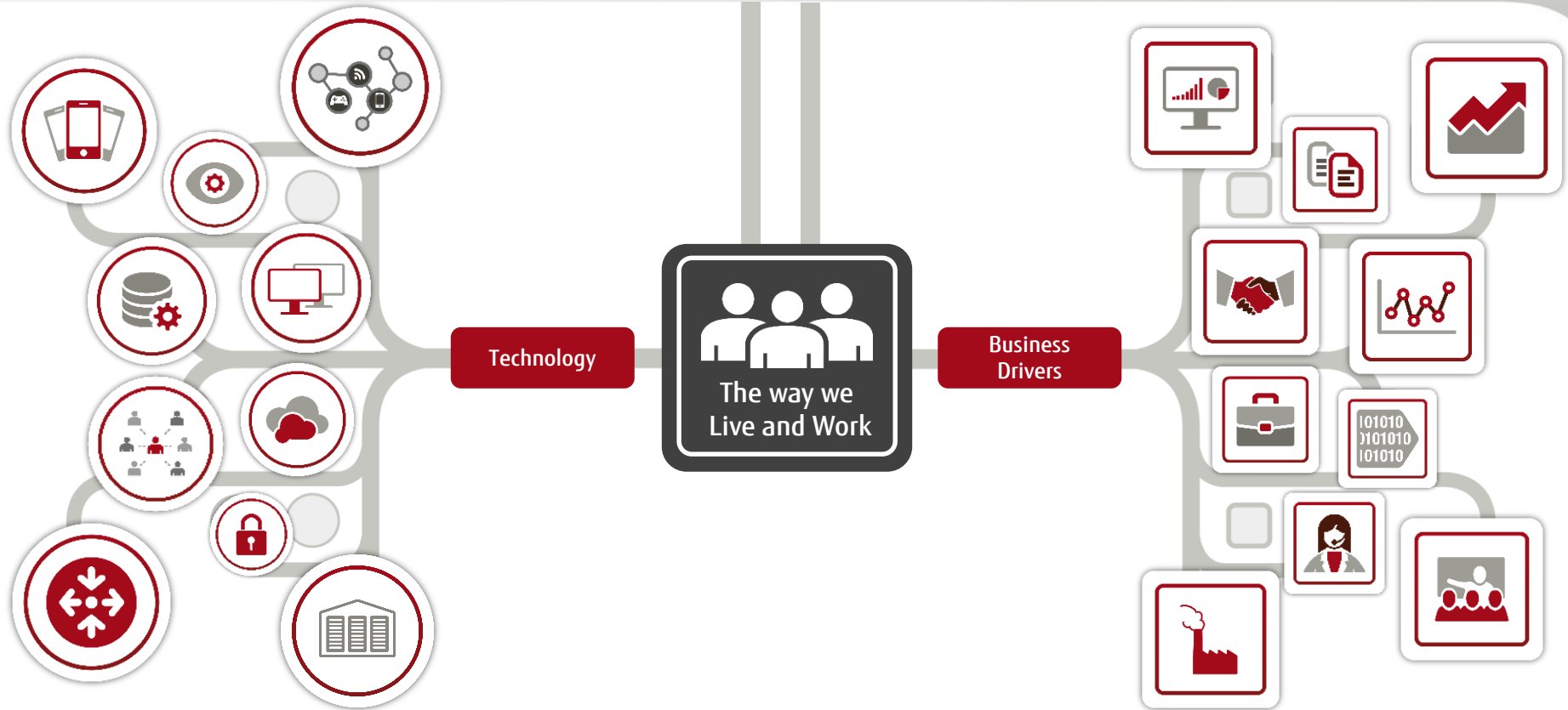
June 13th 2016

A Hyperconnected World

People, things, information, processes are increasingly connected to networks, creating new value and giving big impact to the future



