

Data Sheet

Fujitsu Deployment Service for SAP HANA®

IT Infrastructure Service for efficiently deploying SAP HANA®



Introduction

Professional Services from Fujitsu offer efficient consulting, implementation and integration packages, based on extensive experience and structured processes resulting from many delivered projects. For deployment of Fujitsu infrastructure solutions, such as the SAP HANA® platform, Fujitsu consultants deliver a robust, high quality installation and seamless implementation, accelerating time-to-productivity and further providing the foundation for enhanced operational stability and performance. This enables IT staff to focus on what is most important to their business, and realize a rapid return on investment for this solution.

Customer requirements

Fujitsu's experience gathered from a multitude of SAP infrastructure projects has highlighted three recurring requirements from enterprises:

- Robust and proven services to ensure a successful integration of new solutions into the existing IT infrastructure landscape
- Rapid time-to-productivity to justify investments in IT solutions
- Packaged, pre-tested solutions which mitigate the risk of implementation

Fujitsu's solution

This fixed-price service provides a fully integrated deployment of an SAP HANA infrastructure. A perfect working environment can be handed over within just a few steps. Consequently, customers require just a small amount of support time.

Customer benefits

The Fujitsu Deployment Service for SAP HANA provides an efficient and reliable introduction of SAP HANA into the existing infrastructure landscape and:

- Rapidly delivers a complete, optimized, ready-to-run SAP HANA solution
- With a competitive fixed price, eliminating the risk of unforeseen project implementation costs
- Utilizing a proven pre-installed and pre-tested hardware configuration
- Customized to customer-specific requirements to ensure maximum alignment to the business needs.



Service Details

Service description

The Fujitsu Deployment Service for SAP HANA® is part of a standardized project methodology which contains the following steps:

- Solution Specification Workshop
- Solution Implementation
- Handover Workshop

Solution Specification Workshop:

In an initial on-site meeting, a Fujitsu SAP HANA consultant introduces the project scope and collects and documents all the information required to pre-install the SAP HANA infrastructure in the Fujitsu Staging Center.

The topics covered in the workshop are:

- Infrastructure (power, rack size, ...)
- Network (DNS, NTP, IPV4, IPV6, host names,...)
- Unix (host names, UIDs, GIDs, ...)
- SAP Basis (SID, Instance No, ...)
- SAP Applications (HANA DB details related to use case)

After the workshop the results are documented in the Solution Specification Workbook, which is jointly approved by the customer and Fujitsu. The specification is then handed over to the Fujitsu Staging Center.

Solution Implementation:

After assembly of the SAP HANA solution in the Fujitsu Staging Center, and delivery of the staged solution to the customer site, the solution is implemented into the production environment.

The Handover Workshop is then held, introducing the customer to the functionality, accessibility, monitoring, and maintenance of the SAP HANA solution components. The customer receives basic SAP HANA administration training

Handover Workshop:

The Handover Workshop includes a comprehensive set of tests which are performed to ensure the consistency of the configuration, serviceability and operational health of the solution. After successful completion of these tests a fully operational SAP HANA infrastructure is released to the customer.

Service terms and conditions

The customer agrees to the following conditions as pursuant to the delivery of the service defined and provides:

- Access to the customer site and to all required systems
- All information necessary to perform this service is available during the implementation time
- Contact to customer persons with necessary authority and skills
- Servers, storage systems and network components

The service is comprised of a fixed number of days and is performed on-site at the designated customer location.

Additional customer meetings, or extension of the standard scope of the Fujitsu Deployment Service for SAP HANA (e.g. backup, high availability, disaster recovery, system monitoring integration) are available on request, at additional cost.

Unless expressly agreed otherwise the Fujitsu IT Services as set out in this datasheet will be performed based on the Fujitsu ***“General Terms on Consulting and Technical Assistance”*** or alternatively - where the main emphasis of the services is on the performance of works - based on the Fujitsu ***“General Terms for IT Integration Services, IMAC/D Services and other works and services subject to acceptance”***.

Ordering and delivery

The Fujitsu Deployment Service for SAP HANA® is available from your local Fujitsu Technology Solutions sales office. When ordering please quote:

Title	Fujitsu Deployment Service for SAP HANA®
Order code	CPS:IT-INT-80003P

More information

Fujitsu platform solutions

In addition to the Fujitsu Deployment Service for SAP HANA®, Fujitsu provides a range of platform solutions. They combine reliable Fujitsu products with the best in services, know-how and worldwide partnerships.

Dynamic Infrastructures

With the Fujitsu Dynamic Infrastructures approach, Fujitsu offers a full portfolio of IT products, solutions and services, ranging from clients to datacenter solutions, Managed Infrastructure and Infrastructure as a Service. How much you benefit from Fujitsu technologies and services depends on the level of cooperation you choose. This takes IT flexibility and efficiency to the next level.

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www.fujitsu.com/fts/products

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- SPARC Enterprise: UNIX-Server
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- Maintenance & Support Services

More information

To learn more about the Fujitsu Deployment Service for SAP HANA®, and other services please contact your Fujitsu sales representative, email us at expert@ts.fujitsu.com, or visit our website at www.fujitsu.com/de/consultingservices

Fujitsu green policy innovation

Fujitsu Green Policy Innovation is our worldwide project for reducing burdens on the environment. Using our global know-how, we aim to resolve issues of environmental energy efficiency through IT. Please find further information at: www.fujitsu.com/global/about/environment/



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