

Fujitsu Consulting's AMS Workshop

Helping clients understand why 73% of Fortune 2000 companies are outsourcing their applications maintenance.

It is commonly acknowledged among IT executives that about three quarters of IT staff costs are utilized for maintaining existing applications, leaving only 25% for developing new applications. This indicates a need for maintaining existing applications in a cost effective manner so you can drive other business critical, strategic initiatives across the IT portfolio.

We will cover topics such as:

- Outsourcing Trends
- How can FC AMS offering help your organization
- Industry recognized delivery framework - Macroscope
- Flexible and transparent service levels
- Offshore risks
- Pilots and Assessment

Fujitsu Managed Services Value Proposition:

- Leading IT Servicing & Outsourcing Company (Global IT Services – No. 3 and No 4 in Global Outsourcing (Gartner))
- Flexible & transparent engagement model
- Reduction of maintenance cost up to 60%
- Customer retention rate of 97%

A photograph of several stacks of gold coins. The stacks are of varying heights, with the tallest stack on the right. The coins are shiny and have a textured surface. The background is a soft, out-of-focus light color.

*Fujitsu Consulting
Application Management Services*