Workplace key influences & drivers

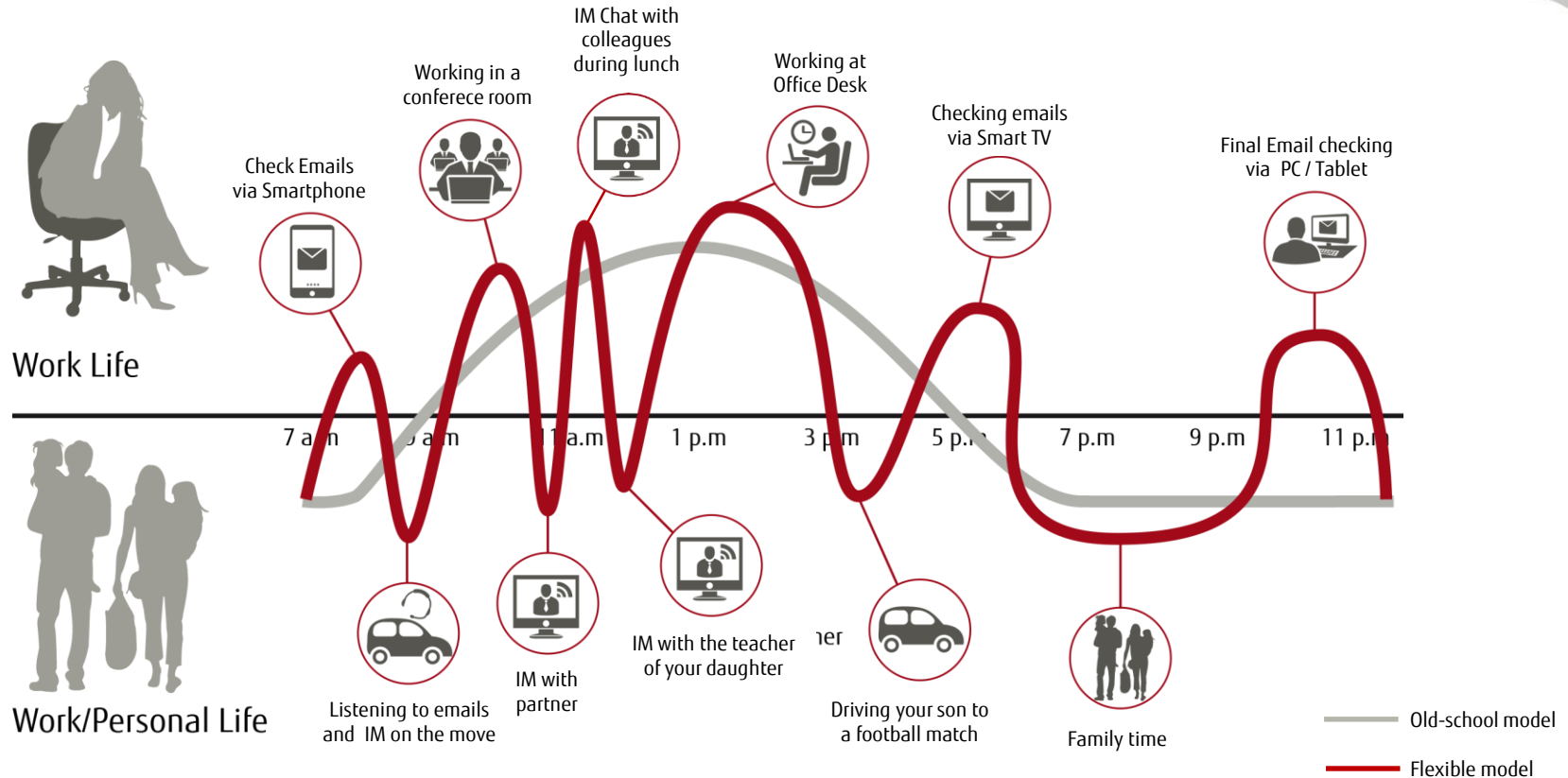


Work is no longer a place ...

