

## 6. FY2009 First-Quarter Consolidated Business Segment Information

### a. Net Sales\* and Operating Income (1)

		Yen (Billions)		Change (%)	Adjusted Change(%)**
		1Q FY 2009 (4/1/09~6/30/09)	1Q FY 2008 (4/1/08~6/30/08)		
<b>Technology Solutions</b>					
Japan	Y	404.5	440.8	-8.2	-8
Overseas		263.7	257.0	+2.6	-7
Total		668.2	697.9	-4.2	-8
<b>Operating income:</b>					
Services		1.9	11.9	-83.9	
[Operating income margin]		[0.4%]	[2.1%]		
System Platforms		(17.2)	(3.7)	-	
[Operating income margin]		[-14.1%]	[-2.6%]		
Total operating income		(15.3)	8.2	-	
[Operating income margin]		[-2.3%]	[1.2%]		
<b>Ubiquitous Product Solutions</b>					
Japan		151.1	186.6	-19.0	-19
Overseas		86.6	85.1	+1.7	-32
Total		237.8	271.8	-12.5	-23
Operating income		6.5	9.9	-34.1	
[Operating income margin]		[2.8%]	[3.7%]		
<b>Device Solutions</b>					
Japan		70.0	107.4	-34.8	-42
Overseas		48.9	64.9	-24.7	-30
Total		118.9	172.3	-31.0	-37
Operating income		(15.5)	(4.7)	-	
[Operating income margin]		[-13.1%]	[-2.8%]		
<b>Other Operations</b>					
Japan		60.1	92.1	-34.8	-35
Overseas		24.5	39.9	-38.6	-34
Total		84.6	132.1	-35.9	-34
Operating income		(0.9)	5.1	-	
[Operating income margin]		[-1.1%]	[3.9%]		
<b>Elimination</b>					
Sales		(65.3)	(97.0)	-	-
Operating income		(11.8)	(12.7)	-	
<b>Total</b>					
Japan		632.7	752.8	-15.9	-17
Overseas		411.5	424.4	-3.0	-16
Total		1,044.3	1,177.2	-11.3	-16
Operating income	Y	(37.1)	5.8	-	
[Operating income margin]		[-3.6%]	[0.5%]		

Notes:

\* Net sales include intersegment sales.

\*\* Adjusted change excludes the impact of business restructuring and currency exchange fluctuation. Regarding the impact of business restructuring, Fujitsu Technology Solutions (Holding) B.V. (previously Fujitsu Siemens Computers (Holding) B.V.) and FDK Corporation were converted into consolidated subsidiaries. The impact of the currency fluctuation was eliminated by using the US dollar, euro, British pound, Australian dollar and Korean won foreign exchange rates for the first quarter of fiscal 2008 to translate the net sales outside Japan for the first quarter of fiscal 2009 into yen.

## b. Net Sales\* by Principal Products and Services

		Yen (Billions)		Change (%)	Adjusted Change(%)**
		1Q FY 2009 (4/1/09~6/30/09)	1Q FY 2008 (4/1/08~6/30/08)		
<b>Technology Solutions</b>					
<b>Services:</b>					
Solutions / SI	Y	239.0	272.8	-12.4	-9
Infrastructure Services		298.8	274.3	+8.9	-3
Others		7.8	8.0	-2.8	-3
		545.6	555.1	-1.7	-6
<b>System Platforms:</b>					
System Products		56.9	64.1	-11.3	-22
Network Products		65.7	78.6	-16.4	-12
		122.6	142.7	-14.1	-16
Total		668.2	697.9	-4.2	-8
<b>Ubiquitous Product Solutions</b>					
PCs / Mobile Phones		195.0	193.6	+0.7	-17
Hard Disk Drives		39.4	73.0	-46.0	-39
Others		3.2	5.1	-36.3	-36
Total		237.8	271.8	-12.5	-23
<b>Device Solutions</b>					
LSI Devices		66.6	107.9	-38.3	-36
Electronic Components, Others		52.3	64.4	-18.9	-40
Total	Y	118.9	172.3	-31.0	-37

### Notes:

\* Net sales include intersegment sales.

\*\* Adjusted change excludes the impact of business restructuring and currency exchange fluctuation. Regarding the impact of business restructuring, Fujitsu Technology Solutions (Holding) B.V. (previously Fujitsu Siemens Computers (Holding) B.V.) and FDK Corporation were converted into consolidated subsidiaries. The impact of the currency fluctuation was eliminated by using the US dollar, euro, British pound, Australian dollar and Korean won foreign exchange rates for the first quarter of fiscal 2008 to translate the net sales outside Japan for the first quarter of fiscal 2009 into yen.

## c. Net Sales and Operating Income (2)

### FY 2009 First-Quarter

(Million yen)

	Technology Solutions	Ubiquitous Product Solutions	Device Solutions	Other Operations	Total	Elimination and Corporate	Consolidated
<b>Net sales</b>							
Sales to customers outside Fujitsu Group	651,352	221,374	108,116	63,461	1,044,303	-	1,044,303
Intersegment sales	16,917	16,445	10,796	21,192	65,350	(65,350)	-
<b>Total net sales</b>	<b>668,269</b>	<b>237,819</b>	<b>118,912</b>	<b>84,653</b>	<b>1,109,653</b>	<b>(65,350)</b>	<b>1,044,303</b>
<b>Operating income (loss)</b>	<b>(15,349)</b>	<b>6,572</b>	<b>(15,565)</b>	<b>(933)</b>	<b>(25,275)</b>	<b>(11,888)</b>	<b>(37,163)</b>

### FY 2008 First-Quarter

(Million yen)

	Technology Solutions	Ubiquitous Product Solutions	Device Solutions	Other Operations	Total	Elimination and Corporate	Consolidated
<b>Net sales</b>							
Sales to customers outside Fujitsu Group	673,675	243,250	161,331	99,023	1,177,279	-	1,177,279
Intersegment sales	24,234	28,607	11,066	33,118	97,025	(97,025)	-
<b>Total net sales</b>	<b>697,909</b>	<b>271,857</b>	<b>172,397</b>	<b>132,141</b>	<b>1,274,304</b>	<b>(97,025)</b>	<b>1,177,279</b>
<b>Operating income (loss)</b>	<b>8,205</b>	<b>9,976</b>	<b>(4,786)</b>	<b>5,184</b>	<b>18,579</b>	<b>(12,767)</b>	<b>5,812</b>

#### Notes:

\* Business segments are defined based on the similarity of products and services, sales methods and other factors.

\*\* The main products and services of each segment are listed below.

- (1)Technology Solutions      Systems integration services (system construction), consulting, front-end technologies (ATMs, POS systems, etc.), outsourcing services (datacenter, IT operations management, SaaS, application operations and management, business process outsourcing, etc.), network services (business network, Internet/mobile contents delivery, etc.), system support services (information system and network maintenance and monitoring services), security solutions (information systems infrastructure construction and network construction), servers (mainframes, UNIX servers, mission-critical IA servers, PC servers), storage systems, software (OS, middleware), network control systems, optical transmission systems, and mobile phone base stations.
- (2)Ubiquitous Product Solutions      Personal computers, mobile phones, hard disk drives and optical modules
- (3)Device Solutions      LSI devices, electronic components (semiconductor packages, SAW devices, etc.), electromechanical parts (relays and connectors, etc.)
- (4)Other Operations      Car audio and navigation products, electronic equipment for automobile control and mobile communications