

# **Efficient processes**

## On-premise challenges

#### The problem with manual

Manual tasks can become expensive, while slowing down functions across your business. This adds unwanted cost pressures and can create huge backlogs of work. It also leaves your people feeling unfulfilled as they complete the same labor-intensive processes day after day. And takes time away from some of the more strategic work they could be focusing on.

# What the cloud gives you

#### **Efficiency**

In the short term, this means less manual work to help you manage costs. In the long term, it means more effective processes.

#### **Agility**

The cloud allows for rapid provision of applications as a service. In the short term, you can adapt quickly. And in the long term, you avoid technical and budgeting restrictions.

#### Simplicity

You get a complete, end-to-end view by bringing your legacy apps and wider application estate onto the public cloud. This supports your evolving needs.

# Game-changing insights

### On-premise challenges

#### A lack of modernization

If your SAP data is out of date, lives in silos, and is not properly combined with non-SAP data, it's hard to make sense of the information you have. When you add this to the risk of human error and duplication, it means you never have a clear picture of things. This prevents you from making the right decisions and modernizing appropriately.

## What the cloud gives you

#### Speed and time to market

The cloud lets you see your data all in one place, letting you respond to market trends and competition faster. Then, you can set up new business models guickly.

#### Operational efficiency

With real-time data, you can plan process improvements and run your business more predictably and safely.

#### **Customer experience**

You can benefit from intelligent analysis to gain actionable insights. This helps you respond to changes rapidly and accurately to improve customer experience.

# **Faster innovation**

### On-premise challenges

#### A lack of innovation

Is it taking too long to see value from innovative changes? That could be down to the time it takes to experiment, tear down, and set up your IT infrastructure. If your tools are old and rigid, they won't let your people flourish creatively. But a rip and replace approach might take up too much time, energy, and resource. This leaves you stuck in an awkward place.

#### What the cloud gives you

#### **Speed of innovation**

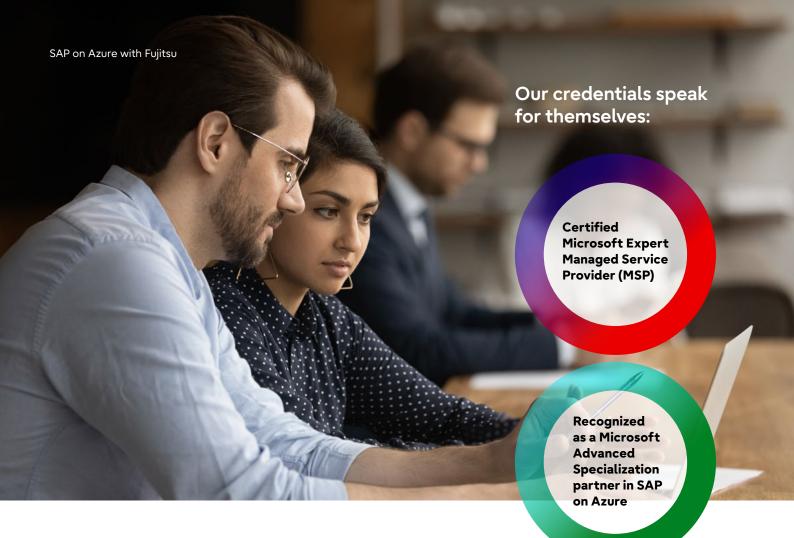
The cloud means you can enhance applications with access to emerging technologies, helping you meet short-term priorities and push new solutions when the time's right.

#### Readiness for the future

Agile and scalable cloud-based SAP systems help you respond to short-term requirements and get ready for the move to SAP S/4HANA.

#### Rapid responsiveness

With access to systems and data from various devices, through multiple interfaces, you can respond to customer needs on demand. So, you've got speed on your side.



# Why Microsoft Azure and Fujitsu?

Microsoft Azure is uniquely positioned for large SAP workloads, following more than 20 years experience of partnering with SAP. Azure can help you create innovative new solutions quickly, become more secure with built-in threat protections, and deliver high-performance services at a global scale.

But like any cloud migration, moving your SAP workloads to the cloud requires thoughtful preparation and strategy. Because of this, it's important to put your transformation in the safest hands. This is where Fujitsu comes in.

Industry-leading managed services for Azure: global, local, and blended delivery

Delivering shared private cloud on Azure technology since 2014

# Your SAP technology. Our expertise.

Whatever the scale of your SAP transformation, we have the global footprint, expertise, resources, and tools to deliver it. We are SAP-certified and a Microsoft Gold Partner, and we've been working closely with Microsoft and SAP for over 30 years.

Together, we drive sustainable business transformation to shape the future. Success requires a perfect balance between products, services, and solutions to solve your complex business and social challenges. That's why we deliver secure end-to-end solutions across Edge, Core, and Cloud technology. So, you can transform your legacy estate and activate your Microsoft investment to get more value using the latest methods – including Fujitsu Human-Centric Design (HXD).

Also, because of our rich partner ecosystem, we're able to deliver the best, quickest, and safest migration of SAP to Azure.

We use three key technologies, and our experts can help you choose the right approach for your business. All of these tools help to deliver a quick, smooth, and risk-free transition. Find out more about each of them:





# What's next?

Take the first step to a solution that's right for you.

The Fujitsu SAP on Azure Assessment is a smart first step. Whatever your goals, we can review your current SAP landscape and requirements, and develop a migration approach that's right for you.

#### The assessment includes:

- A discovery of your digital estate
- A definition of your business outcomes and challenges, via interactive workshops
- An evaluation of your cloud maturity
- An actionable roadmap to help you organize how you'll get to where you want to go
- A consideration of your application migration approach whether you select Brownfield (upgrade as is to S/4HANA), Greenfield (build a new SAP environment from scratch) or BLUEFIELD™ (a selective targeted approach agreeing which applications and configurations to move across)

**Ready to** talk about taking your SAP systems to Azure?  $(\vee)$ 



