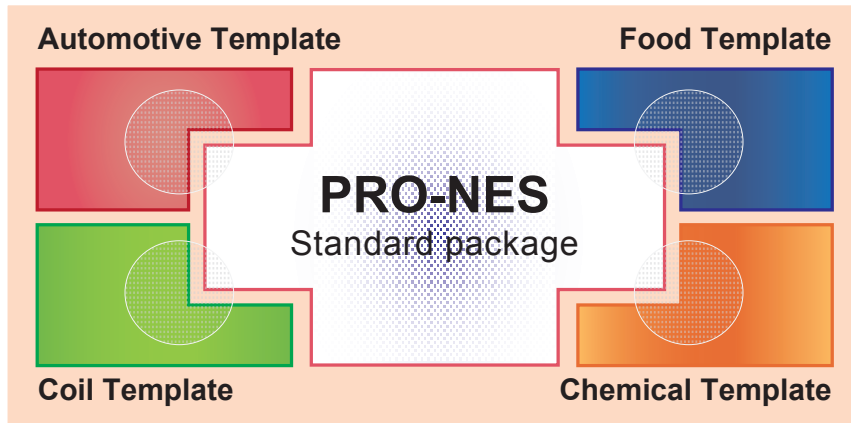
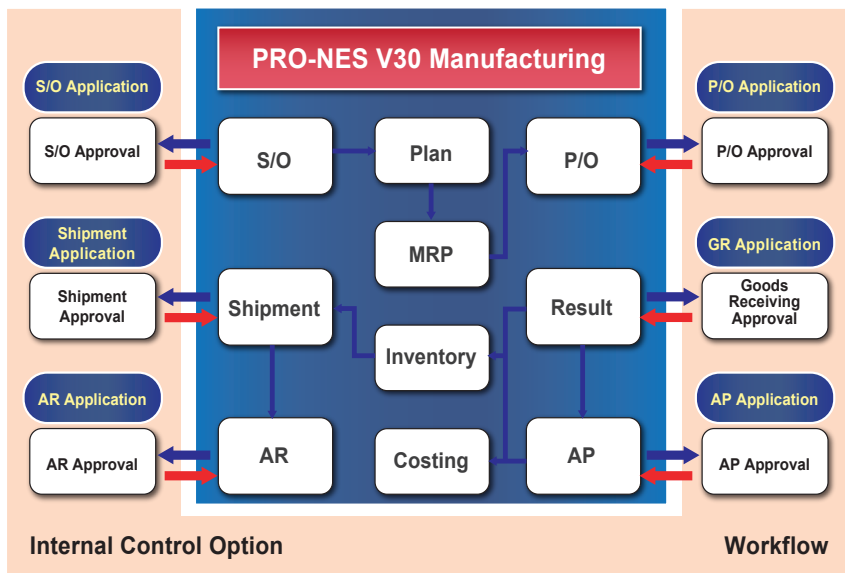


## Business Templates



PRO-NES Business Templates provide functionalities based on standard practices of each industry. With our rich implementation experiences, we ensure the smooth system implementation with each template, shorten implementation lead time and eventually realized high cost performance for our customers.

## SOX (Internal Control)



Data transparency is one thing we put importance in PRO-NES V30. All data input and output from PRO-NES could be traced and trailed to transaction base. Workflow approval option is also available for organization with paperless policy.

## We do IT differently - How we work

Phase 1	Phase 2	Phase 3	Phase 4
Fit & Gap	Design	System Implementation & Training	Parallel Run
<ul style="list-style-type: none"> <li>Analysis on current business</li> <li>Analysis on current system</li> <li>Setting for Solution</li> <li>Policy of Solution</li> <li>Prototype</li> <li>Implementation Plan</li> </ul>	<ul style="list-style-type: none"> <li>Design of new operation flow</li> <li>Design of Master / Code</li> <li>Design of customization</li> </ul>	<ul style="list-style-type: none"> <li>Customization</li> <li>Installation</li> <li>Registration of Master</li> <li>Data Conversion</li> <li>System Test</li> <li>Operation Training</li> </ul>	<ul style="list-style-type: none"> <li>Parallel Run</li> <li>Preparation for going LIVE</li> <li>Start Actual Operation</li> <li>Evaluation after LIVE</li> </ul>

We care about your success in ERP implementation. Therefore we choose to do Business Analysis for you first before we start to implement PRO-NES for you. In this phase we analyze your current operations and system and discuss with you to decide what the to-be business processes to be taken, and what PRO-NES can do for you to solve your problems. In this way we take this opportunity to assist you to improve your business processes, in order to enhance operation efficiencies by using PRO-NES as a tool.

Averagely we take 4-9 months to implement the system, helping you to design and setup your master data, train your key users the way to operate PRO-NES, assist you in migrating data from existing system and help you test the system with your real data, supporting you all the way until you LIVE run PRO-NES.

But we do not stop here. We also provide post implementation support in terms of the deficiency of the system if any, and to support your operations and trouble shooting for you all year long. So you do not have to worry about using PRO-NES even though you may not have any IT personnel in your organization.