Enable agile and
flexible working

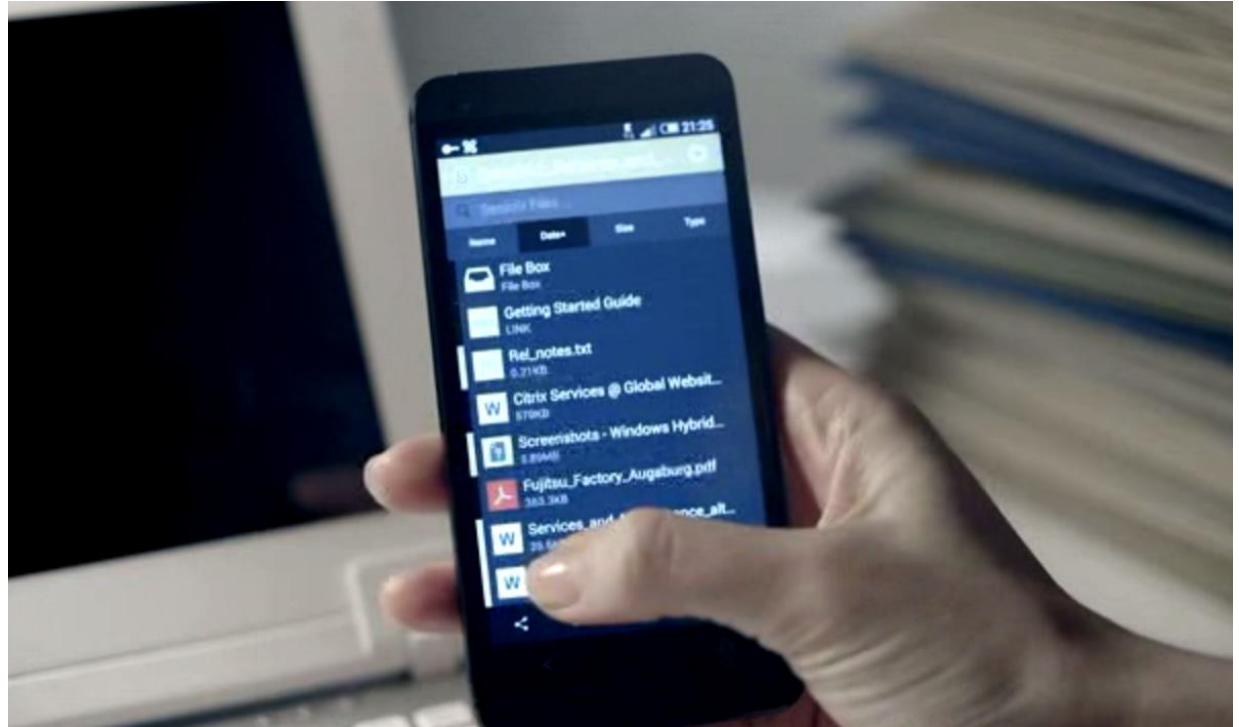


Work is no longer bound to a day-time-window



And.... Work is not a specific device

Synchronize
documents easily
– having access to
the same tools and
workflows in and out
of the office



Most importantly: it's about *me*....



Mobile

We need to move from a world where time and place dictate what we can do to a truly mobile world that revolves around us so that any device can become your device.



Social

We need to move from tools focused on our individual abilities to tools that empower social productivity.



Intelligent

We need to move from tools that wait for us to act, towards intelligent tools that understand context in order to anticipate and prioritize what matters most.



Natural

We need to move away from tools that require us to learn how they work, to natural tools that learn to work the way we do.

So meeting all business needs is a fine balance



Enable flexible working

Maximize productivity and satisfaction



Enable innovation

Benefit from legacy applications



Keep data safe

Allow information everywhere access



Stay in control

Embrace IT consumerization & BYOD



Deliver standardization

Support diverse workforce needs



Demonstrate real value of IT

Always futureproof and up to date

Fujitsu Workplace Anywhere – Making it real ...

