

7. Full-Year Consolidated Business Segment Information

a. Net Sales* and Operating Income

		Yen (millions)		
		FY 2005 (4/1/05-3/31/06)	FY 2004 (4/1/04-3/31/05)	Change (%)
Technology Solutions	Japan	Y 2,092,267	2,157,678	-3.0
	Overseas	891,675	776,740	+14.8
	Total	2,983,942	2,934,418	+1.7
	Operating Income	164,225	142,082	+15.6
	[Operating Income Margin]	[5.5%]	[4.8%]	
	<i>System Platforms</i>			
	Operating Income	26,278	45,190	-41.8
	[Operating Income Margin]	[3.7%]	[6.2%]	
	<i>Services</i>			
	Operating Income	137,947	96,892	+42.4
	[Operating Income Margin]	[6.1%]	[4.4%]	
Ubiquitous Product Solutions	Japan	700,870	733,040	-4.4
	Overseas	359,053	298,375	+20.3
	Total	1,059,923	1,031,415	+2.8
	Operating Income	34,462	31,327	+10.0
	[Operating Income Margin]	[3.3%]	[3.0%]	
Device Solutions	Japan	399,043	474,820	-16.0
	Overseas	308,494	319,977	-3.6
	Total	707,537	794,797	-11.0
	Operating Income	33,300	32,582	+2.2
	[Operating Income Margin]	[4.7%]	[4.1%]	
Other Operations	Japan	336,538	297,467	+13.1
	Overseas	110,818	79,760	+38.9
	Total	447,356	377,227	+18.6
	Operating Income	7,709	9,046	-14.8
	[Operating Income Margin]	[1.7%]	[2.4%]	
Elimination	Sales	(407,342)	(375,098)	-
	Operating Income	(58,208)	(54,846)	-
Total	Japan	Y 3,199,842	3,340,664	-4.2
	Overseas	1,591,574	1,422,095	+11.9
	Total	4,791,416	4,762,759	+0.6
	Operating Income	181,488	160,191	+13.3
	[Operating Income Margin]	[3.8%]	[3.4%]	

* Includes intersegment sales

b. Net Sales* by Principal Products and Services

		Yen (millions)		
		FY 2005 (4/1/05-3/31/06)	FY 2004 (4/1/04-3/31/05)	Change (%)
Technology Solutions				
System Products	Y	354,263	380,101	-6.8
Network Products		363,425	353,899	+2.7
<i>System Platforms</i>		717,688	734,000	-2.2
Solutions / SI		1,020,487	1,002,672	+1.8
Infrastructure Services		1,037,231	976,152	+6.3
Others		208,536	221,594	-5.9
<i>Services</i>		2,266,254	2,200,418	+3.0
Total		2,983,942	2,934,418	+1.7
Ubiquitous Product Solutions				
PCs / Mobile Phones		756,622	776,141	-2.5
Hard Disk Drives		285,417	235,531	+21.2
Others		17,884	19,743	-9.4
Total		1,059,923	1,031,415	+2.8
Device Solutions				
LSI Devices		460,100	468,200	-1.7
Electronic Components, Others		247,437	326,597	-24.2
Total	Y	707,537	794,797	-11.0

* Includes intersegment sales