

# Cloud based end user management brings you savings and creates resilience for your business needs

Microsoft Enterprise Mobility Suite increases your organization's productivity and moves end user management into the cloud, safely and user friendly. The service offering is huge. Fujitsu XpressWay for EMS provides you with a skilled consulting service to find you the optimal solutions.



## With XpressWay for EMS you get all the benefits and manage the risks of a public cloud

Microsoft Enterprise Mobility Suite (EMS) is the fastest growing and developing Enterprise Mobility Management (EMM) solution in the market. It covers the whole end user ecosystem, including devices, data, apps and identity management.

Fujitsu's XpressWay for EMS consulting service is based on Microsoft's DPS (Microsoft Deployment Planning Services) planning concept. This enables customers with Microsoft Enterprise Agreement Software Assurance to use their vouchers to pay for the consulting work.

The aim of the service is to find and point out real life business problems and IT needs and to provide concrete solutions for them. It creates guidelines for general mobility development and also assists in planning for BYOD and CYOD scenarios.

### How EMS Consulting Proceeds

Fujitsu XpressWay for EMS consulting service consists of an **Executive Workshop**, a **Cloud Roadmap Workshop**, a **reporting session and all the preliminary work for it**, followed by an optional Proof of Concept (PoC). The process usually takes about 3-4 calendar weeks.

**Executive Workshop** is a Fujitsu consultant led, two-hour session with the customer's IT management, consisting of the following topics:

- Introduction to Microsoft Enterprise Mobility Suite
- Overview of the current mobility and end user environment
- Going through business and IT needs and wishes

As a result of this workshop, the Fujitsu consultant has a good overview of the organization's environment and business needs for proceeding with planning activities.

**Cloud Roadmap Workshop** follows the Executive Workshop. This is a more technical session, which takes around one workday.

At this phase the Fujitsu consultant has analyzed the findings of organization's environment and business needs and found the correct solutions from Microsoft's offering.

In the workshop Fujitsu's consultant will go through the following topics:

- Dig deeper into the challenges and needs pointed out previously and present the suggested solutions
- Present and review a high level architecture
- Go through a preliminary solution concept

With the results of the workshop, the Fujitsu consultant will update and finalize a **solution concept**, which will include the following:

- Overview of business needs and IT challenges around mobility
- Technical solution presented on a high level
- Further recommendations and next steps

The solution concept can be used to further develop mobility and to make appropriate technology decisions.

### Planning Pays Off

- Uncontrolled Cloud services take-up may pose business and security risks.
- Additionally, end-users may be caused unnecessary work, like logging in or duplicating data.
- Meeting usability requirements may get more difficult, and unclear responsibilities create extra problem solving work.

### Proof of Concept (optional)

A limited Proof of Concept (PoC) of the solution can be implemented on time and material basis. This is also included in the Microsoft 10 or 15 day DPS voucher models.

The PoC is a technical implementation of one or more EMS components and it is for purely testing purposes executed using trial licenses. PoC consists of the following tasks:

- Implementing technical integration
- Testing services with one/several end users
- Gathering and analyzing results

### Consultancy Fee and How to Start

Fujitsu drives and coordinates the consultation together with the customer and delivers and reports the results to Microsoft. The result is a concrete plan for Microsoft's mobility solutions, which supports customer's business needs.

This consultation is carried out against a fixed fee of 8.000 Euros (+VAT).

Fujitsu can also provide all related ICT services such as implementation, support and lifecycle services (available for Microsoft Enterprise Agreement Software Assurance customers only).

### Contact

Email: [lauri.malva@fi.fujitsu.com](mailto:lauri.malva@fi.fujitsu.com)

Web: <http://www.fujitsu.com/fi>