

b. Net Sales outside Japan by Customer's Geographic Location

FY 2008 (4/1/08-3/31/09)

(Million yen)

	EMEA	The Americas	APAC & China	Total
I. Net sales outside Japan	657,073	391,443	451,370	1,499,886
II. Consolidated net sales				4,692,991
III. Sales outside Japan as a ratio of total sales	14.0%	8.4%	9.6%	32.0%

FY 2007 (4/1/07-3/31/08)

(Million yen)

	EMEA	The Americas	APAC & China	Total
I. Net sales outside Japan	839,719	521,989	561,913	1,923,621
II. Consolidated net sales				5,330,865
III. Sales outside Japan as a ratio of total sales	15.8%	9.8%	10.5%	36.1%

Notes:

- Geographic segments are defined based on geographical location and interconnectedness of business activities.
- Principal countries and regions comprising the segments other than Japan:
 - EMEA
(Europe, Middle East and Africa) UK, Spain, Germany, Finland, Netherlands
 - The Americas
US, Canada
 - APAC (Asia-Pacific) & China
Australia, Thailand, Vietnam, Philippines, Singapore, Korea, Taiwan, China
- Net sales outside Japan represent sales of Fujitsu Ltd. and its consolidated subsidiaries in regions and countries other than Japan.
- FY2008: From this fiscal year onwards, the following accounting standards are changed in accordance with the rules outlined on page 59 in the section titled Significant Changes to Preparation of Financial Statements, under the article of Adoption of Practical Solution on Unification of Accounting Policies Applied to Foreign Subsidiaries for Consolidated Financial Statements. The impact of these changes on all business segments is insignificant.

