

G L O V I A . C O M

glovia.com

glovia.com is architected with the concepts of globalization, optimization and visualization. It is designed to support a range of manufacturing styles, from high volume manufacturing to engineer-to-order complex engineering.

glovia.com is the ideal solution for all styles of manufacturing, providing highly scalable applications for multi-company and multi-plant installations. glovia.com delivers the most advanced manufacturing styles that work together, side by side, to support your operations today and tomorrow.

Sales & Marketing - Raise sales and marketing quotas

Win the contract and deliver superior service to your customers with glovia.com Sales & Marketing. During order entry you'll have immediate information about on-hand quantities, previous commitments, and scheduled receipts. Within the module, you'll be able to generate anything from a simple quotation to a complex contract.

For high-volume transaction environments, Customer Releasing provides the tools to manage rapidly fluctuating customer requirements with an EDI-embedded module.

Sales and Marketing applications include:

- Forecasting
- Bid Process Management
- Contract Management
- Sales Quote
- Sales Order
- Configured Sales Order
- Sales Analysis
- Customer Releasing
- Trading
- Intelligent Order Management

Production - Control the production process

From engineer-to-order (ETO) to Kanban, glovia.com Production puts you in control of manufacturing planning and execution. The system accommodates the entire range of planning and production strategies - ETO, make-to-order, assemble-to-order, make-to-stock, and high-volume repetitive production. Capacity planning and simulation capabilities, including both finite and infinite scheduling, will help you develop achievable schedules.

Production applications include:

- Capacity Planning (DCP and ACP)
- Shop Floor Control
- Shop Floor Data Collection
- Work Orders
- Repetitive Manufacturing
- SEIBAN

Material Management - Track materials around the world

Enjoy up-to-the-minute planning and control of global inventories with an enterprise-wide material control system. You'll have visibility of materials at every location and the flexibility to define and track materials - even to their full lot and serial number. glovia.com's master scheduling and materials requirements planning functions help you translate your business plan into realistic production plans.

Materials applications include:

- Inventory
- Physical Inventory & Cycle Counting
- Master Production Scheduling (MPS)
- Material Requirements Planning (MRP)
- Advanced Planning System
- Kanban

Procurement - Make procurement more expedient

Increase the productivity and effectiveness of your purchasing with the glovia.com Procurement System. It will help you manage suppliers and realize the benefits of just-in-time purchasing relationships. Whether you need online requisitions and approvals, or centralized / decentralized purchasing, it's the perfect solution. The Supplier Releasing function with embedded EDI supports high-volume repetitive ordering and multiple payment options, including pay-on-receipt, to streamline the payment process. The Material Supply application

provides comprehensive support for outsourcing any part of your manufacturing operations, both sub-assemblies and/or final assemblies, while retaining control of design and materials.

Procurement applications include:

- Vendor Quotes
- Purchasing
- Contract Purchase Orders
- Material Supply
- Supplier Releasing

Projects - Co-ordinate program resources with projects

Ensure the profitability of projects and contracts with glovia.com Projects. These tools will help you co-ordinate program resources and activities. From the onset of the initial project definition, the system helps you develop realistic estimates and quotes, while creating a database for the project that can be used to track changes for historical analysis. An interface with standalone project management tools (including Microsoft Project) complements its project scheduling and reporting functions.

Projects applications include:

- Project Definition
- Project Management Interface
- Project Resource Planning
- Project Accounting

Service Management - Strengthen customer relations with service management

glovia.com Service Management provides the tools you'll need to give your customer service operations a competitive advantage. Connectivity tools range from browsers through PDAs and WAP-enabled phones, allowing your people in the field to be 'live' at all times. Glovia's software manages all aspects of service, including installation management, call tracking, repairs, and field-service dispatching. Service Management also helps you manage your service personnel effectively by tracking skills and monitoring site assignments and activities.

Service Management applications include:

- Field Service
- Service and Repair
- Service Orders
- Installation Management

Products & Services - Deliver engineering without overruns

glovia.com provides the ultimate in flexibility for defining your products - including service products like installation, repair, design and consulting. This includes multiple BOMs, routings and costs for each revision level, plus alternates. Its extensive estimating and simulation capabilities will help you prepare quotes and bids as well as develop budgets for internal projects. Engineering Change will show the cost implications of change throughout the enterprise, and prompt the most expedient time for that change.

Products and Services Definition applications include:

- Engineering
- Engineering Change
- Costing
- Estimating
- Tool & Gauge Management

Financials - Measure your profitability with Financials

Manage your financials across the entire enterprise - whether your operations are centralized or decentralized. The glovia.com Financials System accommodates real-time multi-national and multi-currency transactions and reports with consolidation up to any level. Now you can obtain instant drill-down visibility of source data for financial transactions. Use three-dimensional charts of accounts to study multiple views of data for sophisticated inquiry. Cash Management forecasts various cash-flow models, and provides your 'Best-Case, Worst Case' cash requirements on-line. You can even prepare budgets on the Web. Naturally, it integrates seamlessly with your electronic banking.

Financial applications include:

- Accounts Payable
- Accounts Receivable
- Billing
- Financial Integration Management
- Fixed Assets
- General Ledger
- Cash Management



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