



G L O V I A . C O M

Solutions for Your Business

Your needs have grown much more complex and urgent. You need to share information with customers and suppliers, to automate business processes, to synchronize your supply chain and to analyze your business performance.

Flexible, Open and Integrated

glovia.com is flexible, so you can add functionality as your needs grow. glovia.com is open, so it is easy to link your systems and communicate with customers and suppliers.

glovia.com is integrated, so you can manage all of your operations with one solution.

Global Capabilities

You can deploy glovia.com strategically to manage an entire global business, or tactically to run a division, business unit, or stand-alone company. Whether you are a division of a larger company or a smaller, growing manufacturer, you may have customers, suppliers and plants around the world. Our solution is ready. glovia.com supports multiple languages, currencies, and complex business structures.

Delivers Lasting Value

glovia.com eliminates costs, boosts productivity, improves responsiveness, and increases customer service so you get the most out of your investment. We can implement our solution in weeks, not months, providing immediate benefits and one of the lowest total costs of ownership in the industry.

Supports Your Evolving Needs

With glovia.com, we strengthened our collaboration capabilities and brought you closer to your customers and suppliers. We increased our integration technology to link

disparate systems and automate processes. We expanded our supply chain functionality enabling you to fulfill orders intelligently. We enhanced our analytical tools so you can measure and fine-tune your business.

A Long Term Partner

While our name has changed over the years, our dedication to our customers has not. Glovia is part of Fujitsu, the \$38+ billion global technology leader and world's 3rd largest

IT provider, and we continue to invest heavily in our solution so that we can best meet your needs today, tomorrow—and years from now.

*Glovia International's
extended ERP suite,
glovia.com,
helps you to do all
of this and more.*



DESIGN

Product Management

glovia.com manages engineering processes to streamline production and materials planning.

- Configurator
- Costing
- Engineering
- Engineering Change
- Estimating
- Tool & Gauge Management

SELL

Customer Relationship Management

glovia.com helps streamline and improve customer-facing business processes.

- Bid Process Management
- Contact & Opportunity Management
- Contract Management
- Customer Releasing
- Customer Self-Service
- Forecasting
- Sales Orders
- Sales Quotes

PLAN

Supply Chain Management

glovia.com improves demand visibility, synchronizes supply and demand, and optimizes resources.

- Factory Planning
- Supply Chain Planning

SOURCE

Supplier Management

glovia.com helps manufacturers manage their suppliers and streamline procurement processes.

- Contract Purchasing
- Material Supply
- Procurement
- Purchase Orders
- Supplier Releasing
- Vendor Quotes

MAKE

Manufacturing

glovia.com helps manage inventory, materials, personnel and work orders.

- Advanced Capacity Planning
- Inventory
- Kanban
- Master Production Scheduling
- Material Requirements Planning
- Physical Inventory
- Repetitive Manufacturing
- Seiban
- Shop Floor Control
- Shop Floor Data Collection
- Time & Attendance
- Work Orders

glovia.com

Glovia International's extended ERP suite, glovia.com, is a comprehensive, fully integrated solution that manages the entire product lifecycle — from design, manufacturing and fulfillment to installation, service and support. glovia.com supports a wide range of manufacturing styles from "to order" to high volume as well as the needs of the automotive and electronics industries.



Extend Your Enterprise

The glovia.com XML-based collaboration platform allows manufacturers to communicate and automate processes internally as well as with their customers and suppliers. glovia.com is fully compliant with RosettaNet, OAIG, ebXML, SWAP, J2EE, and CORBA standards, and provides workflow, messaging, and transaction automation capabilities based on Fujitsu's powerful Interstage solution.

Intelligent Supply Chain Management

glovia.com features intelligent order fulfillment capabilities enabling companies to fulfill customer orders quickly, not just plan for them. The solution provides improved visibility into customer demand, synchronizes supply with demand, and optimizes the shipment of finished goods.

COLLABORATION & INTEGRATION

Collaboration & Integration

glovia.com enables companies to communicate and to share information with customers and suppliers.

- Application Adapters
- Electronic Data Interchange (EDI)
- External Interface Facility
- Interstage Application Server
- Interstage CollaborationRing
- Interstage Portalworks
- XML Framework
- XML Transaction Sets

MANAGE

Projects

glovia.com manages material-based, service-only, and service-plus-material projects.

- Program Cost Accounting
- Project Accounting
- Project Definition
- Project Management Interface
- Project Resource Planning

Business Intelligence

Powerful glovia.com reporting and analytics tools strengthen business performance.

