### 2. Miscellaneous Forecasts for FY 2010

# a. R&D Expenses

		Yen	
		(Billions)	
	FY 2008	FY 2009	FY 2010
	(Actual)	(Actual)	(Forecast)
	249.9	224.9	235.0
As % of sales	5.3%	4.8%	4.9%

# **b.** Capital Expenditures, Depreciation

## **Capital Expenditures**

		Yen		
	_		(Billions)	
	_	FY 2008	FY 2009	FY 2010
		(Actual)	(Actual)	(Forecast)
Technology Solutions	Y	87.7	74.7	100.0
<b>Ubiquitous Product Solutions</b>		18.7	8.6	10.0
Device Solutions		39.6	30.0	40.0
Corporate and others		21.5	12.9	20.0
Total	_	167.6	126.4	170.0
Depreciation	Y	223.9	164.8	155.0

### c. Cash Flows

	Yen		
	(Billions)		
-	FY 2008	FY 2009	FY 2010
	(Actual)	(Actual)	(Forecast)
(A) Cash flows from			
operating activities Y	248.0	295.3	360.0
[Net income]	[(112.3)]	[93.0]	[95.0]
[Depreciation & amortization]	[298.4]	[255.0]	[240.0]
[Others]	[62.0]	[(52.7)]	[25.0]
(B) Cash flows from			
investing activities	(224.6)	1.0	(210.0)
(C) Free cash flow (A)+(B)	23.4	296.4	150.0
(D) Cash flows from			
financing activities	(47.8)	(405.3)	(160.0)
(E) Total (C)+(D) $\mathbf{Y}$	(24.4)	(108.9)	(10.0)

#### d. Exchange Rates

FY 2008	FY 2009	FY 2010
(Actual)	(Actual)	(Forecast)

Average rates for

Reference information: A 1 yen fluctuation (depreciation/appreciation) is expected

to have the following effect on operating income in FY 2010.

US Dollar : Increase/decrease by approximately 1.5 billion yen Euro : Increase/decrease by approximately 0.2 billion yen Pound : Increase/decrease by approximately 0.1 billion yen

#### e. Employees

	(Thousands )	
	2009	2010
	March 31	March 31
Japan	107	107
Overseas	59	65
Total	166	172

#### f. PC Shipments\*

(Million Units)			
FY 2008	FY 2009	FY 2010	
(Actual)	(Actual)	(Forecast)	
7.36	5.63	5.80	

### g. Mobile Phone Shipments

(Million Units)		
FY 2008	FY 2009	FY 2010
(Actual)	(Actual)	(Forecast)
4.70	5.18	5.20

#### Notes:

<sup>\*</sup> Figures for FY2008 include shipments of Fujitsu Siemens Computers (Holding) B.V. (Fujitsu Technology Solutions (Holding) B.V. as of April 1, 2009).

<sup>\*\*</sup> In past financial statements, only shipments of mobile handsets were included in the above figures. From this reporting period, however, in accordance with the definitions used by telecommunications and electronics industries associations (Telecommunications Carriers Association and Japan Electronics and Information Technology Industries Association), the figures above also include shipments of communication modules used in mobile handsets. According to the previous calculation method, shipments would be 4.6 million units for fiscal 2008 and 5.05 million units for fiscal 2009.