

Open Source software: opportunities for cost reduction

Gartner predicts 80% of all commercial software will include elements of open source technology by 2012.*



SUMMARY OF KEY FACTS

Solution

Open Source Review Service

Key deliverables

- Analysis of your current system software estate
- Identification of opportunities for adoption of Open Source products
- Report on products suitable for the organisation
- Documented recommendations for adoption
- Roadmap for implementation of identified Open Source product(s).

Benefits

On implementation of the assessment recommendations:

- Know whether Open Source is a fit for your organisation
- Potential for significant saving on software licence costs as compared to 'proprietary' products, without loss of functionality.

Client Challenge

The licence costs associated with packaged software – operating system (OS), system-management, database, middleware and end-user – are high, and an increasing burden on businesses against a tight financial backdrop.

Open Source software has the potential to offer a solution. Open Source is free to use and modify, carries little or no licence cost and the purchaser in principle pays only for distribution and support. While there have been many Open Source successes, questions have arisen concerning reliability of product support and upgrade and the suitability of Open Source products for enterprise-class use.

Fujitsu's Solution

Fujitsu can help your organisation answer these questions through our Open Source Review Service. As part of this service, we examine opportunities, and risks, for your organisation's adoption of Open Source products. These opportunities may arise on the client side, for desktop OS or office-productivity software. They may also be server-based, including database, middleware and OS. Following the review of your organisation's ICT estate, Fujitsu will present costed recommendations for adoption of specified Open Source solutions – or, depending on your organisation's circumstances, we may recommend against Open Source.

Benefits

Adoption of suitable Open Source solutions in place of 'proprietary' software products can yield major cost savings without loss of functionality. Some estimates put this saving as high as 70% of the cost of the 'proprietary' approach.

Our Approach

The review delivers, in 4 – 6 weeks, an assessment of the opportunities within your organisation for use of Open Source solutions and a set of pragmatic recommendations based on your requirements and context. As a result, you will achieve clarity on what needs to be done, what this involves and recommendations on how to begin.

Our Expertise

Fujitsu has worked for many years on Open Source both in Ireland and worldwide. We have extensive experience of a wide range of Open Source products, including Linux, MySQL, EasyCMDB, Mule, JBoss, OpenOffice and StarOffice.

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* As quoted in Gartner report G00155800 21st March 2008

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