

*A digest of major news items from*  
**Fujitsu Group** *companies around the world.*



## SERVICES, SOLUTIONS & SOFTWARE

### FUJITSU REPORTS FY 2006 THIRD-QUARTER FINANCIAL RESULTS

Fujitsu Limited today reported consolidated net sales of 1,197.6 billion yen (approximately US\$10,064 million) for the third quarter of fiscal 2006 (October 1, 2006 – December 31, 2006), an increase of 6.8% over the third quarter of fiscal 2005. Revenue growth was led by robust overseas sales of IT outsourcing and other services, particularly in the UK and North America, along with higher overseas sales of hard disk drives, optical transmission systems, and UNIX servers. In Japan, higher sales of systems integration and other services countered lower sales of PCs and mobile phone base stations.

<http://www.fujitsu.com/global/news/pr/archives/month/2007/20070131-01.html>

### TOP NEWS – JANUARY 2007

- Fujitsu reports FY 2006 third-quarter financial results
- Fujitsu provides Staples with next-generation POS hardware and extends services contract
- Servus Credit Union and Fujitsu agree on new \$10.8 million IT services contract
- Fujitsu to supply extensive SAP system to Vaahto Group
- Fujitsu receives prestigious Patriot Award from the National Committee for Employer Support
- Fujitsu and Softex combine biometric and password management security into one powerful solution
- Mitsukoshi, Shiseido and Fujitsu collaborate in "department store of the future" RFID field trial in Japan for cosmetics
- Telikom PNG signs master procurement agreement with Fujitsu Australia
- Fujitsu PRIMERGY positioned in leaders quadrant in several Magic Quadrant Server Reports 2006
- The Fujitsu MBF200 fingerprint touch sensor IC integrated with new Mobio handheld biometric device from Cryptolex Trust Systems
- Latest technology milestone establishes pattern for future hard disk drive capacity expansion
- Fujitsu debuts stunning new line of advanced "AVIAMO" 1080p HDTV displays
- ECLIPSE AVN2210p poised for sales to start in North America
- Fujitsu Telecommunications Europe appoints new COO

### FUJITSU PROVIDES STAPLES WITH NEXT-GENERATION POS HARDWARE AND EXTENDS SERVICES CONTRACT

Fujitsu Transaction Solutions Inc. announced today that Staples Inc., the world's largest office products company, will deploy nearly 8,000 point-of-sale (POS) terminals in the U.S., Canada and Europe and extend its in-store technology services agreement across the same geographies with Fujitsu Transaction Solutions Inc. The new three-year technology and services contract, effective immediately, covers about 1,800 stores and is expected to continue to reduce in-store technology costs while bolstering customer service under the collaborative relationship Staples and Fujitsu have enjoyed for more than 20 years.

[http://www.fujitsu.com/us/news/pr/ftxs\\_20070124.html](http://www.fujitsu.com/us/news/pr/ftxs_20070124.html)



## SERVICES, SOLUTIONS & SOFTWARE (cont.)

### FUJITSU TO SUPPLY EXTENSIVE SAP SYSTEM TO VAAHTO GROUP

Fujitsu Services and Vaahto Group Plc, a Finnish supplier of high-quality implementations of technology and consulting services for the process industry, have entered into an agreement on supplying a comprehensive SAP system for Vaahto Group's enterprise resource planning and financial management. According to the agreement, Fujitsu will supply the ERP system to Vaahto Group's parent company and four subsidiaries in Finland. SAP will replace the previous separate systems in the companies. In addition to financials, the system will among other things incorporate production and order management, project management, logistics and quality management.



<http://www.fujitsu.com/fi/news/pr/20070102-en.html>

### FUJITSU RECEIVES PRESTIGIOUS PATRIOT AWARD FROM THE NATIONAL COMMITTEE FOR EMPLOYER SUPPORT



The National Committee for Employer Support is part of the Employer Support for the Guard and Reserve (ESGR), a Department of Defense (DoD)

organization that grants the Patriot Award. Employees nominate their companies based on criteria that include a company demonstrating support of the employee's activation even on short notice, continues salary and benefits while the employee is on active duty and maintains contact with the employee's family after more than 30 days of active duty.

