

TRIOLE

- *Strategy for Optimized IT* -

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Fujitsu Limited

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1. Answering Business Challenges

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4. TRIOLE Roadmap

- *The way ahead* -

Business challenges

- Business efficiency
 - *Do more with less*
- Business agility
 - *Time to market*
 - *Anywhere, anytime*
 - *Globalization*
 - *Business expansion*
- Business continuity
 - *24/7 operation*
 - *Secure, Safe*



Answering Business Challenges

Business efficiency
Business agility
Business continuity

- *Low cost administration*
- *Fast implementation*
- *Less complexity*
- *Maximum resource use*
- *Minimum interruption*
- *The right:*
Service levels
Availability
Security



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TRIOLE definition

“TRIOLE is Fujitsu’s strategy for optimized IT”

- TRIOLE delivers **Business Efficiency**
from cost-effective solutions
- TRIOLE ensures **Business Agility**
with a highly adaptive IT infrastructure
- TRIOLE provides **Business Continuity**
by delivering Fujitsu’s mission-critical know-how

TRIOLE core technologies

“The TRIOLE core technologies are:

- **Virtualization**

separation of business applications and data from the need for dedicated technology

- **Automation**

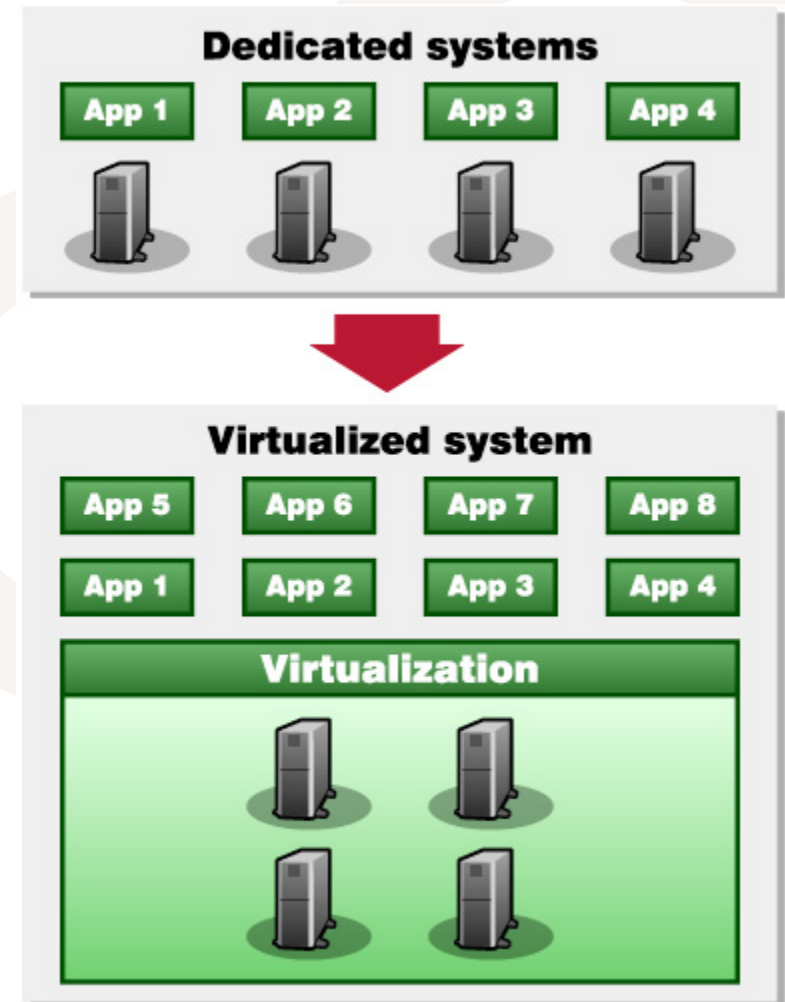
Automatic adjustment of platforms and infrastructure to changes in operation & environment

- **Integration**

Low-cost, low-risk implementations & upgrades, re-usable technology, unified processes and services as validated templates