## About Fujitsu

Fujitsu Systems Business (Thailand) Ltd., FSBT, incorporated in Thailand in September 1990, provides a wide range of computer and telecommunication products and solutions for manufacturing, education, retail, banking, and other business sectors. For more information, please see: <http://th.fujitsu.com>  
Tel.: 662 302 1500

**PRO-NES is an ERP system which is designed specially for manufacturing companies. It consists of Manufacturing Control, Sales Control, Purchase Control, Inventory Control, Financial Control and Costing Control modules, which integrates operational data in the company and provides visibility of each operation across the organization.**

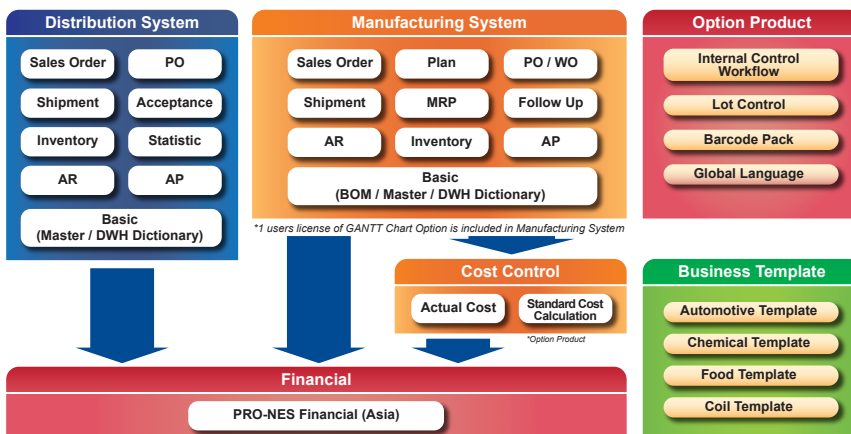
## The Business Challenge

Today's top manufacturers are expected to provide services and products with better quality, cheaper price and in a shorter lead time. In order to stay competitive in the market, there are many challenges to be solved every day and to do that efficiently, you definitely need a reliable tool like PRO-NES.



- Orders from the customers come in many different formats. Re-keying all these data for production planning takes time and input mistakes occurs often
- It consumes a lot of time to break down the BOM of each product to find out which parts to be purchased when order is received
- Physical inventory and inventory in system never matches. This results in planning mistakes, part shortage and delay in delivery. Valuable parts sometimes missing and cannot be traced. Leftover of old parts piles up after engineering change.
- When there is urgent order from the customer, it always jumbles up the original production planning and to plan again, it takes another few days, sometimes weeks. "Available to promise" cannot be made to the customer timely as every person in charged keeps their own plan sheets and stock.
- Cost by items is difficult to be obtained as data need to be collected from many different processes in the factory and operations.
- No tools to comply to SOX or J-SOX which needs transparency and traceability of data and higher security in the system
- It takes time to prepare documents for Revenue departments
- Cannot close account quickly due to no data linkage from production and operation systems.

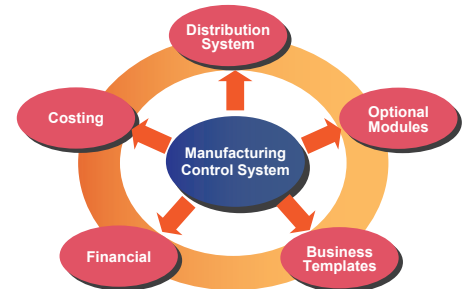
## PRO-NES Solution



PRO-NES can support multi language (Thai, English, Japanese & Chinese), multi factories and multi currencies. Sales Order from the customers can be imported to PRO-NES automatically without having to re-input. MRP function could be utilized to break down and calculate parts to be purchased after considering Safety Stock and Defect percentage. Inventory can be traced at all locations including at Subcontractor's factory. Inventory Design Change functions could utilize all old parts first before ordering new parts.

PRO-NES Scheduler module can help schedule and simulate sequence of work orders very quickly every time an order changes. Production result and defect quantity can be recorded, tracked and analyzed for defect reasons in order to do KAIZEN (improvement) in the production line. Both Standard Cost and Actual Cost by items can be obtained from PRO-NES automatically. Security is highly controlled and data for every operations can be audited and traced back, complying to SOX requirements. All reports required by Thai Revenue Department such as VAT Reports, Withholding Reports etc. is equipped in PRO-NES. As all data are integrated and flowed to the next operations automatically eventually users could achieve shortening period of closing account at end of every month, increase data accuracy and increase efficiency of every operation..

## PRO-NES

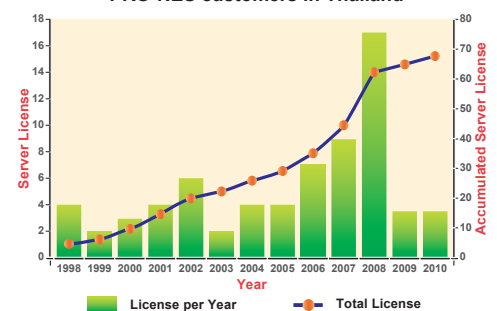


PRO-NES consists of Manufacturing, Distribution, and Financial modules; with options of Costing and Barcode modules. Moreover, PRO-NES can be plugged in with Business Templates which specializes in fulfilling special requirements for different industries.

## Worldwide customers

Area	Site
Japan	1,329
China	147
ASEAN	143
<b>Total</b>	<b>1,619</b>

PRO-NES customers in Thailand



More than 1,600 systems of PRO-NES has been implemented globally to factories from almost all different industries. In Japan, PRO-NES is the number one ERP for SME companies with yearly revenue of 10 - 30 billion yen. (by Nork Research as of Dec 2008) In Thailand we have implemented more than 60 systems.

## Why Fujitsu

1. 2 highly experienced engineers from Fujitsu Kansai System, the developer of PRO-NES, were stationed in Thailand, to guarantee strong support and coordination in implementation and support of PRO-NES.
2. We have experienced team who has implemented PRO-NES for more than 10 years in Thailand, helping the customers both in improving business process and utilizing the ERP for operation efficiency.
3. Fujitsu can provide ONE-STOP SERVICE by Japanese and Thai consultants for PRO-NES, server, hardware, network and infrastructure.