

FUJITSU SCANNER TRADE-IN PRICING MATRIX
Effective January 1st, 2012 - March 31st, 2012
New Scanner Purchased

	ScanSnap N1800							ScanSnap fi-6010N							fi-5530C2						
	No Service	1st Year Advance Exchange, In & Post Warranty	2nd Year Advance Exchange Service	3rd Year Advance Exchange Service	1st Year Basic Service, In & Post Warranty	2nd Year Basic Service	3rd Year Basic Service	No Service	1st Year ScanCare Service, In & Post Warranty	2nd Year ScanCare Service	3rd Year ScanCare Service	1st Year Basic Service, In & Post Warranty	2nd Year Basic Service	3rd Year Basic Service	No Service	1st Year ScanCare Service, In & Post Warranty	2nd Year ScanCare Service	3rd Year ScanCare Service	1st Year Basic Service, In & Post Warranty	2nd Year Basic Service	3rd Year Basic Service
B+H Ngenuity Series																					
B+H Spectrum Series																					
B+H Truper Series																					
Canon DR-9080C/9050C														\$400	\$600	\$600	\$600	\$550	\$550	\$550	
Canon DR-7550C/7580/7080/7090														\$400	\$600	\$600	\$600	\$550	\$550	\$550	
Canon DR-X10C														\$400	\$600	\$600	\$600	\$550	\$550	\$550	
Fujitsu M3093 Series														\$400	\$600	\$600	\$600	\$550	\$550	\$550	
Fujitsu M3096 Series														\$400	\$600	\$600	\$600	\$550	\$550	\$550	
Fujitsu M3097 Series														\$400	\$600	\$600	\$600	\$550	\$550	\$550	
Fujitsu M4097 Series														\$400	\$600	\$600	\$600	\$550	\$550	\$550	
Fujitsu M3099 Series																					
Fujitsu fi-5650/fi-5750 Series																					
Fujitsu fi-4860C Series																					
Fujitsu fi-5900C																					
Fujitsu M4099/fi-4990C																					
Kodak i200 Series																					
Kodak 35xx Series																					
Kodak i4200/i4600																					
Kodak i1400 Series																					
Kodak i5200/i5600																					
Kodak i600 Series																					
Kodak i700 Series																					
Kodak i800 Series																					
Canon ScanFront Series	\$100	\$200	\$200	\$200	\$150	\$150	\$150	\$100	\$200	\$200	\$200	\$150	\$150	\$150							
HP Digital Sender	\$200	\$300	\$300	\$300	\$250	\$250	\$250	\$200	\$300	\$300	\$300	\$250	\$250	\$250							
Kodak ScanStation 100/500	\$200	\$300	\$300	\$300	\$250	\$250	\$250	\$200	\$300	\$300	\$300	\$250	\$250	\$250							

EXAMPLE: If a fi-5530C2 is purchased and the Fujitsu M3093 Series is traded in, the End User will earn \$400.

Please note: In addition to the network scanners listed, Fujitsu Computer Products of America, Inc. (FCPA) will entertain trade-in opportunities for other network devices to a fi-6010N network scanner. Please either call (888) 425-8228 or e-mail to ScannerTradeIn@us.fujitsu.com the quantity and model number of the trade-in device.

IMPORTANT NOTE: If you have a scanner that is not listed in the Trade-in Matrix and believe it should be eligible in the Trade-in program, please call your Fujitsu Inside Sales Representative. Additionally, if you would like to purchase a different Fujitsu scanner than the models above, please contact your Fujitsu Inside Sales Representative to find out if that model can be used with this program.

An approval is required for trade-ins of more than 5 units.

Fujitsu Computer Products of America, Inc. (FCPA) reserves the right to include other competitive products at their discretion. Please address specific Trade-In opportunities with your FCPA sales representative.

Please note: The pricing on this matrix indicates the rebate check amount from FCPA should your claim meet all the program requirements. Refer to the Fujitsu Scanner Trade-In Guide for part numbers and pricing on new eligible scanners and complete service offerings.