[http://www.fujitsu.com/us/services/telecom/newswire\\_01312007.html](http://www.fujitsu.com/us/services/telecom/newswire_01312007.html)

### FUJITSU & ACCELITEC ANNOUNCE INTEGRATION OF CONTACTLESS TRANSACTION SYSTEM WITH CORE POS PLATFORM

Fujitsu Transaction Solutions Inc. and Accelitec Inc. today announced they have successfully integrated Accelitec's PayPilot™ suite of transaction solutions with Fujitsu's GlobalSTORE point-of-sale and CustomerCENTER loyalty applications. It is the retail industry's first seamless integration of a .NET-based contactless transaction solution with enterprise point-of-sale and retail loyalty marketing applications.

[http://www.fujitsu.com/us/news/pr/ftxs\\_20070111.html](http://www.fujitsu.com/us/news/pr/ftxs_20070111.html)

### SERVUS CREDIT UNION AND FUJITSU AGREE ON NEW \$10.8 MILLION IT SERVICES CONTRACT

Servus Credit Union and Fujitsu Consulting announced today a new six-year contract under which Fujitsu will provide mission critical IT support to Servus Credit Union, the largest credit union in Alberta and the fourth largest in Canada. The contract has an initial value of \$10.8 Million and represents an extension of a business relationship between Fujitsu and Servus Credit Union that began in 1995.

[http://www.fujitsu.com/us/news/pr/fc\\_20070115-02.html](http://www.fujitsu.com/us/news/pr/fc_20070115-02.html)

### FUJITSU'S GLOBALSTORE SOFTWARE COMPLETES VISA'S PAYMENT APPLICATION BEST PRACTICES VALIDATION

Fujitsu Transaction Solutions Inc. today announced that its GlobalSTORE version 3.1.1 point-of-sale software was validated by a security assessor to meet the Visa U.S.A. Payment Application Best Practices (PABP). That means GlobalSTORE conforms to best practices designed to protect sensitive payment card information from being compromised.



[http://www.fujitsu.com/us/news/pr/ftxs\\_20070109.html](http://www.fujitsu.com/us/news/pr/ftxs_20070109.html)

### FUJITSU AND SOFTEX COMBINE BIOMETRIC AND PASSWORD MANAGEMENT SECURITY INTO ONE POWERFUL SOLUTION

Fujitsu Computer Products of America, Inc. and Softex Incorporated, a market leader in biometric/smart card enabled security software, today announced that the solution combining the Fujitsu PalmSecure biometric authentication device and Softex's OmniPass Client and Enterprise Edition security software is now ready for the market. The collaboration between the two companies, which was first announced in September, will provide a powerful combination of biometric authentication tools for login security, access management and data protection for both client and server environments.

[http://www.fujitsu.com/us/news/pr/fcpa\\_20070108-02.html](http://www.fujitsu.com/us/news/pr/fcpa_20070108-02.html)



## SERVICES, SOLUTIONS & SOFTWARE (cont.)

### MITSUKOSHI, SHISEIDO, AND FUJITSU COLLABORATE IN "DEPARTMENT STORE OF THE FUTURE" RFID FIELD TRIAL IN JAPAN FOR COSMETICS

Mitsukoshi, Shiseido Company, and Fujitsu Limited today announced that as part of a project sponsored by the Ministry of Economy, Trade and Industry (METI) of Japan, the companies will jointly implement a "futuristic department store" field trial in Japan from January 26 to February 12 to test the expanded use of RFID tags in department stores. For the first time in Japan, RFID tags will be used in a field trial for cosmetics.



<http://www.fujitsu.com/global/news/pr/archives/month/2007/20070124-01.html>

### LÄNNEN TEHTAAT AND FUJITSU SIGN PATJA AGREEMENT ON IT INFRASTRUCTURE SUPPORT

Food company Lännen Tehtaat plc and Fujitsu have entered into an agreement on the provision of IT infrastructure support services in accordance with Fujitsu's Patja operating model. The agreement is for three years and covers mainly the company's food division, administration and its units operating in Säkylä, in the South-Western Finland. Under the contract, Fujitsu provides Lännen Tehtaat with an IT helpdesk, on-site support and server management services; and for its part bears responsibility for server backups.



<http://www.fujitsu.com/fi/news/pr/20070115-en.html>

### TELIKOM PNG SIGNS MASTER PROCUREMENT AGREEMENT WITH FUJITSU AUSTRALIA LIMITED

Telikom PNG, the national provider of telecommunications services in Papua New Guinea, today announced that it has signed a five-year master procurement agreement with Fujitsu Australia Limited for the provision of digital trunk radio systems and corporate IT infrastructure and services. The agreement, the first signed by Telikom PNG as part of a US\$500 million expansion and upgrade of its telecoms network, will see Fujitsu become a major supplier and partner to Papua New Guinea's primary telecommunications service provider.



<http://www.fujitsu.com/au/news/pr/archives/2007/20070125-01.html>

## COMPUTER & PERIPHERALS

### FUJITSU PRIMERGY POSITIONED IN LEADERS QUADRANT IN SEVERAL MAGIC QUADRANT SERVER REPORTS 2006

Fujitsu Computer Systems Corporation today announced that its PRIMERGY® industry-standard x86 servers have been positioned in several Leaders quadrants of recently published Gartner Magic Quadrant server reports<sup>1</sup>. The Fujitsu PRIMERGY rack, tower and blade servers continue to make gains in the Application, Web, High Performance Computing and Infrastructure server categories. The PRIMERGY servers offer industry-leading design and performance and are well-positioned for the growing Windows and Linux-based application markets.

[http://www.computers.us.fujitsu.com/www/news.shtml?aboutus/pressreleases/pr\\_010307](http://www.computers.us.fujitsu.com/www/news.shtml?aboutus/pressreleases/pr_010307)

### FUJITSU ANNOUNCES RECORD NUMBERS FOR FOURTH QUARTER HARD DISK DRIVE SHIPMENTS

Fujitsu Computer Products of America, Inc. today announced its hard disk drive shipment results for the fourth calendar quarter. Shipments of Fujitsu mobile hard disk drives during this period hit a record breaking 7.1M units, an increase of over 39% from the same period last year. In addition, enterprise units for the quarter reached 1.8M units, a jump of 50% from the same quarter in 2005.



[http://www.fujitsu.com/us/news/pr/fcpa\\_20070130-01.html](http://www.fujitsu.com/us/news/pr/fcpa_20070130-01.html)

### FIRST AMERICAN REAL ESTATE SOLUTIONS CONSOLIDATES MISSION-CRITICAL DATA CENTERS WITH FUJITSU PRIMEPOWER SERVERS

Fujitsu Computer Systems Corporation today announced that First American Real Estate Solutions (RES™), the nation's largest provider of advanced property and ownership information, analytics and services and a member of The First American Corporation family of companies, has completed a three-year project using highly reliable Fujitsu PRIMEPOWER® servers. The First American Corporation is using PRIMEPOWER servers to consolidate several data centers into two - one at its Santa Ana headquarters for its primary business servers and the other near Dallas for disaster recovery purposes.

[http://www.computers.us.fujitsu.com/www/news.shtml?aboutus/pressreleases/pr\\_011607](http://www.computers.us.fujitsu.com/www/news.shtml?aboutus/pressreleases/pr_011607)

## COMPUTER & PERIPHERALS (cont.)

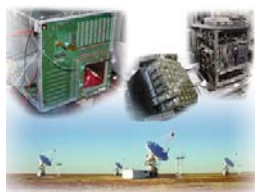
### GIVE YOUR LIVING ROOM A MAKEOVER

With the launch of television services which come directly to users through their broadband connections such as BT's Vision service in the UK consumers are increasingly turning to entertainment PCs to provide for their leisure needs. Fujitsu Siemens Computers latest entertainment PCs show the future of digital entertainment, with high definition images and crisp surround sound that makes users feel like they have dived into the PC game, or in the audience at a live concert. With these PCs offering a supreme experience, and flatscreen monitors designed to fit seamlessly into the living room, Fujitsu Siemens Computers is leading the charge for a new revolution in the lounge.

[http://fsc.db4web.de/DB4Web/fsc/user/en/pm\\_einzeln.d4w?pm\\_id=2173&menu\\_id=105&land\\_id=1](http://fsc.db4web.de/DB4Web/fsc/user/en/pm_einzeln.d4w?pm_id=2173&menu_id=105&land_id=1)



### FUJITSU WINS ORDER FROM INSTITUTE FOR COSMIC RAY RESEARCH OF UNIVERSITY OF TOKYO FOR DATA ANALYSIS SYSTEM FOR NEUTRINO RESEARCH



Fujitsu Limited today announced that it has won an order from the Kamioka Observatory of the Institute for Cosmic Ray Research (ICRR) of the University of Tokyo in an open tendering, to supply a new data analysis system that analyzes the structure of outer space by utilizing a cosmic-particle observation detector known as Super-Kamiokande. The new system will accumulate and analyze data regarding neutrinos, based on neutrino observation data from Super-Kamiokande.

