

7. Second-Quarter Consolidated Business Segment Information

(Three months ended September 30)

a. Sales to Unaffiliated Customers

		Yen (millions)		Change (%)
		2nd Quarter 2004	2nd Quarter 2003	
Software & Services	Japan	Y 401,600	405,398	-0.9
	Overseas	130,365	120,581	+8.1
	Total	Y 531,965	525,979	+1.1
Platforms	Japan	303,515	288,910	+5.1
	Overseas	124,935	122,662	+1.9
	Total	428,450	411,572	+4.1
Electronic Devices	Japan	111,415	89,018	+25.2
	Overseas	78,175	83,082	-5.9
	Total	189,590	172,100	+10.2
Financing	Japan	-	29,596	-
	Overseas	-	-	-
	Total	-	29,596	-
Other Operations	Japan	50,578	51,917	-2.6
	Overseas	11,328	12,032	-5.9
	Total	61,906	63,949	-3.2
Total	Japan	Y 867,108	864,839	+0.3
	Overseas	344,803	338,357	+1.9
	Total	Y 1,211,911	1,203,196	+0.7

b. Sales to Unaffiliated Customers by Products and Services

		Yen (billions)		Change (%)
		2nd Quarter 2004	2nd Quarter 2003	
Software & Services	Solutions/SI	Y 246.1	258.9	-4.9
	Infrastructure Services	285.8	267.0	+7.0
	Total	Y 531.9	525.9	+1.1
Platforms	Server-related	Y 98.9	88.8	+11.4
	Mobile / IP Networks	59.1	43.5	+35.9
	Transmission Systems	41.7	44.2	-5.7
	PCs & Mobile Phones	173.8	182.0	-4.5
	HDD-related	54.9	53.0	+3.6
	Total	Y 428.4	411.5	+4.1
Electronic Devices	Semiconductors	Y 109.6	92.0	+19.1
	Others	79.9	80.1	-0.2
	Total	Y 189.5	172.1	+10.2

c. Net Sales including Intersegment Sales

			Yen (millions)		
			2nd Quarter 2004	2nd Quarter 2003	Change (%)
Software & Services	Unaffiliated customers	Y	531,965	525,979	+1.1
	Intersegment		10,429	19,942	-47.7
	Total	Y	542,394	545,921	-0.6
Platforms	Unaffiliated customers		428,450	411,572	+4.1
	Intersegment		44,974	62,467	-28.0
	Total		473,424	474,039	-0.1
Electronic Devices	Unaffiliated customers		189,590	172,100	+10.2
	Intersegment		16,577	16,272	+1.9
	Total		206,167	188,372	+9.4
Financing	Unaffiliated customers		-	29,596	-
	Intersegment		-	2,715	-
	Total		-	32,311	-
Other Operations	Unaffiliated customers		61,906	63,949	-3.2
	Intersegment		25,045	35,210	-28.9
	Total		86,951	99,159	-12.3
Elimination			(97,025)	(136,606)	-
Total		Y	1,211,911	1,203,196	+0.7

d. Operating Income (Loss) including Intersegment Transactions [Operating Margin]

		Yen (millions)		
		2nd Quarter 2004	2nd Quarter 2003	Change (Million Yen)
Software & Services	Y	26,499	32,525	-6,026
		[4.9%]	[6.0%]	[-1.1%]
Platforms		10,824	(1,286)	+12,110
		[2.3%]	[(0.3%)]	[+2.6%]
Electronic Devices		10,714	4,972	+5,742
		[5.2%]	[2.6%]	[+2.6%]
Financing		-	1,033	-1,033
		[-]	[3.2%]	[-]
Other Operations		3,702	3,011	+691
		[4.3%]	[3.0%]	[+1.3%]
Elimination		(14,073)	(20,359)	+6,286
Total	Y	37,666	19,896	+17,770
		[3.1%]	[1.7%]	[+1.4%]