

Company Profile



Experience the Fujitsu Consulting Difference

Today's market forces are behind business transformations across all industry sectors. This changing landscape leads to new challenges and rewards companies who rise to the occasion. Companies also have generated sustainable business advantage by:

- Deriving more benefits from investing in people, processes and technologies
- Optimizing the value of information
- Updating intellectual assets and making sure they're in sync with an evolving business environment

As an industry leader, Fujitsu Consulting offers the core competencies (project management, technology and management consulting, systems delivery) one would expect from a professional IT consulting and services organization, as well as the ability to create continued business advantages for clients by exceeding expectations. We look at issues and situations through our clients' eyes and take ownership with the client to tackle and resolve them.

We are the people who show up in the middle of the night to fix a problem you didn't know you had or didn't expect to solve. We even go one step further by applying imagination and creativity to tap into your staff's competencies to make sure the problem doesn't recur.

Fujitsu Consulting offers a unique consulting style, creativity, one-to-one responsiveness, collaborative approach and passion for delivering value. We recognize and appreciate that our clients are the best experts in their respective industries.

Depth, Breadth and Staying Power

The strength of the Fujitsu group companies and our worldwide partners lies in supporting the delivery of sustainable business advantage for our clients. Fujitsu group companies offer products and services ranging from mainframe global servers, plasma screens and tablet PCs to web hosting and retail financial systems. Major Fujitsu product divisions include: computing products, software, telecommunications, microelectronics and electronics devices, retail and financial products and many others.

Fujitsu Consulting serves as the focal point within Fujitsu for consultative analyses of client business objectives. By integrating the technology and outsourcing capabilities, Fujitsu Consulting mobilizes the right resources, skills and alliances to identify, create and deliver sustainable business value to clients. With solution centers in North America and offshore delivery capabilities in India, we offer a flexible and global delivery model for all of our clients' needs.

The scope of our offerings encompasses strategic management consulting, systems integration and outsourcing. Client companies benefit from the depth and breadth of the resources we leverage on their behalf, based on our award-winning methodology, MacroScope®, which has been widely recognized for its ability to deliver measurable business benefits.

As an established force in the industry, Fujitsu Consulting has been at the forefront of consulting services, systems integration and IT business solutions for more than 30 years.

We participate in many non-exclusive technology relationships with vendors such as Microsoft, SAP, Documentum and Oracle. Through these relationships, Fujitsu Consulting can acquire in-depth knowledge ahead of the market to support our clients' system integration and IT consulting needs. These relationships also provide us with unlimited access to solution packages, enabling Fujitsu Consulting to successfully implement various solutions for our clients.

Fujitsu Consulting has garnered several prestigious industry awards and recognition:

- Best Quality Process Award at the Gartner Project and Portfolio Summit (2007)
- Awarded Oracle North America Titan Award for Integration and Service Orientated Architecture Solution (2006)
- Selected as Oracle Education Partner of the Year (2006)
- Awarded Microsoft Global Partner of the Year (2006) as "Best-in-Class" within Database Migration Category for Business Controls Inc.'s MySafeDashboard® Reporting Solution
- Positioned as an industry leading North American Business Intelligence Implementation Services Provider by Gartner, Inc. (2006)
- Gartner, Inc. recognizes Fujitsu Consulting as an industry leading North American Customer Relationship Management Service Provider (2006)
- Named one of the industry leading North American Offshore Applications Services Providers by Gartner, Inc. (2006)
- Ranked best in "KLAS" for ERP Professional Services by KLAS Enterprises (2005, 2006)
- Recognized as an industry leading North American Enterprise Resource Planning Integration Services Provider by Gartner, Inc. (April 2005)
- Gartner, Inc. names Fujitsu Consulting as an industry leading North American Supply Chain Management Consulting and Integration Service Providers (August 2005)
- Healthcare Informatics "Top 100" Healthcare Services firm (2005)
- SAP America Inc. Award of Excellence (2002, 2004 and 2005)
- Named one of the top 18 vendors in Knowledge Management by KMWorld (2004)
- SBC Communications Outstanding Supplier (2004)
- CRM Consultant "One to Watch" at CRM Magazine CRM Leader Awards (2003)
- Recognized by PeopleSoft as the number one mid-market partner in North America (2002)
- Canadian IT Project of the Year Award for Enterprise Application Integration at the Quebec Department of Natural Resources (2002)
- Boeing Supplier of the Year (2002)
- Macroscopic®, strategic methodology recognized as industry leader by Gartner, Inc. (August 2002)
- KPMG Illinois High Tech Award (2000)

Bottom Line

At Fujitsu Consulting, we innovate, imagine, exceed expectations and roll up our sleeves to generate concrete business results. Our culture is made up of responsiveness, collaboration, a willingness to see the world from your organization's perspective and a passion for delivering value. We do everything possible to help your company generate, implement and derive benefits from a perpetual stream of innovation that transforms your business processes, organizations, technologies and thought processes.

About Fujitsu Consulting

A trusted provider of management and technology consulting to business and government, Fujitsu Consulting is the North American consulting and services arm of the \$43.2-billion Fujitsu group. Fujitsu Consulting integrates the core expertise of the Fujitsu companies and its partners to deliver complete solutions in the areas of enterprise information management, packaged application implementation, legacy systems modernization, IT governance, managed services and business process services. Through its full range of IT consulting, implementation and management services and its industry-recognized strategic approach, Macroscopic®, Fujitsu Consulting enables clients to build more value into their IT investments and drive their leadership in the marketplace.

We work with you to create solutions and produce results that drive your business.

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