FUJITSU SCANNER TRADE-IN PRICING MATRIX
Effective January 1st, 2012 - March 31st, 2012
New Scanner Purchased

	fi-6670, fi-6670A, fi-6770 and fi-6770A							fi-6800							fi-5950						
	No Service	1st Year ScanCare Service, In & Post Warranty	2nd Year ScanCare Service	3rd Year ScanCare Service	1st Year Basic Service, In & Post Warranty	2nd Year Basic Service	3rd Year Basic Service	No Service	1st Year ScanCare Service, In & Post Warranty	2nd Year ScanCare Service	3rd Year ScanCare Service	1st Year Basic Service, In & Post Warranty	2nd Year Basic Service	3rd Year Basic Service	No Service	1st Year ScanCare Service, In & Post Warranty	2nd Year ScanCare Service	3rd Year ScanCare Service	1st Year Basic Service, In & Post Warranty	2nd Year Basic Service	3rd Year Basic Service
B+H Ngenuity Series	\$500	\$900	\$900	\$900	\$750	\$750	\$750	\$2,000	\$2,500	\$2,500	\$2,500	\$2,200	\$2,200	\$2,200	\$2,000	\$2,500	\$2,500	\$2,500	\$2,200	\$2,200	\$2,200
B+H Spectrum Series	\$500	\$900	\$900	\$900	\$750	\$750	\$750	\$2,000	\$2,500	\$2,500	\$2,500	\$2,200	\$2,200	\$2,200	\$2,000	\$2,500	\$2,500	\$2,500	\$2,200	\$2,200	\$2,200
B+H Truper Series	\$500	\$900	\$900	\$900	\$750	\$750	\$750	\$2,000	\$2,500	\$2,500	\$2,500	\$2,200	\$2,200	\$2,200	\$2,000	\$2,500	\$2,500	\$2,500	\$2,200	\$2,200	\$2,200
Canon DR-9080C/9050C	\$500	\$900	\$900	\$900	\$750	\$750	\$750	\$1,000	\$1,500	\$1,500	\$1,500	\$1,200	\$1,200	\$1,200	\$1,000	\$1,500	\$1,500	\$1,500	\$1,200	\$1,200	\$1,200
Canon DR-7550C/7580/7080/7090	\$500	\$900	\$900	\$900	\$750	\$750	\$750	\$1,000	\$1,500	\$1,500	\$1,500	\$1,200	\$1,200	\$1,200	\$1,000	\$1,500	\$1,500	\$1,500	\$1,200	\$1,200	\$1,200
Canon DR-X10C	\$500	\$900	\$900	\$900	\$750	\$750	\$750	\$1,000	\$1,500	\$1,500	\$1,500	\$1,200	\$1,200	\$1,200	\$1,000	\$1,500	\$1,500	\$1,500	\$1,200	\$1,200	\$1,200
Fujitsu M3093 Series	\$500	\$900	\$900	\$900	\$750	\$750	\$750	\$1,000	\$1,500	\$1,500	\$1,500	\$1,200	\$1,200	\$1,200	\$1,000	\$1,500	\$1,500	\$1,500	\$1,200	\$1,200	\$1,200
Fujitsu M3096 Series	\$500	\$900	\$900	\$900	\$750	\$750	\$750	\$1,000	\$1,500	\$1,500	\$1,500	\$1,200	\$1,200	\$1,200	\$1,000	\$1,500	\$1,500	\$1,500	\$1,200	\$1,200	\$1,200
Fujitsu M3097 Series	\$500	\$900	\$900	\$900	\$750	\$750	\$750	\$1,000	\$1,500	\$1,500	\$1,500	\$1,200	\$1,200	\$1,200	\$1,000	\$1,500	\$1,500	\$1,500	\$1,200	\$1,200	\$1,200
Fujitsu M4097 Series	\$500	\$900	\$900	\$900	\$750	\$750	\$750	\$1,000	\$1,500	\$1,500	\$1,500	\$1,200	\$1,200	\$1,200	\$1,000	\$1,500	\$1,500	\$1,500	\$1,200	\$1,200	\$1,200
