

The Future Concepts Centre

New ideas and innovative solutions are imperative in the race to increase efficiency and, at the same time, to reduce costs. But keeping pace with advances in technology often makes selecting the right solution a challenging and daunting task. And, of course, developing new ideas carries a degree of risk.

Understandably, therefore, before committing to expensive new developments, our customers would like to be certain that concepts will work successfully and will not disrupt existing operations. To meet these needs, to minimise risk and to simplify the whole solution selection process, Fujitsu has created a new **Future Concepts Centre**

The Centre is fitted with state-of-the-art technology, in a totally flexible and secure environment. Here, Fujitsu not only demonstrates a wide range of highly complex solutions but also offers a rapid development facility to provide a unique Proof of Concept opportunity, where ideas, defined by our customers, can be prototyped in a totally secure environment.



TURN VISION TO REALITY

- Prototype new technologies
- Demonstrate current offerings
- Exhibit in a secure environment
- See 'The Art of the Possible'

About Fujitsu

Fujitsu Group is the third largest IT company in the world, with turnover in excess of \$45bn and 156,000 employees, operating in 70 countries.

Fujitsu Services, the Company's European-centred IT services organisation has an annual turnover of £1.74bn (2.58bn) and 14,500 employees operating, in over 20 countries.

We offer a complete range of IT services to both public and private sectors and specialise in delivering large-scale complex projects.

Fujitsu's position as a trusted supplier to the UK Government has been established over a 40 year period. Customers include: the MoD and the Intelligence services, the Home Office, DTI, DVLA, DCA, DWP, National Health Service, HM Customs and Excise and the Inland Revenue.

As Government increasingly turns to technology to achieve operational excellence in service delivery, we continually seek to create value by providing comprehensive solutions, incorporating the most appropriate technology and services.

Fujitsu has created The Future Concepts Centre, within its secure List X facilities in Basingstoke, to stimulate creative thought and to support the development of solutions, with minimal risk, to enable new ways of working.

ASK FUJITSU

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THE FUTURE CONCEPTS CENTRE



The 90 day Challenge

Unique service tests ideas prior to commitment

To test the practicality of a concept before committing to a full scale development, organisations can now commission Fujitsu to help.

In the Future Concepts Centre, we will demonstrate the 'Art of the Possible' by converting ideas into realities. We do this by developing a prototype or pilot, based on an initial concept, to provide a clear insight into the benefits that could be realised, should you choose to continue with the programme.

Results, or a feasibility study, will be available within just 90 days.

Reducing risk and costs

This unique service, to test out ideas prior to commitment, enables Fujitsu to dramatically reduce risks, costs and unwelcome surprises.

So, set Fujitsu the challenge and discover how, in a totally secure environment, the Future Concepts Centre can provide major benefits to:

- Speed product selection
- De-risk, through prototyping
- Progress much faster to pilot stage
- Prove potential at an early stage
- Simplify and hasten the procurement process
- Reduce cost, through earlier rejection

Why 90 days?

Experience shows that within 90 days it is possible to prove the feasibility of a concept. Once this information is available, an informed decision regarding further development can be made, based on fact, not guesswork.

Highly skilled, specialist teams

To focus on your specific proof of concept, we will pull together a virtual team with all necessary technical skills and experience. This approach has already proven highly successful in meeting some very demanding Defence challenges.

In a controlled environment, the Future Concepts Centre provides a totally flexible infrastructure that adheres to appropriate standards and policies.

Virtual Team Build

- Fully integrated Audio Visual presentation tools
- A virtualised environment
- Support of 1000+ server environments
- Storage Area Network to support the introduction, retirement and rapid resurrection of demonstrations, via simple drag and drop graphical user interface
- Matrix Switch to enable demonstrations to be presented to any display device
- Wireless control throughout

Focus on Partnership

The ability to form effective partnerships has been crucial to our success.

Alliances and partnerships enhance our capabilities and help us to meet our customers' objectives.

We would like to thank the following companies which have helped us to make the Future Concepts Centre a reality:

