

Amsterdam Airport Schiphol

Reference Case



FUJITSU

BYOD – What's in it for whom?

- Benefits for end user
 - Choice and freedom
 - Work anywhere
 - Work / life balance
 - Work / life integration
 - Convenience
 - User satisfaction



Benefits for business

- Attractive for recruiting
- More (free) work
- Higher productivity
- More business opportunities
- Competitive advantage
- Reduce HW assets
- Reduce costs
- Reduce office real estate
- Fewer lost devices (better care)



Benefits for IT

- No lifecycle management for non-strategic assets
- Less end user training / less support calls
- No complaint about age and poor performance
- Focus on strategic projects



BYOD – A win-win situation for all?

FUJITSU

BYOD involves all parts of the business

- IT organization
- Human Resources
- Accounting / Finance
- Legal
- End users
- Communication
- Training
 - Make user understand what can happen
 - Importance of data protection
- Workers council



Starting point for Amsterdam Airport Schiphol





- New Offices, flex desks only
- Reduced Printing Objective
- Thin Client @office & @home
- Application Virtualisation

- No more corporate mobile device.
- Plus strict follow through of the concept.
- Crystal clear approach needs choices:



BYOD requires choices (1-13)





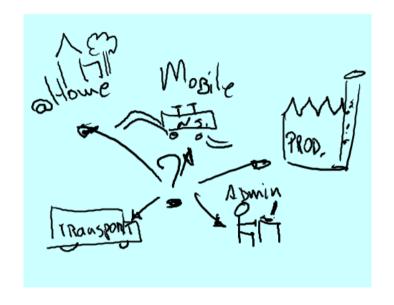
- 1. Scope and eligibility
- 2. Acceptable devices and OS
- 3. Ownership and procurement
- 4. License implications
- 5. Private apps in corporate NW
- 6. Security considerations
- 7. Support
- 8. Reimbursement
- 9. Tax implications
- 10. Claim for device surrender

- 11. Liability for damage or theft
- 12. What else to consider
- 13. Policy violation

Scope and eligibility







- Encourage, Voluntary, revocation option when misused.
- All users with Pers.Id#, have access to the services
- Local save-by-accident blocked, USB allowed
- No more corporate mobile device
- @Offices: Thin Client Desktop
- Selfservice Portal, manager approval in advance

Acceptable devices and OS





















- 7"display minimum
- Android, IOS use "Good for Enterpise"
- Windows users have Browser access to Virtual Desktop
- Unix not supported
- Android/iOS support for Virtual Desktop Pending
- Software suppliers will manage compatibility

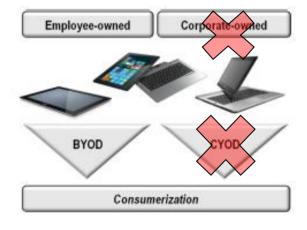




Ownership and procurement







- .. your OWN!!, YES!!
- Buy, maintain, care for it like it is your own, because it IS your OWN.
- No financial or lease support
- No insurance support
- License implications
 - MS Home contract
 - Good Client for Andriod/iOS for free
 - @ office use of Wireless open netwerk
 - Named User/Device License

The Pirate Bay

Security considerations







- Infrastructure security
 - Public Wireless, monitoring for misuse
 - DdOS Bots scare: individual devices only, no access to Amsterdam Airport Schiphol resources.
 - Piratebay, P2P...all individual responsability
 - iOs/Android use "Good for mail & data" with PIN
 - Browser access on Windows to Virtual Desktop
- Take your OWN care
 - Device is your own, possibly even your family tablet, no Amsterdam Airport Schiphol enforced policies.
 - Wipe of Good-client application data
 - No hooks, cookies, traces, logs by Amsterdam Airport Schiphol.
 - USB supported, save to c:/ is blocked

Support





- What by whom (IT, self-support, 3rd party)
- Spare device procurement / loaner pool
- Max. disruption after damage or theft



- Amsterdam Airport Schiphol Choices:
 - Onboarding & startup guidelines
 - Forum for users
 - FAQ
 - Needs continuous attention
 - Dont Call Us...



HR & Reimbursement





Reimbursement

- Which users
- Which devices, how often
- Which services (support, communication)
- Full, partial, capped, 1-time allowance or per month
- Prorated payback when quitting?



- All employees
- >7", android, iOS, Windows
- Tablet, Laptop, Hybrid
- 150€ per year
- No further spending rules
- No payback, too much trouble
- Free Good Client for Enterprise license
- No income Tax implications (Dutch Law)

BYOD requires choices (12)







- > 50% of working time to be spend at Schiphol offices.
- @home working day is not a 'acquired right'
- Abuse = Revoke of BYOD services
- If necessary line management will undertake action

Shaping our future as a global team Choices overview





Who	What	Buy ?	License	Private	Security	Support	Finance	Tax	Data	Care	Other	Misuse
All	Any	CYO	Comp. License	Allways online All apps	Enforced policy mgmt software	Fujitsu Helpdesk	Lump sum once	Income tax eligable	Data copy	No care no pay	Shared Open office	Goto Jail
Sales	Laptop	Buy	Own	Not on company netwerk	Policy	Company Forum Page	Yearly sum	Nett payment	Work groups	Liability for damage & the it	Home unless	Suspend rervice
Office	Mac	Lease	Open		Periodic Sample	Wiki	Monthly sum		No data share on device			Claim for comp.
Prod.	Tablet				Probed	Facebook			Contacts			

All-in-all Business case





- Business case validity resumé
- And now...everybody happy?

- New flex office,
- > Thin Client Desktops,
- Application Virtualisation,
- Print reduction,
- Company Laptops cancelled,
- OS upgrade,
- Y-Amsterdam Airport Schiphol-D>BY

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Our Bring Your Own Device





shaping tomorrow with you