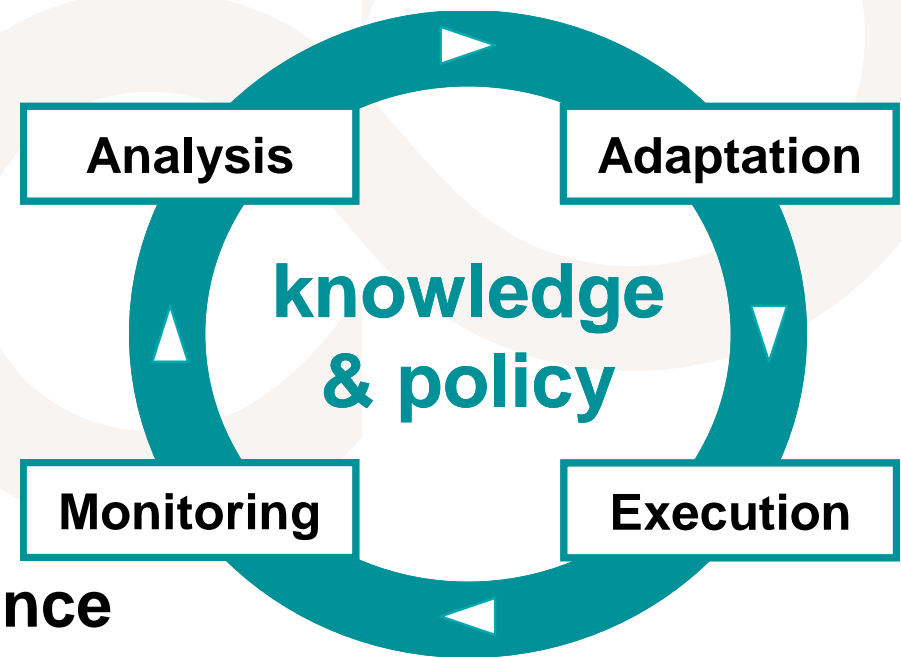
Optimized IT through virtualization

- Separation of applications/data from dedicated hardware resources
- Pooled resources for flexible, dynamic, efficient usage
- IT infrastructure able to adapt quickly to changing business requirements



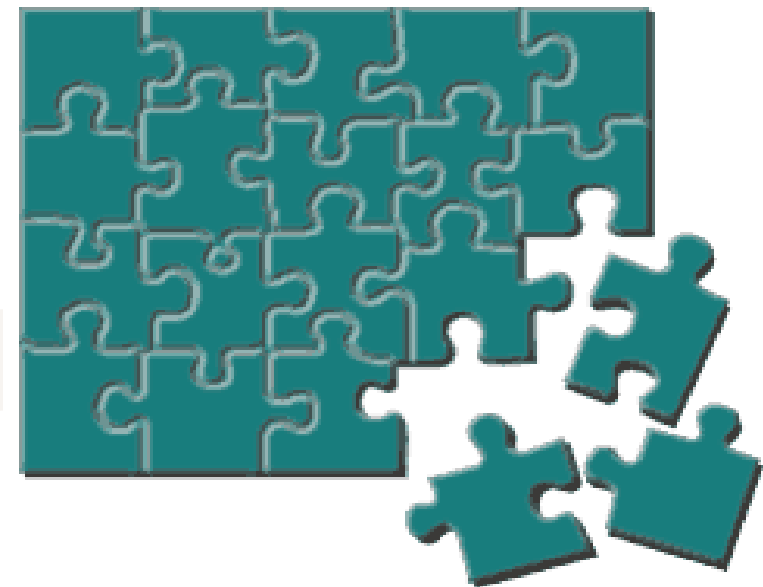
Optimized IT through automation

- **Computers managing computers**
- **Self-rectifying and self-healing technology**
- **Automated Rules/Policy based operation/change**
- **Systems management, maintenance & support costs, all reduced**



Optimized IT through integration

- **Templates encapsulate knowledge and skills**
- **Reusable, replaceable, tested building-blocks**
- **Business focused service delivery**
- **Lower cost, fast, risk-free implementations, adaptive to change**



TRIOLE & Key Partners

- **TRIOLE is an Open Strategy built on a Partnership Approach**
- **The TRIOLE Partner Program welcomes technology partners who have a shared vision**
- **TRIOLE Templates provide Certified TRIOLE SI partners and their customers with an opportunity to share in the benefits of this new method of solution delivery**



