

ALG's Metify ABM Solution Overview



<http://kr.fujitsu.com>



Agenda

- ALG Software (ALG) – Company Overview
- Metify ABM: Solution Overview
 - What is included in Metify ABM Solo and Team Editions
 - Additional Modules available
- ALG Advantages
- Metify ABM Advantages



ALG Software (Armstrong Laing)

Company Overview



Global Solution Provider

- Headquartered in Manchester, UK
- North American base in Atlanta, GA
- Employees worldwide
- Over 750 customers, covering 22 industry sectors in 54 countries



ALG is a global provider of
**Enterprise Performance
Optimization**
solutions

Expansion and Innovation

HyperABC was a true 32bit application that included reiterative reallocations and multi-dimensionality

Metify ABM Enterprise is an open-database, 3-tiered client/server solution, making the Metify suite the most comprehensive and scalable solution for ABM

ALG began by providing support and consulting for various management and executive information systems.

ALG begins in UK.
Launches *ABC Power*

Launches 32 bit *HyperABC*

Metify ABM was the first true client/server ABM solution on the market. It is now in its 5th release.

Launches client/server Metify ABM

Releases Metify ABM Enterprise Edition

Launch of Predictive Planning & Activity Analysis Tool

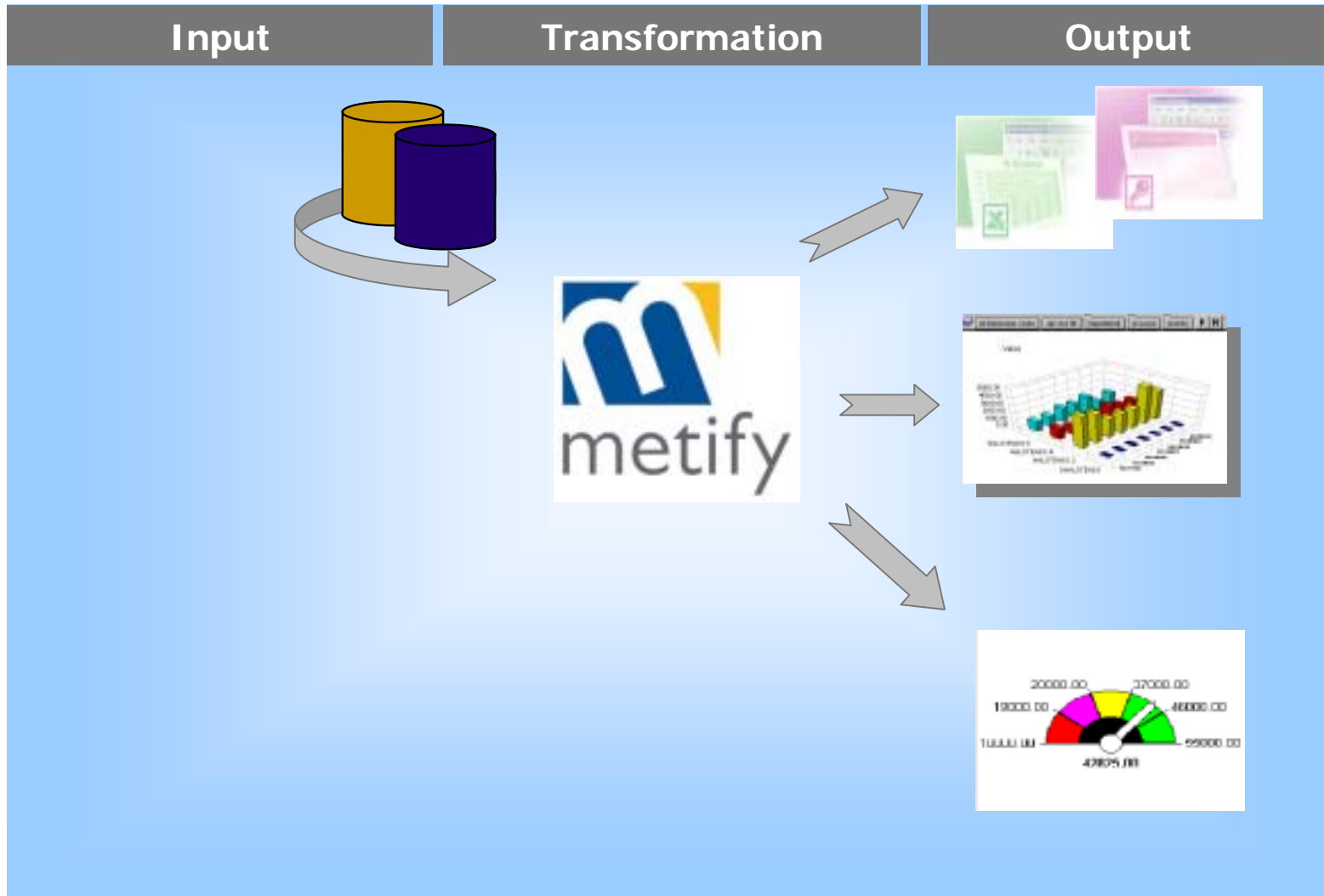


Metify ABM

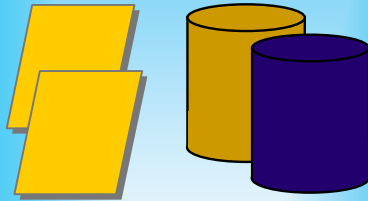
Solution Overview



Comprehensive Solution

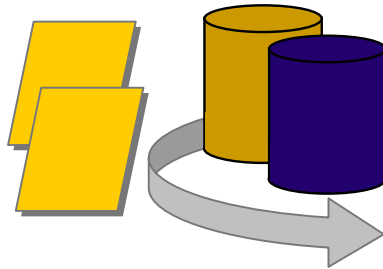


Metify ABM Solution Overview



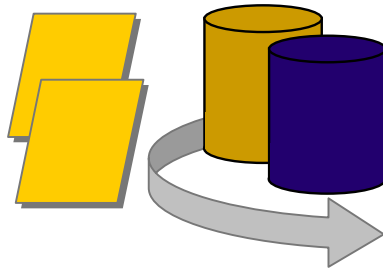
- Easy to use
- Comprehensive
- Structure and data
- Secure

Metify ABM Solution Overview



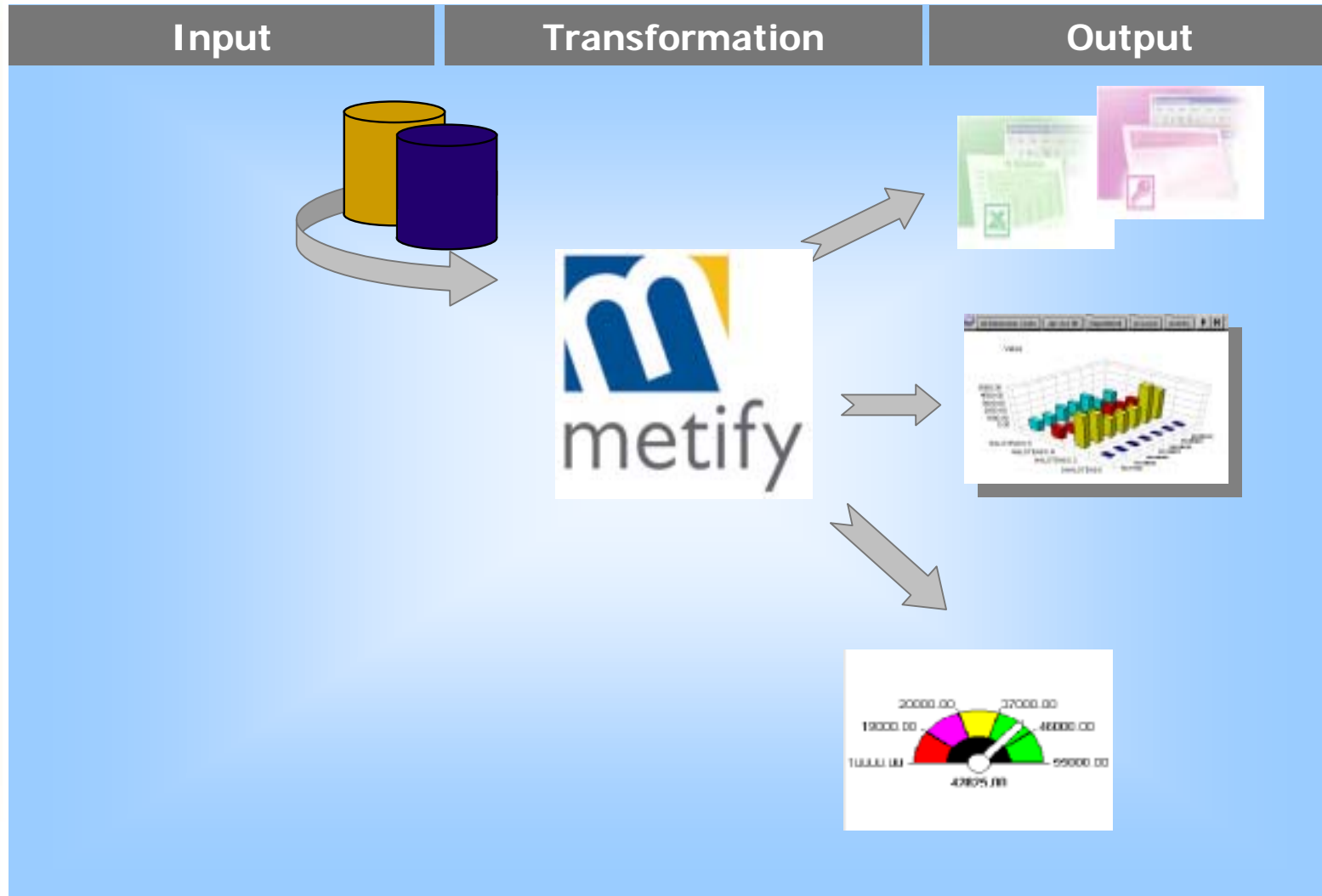
- Flexible
- Easy to use
- Easy to maintain
- Scalable
 - Solo
 - Team
 - Enterprise
- Comprehensive
- Auditable
- Supports multiple initiatives, such as activity-based budgeting
- Secure
- Collaborative