<http://www.fujitsu.com/global/news/pr/archives/month/2007/20070112-01.html>

### TWINHEAD SELECTS FUJITSU MOBILE HARD DISK DRIVES FOR ITS HIGHLY ROBUST NOTEBOOK PC

Fujitsu Computer Products of America, Inc. and Twinhead Corporation, a global leader in design, manufacturing and sales of award-winning, built-to-order, portable notebook computers, today announced that Fujitsu 2.5" 5400RPM hard disk drives will be featured in Twinhead's ultra-rugged and durable notebook PCs.

[http://www.fujitsu.com/us/news/pr/fcpa\\_20070103-01.html](http://www.fujitsu.com/us/news/pr/fcpa_20070103-01.html)

### FUJITSU MAG ERASURE™ DEVICE'S SECURE DATA DISPOSAL CAPABILITY VALIDATED BY DRIVESAVERS DATA RECOVERY

Fujitsu Computer Products of America, Inc. today announced the results of data recovery testing on hard disk drives degaussed by its Mag EraSURE™ Professional Value (P2V) product. Conducted by DriveSavers, the worldwide leader in data recovery services, the results indicate that information on the hard disk drives was unrecoverable after having passed through the Mag EraSURE device.

[http://www.fujitsu.com/us/news/pr/fcpa\\_20070108-01.html](http://www.fujitsu.com/us/news/pr/fcpa_20070108-01.html)

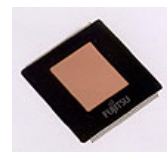


## MICROELECTRONICS & DISPLAY

### THE FUJITSU MBF200 FINGERPRINT TOUCH SENSOR IC INTEGRATED WITH NEW MOBIO HANDHELD BIOMETRIC DEVICE FROM CRYPTOLEX TRUST SYSTEMS

Fujitsu Microelectronics America, Inc. today announced that its MBF200 single-touch sensor IC has been integrated into Mobio®, a handheld biometric security device developed by Cryptolex Trust Systems, Inc. Mobio is a universal ID that replaces passwords, tokens, cards and personal identification numbers (PINs), using biometrics and cryptography to convert individual fingerprints into dynamic numbers called Biocodes. A Biocode is built using algorithms that convert biometric data from an individual's fingerprint into a random number that can be securely transmitted over any network, even if the network itself is not secure.

[http://www.fujitsu.com/us/news/pr/fma\\_20070102-1.html](http://www.fujitsu.com/us/news/pr/fma_20070102-1.html)



## MICROELECTRONICS & DISPLAY (cont.)

### LATEST TECHNOLOGY MILESTONE ESTABLISHES PATTERN FOR FUTURE HARD DISK DRIVE CAPACITY EXPANSION

Fujitsu Europe Limited today announced another prominent breakthrough in magnetic recording. Using patterned media technology, Fujitsu was able to achieve a one-dimensional array of nanohole pattern with an unprecedented 25 nanometer pitch. This dramatic new achievement was presented at the 10th Joint MMM/Intermag Conference in Baltimore, USA.

[http://www.fel.fujitsu.com/home/v3\\_press.asp?prid=550](http://www.fel.fujitsu.com/home/v3_press.asp?prid=550)

### FUJITSU DEBUTS STUNNING NEW LINE OF ADVANCED "AVIAMO" 1080P HDTV DISPLAYS AT CES 2007



Fujitsu General America, Inc. is creating a new category of ultimate-quality flat-screen home cinema with the introduction of its luxury AVIAMO line of large-screen plasma and LCD flat-panel TVs at CES 2007. The first two sets in the stunningly designed signature AVIAMO line include the 65-inch plasma model and 37-inch LCD TV model, both of which will be available at the end of the first quarter of 2007. They will be joined shortly by the 50-inch model, scheduled to ship in the second quarter 2007. All AVIAMO TVs feature 1920 by 1080 progressive "full high definition" HD resolution, and all feature an advanced IEEE 1394 (i.Link) connection, providing additional input flexibility and access to high-definition content.