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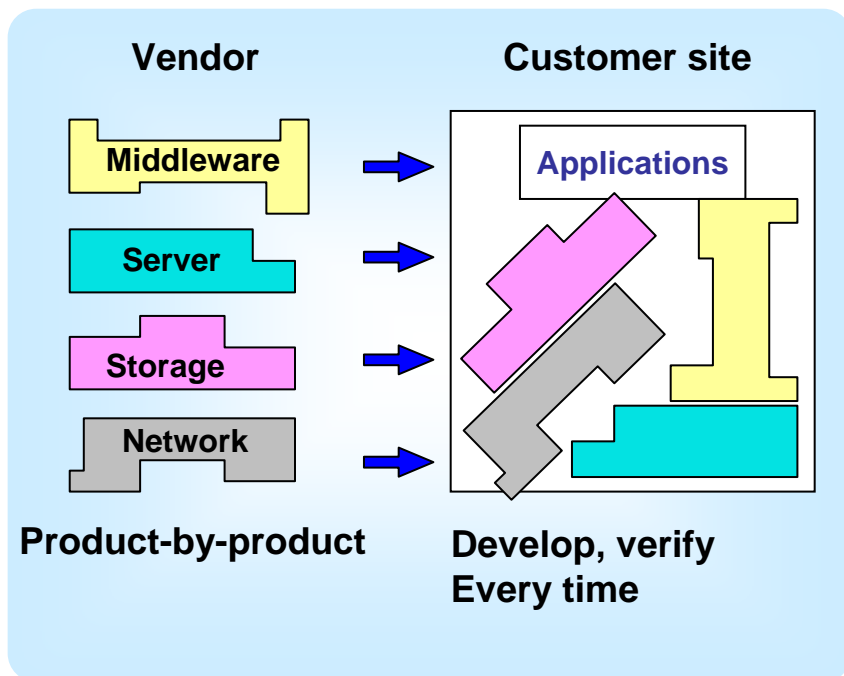
- *The way ahead* -

Platform Integration Templates

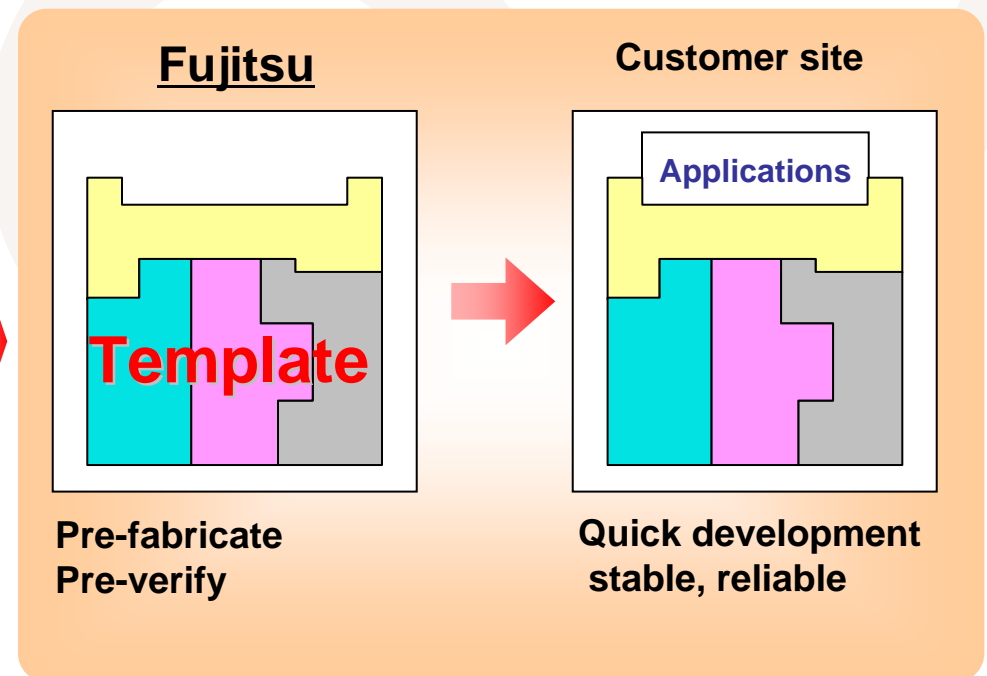
- Fast business development,
- New technology deployment
- Pre-integrated components