Combining World Class Systems Integration & Managed Services with Class Leading Technology

Workplace Anywhere



Classic



Virtual



Mobile



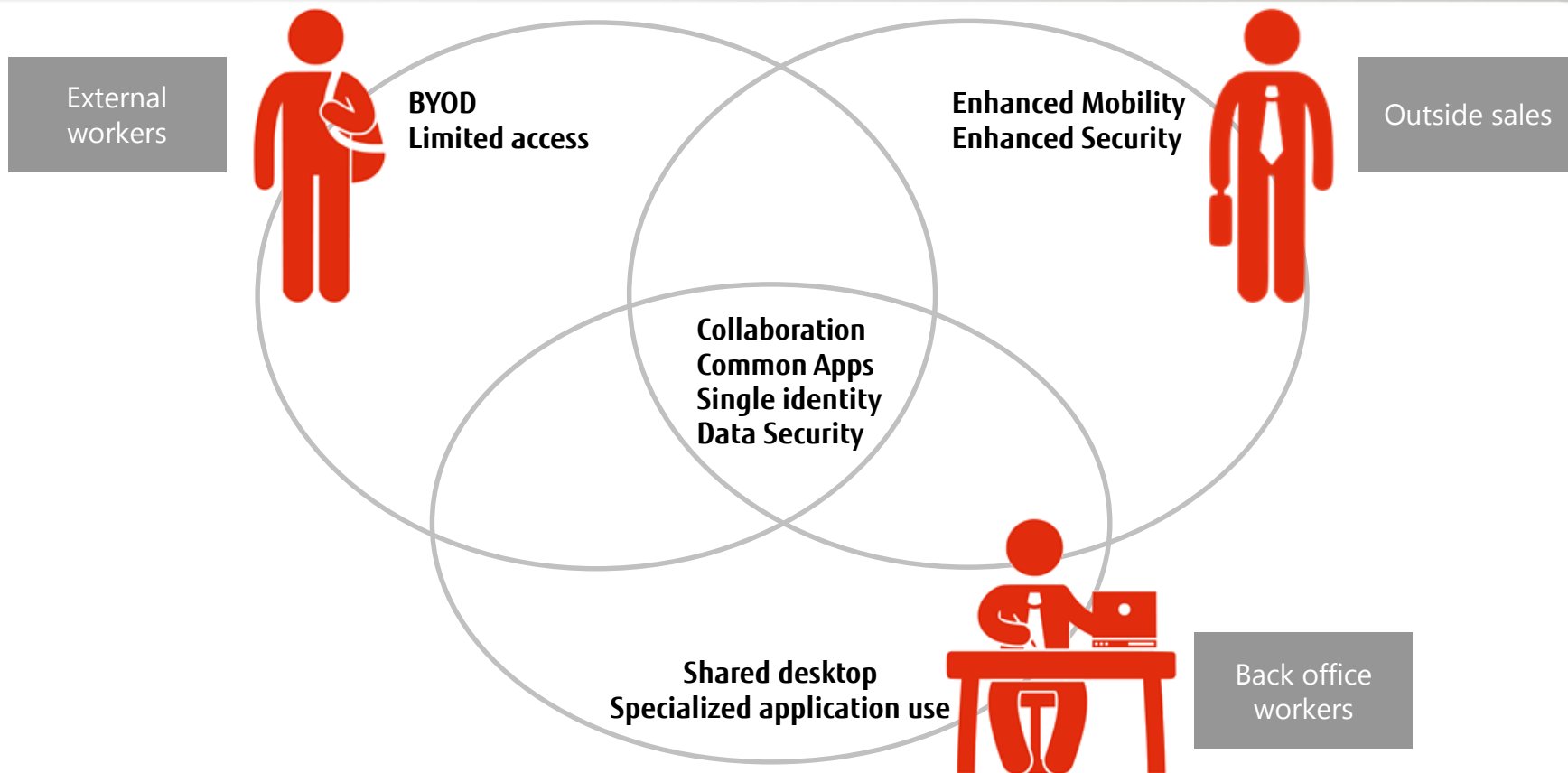
Collaboration



User support



Your end users: the same but different



Workplace is a balance between two forces

Autonomy

to work how
users want to work

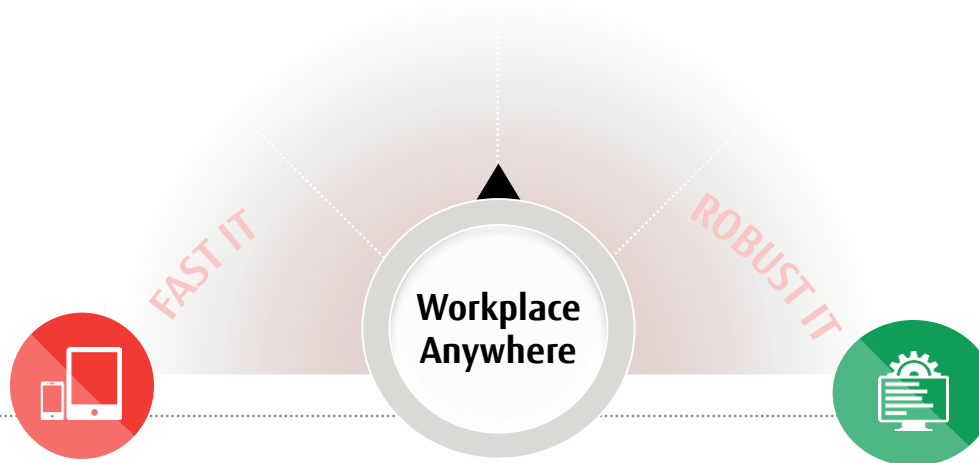
- Creativity
- Freedom
- Innovation
- Energy



Structure

that supports the
needs of business

- Cost control
- Structure
- Security
- Order



Fujitsu's Future Workplace
helps businesses balance
two competing forces



Express

- BYOD
- Office 365 and OneDrive
- Lightly managed by policies
- Data in the cloud only
- Intune managed
- RemoteApp for limited business apps



Regular

- CYOD – Mobile
- Office 365 and OneDrive
- Fully managed by policies
- Mainly cloud. Some data on premise
- SCCM managed
- RemoteApp or locally installed business apps



Plus

- Corporate Device – Desktop
- Office 365
- Restricted by policies
- Some cloud. Data more on premise
- SCCM and AppSense managed
- RemoteApp or locally installed business apps



Windows 10



Office 365



Skype for Business



Microsoft
Azure



Microsoft Intune

Conclusion