Metify ABM Solution Overview

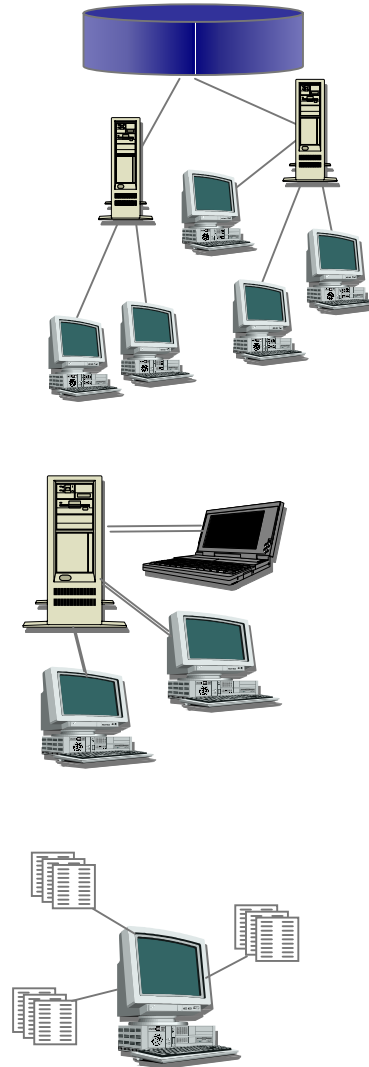
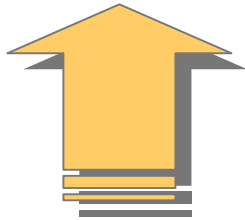
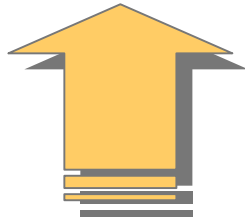