Fujitsu M3099 Series	\$500	\$900	\$900	\$900	\$750	\$750	\$750	\$2,000	\$2,500	\$2,500	\$2,500	\$2,200	\$2,200	\$2,200	\$2,000	\$2,500	\$2,500	\$2,500	\$2,200	\$2,200	\$2,200
Fujitsu fi-5650/fi-5750 Series	\$500	\$900	\$900	\$900	\$750	\$750	\$750	\$1,000	\$1,500	\$1,500	\$1,500	\$1,200	\$1,200	\$1,200	\$1,000	\$1,500	\$1,500	\$1,500	\$1,200	\$1,200	\$1,200
Fujitsu fi-4860C Series	\$500	\$900	\$900	\$900	\$750	\$750	\$750	\$2,000	\$2,500	\$2,500	\$2,500	\$2,200	\$2,200	\$2,200	\$2,000	\$2,500	\$2,500	\$2,500	\$2,200	\$2,200	\$2,200
Fujitsu fi-5900C	\$500	\$900	\$900	\$900	\$750	\$750	\$750	\$2,000	\$2,500	\$2,500	\$2,500	\$2,200	\$2,200	\$2,200	\$2,000	\$2,500	\$2,500	\$2,500	\$2,200	\$2,200	\$2,200
Fujitsu M4099/fi-4990C	\$500	\$900	\$900	\$900	\$750	\$750	\$750	\$2,000	\$2,500	\$2,500	\$2,500	\$2,200	\$2,200	\$2,200	\$2,000	\$2,500	\$2,500	\$2,500	\$2,200	\$2,200	\$2,200
Kodak i200 Series	\$500	\$900	\$900	\$900	\$750	\$750	\$750	\$1,000	\$1,500	\$1,500	\$1,500	\$1,200	\$1,200	\$1,200	\$1,000	\$1,500	\$1,500	\$1,500	\$1,200	\$1,200	\$1,200
Kodak 35xx Series	\$500	\$900	\$900	\$900	\$750	\$750	\$750	\$2,000	\$2,500	\$2,500	\$2,500	\$2,200	\$2,200	\$2,200	\$2,000	\$2,500	\$2,500	\$2,500	\$2,200	\$2,200	\$2,200
Kodak i4200/i4600	\$500	\$900	\$900	\$900	\$750	\$750	\$750	\$2,000	\$2,500	\$2,500	\$2,500	\$2,200	\$2,200	\$2,200	\$2,000	\$2,500	\$2,500	\$2,500	\$2,200	\$2,200	\$2,200
Kodak i1400 Series	\$500	\$900	\$900	\$900	\$750	\$750	\$750	\$2,000	\$2,500	\$2,500	\$2,500	\$2,200	\$2,200	\$2,200	\$2,000	\$2,500	\$2,500	\$2,500	\$2,200	\$2,200	\$2,200
Kodak i5200/i5600	\$500	\$900	\$900	\$900	\$750	\$750	\$750	\$2,000	\$2,500	\$2,500	\$2,500	\$2,200	\$2,200	\$2,200	\$2,000	\$2,500	\$2,500	\$2,500	\$2,200	\$2,200	\$2,200
Kodak i600 Series	\$500	\$900	\$900	\$900	\$750	\$750	\$750	\$2,000	\$2,500	\$2,500	\$2,500	\$2,200	\$2,200	\$2,200	\$2,000	\$2,500	\$2,500	\$2,500	\$2,200	\$2,200	\$2,200
Kodak i700 Series	\$500	\$900	\$900	\$900	\$750	\$750	\$750	\$2,000	\$2,500	\$2,500	\$2,500	\$2,200	\$2,200	\$2,200	\$2,000	\$2,500	\$2,500	\$2,500	\$2,200	\$2,200	\$2,200
Kodak i800 Series	\$500	\$900	\$900	\$900	\$750	\$750	\$750	\$3,000	\$3,500	\$3,500	\$3,500	\$3,200	\$3,200	\$3,200	\$3,000	\$3,500	\$3,500	\$3,500	\$3,200	\$3,200	\$3,200
Canon ScanFront Series																					
HP Digital Sender																					
Kodak ScanStation 100/500																					

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