[http://www.plasmavision.com/Plasma\\_PDF/2007/Fujitsu%20Aviamo%20Release%20Final.pdf](http://www.plasmavision.com/Plasma_PDF/2007/Fujitsu%20Aviamo%20Release%20Final.pdf)

### EPSON AND FUJITSU ANNOUNCE RESULTS OF JOINT PROJECT TO DEVELOP NEXT-GENERATION FRAM TECHNOLOGY

Seiko Epson Corporation ("Epson") and Fujitsu Limited today announced the results of their joint project to develop next-generation Ferroelectric Random Access Memory (FRAM) technology. Since announcing a joint development agreement in June 2005, Epson and Fujitsu have collaborated on development of next-generation technology for FRAM non-volatile memory. The joint development project was successfully completed recently and produced the anticipated results.

<http://www.fujitsu.com/global/news/pr/archives/month/2007/20070129-01.html>

### ECLIPSE AVN2210P POISED FOR SALES TO START IN NORTH AMERICA

Fujitsu Ten Ltd. today announced that the ECLIPSE AVN2210p would be available for sale in North America this SPRING 2007. With the spread of navigation devices seen on a global scale, sales of PND (Personal Navigation Device) have been increasing along with sales of factory-installed navigation integrated with entertainment systems. PNDs have seen a steady rise in sales due to their ease-of-use and convenience - being able to be used in other vehicles, going over travel routes at home, added security because they can be removed from the vehicle, affordable pricing and portability.

[http://www.fujitsu-ten.co.jp/english/release/2007/01/20070109\\_e.html](http://www.fujitsu-ten.co.jp/english/release/2007/01/20070109_e.html)



### FUJITSU AND HOPLING TECHNOLOGIES TO SHIP LINUX WIMAX BOARD PACKAGES

Fujitsu Microelectronics America, Inc., Fujitsu Microelectronics Europe and Hopling Technologies announced today that they will ship their jointly-produced Linux-based WiMAX baseband system-on-chip (SoC) reference kits to ODM customers. Hopling Technologies and Fujitsu announced in September 2006 that they would collaborate on a Linux-based Hopling Board Support Package designed to make it easier for equipment manufacturers to add innovative applications to the standards-based Fujitsu solution.

[http://www.fujitsu.com/us/news/pr/fma\\_20070117-2.html](http://www.fujitsu.com/us/news/pr/fma_20070117-2.html)



## TELECOMMUNICATION & NETWORKING

### FUJITSU TELECOMMUNICATIONS EUROPE APPOINTS MIKE MOCHIZUKI AS NEW COO

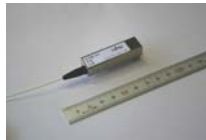
Fujitsu Telecommunications Europe Ltd announces that it has appointed Mike Mochizuki as Chief Operating Officer (COO). An existing Board member of the company, Mike Mochizuki takes up his new post in Birmingham on long-term secondment from Fujitsu Limited, where he is Senior Vice President, Marketing.



[http://www.fujitsu.com/uk/news/pr/ftel\\_20070116.html](http://www.fujitsu.com/uk/news/pr/ftel_20070116.html)

### FUJITSU RELEASES COMPACT OPTICAL TRANSCEIVERS CAPABLE OF HIGH-PERFORMANCE GPON TRANSMISSION

Fujitsu Limited and Fujitsu Laboratories Ltd. today announced the development of the world's first optical transceiver technology capable of operating across a temperature range of -40°C (-40°F) to 85°C (185°F). These devices, which can also receive burst signals widely with varying optical power, are designed for application in Gigabit Passive Optical Networking (GPON) systems that are being deployed primarily in North America to enable high speed broadband access.



<http://www.fujitsu.com/global/news/pr/archives/month/2007/20070119-01.html>

## ABOUT FUJITSU

Fujitsu is a leading provider of customer-focused IT and communications solutions for the global marketplace. Pace-setting device technologies, highly reliable computing and communications products, and a worldwide corps of systems and services experts uniquely position Fujitsu to deliver comprehensive solutions that open up infinite possibilities for its customers' success. Headquartered in Tokyo, Fujitsu Limited reported consolidated revenues of about 4.8 trillion yen (US\$40.6 billion) for the fiscal year ended March 31, 2006.

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