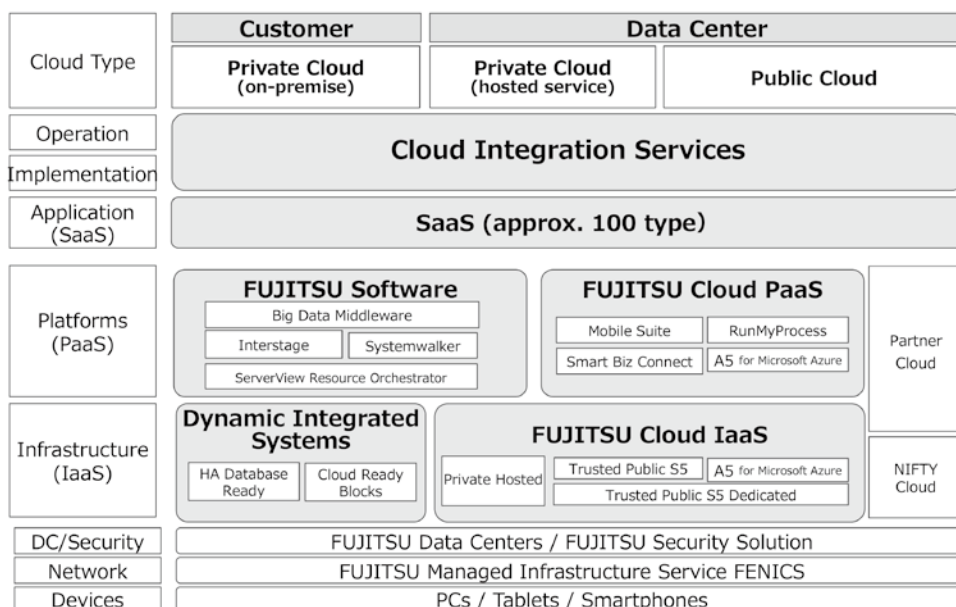


Cloud

Since organizing its cloud-related products and services into the FUJITSU Cloud Initiative in May 2013 to provide optimal solutions to customers' cloud-first needs, Fujitsu has continued to expand the Initiative's lineup and extend functionality. The company provides full support for cloud—from implementation to operations—to deliver the very best in "Trusted" "Global" and "Integration."



■ Features

Public Cloud Services: Trusted Public S5

This public cloud service, developed by Fujitsu and provided from six locations from around the world, features a wide array of templates to simplify design and construction tasks, an intuitive GUI, and a highly reliable infrastructure.

Public Cloud Services: A5 for Microsoft Azure

Based on Windows Azure, a Microsoft product, this public cloud service has expanded to 13 sites across the globe and now provides solutions for everything from businesses that need to start small to systems that operate on a large scale.

Fujitsu Cloud PaaS RunMyProcess

RunMyProcess flexibly links and integrates cloud services with on-premise services and data to help users construct new business systems at much quicker turnaround times.

Private Cloud Platform: Cloud Ready Blocks

This vertically integrated private cloud infrastructure not only allows customers to construct their private cloud environments much more quickly by pre-packaging all the necessary hardware and software together but also uses integrated infrastructure management to automate operations, thereby cutting operational costs by significant margins.

■ Structure

Cloud specialists: 100 people.....Proposing optimal services to customers based on a thorough knowledge of cloud service technologies and products

Cloud integrators: 2,000 people...Creating, implementing, and operating optimal combinations of cloud services for customer systems

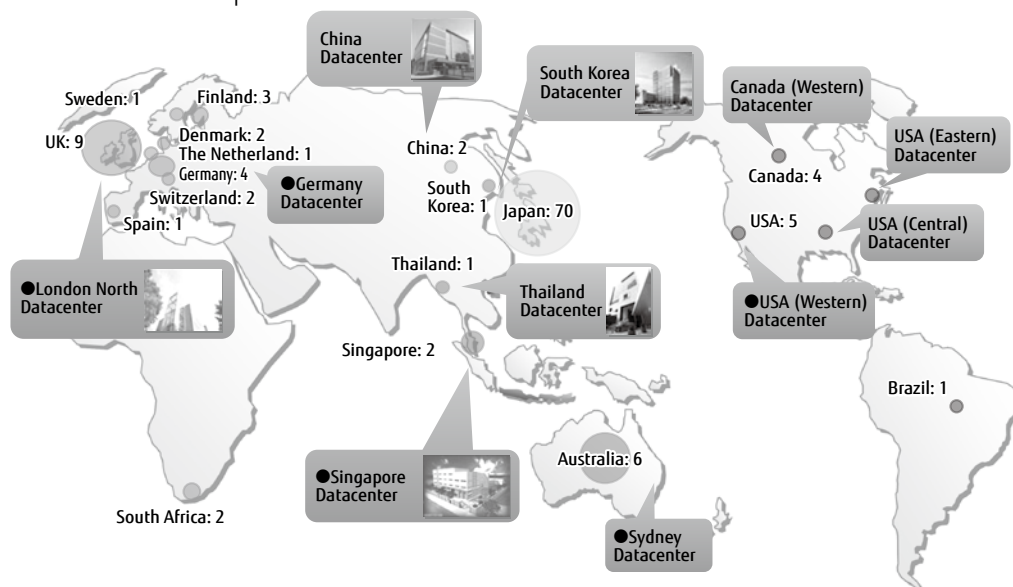
■ Revenue and Sales Target

FY2013 (Revenue): 187 billion yen

FY2014 (Sales Target): 250 billion yen

■ Datacenters

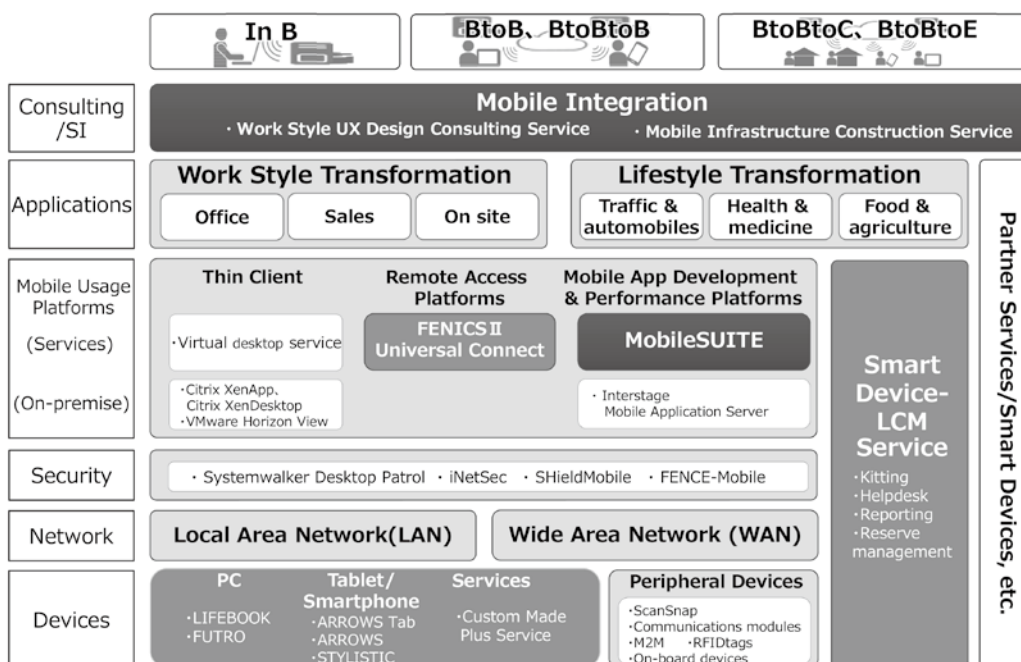
Fujitsu provides outsourcing and cloud services from more than 100 locations around the world, including 70 facilities in Japan, led primarily by four datacenters, and an additional 40 in other countries. In addition to advanced networking technology, robust security, and facilities hardened against disasters, Fujitsu maintains a 24x7 operations-management organization for full support of customer systems. Key centers are linked by high-speed networks to ensure business continuity protection for customers, such as with systems linked across datacenters and mutual backups.



●Note: Indicates Fujitsu Global Cloud Platform (FUJITSU Cloud IaaS Trusted Public S5) public cloud service locations.

Mobile

To leverage advanced mobile technologies that assist customers and society in driving innovation, in August 2013 Fujitsu organized its mobile products and services into the FUJITSU Mobile Initiative.



■ Revenue and Sales Target

FY2013 (Revenue): 157 billion yen

FY2014 (Sales Target): 180 billion yen