Overview
CoSine Communications (NASDAQ: COSN) was founded in 1998 to help service providers reduce operational costs and drive new revenue streams. To accomplish this, CoSine understood that IP service providers, ISPs and enterprises needed more than just extra capacity or new services. They needed a whole new technology to enable these services—one that wasn’t constrained by the physical limitations of Customer Premises Equipment (CPE). For service providers, Cosine has solved the fundamental problem of profitably customizing managed IP services to meet the needs of individual business and consumer customers.

CoSine is a market leader in managed IP services and Advanced Subscriber Management, offering a multitude of innovative services applications around the globe. CoSine delivers a scalable services processing layer on a single integrated platform, which is critical to enabling customers to:

- Create a broad range of innovative, differentiable Triple Play services for hundreds of thousands of individual subscribers and enable these services to be bundled by carriers and cable operators across any and all of the broadband access networks via Advanced Subscriber Management
- Offer a value-added service layer to deliver the broadest suite of IP services (e.g., firewall/remote access VPN) with the highest level of differentiation for a service provider’s IP/MPLS edge already in place and to scale the provisioning and delivery of those services for thousands of enterprise customer networks

Benefits
Modified edge routers still lack the services intelligence and processing power necessary for mass scale service delivery. But CoSine’s uniquely flexible platform is based on a fully distributed, virtualized architecture that combines line rate services processing and routing. CoSine’s IP Service Delivery and Advanced Subscriber Management platforms allow providers to gain the best of all worlds: scalable services with minimum impact on existing infrastructure and maximum impact on the top line.

CoSine is the only vendor to offer a truly distributed and virtualized architecture for managed services. By eliminating the reliance on a centralized routing processor to control users or services, CoSine’s unconstrained virtual architecture allows service providers to support hundreds of thousands of enterprises and consumers simultaneously with customized IP services—from a single switch—without slowing down traffic. Meanwhile, end users enjoy the confidence of unprecedented visibility, security and control over their portion of the network. CoSine’s equipment is built to evolve as network technology evolves. This open platform makes it easy to overlay new technology and services into an existing network.

Products
The CoSine IP Service Delivery Platform combines advanced hardware and software that enables mass scale value-added service delivery:

- IPSX™ Switches: IPSX 9500™, the industry’s first multi-gigabit rate solution for delivering network-based IP services, is ideal for Mega Point of Presence (MegaPOP) environments. This 26-slot service processing switch houses CoSine’s advanced IP Service Generators. The IPSX 3500™ is an eight-slot switch best suited for metro/local POP deployments when IP services should be delivered closer to the customer.
- IP Service Generators (IPSG+™): The IPSG+ is a self-contained subsystem that delivers computationally intense IP services, such as VPNs and multicast at multi-gigabyte rates. IPSG+ is designed to leverage the virtualization capabilities incorporated in CoSine’s IPNOS™, an object oriented operating environment that scalably distributes service processing across an array of resources.
- InVision™: A Unix-based Services Management System (SMS) that is deployed at the service provider’s Network Operations Center (NOC), allowing them to easily deploy, provision, account for and maintain IP services.
- InGage™: The industry’s first operationally scalable Customer Network Management (CNM) system that enables service providers to provide each of their enterprise customers unprecedented visibility and control across virtually every aspect of their network-based managed IP services—including Firewall, Secure Remote Access and a multitude of other Virtual Private Network (VPN) Services.
Leadership

Steve Goggiano  President and CEO
Terry Gibson  Chief Financial Officer & Executive Vice President
Jerry J. Jalaba  Senior Vice President, Worldwide Sales
Vijay Srinivasan  Vice President, Technology
David Messina  Vice President of Product Management & Marketing
Marc Bocci  Vice President, General Counsel & Secretary

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