FUJITSU

**Fujitsu
Compact
Appliance for
SAP HANA®**

Fujitsu Ready-to-Run Appliances
for SAP® Business One combined
with SAP HANA®

The "Big Data" challenge does not only affect large companies. Smaller organizations also need instant data access to react fast to changing conditions. With SAP Business One combined with in-memory technology and Fujitsu PRIMERGY servers they are well prepared to be one step ahead their competition.

SAP
Global
Partner
™

**SAP
Pinnacle
Awards
2012
Winner**

**Fujitsu – Technology
Innovator of the Year**

Fujitsu's flexible portfolio – Designed for the perfect introduction of in-memory technology in small organizations

With SAP Business One, analytics powered by SAP HANA and SAP Business One on HANA, real-time data access has come into the reach of smaller organizations allowing them instant insight and accelerated decision making. Fujitsu exclusively accompanied SAP, partners and customers through the entire ramp-up phase of these innovative solutions by providing certified infrastructures. Based on the extensive experience during the annual introduction phase, Fujitsu today provides a flexible portfolio of servers, pre-installation options and services which can be tailored to individual project requirements. However, each of the more than hundred combinations ensures that customers can maximize their benefit from innovative in-memory technology.

Three easy steps to a tailored appliance

1. Select the right infrastructure option

PRIMERGY TX300 S7 and PRIMERGY RX350 S7 are SAP-certified platforms for SAP Business One, analytics powered by SAP HANA and SAP Business One on HANA. They combine the performance of the Intel® Xeon® processors E5 family with outstanding expandability. Continuity comes from the modular RAID, redundant dual LAN, power supplies and fans. These features make them the right platform for business-critical usage in small and midsize companies or remote sites of bigger organizations. The tower and rack systems, which are available with four different main memory options, allow tailored configurations for different environments and use cases.

Configuration options at a glance:

PRIMERGY TX300 S7	PRIMERGY RX350 S7
64 GB Main Memory	64 GB Main Memory
96 GB Main Memory	96 GB Main Memory
128 GB Main Memory	128 GB Main Memory
256 GB Main Memory	256 GB Main Memory

2. Select the appropriate staging option

To shorten the time to value Fujitsu offers a high quality pre-installation of software components realized in our professional staging center. This ensures a ready-to-connect delivery for fast and non-disruptive HANA implementation. However, the pre-installation is an optional service and software components may also be installed onsite by the partner.

Staging options at a glance:
- SAP Business One, analytics powered by SAP HANA SW stack and SUSE Linux installation (incl. all necessary HW settings)
- SAP Business One on HANA Appliance software and SUSE Linux installation (incl. all necessary HW settings)
- SUSE Linux installation only (incl. HW settings)
- No SW pre-installation

3. Select services for optimized HANA implementations

Services can make the difference. They ensure a smooth project flow, a short time to value and solid performance throughout the entire lifecycle of a project. However, not each and every partner, customer and project requires the complete service range. With the offering of an optional set of services, Fujitsu consequently continues the approach of giving partners and customers an elaborate offering combined with utmost flexibility.

Service options at a glance:
- SAP Business One Migration
- Coaching (installation support via telephone hotline)
- SUSE Linux training
- Hardware installation service
- Extended hardware maintenance
- Extended SUSE Linux software maintenance
- Financial Services

Interested? For detailed informations please contact our SAP Expert Team - expert.sap@ts.fujitsu.com.

In a nutshell

When implementing SAP Business One combined with SAP HANA infrastructure, requirements can vary. This not only means that hardware configuration details may differ. Pre-installation and service needs may also be different in various projects. Fujitsu's flexible approach reflects the different needs and allows all facets: from pure delivery of certified PRIMERGY systems, via ready-to-run appliances pre-installed with all required software components up to comprehensive project support ensured by a set of tailored services. Feel free to use more than 100 combinations of infrastructure, staging and service options to optimally fulfill all kinds of demands.