Fujitsu Future Workplace. Locally managed. Globally delivered. End user centric. *Speed.*

One of the
top 2
supercomputing
vendors in the world

Servicing
4 million
end users in
more than
175
countries

Over 100 data centres
worldwide, including
14 in the UK, of which
we have Europe's first
Tier III
accreditation



23,000
customers in
over 30
languages

\$2
billion R&D
p.a. worldwide



Innovation resulting in
100,000 global patents

FUJITSU

Fujitsu named as
Responsible Business
of the Year



Achieved 99% and
awarded 5 stars in
BITC's 2015 Corporate
Responsibility Index



WORLD SUPPORT



patron for over
5 years



Helping children who need us the most since 1889

Ranked top 5 of the
GREENPEACE
Cool IT Leadership Board

CSR

Capability

Innovation

People

Partners

Delivery



Fujitsu in
60 seconds



The largest
Japanese
employer in the
UK and Ireland,
with 14,000
employees



Of the 970 new
recruits in 2014,
a third were
aged 25 and under



89% TUPE
retention in
2014



Over 125 young
people offered
apprenticeships
in last 2 years



INVESTOR IN PEOPLE
Retained our Gold
accreditation in
2015



Global Strategic Partner
40 years experience
8,000 Fujitsu SAP customers



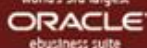
Global Strategic Partner
Largest non-US
OEM partner



