

11. FY2009 Second-Quarter Consolidated Business Segment Information

a. Net Sales* and Operating Income (1)

	Yen		Change (%)	Adjusted Change(%)**
	(Billions)			
	2Q FY 2009 (7/1/09~9/30/09)	2Q FY 2008 (7/1/08~9/30/08)		
Technology Solutions				
Japan	Y 477.0	555.4	-14.1	-14
Overseas	277.1	271.5	+2.0	-6
Total	754.1	827.0	-8.8	-11
Operating income (loss):				
Services	30.2	39.3	-23.1	
[Operating income margin]	[5.0%]	[6.1%]		
System Platforms	7.4	9.8	-24.1	
[Operating income margin]	[4.9%]	[5.5%]		
Total operating income	37.6	49.1	-23.3	
[Operating income margin]	[5.0%]	[5.9%]		
Ubiquitous Product Solutions				
Japan	135.7	158.1	-14.2	-14
Overseas	100.1	91.4	+9.5	-28
Total	235.8	249.5	-5.5	-19
Operating income (loss)	(3.5)	(1.0)	-	
[Operating income margin]	[-1.5%]	[-0.4%]		
Device Solutions				
Japan	80.2	106.3	-24.6	-32
Overseas	56.9	72.2	-21.1	-21
Total	137.2	178.5	-23.2	-28
Operating income (loss)	(1.6)	(2.5)	-	
[Operating income margin]	[-1.2%]	[-1.4%]		
Other Operations				
Japan	65.3	92.6	-29.4	-29
Overseas	29.5	35.8	-17.5	-6
Total	94.9	128.5	-26.1	-23
Operating income (loss)	1.5	2.6	-39.2	
[Operating income margin]	[1.7%]	[2.0%]		
Elimination and Corporate				
Sales	(79.9)	(107.2)	-	-
Operating income	(15.2)	(15.4)	-	
Total				
Japan	694.6	830.2	-16.3	-17
Overseas	447.6	446.2	+0.3	-11
Total	1,142.3	1,276.5	-10.5	-15
Operating income (loss)	Y 18.9	32.7	-42.2	
[Operating income margin]	[1.7%]	[2.6%]		

Notes:

* Net sales include intersegment sales.

** Adjusted change excludes the impact of business restructuring and currency exchange fluctuation. Regarding the impact of business restructuring, Fujitsu Technology Solutions (Holding) B.V. (previously Fujitsu Siemens Computers (Holding) B.V.) and FDK Corporation were converted into consolidated subsidiaries. The impact of the currency fluctuation was eliminated by using the US dollar, euro, British pound, Australian dollar and Korean won foreign exchange rates for the first half of fiscal 2008 to translate the net sales outside Japan for the first half of fiscal 2009 into yen.

b. Net Sales* by Principal Products and Services

	Yen		Change (%)	Adjusted Change(%)**
	(Billions)			
	2Q FY 2009 (7/1/09~9/30/09)	2Q FY 2008 (7/1/08~9/30/08)		
Technology Solutions				
Services:				
Solutions / SI	Y 278.5	336.0	-17.1	-14
Infrastructure Services	310.7	299.3	+3.8	-6
Others	13.5	13.6	-0.4	-0
	<u>602.8</u>	<u>649.0</u>	-7.1	-10
System Platforms:				
System Products	79.0	89.9	-12.1	-23
Network Products	72.2	88.0	-17.9	-12
	<u>151.2</u>	<u>177.9</u>	-15.0	-18
Total	<u><u>754.1</u></u>	<u><u>827.0</u></u>	-8.8	-11
Ubiquitous Product Solutions				
PCs / Mobile Phones	189.7	165.0	+15.0	-11
Hard Disk Drives	42.7	79.4	-46.2	-37
Others	3.3	5.0	-34.0	-34
Total	<u><u>235.8</u></u>	<u><u>249.5</u></u>	-5.5	-19
Device Solutions				
LSI Devices	78.7	114.6	-31.3	-28
Electronic Components, Others	58.4	63.9	-8.7	-27
Total	Y <u><u>137.2</u></u>	<u><u>178.5</u></u>	-23.2	-28

Notes:

* Net sales include intersegment sales.

** Adjusted change excludes the impact of business restructuring and currency exchange fluctuation. Regarding the impact of business restructuring, Fujitsu Technology Solutions (Holding) B.V. (previously Fujitsu Siemens Computers (Holding) B.V.) and FDK Corporation were converted into consolidated subsidiaries. The impact of the currency fluctuation was eliminated by using the US dollar, euro, British pound, Australian dollar and Korean won foreign exchange rates for the first half of fiscal 2008 to translate the net sales outside Japan for the first half of fiscal 2009 into yen.

c. Net Sales and Operating Income (2)

FY 2009 Second-Quarter

(Million yen)

	Technology Solutions	Ubiquitous Product Solutions	Device Solutions	Other Operations	Total	Elimination and Corporate	Consolidated
Net sales							
Sales to customers outside Fujitsu Group	733,310	211,965	125,649	71,395	1,142,319	-	1,142,319
Intersegment sales	20,866	23,913	11,561	23,576	79,916	(79,916)	-
Total net sales	754,176	235,878	137,210	94,971	1,222,235	(79,916)	1,142,319
Operating income (loss)	37,697	(3,502)	(1,602)	1,587	34,180	(15,263)	18,917

FY 2008 Second-Quarter

(Million yen)

	Technology Solutions	Ubiquitous Product Solutions	Device Solutions	Other Operations	Total	Elimination and Corporate	Consolidated
Net sales							
Sales to customers outside Fujitsu Group	800,360	218,172	164,433	93,538	1,276,503	-	1,276,503
Intersegment sales	26,652	31,419	14,153	34,991	107,215	(107,215)	-
Total net sales	827,012	249,591	178,586	128,529	1,383,718	(107,215)	1,276,503
Operating income	49,173	(1,090)	(2,527)	2,610	48,166	(15,436)	32,730

Notes:

* Business segments are defined based on the similarity of products and services, sales methods and other factors.

** The main products and services of each segment are listed below.

- (1)Technology Solutions Systems integration services (system construction), consulting, front-end technologies (ATMs, POS systems, etc.), outsourcing services (datacenter, IT operations management, SaaS, application operations and management, business process outsourcing, etc.), network services (business network, Internet/mobile contents delivery, etc.), system support services (information system and network maintenance and monitoring services), security solutions (information systems infrastructure construction and network construction), servers (mainframes, UNIX servers, mission-critical IA servers, PC servers), storage systems, software (OS, middleware), network control systems, optical transmission systems, and mobile phone base stations.
- (2)Ubiquitous
Product Solutions Personal computers, mobile phones, hard disk drives and optical modules
- (3)Device Solutions LSI devices, electronic components (semiconductor packages, SAW devices, etc.), electromechanical parts (relays and connectors, etc.)
- (4)Other Operations Car audio and navigation products, electronic equipment for automobile control and mobile communications