- Flexible
- Easy to use
- User friendly
- Visually provocative
- Analytical

Comprehensive

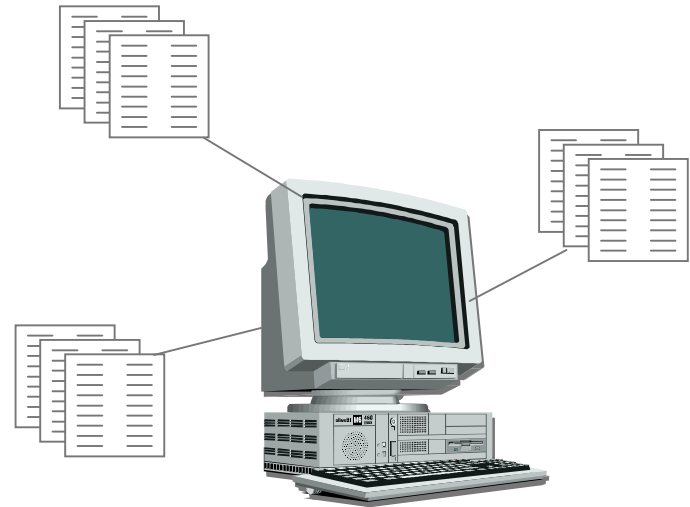


Scalable



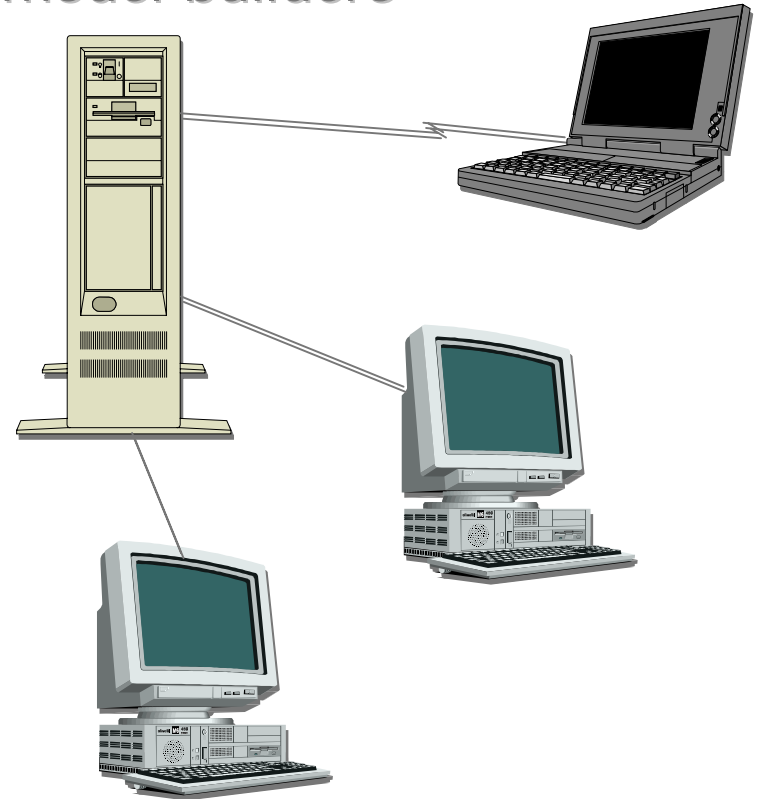
Advantages:

- Full ABC/M
Functionality and
robustness
- Security
management
- Ideal for Pilot
Projects
- Single Model Builder
- Read only access for
others



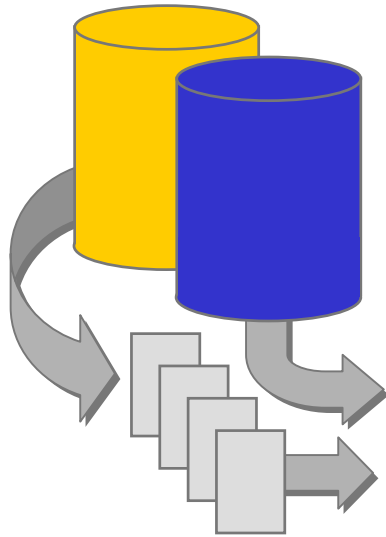
Advantages:

- Multiple & simultaneous model builders
 - > Read and Write Access
- Access for users of ABC information
- Easy data collection
- Connectivity from any location
- Sophisticated Security
- Eliminates maintenance bottleneck
- Reporting & Analysis



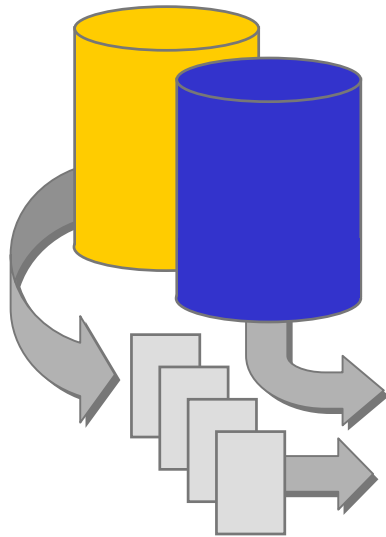
What is included in Metify ABM Solo and Team Editions

Metify Data Bridge



- No IS Staff required to set-up & Maintain
- No interim conversion routines required
- Wizard-based rules provide automated, intelligent updates
- Automatic validation ensures data integrity
- Rules-based consolidation supports level of summary desired for ABM

Importing Capabilities



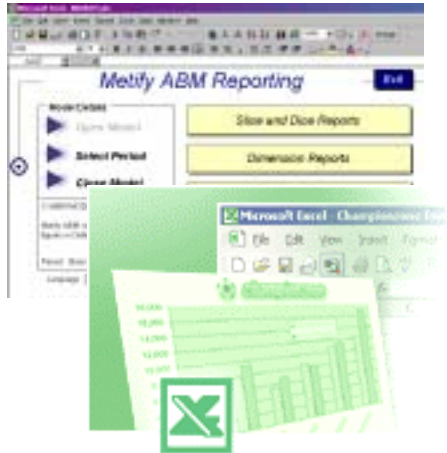
- DAT File Importing
 - Direct Text file imports into Metify ABM
- Data Bridge
 - Transformation and Load tool
 - Wizard driven
 - Rules based to provide automated, intelligent updates and consolidation of data
- Metify Link for ODBC
 - Wizard-driven bi-directional between Metify ABM and any ODBC compliant database: Oracle; Access; FoxPro; SQL Server; Sybase, etc...

