

Carrier Ethernet Access Technologies for the Fastest Return on Investment

Ubiquitous Ethernet Services over Any Access Network

Ethernet Access Service Market Some things to consider...

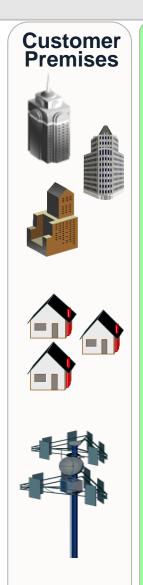


- Ethernet becoming preferred technology inter-provider handoff
 - Retail / Partner Service Provider wants a Layer 2 handoff from their wholesale access provider
 - Even if Retail Service Provider is delivering an IP service to its customers
- Ethernet is delivered over many types of layer 1 technologies
 - SONET/SDH, T1s/T3s, Wavelengths, copper pairs, DOCSIS and fiber
 - Need to unify Ethernet services over these different access networks
- Diverse usage of Ethernet in Access Networks
 - Access to Internet (IP Services)
 - Layer 2 site-to-site connectivity (hub and spoke still popular)
 - Backhaul of residential broadband services and cell sites to MTSOs

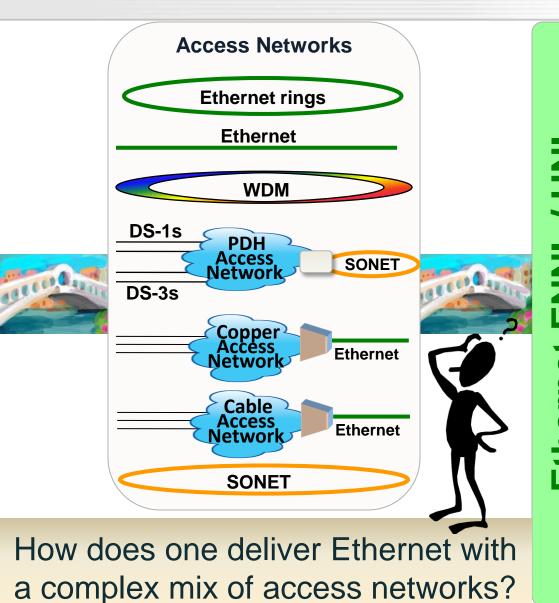
Need to address a broad spectrum of services over a diverse set of access networks

Ethernet Access Challenges

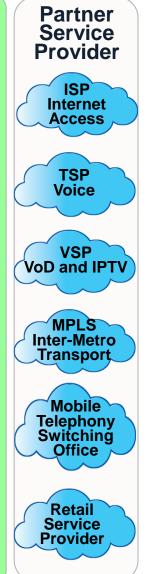




Ethernet RUNI / UNI



NO / Z Z W Ethernet



Ethernet Access Service RUNI / UNI Requirements at the Customer Premises





RUNI/UN

Deliver UNI on behalf of Partner Provider

MEF Remote UNI (RUNI)

Ensure SLA Conformance

- High Availability through protected RUNI / UNI
 - Equipment Protection and Link Aggregation
- Preserve VLAN ID & 802.1p / DSCP (L2 / IP CoS)
- Bandwidth Policing / Shaping
- Fault Management (Loopbacks / Linktraces)
- Performance Monitoring (Latency, Loss, IFDV)
- FM and PM for you and your Partner Provider

Connection-oriented Ethernet

- Simpler to traffic engineer than Switched Ethernet
- Closely aligns with existing transport operations

Access Service Ethernet ENNI / UNI Requirements at Service Edge



Flexible VLAN ID and CoS ID Marking/Mapping

- Don't know if partner is delivering Layer 2 or IP service
- You don't know your partner's equipment limitations
- Ethernet 802.1p ←→ IP DSCP / TOS
- C-Tag and S-Tag push/pop/swap

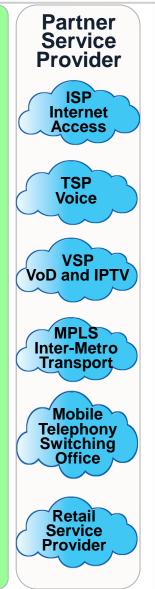
Ensure SLA Conformance (similar to RUNI / UNI)

- High Availability through protected ENNI / UNI
 - Equipment Protection and Link Aggregation
- Preserve VLAN ID & 802.1p / DSCP (L2 / IP CoS)
- Bandwidth Policing / Shaping
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- FM and PM for you and your Partner Provider

Connection-oriented Ethernet

- Presents access network as a simple transport network
- Simplifies SLA conformance

