

## Fact Sheet

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<b>Company</b>	<b>Fujitsu Transaction Solutions Inc.</b> 2791 Telecom Parkway MS:ME2 Richardson, TX 75082 Corporate Office: (972) 469-6000 Sales/Product Information: (800) 340-4425 us.fujitsu.com/retailing		
<b>Description</b>	Fujitsu Transaction Solutions Inc., a wholly owned subsidiary of Fujitsu Limited (TSE: 6702), collaborates with retailing companies to relentlessly reduce their costs and facilitate consumer interactions that improve their profitability. Fujitsu's Pervasive Retailing™ approach enables companies to minimize the time, cost and risk of creating interoperability between disparate applications and devices that support a multitude of consumer touch points.  Fujitsu's offering includes application software, point-of-sale store technology, U-Scan self-checkout systems, self-ordering systems and multi-vendor lifecycle services.		
<b>Headquarters</b>	Richardson, TX		
<b>Founded</b>	1992		
<b>Executive Spokespersons</b>	Masao Teramoto Ed Soladay Keith McNamara Bill Witte Bruce Kopp Peter Wolf	President and Chief Executive Officer Chief Operating Officer Senior VP Software Operations Senior VP Product Operations Senior VP Sales and Marketing VP Self-Service Strategy	
<b>Employees</b>	1,500 in locations across the United States, Canada and the Caribbean		
<b>Major Locations</b>	Richardson, Texas San Diego, Calif. Wake Forest, N.C. Foothill Ranch, Calif. Montreal Plattsburg, NY Sunnyvale, Calif.	Headquarters; lifecycle services; marketing Product operations and marketing Retail software operations and development center POS manufacturing, logistics, staging & integration U-Scan product operations U-Scan manufacturing, logistics, staging & integration Advanced networking services & Network Operations Center	
<b>Customers</b> <i>(partial listings)</i>	Best Buy Canadian Tire Chevron Corporation Dress Barn Hallmark	Kroger Liz Claiborne Nordstrom Inc. Payless ShoeSource Regal Entertainment Group	Ross Stores Staples Stop & Shop The TJX Companies Inc.
<b>Sales Channels</b>	Direct; indirect through Original Equipment Manufacturers, distributors, value-added resellers		
<b>Value Proposition</b>	"The one-stop resource for Pervasive Retailing™ Solutions driven by relentless cost reduction." Fujitsu Transaction Solutions collaborates with retailing companies to relentlessly reduce their costs and facilitate consumer interactions that improve their profitability. Fujitsu's Pervasive Retailing™ approach enables companies to minimize the time, cost and risk of creating interoperability between disparate applications and devices that support a multitude of consumer touch points. Fujitsu's offering includes application software, point-of-sale store technology, U-Scan self-checkout systems, self-ordering systems and multi-vendor lifecycle services.		

**Products/Services Point-of-Sale Hardware**

Fujitsu lowers the total cost of ownership for retailers through flexible, scalable and serviceable platforms for multiple customer touch points as well as the back office. Solutions include Fujitsu TeamPoS 3000 terminals, scanners, printers and displays, as well as third party products including servers and networking products.

**Application Software**

Fujitsu enables software integration for competitive differentiation – providing the framework and applications that deliver customer satisfaction through multiple touch points. Offerings include GlobalSTORE, a core POS software application for retail; CustomerCENTER Loyalty, Relationship and Campaign Management applications; and ValueCENTER, a stored value solution.

**Self-Checkout**

Fujitsu offers a complete range of U-Scan self-checkout solutions to help retailers of any size (from convenience to superstore) efficiently manage orders of any size (express, medium or large). Full-size orders can be facilitated by using Fujitsu's patented U-Scan 6 carousel model or U-Scan Max single-belted model.

**Self-Service**

Fujitsu's self-service solutions allow consumers to reserve movie passes over the Internet or select, pay and print tickets on-site using designated customer-activated terminals near the theatre box office. The terminals also provide other value-added services like dispensing gift cards, concession coupons and cash.

**Wireless, Mobile Solutions**

Includes Fujitsu iPad™ handheld computers and software used for wireless retail store systems and mobile retail applications

**Lifecycle Services**

Fujitsu Lifecycle Services has redefined traditional hardware maintenance operational excellence to include improved business operations in addition to meeting basic service level agreements (SLAs). Our strategic portfolio includes four distinct solutions – hardware maintenance, help desk augmentation, professional services management and rollout management.

**OEM Products**

Fujitsu offers OEMs the broadest range of currency dispensers in the industry for ATM, teller-assist and other cash-handling applications in a variety of markets.

**Sales/Revenue**

Fujitsu Transaction Solutions Inc. is a wholly owned subsidiary of Tokyo-based Fujitsu Limited. Fujitsu Transaction Solutions does not disclose subsidiary sales/revenue figures.

**About Fujitsu**

Fujitsu is a leading provider of customer-focused IT and communications solutions for the global marketplace. Headquartered in Tokyo, Fujitsu Limited (TSE:6702) reported consolidated revenue of 5,100.1 billion yen (about US\$43.2 billion) for the fiscal year ended March 31, 2007. For more information, visit [www.fujitsu.com](http://www.fujitsu.com).

- In the Americas, Fujitsu operates more than 20 subsidiaries with more than 7,600 employees.
- Fujitsu is the third largest IT services provider worldwide.

**More Information**

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