Calculation & Simulation Engine



- **Resource** Analysis Module
- **Activity** Analysis Module
- **Cost Object** Analysis Module
- **Profitability** Analysis Module
- **What-if / ABB** Analysis Module
 - Back Calculation functionality
 - Data Spreading functionality
 - Capacity Modeling
- **Bill of Materials** Module
- Full **Traceback** Analysis
- Full **Audit Trail** by user
- Sophisticated User **Security**
- Integrated **graphical reporting**

Analysis & Reporting



- **Metify Link for MS Excel**
 - Excel Add-in dynamically linking Metify and Excel
 - Report building using all dimensions
- **Metify Reporting for MS Excel**
 - Full set of pre-formatted reports
 - Pivot tables, dimension reports, etc...
- **Metify Link for MS Access**
 - Wizard-driven and automated link between Metify ABM and Access
- **Metify Link for ODBC**
 - Wizard driven bi-directional link between Metify and any other ODBC compliant database
- **Metify Link for Text**
 - Wizard driven utility for fast extraction table results to text file
- **Integrated Graphical Reporting**
 - Point and click reporting
 - Html publishing

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PERFORMANCE
OPTIMIZATION

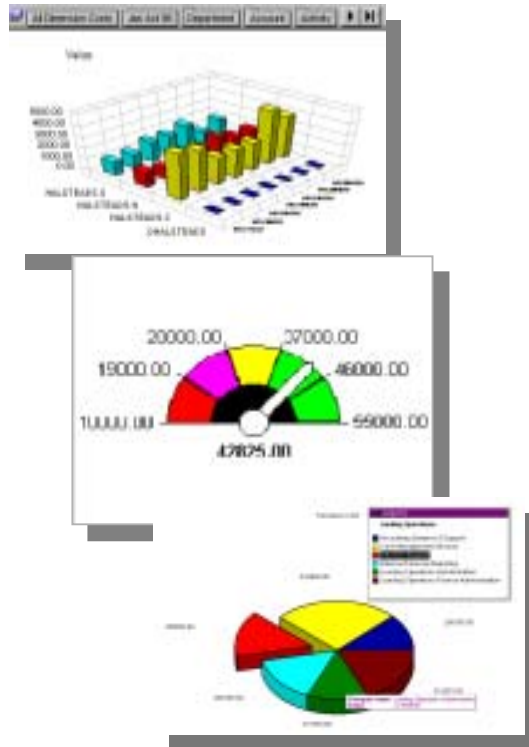
Additional modules in Metify ABM Solo and Team Editions

Calculation Engine



- Value Management Module
 - Integration of cost of capital into analysis
 - Application of ABC/M techniques to valuing an organization, individual activities and organization's output.
- Metify Batch
 - Utility allowing automated execution of core Metify functions (Calculation, Import, Validation, Exports, etc...)

Metify Link for Business Analysis



- Metify Link for Cognos PowerPlay
- Metify Link for Hyperion Essbase
- Metify Link for Applix TM1
 - Wizard driven utility to automatically build OLAP multidimensional cubes in the 3 leading tools above
- ArcPlan Dynasight
 - Web based dashboards
 - Graphical analysis

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Metify ABM Advantages



Armstrong Laing Advantages



Metify ABM Advantages



Metify ABM Advantages



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Reference



Transportation, Logistics & Distribution



S U P P L Y



Global Express,
Logistics & Mail



Banking & Financial Services



MARKS &
SPENCER | Financial
Services



Regions Bank



**The Royal Bank
of Scotland**



Insurance



PRUDENTIAL





NATIONAL RURAL UTILITIES COOPERATIVE FINANCE CORPORATION

Telecommunications



Products

**WARNER
LAMBERT**

WINN-DIXIE
the real deal



LOWE'S
Home Improvement Warehouse



HERSHEY'S

INTERNATIONAL  PAPER

 **Kimball** International

AMGEN[®]

 **Bass**
Brewers

Pfizer

ZEP[®]

REXAM

PECHINEY 

U.S. Government



U. S. General Services Administration

Contact Information

: (02) 3787 - 5584 twkim@fujitsu.co.kr
: (02) 3787 - 5992 sicho @fujitsu.co.kr
(02) 3787 - 5549 ndjun @fujitsu.co.kr
(02) 3787 - 5542 joohm@fujitsu.co.kr