➔ **Optimized IT**

Current Process



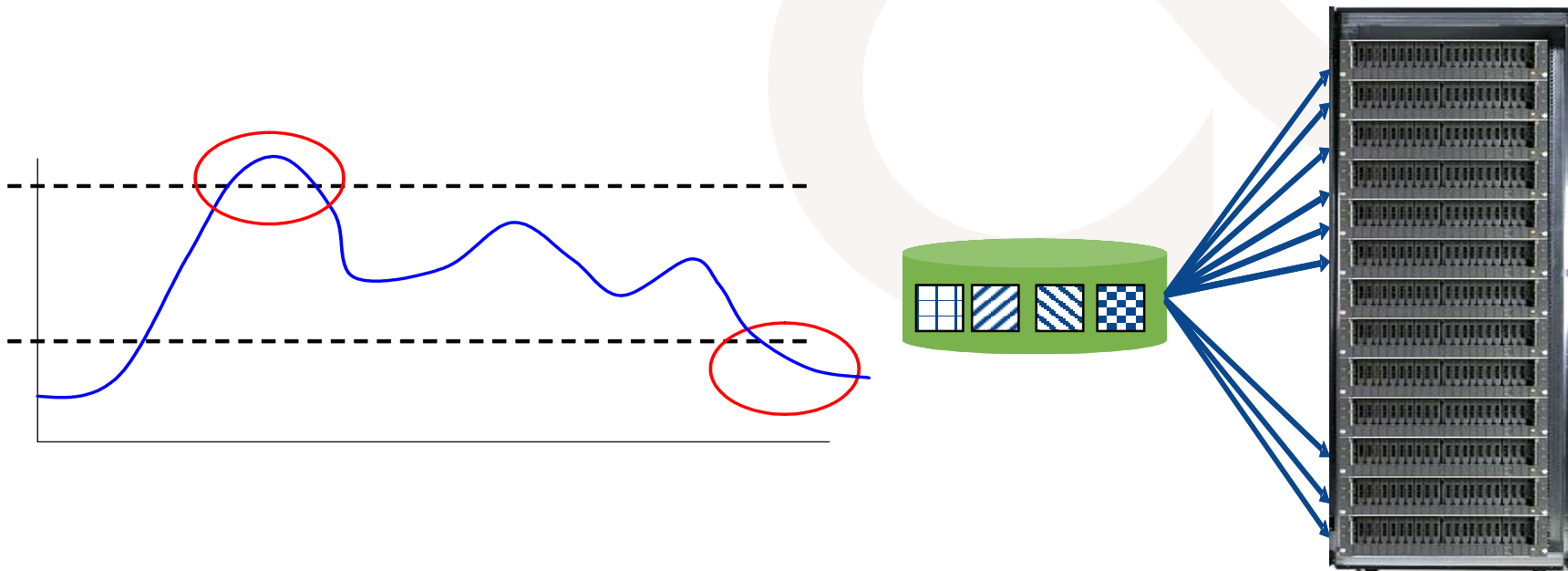
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Planned: Server Installation on-Demand

Automated server installation based on workload situation

- automatic installation of additional blade servers depending on workload
- starting or stopping applications depending on priorities
- introduction of this technology for rack and tower servers





