



## SAP® SOLUTIONS

### Consulting, implementation and full lifecycle support

**If you're planning an SAP® solution, make it a winning SAP solution by choosing the team who were awarded prestigious SAP® Partner-Customer Awards of Excellence two years running.**

**These awards recognise our best-in-class SAP solutions for the NSW Roads and Traffic Authority in 2003 and Airservices Australia in 2004. They're not judged on what we claim, but on what our customers acknowledge.**

**Industry recognition like this takes years of commitment and a team of experts. Fujitsu can bring you both.**

### WHY FUJITSU IS YOUR PARTNER OF CHOICE

As one of the world's most successful specialists, our SAP certified consulting team has a strong track record, a depth of expertise and a wealth of resources. They have worked across a wide range of implementations and their skill set has expanded with the applications – from the first SAP® R/3® systems in the 1990s to the latest mySAP Business Suite of solutions.

Already our experts are working at the leading-edge with next generation SAP prototypes to ensure that we can rapidly bring you the benefits of emerging technology in stable, tested deployments.

Our tremendous strength in SAP implementation and customisation is complemented by our depth of experience in strategic consulting, systems integration and infrastructure management, enabling you to leverage our skills to maximise the ROI of your SAP solution.

From planning to completion, our consultants work with you to ensure your SAP solution is smoothly integrated and returns maximum benefits for your business.

This holistic approach offers you both a solid framework to measure and demonstrate your SAP solution's success and a way of encouraging stakeholder buy-in.

For many of our customers, it's our full application lifecycle management services that make the difference.

As an SAP certified Hosting Partner, we have the skills to deliver end-to-end SAP services under our Consult – Design – Build – Operate service delivery model, giving you both the ideal solution and the peace of mind that it will be effective, resilient and meet your business continuance requirements.

Our reputation has spread largely by word of mouth. And thanks to our many satisfied customers, we are currently a partner of choice for SAP solutions around the world.

Our well-resourced local teams are backed by a global company with over 10 million customers in 60 countries around the world. This enables us to leverage global expertise to deliver the results you are looking for. Results that transform your business. And your bottom line.

## IN-DEPTH INDUSTRY EXPERIENCE

Our highly skilled, professional SAP consultants have at least five years or more experience and most have worked in industrial management prior to joining our team.

This first-hand experience adds to their understanding of your particular needs and challenges. Many customers find when talking to us that their problem is not unique and our team already has a range of smart, proven solutions they can leverage.

### Industry Sectors

Our team has broad industry expertise, having developed successful solutions for a wide portfolio of industry sectors – from chemical and utility companies, to government corporations and major retail chains.

### Business Solutions

Our breadth of experience enables us to deliver the full range of mySAP Business Suite solutions covering:

- Workforce Management
- Business Intelligence
- Enterprise Portals
- Knowledge Management
- Marketplaces
- CRM
- Business Warehouse
- Supply Chain Management
- Custom Development
- Application Integration
- SAP Hosting
- SAP Compliant Adaptive Infrastructures

## SAP SOLUTIONS

### SAP Implementation Services

We offer the complete suite of traditional SAP implementation services for SAP R/3 and mySAP Business Suite solutions including:

- Business Blueprint
- Implementation
- Configuration
- Integration
- Ongoing Support
- Project Management

### RAPID SAP Implementation

Fast implementations of SAP All-In-One with industry templates and minimal customisation and integration.

### RAPID Enterprise Portal

Fixed price, fixed scope SAP Enterprise portal deployments including role definition, directory integration, employee self-service functions and iViews.

### SAP Upgrades

For customers considering SAP upgrades to Enterprise or other editions.

### SAP Support on Demand

Zero entry cost SAP functional and technical support services, delivered via our 24x7 Help Desk. An ideal option to complement internal help desks.

### SAP Total Support

Full application lifecycle management services, backed by contracted Service Level Agreements (SLAs).

### SAP Archiving

Clean up your SAP database with our Archiving services to deliver vastly improved performance.

### SAP Hosting

Infrastructure management for demanding 24x7 mission-critical SAP systems.

### SAP Infrastructure

Platforms to power your SAP environment from Fujitsu and other vendors including Fujitsu's own Adaptive Computing solution 'FlexFrame for my SAP'.

## About Fujitsu

Fujitsu is a full service provider of information technology and communications solutions. Throughout the world we partner with our customers to consult, design, build, operate and support business solutions. From strategic consulting to application and infrastructure solutions and services, Fujitsu has earned a reputation as the single supplier of choice for leading corporate and government organisations.

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If you are interested in planning or implementing an SAP solution in your organisation, please call our sales offices to arrange a meeting with one of our SAP experts.



Remarks: Fujitsu Limited is SAP certified Technology Global Partner.  
Fujitsu Australia Limited is SAP certified Hosting Partner and Services Partner.



THE POSSIBILITIES ARE INFINITE