ENNI / CN



Introducing the EoX Gateway

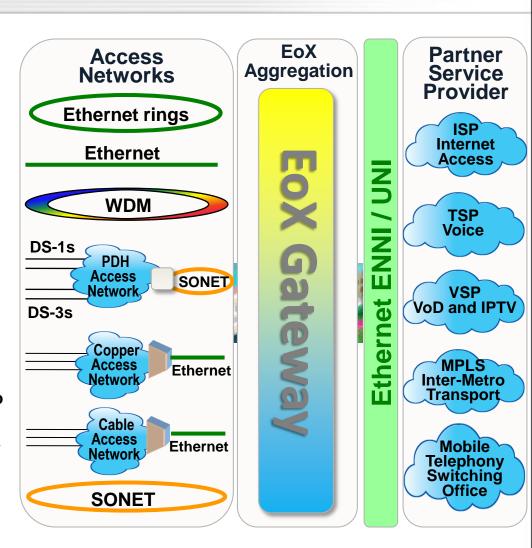


EoX Aggregation

- Connection-oriented Ethernet
- Protected Ethernet ENNI / UNI
- Adds/removes Layer 1 encapsulation technologies
 - GFP, X.86, G.709 (OTN)
- L2 handoff to partner provider

Unified Service Description

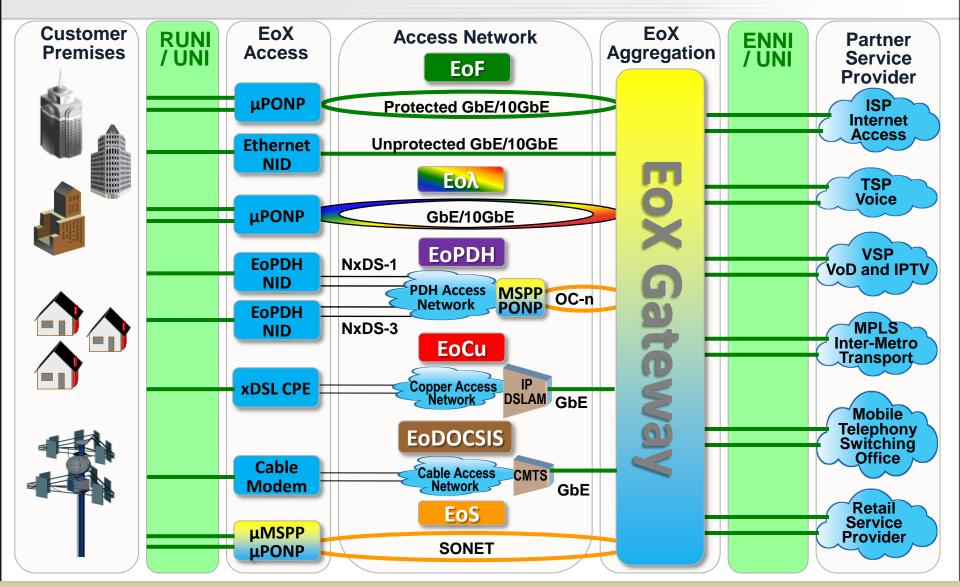
- EPL, EVPL, Ethernet access to IP services over any access network
- Reduce time to revenue



EoX Gateway Simplifies Service Delivery over Any Access Network

Putting it all together

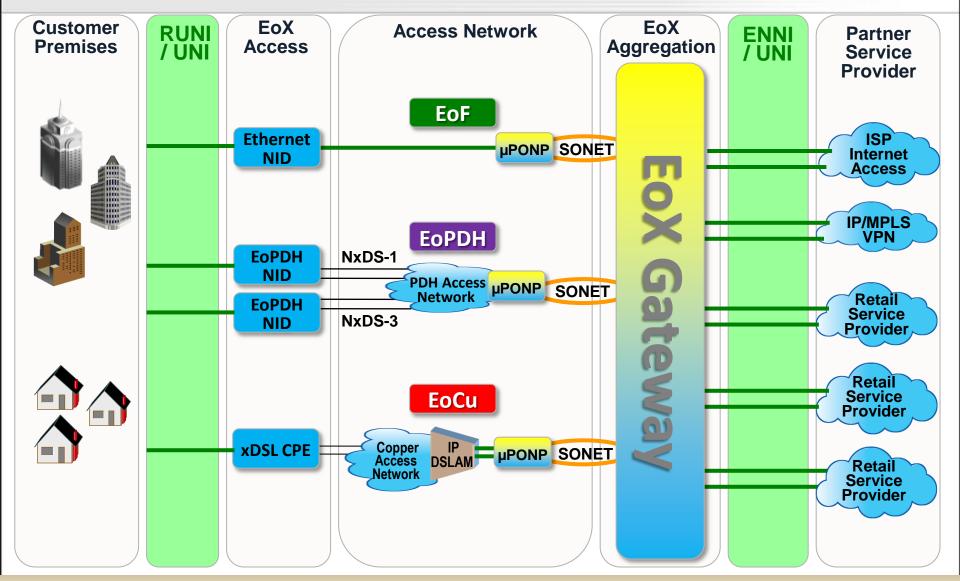




<u>Ubiquitous</u> Ethernet Services over <u>Any</u> Access Network

Service Provider Delivering Retail / Wholesale Ethernet / IP Services





Convergence of all services from legacy networks to Ethernet

FUJISU