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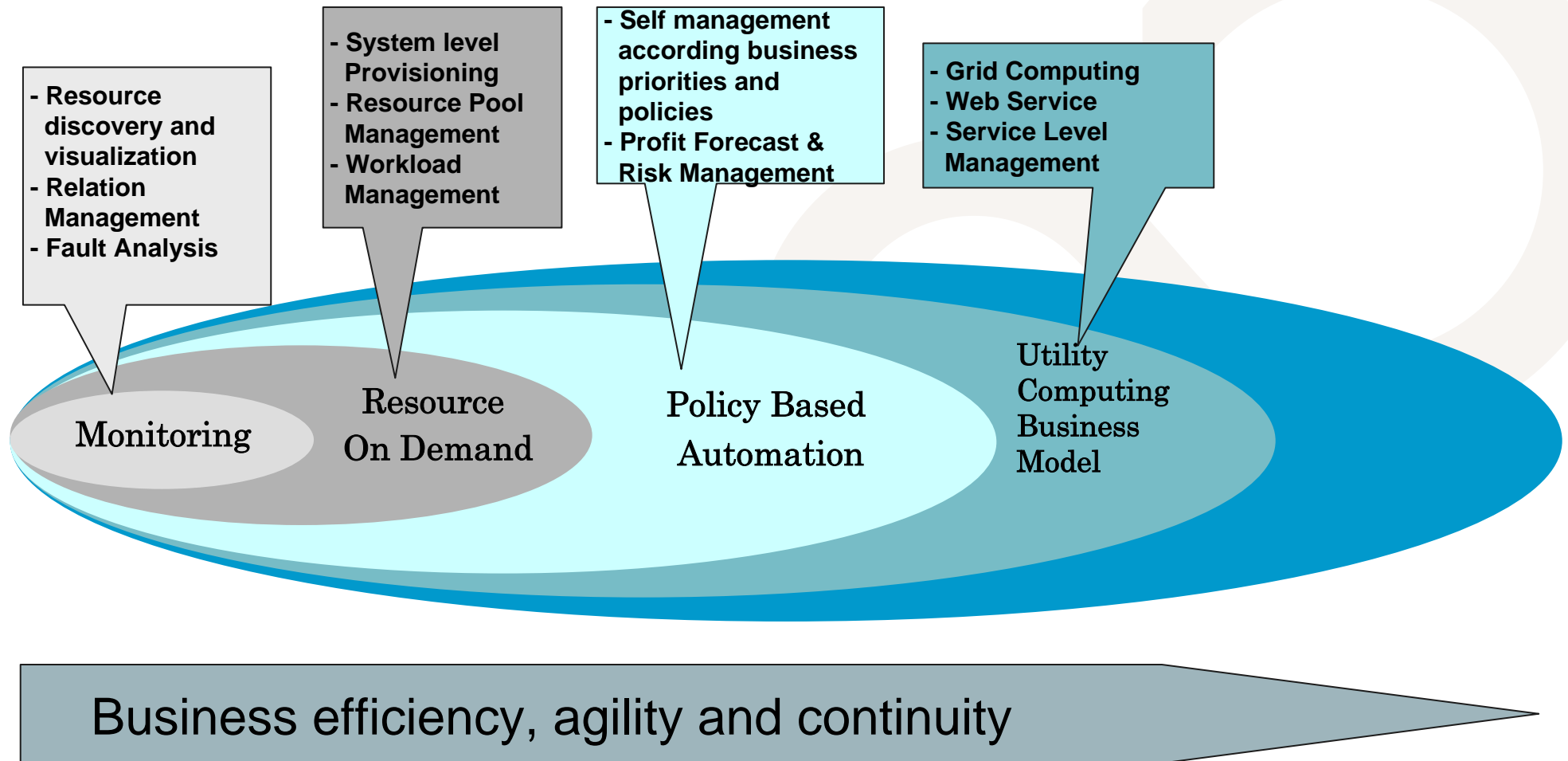
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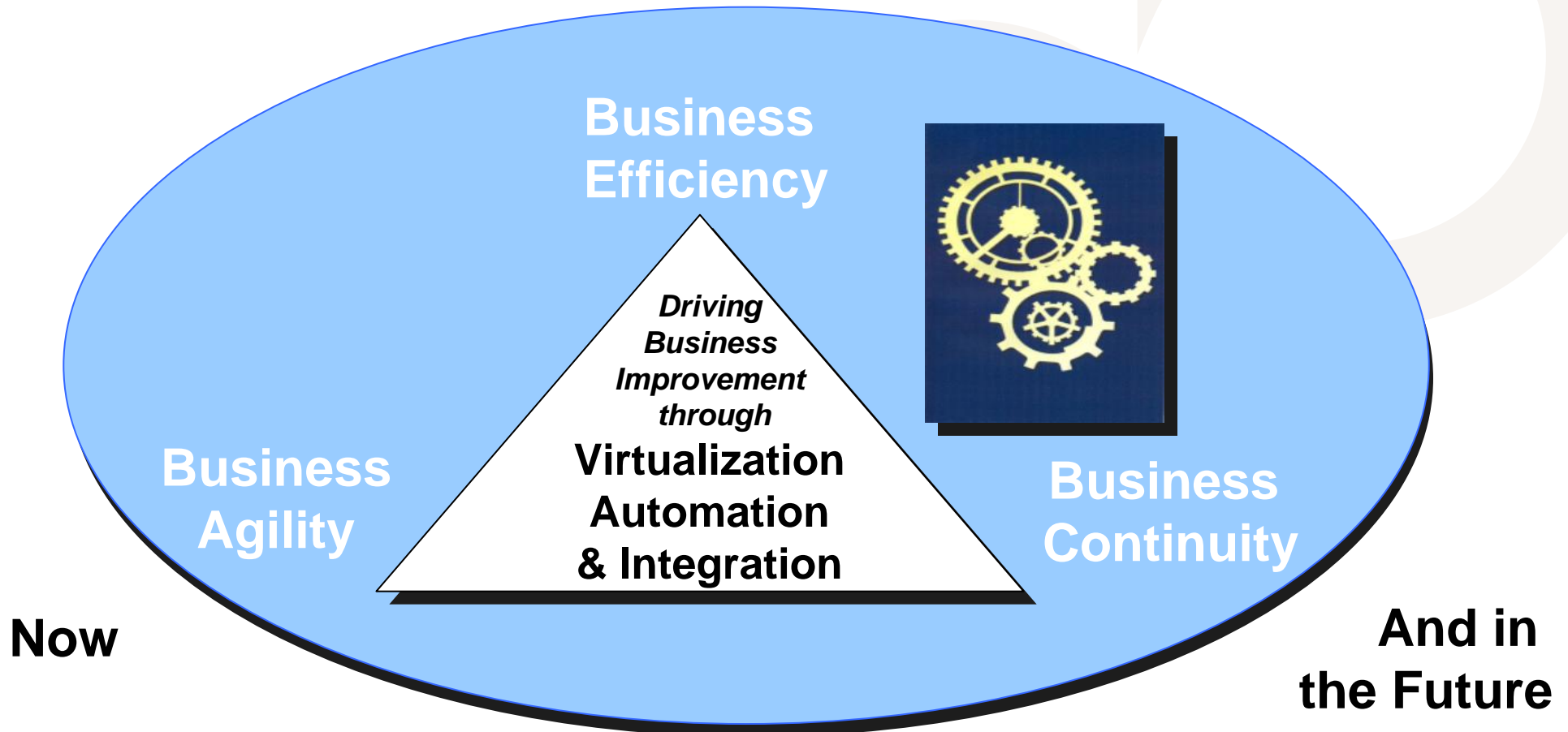
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TRIOLE's way ahead: increasing the business value of IT



