



Bringing forward the future potential of IT



**PLATFORM SOLUTION CENTER SINGAPORE**

The PSCS represents the latest capital investment by the world's third-largest IT services provider in the local economy. This investment in new resources and technology capabilities is vital to Fujitsu's expansion plans for Southeast Asia and India, while keeping the administrative, logistics, marketing and sales operations consolidated at its regional headquarters in Singapore.

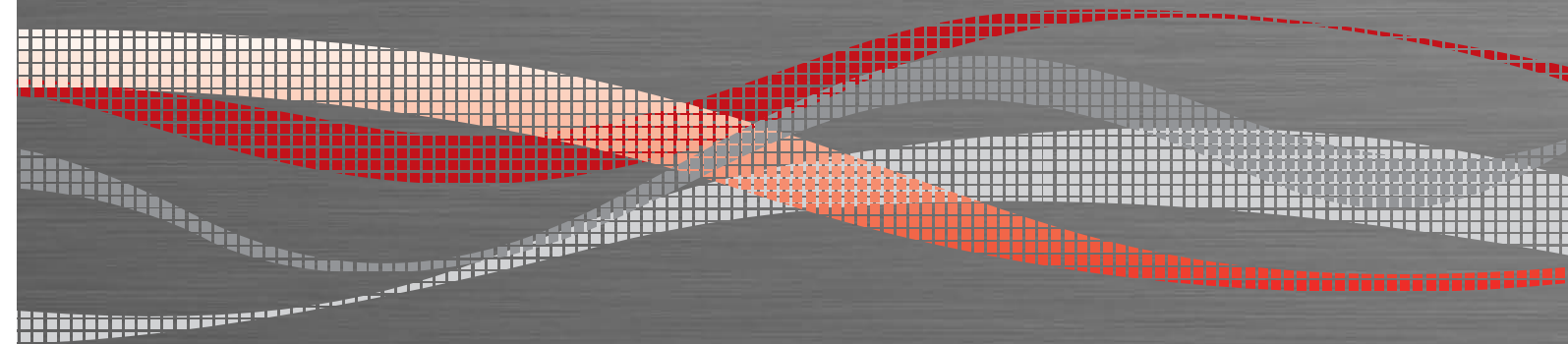
The PSCS is open from Monday to Friday (excluding public holidays) between 9am and 5pm. It is located at Fujitsu's premises on the third floor of TeleTech Park along Science Park Road.

**TRIOLE** TRIOLE is a comprehensive strategy for optimizing IT infrastructures through efficiency, agility and continuity.

**Fujitsu Asia Pte Ltd**

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The Platform Solution Center Singapore (PSCS) helps customers construct optimal systems for their business requirements by providing comprehensive consulting and validation services using the most up-to-date platform products and systems.



As IT continues to evolve towards a ubiquitous information society, systems continue to become more advanced and complex. Today's information system infrastructure is constantly required to incorporate leading-edge technologies and respond more speedily and flexibly to change.

**First Center Outside Japan**

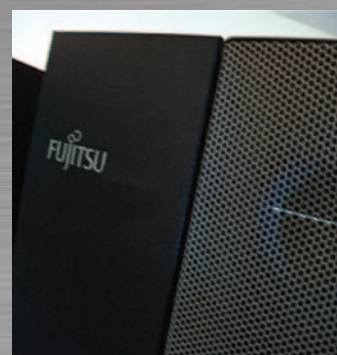
Fujitsu Asia Pte Ltd, a leading regional IT and communications solutions provider, signalled an expansion of its global platform business in May 2005 by opening the Platform Solution Center, Singapore (PSCS), a facility to promote industry collaboration while developing solutions for its customers in Southeast Asia and India. The new Platform Solution Center is the second that Fujitsu has established, and the first outside Japan.

**Collaboration with Partners**

The center stands as a gateway of a virtual private network (VPN) connection from the Fujitsu Platform Solution Center in Japan to Fujitsu's business operations throughout Southeast Asia (including Indonesia, Malaysia, the Philippines, Thailand and Vietnam) and India. The VPN connectivity places an extensive range of customisable solutions within the reach of Fujitsu and its partners in the region and allows vendors to evaluate the viability of available technologies – some of which are otherwise not locally available outside the PSCS.

**Validation/Evaluation of Customers' Systems**

The facility serves as a verification and evaluation center where all parties – Fujitsu, partners and customers – can regularly congregate to do performance testing or "proof of concepts" during which solutions can be assessed for their suitability of their needs. Pre-purchase evaluation, operational verification of independent software vendor (ISV) or independent hardware vendor (IHV) products and other tasks can also be performed on-site.



**Platform Consultation**

In line with Fujitsu's continuing TRIOLE strategy to optimise customers' IT infrastructures, the PSCS provides users with resources to perform cost effective systems integration, virtualisation and automation throughout the solution development cycle. These include the Intel®Itanium® 2 processor based PRIMEQUEST server line for mission critical application, PRIMEPOWER servers based on the SPAR64@V processor running the Solaris operating system, the Intel-based PRIMERGY® servers as well as ETERNUS storage systems – all of which are Fujitsu products. It also hosts a wide range of partner software and hardware, as well as middleware solutions such as Interstage, Systemwalker and SAP-based solution known as FlexFrame.

In addition, the center facilitates platform and skill consultations that allow solutions to be proposed, prototyped and validated. It will also support partner collaborations such as joint seminars, marketing initiatives, business discussions, training sessions and other activities.

Other benefits include:

- Enhanced synergy, reliability and integrity in formulating solutions
- Increased return on IT investments for Fujitsu, partners and customers

**“ The PSCS allows Fujitsu and its partners to access and assess a wide range of resources – some of which are available from other parts of the world – for developing solutions based on customers' requirements. ”**