- ActionDESK
- Publisher
- Cognos Impromptu
- Cognos Impromptu Web Reports
- Cognos PowerPlay
- Cognos Metrics Manager
- Cognos NoticeCast
- Cognos Visualizer

FINANCE

Financials

Comprehensive glovia.com financial accounting tools help companies manage their global operations.

- Accounts Payable
- Accounts Receivable
- Billing
- Cash Management
- Cognos Consolidation
- Financial Integration Management
- General Ledger

SERVICE

Customer Relationship Management

glovia.com manages all post-sale customer interactions including installation and service.

- Field Service
- Installation Management
- Service & Repair
- Service Orders

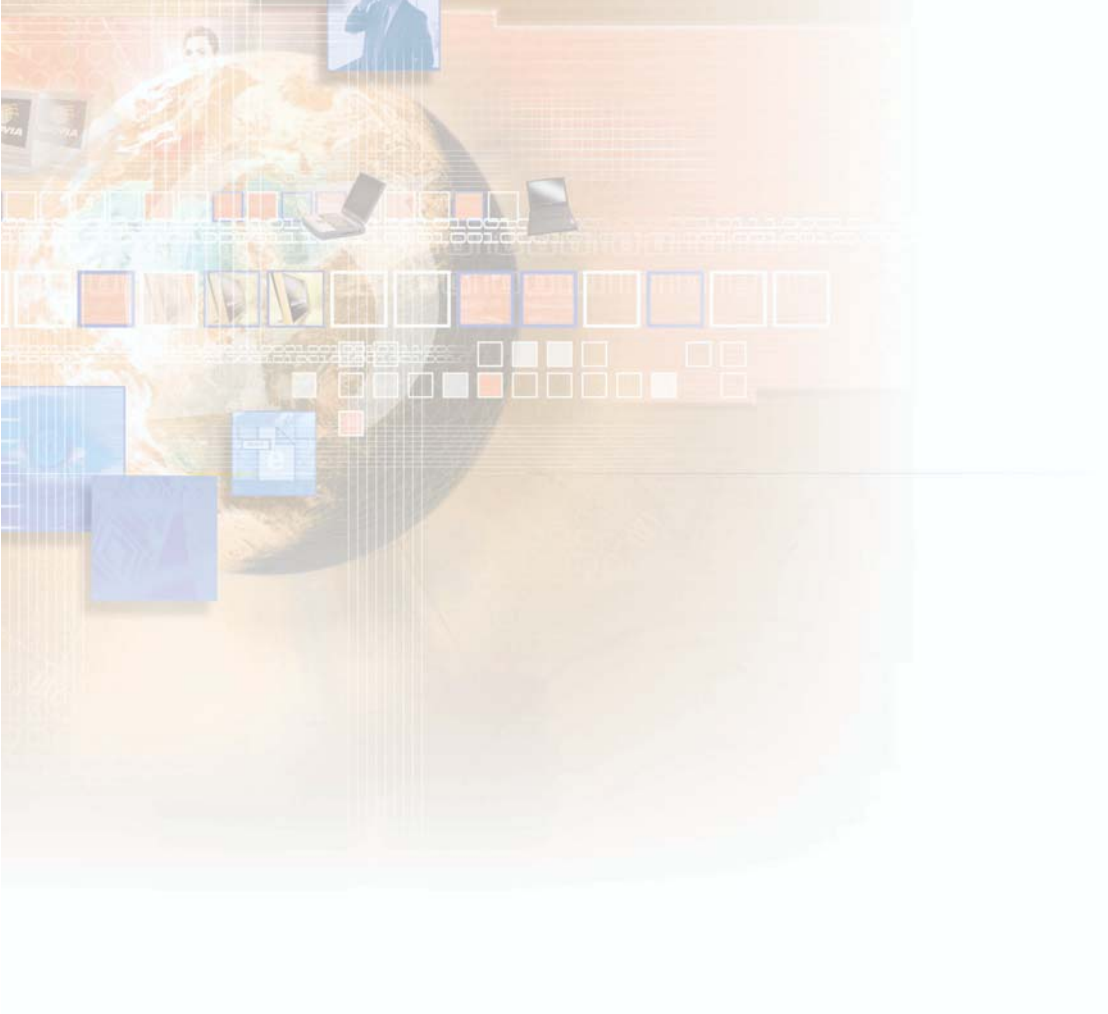
FULLFILL

Supply Chain Management

glovia.com facilitates intelligent fulfillment strategies to meet demand and maximize profit.

- Order Management





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