TRIOLE enables business

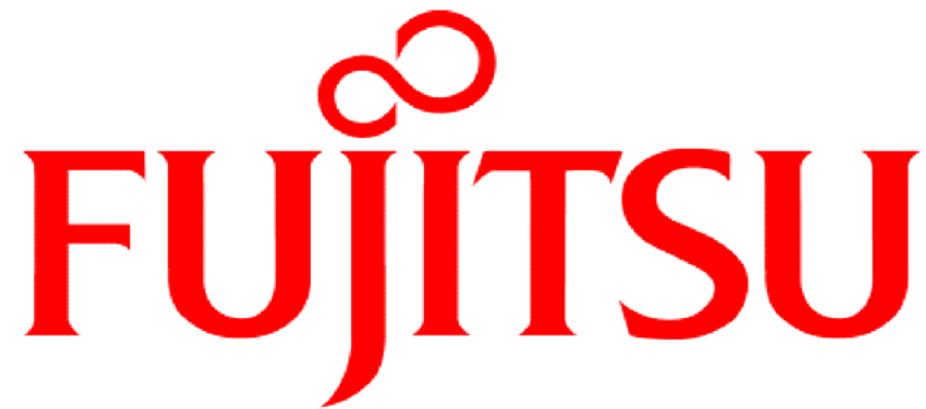
TRIOLE enables business efficiency, enables business agility and ensures business continuity



TRIOLE enables Fujitsu

- **TRIOLE** *is Fujitsu's strategy for Optimized IT*
- **TRIOLE** *enables development of IT solutions that increase business efficiency, agility and continuity*
- **TRIOLE** *Virtualization, Automation and Integration are already delivering customer benefits*

The journey has begun.



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THE POSSIBILITIES ARE INFINITE