Microsoft
Gold Partner
Microsoft Fujitsu
Global Alliance



Diamond Partner
Largest in the UK
20 years experience



Managing the
world's 3rd largest
ORACLE®
ebusiness suite

Our service desks
resolve over
50,000
incidents every day



Managing the
world's largest
self-checkout
implementation

Our customers
include half the
**FORTUNE
500**

Delivering the
UK's largest
private cloud
deployment

Managing
more than



Including over 1 million
in the UK and Ireland

Providing services to
the governments of
all G8 countries

Gartner recognizes Fujitsu as leader for End User Outsourcing Services in Europe

Figure: Gartner Magic Quadrant for End User Outsourcing Services, Europe, 2015

- Within the 2015 Gartner Magic Quadrant for End-User Outsourcing Services Europe, Fujitsu are again positioned in the leader's quadrant. Best of all, we are positioned the highest for 'ability to execute' for the second year running, and have improved our positioning in 'completeness of vision'.
- According to Gartner "Leaders perform skillfully. They have a clear vision of the market's direction and develop competencies to maintain their leadership. They shape the market, rather than follow it."

Magic Quadrant Disclaimer

Gartner Magic Quadrant for End-User Outsourcing Services, Europe by Gianluca Tramacere, Claudio Da Rold, Federica Troni, Eric Goodness, August 3, 2015

This graphic was published by Gartner, Inc. as part of a larger research document and should be evaluated in the context of the entire document. The Gartner document is available upon request from Fujitsu.

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Source: Gartner (August 2015)

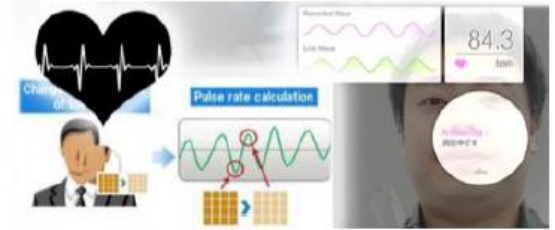
Selected Innovations



Fujitsu PalmSecure solutions



Iris Recognition



Pulse Monitor using facial imaging



Head Mount Display



Beacons without battery change



Ring UI Device

De-risk your journey



We help accelerate and de-risk your journey

No need for big bang change

Start small, prove the business case, scale up

We are agnostic and integrators of your journey

We provide streamlined solutions
which are repeatable & proven

Our cloud-based delivery approach
includes vetting before global availability

We invest in R&D and in our human capital,
to provide best in class subject matter experts

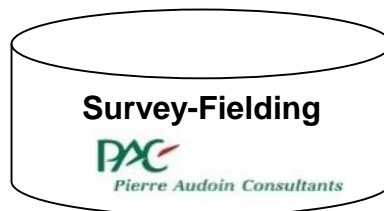


Put your company to a health check

Human Centric
Innovation
for the Digital
Workplace

Step 1

Global Panel-Survey



Step 2

<http://digital-workplace-survey.global.fujitsu.com>

Digital Workplace Survey Microsite and Benchmarking Tool



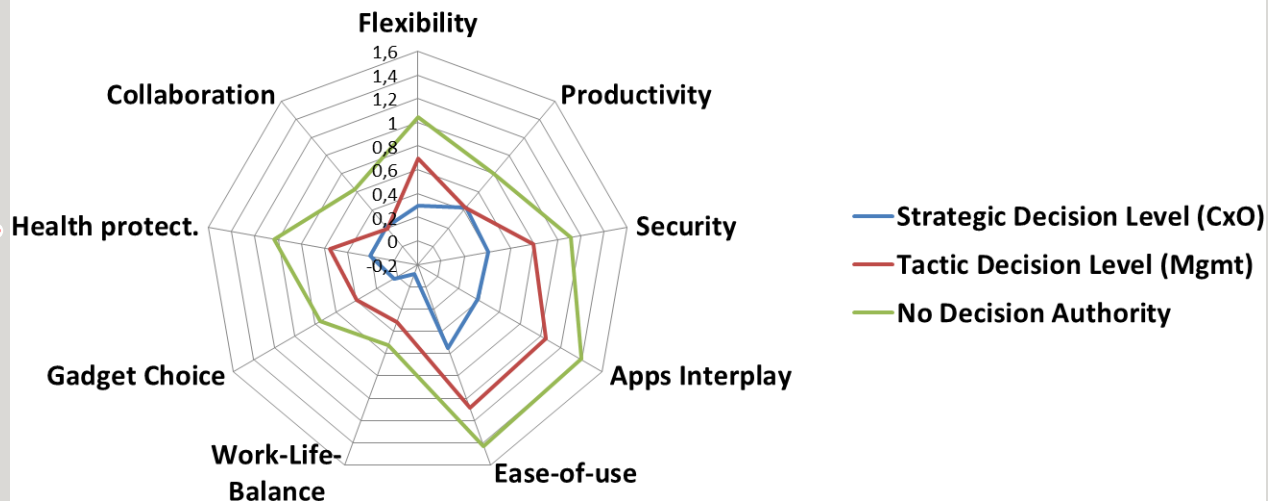
So, how are you doing now...?

There are significant gaps between what people *expect* from their infrastructure and what they are *currently getting*.

Strategic Managers can hardly see those gaps...

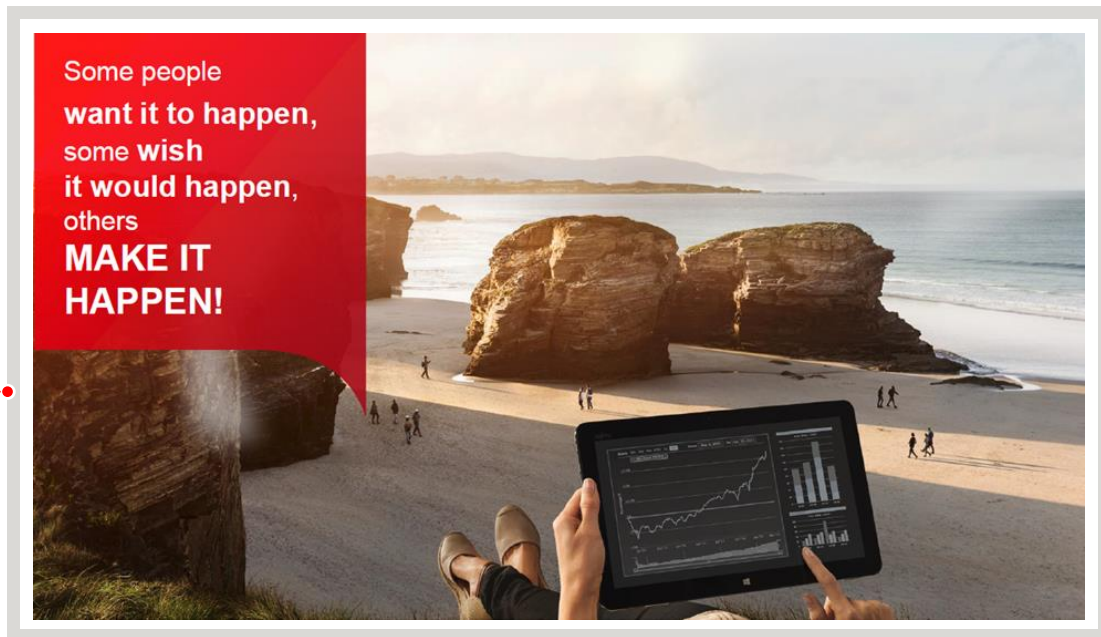
**Visit our booth
to find out!**

Desire and Reality gaps



It's your turn now...

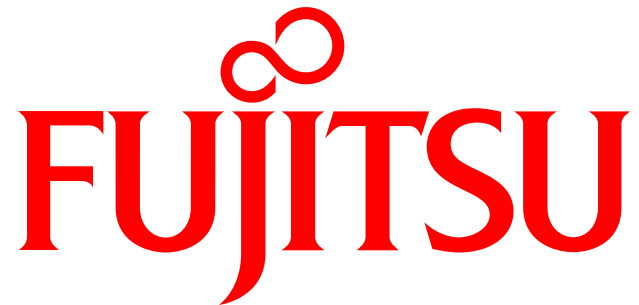
Make sure you belong
to the latter.



See for more information:

<http://www.fujitsu.com/global/services/infrastructure/end-user-services>

<http://www.eusfujitsu.com>



shaping tomorrow with you