

Virtualising SAP **INFRASTRUCTURE**

Improve business continuity, reduce operational costs and ensure faster and safer upgrades of your SAP systems with VMware virtualised infrastructure.



It's no secret that traditional SAP deployments can lead to "server sprawl".

The inherent nature of SAP mission-critical systems means that skimping on infrastructure and risking performance issues or even downtime is simply unacceptable. Couple the need for performance and reliability with SAP's tiered architecture and the typical provisioning of separate systems for development, test, quality assurance and production, and it is not uncommon to see server footprints in the 10's or even 100's.

Typically many of these dedicated physical systems are under-utilised much of the time. Adding more servers for more applications represents a significant cost burden to an organisation – and contributes to its carbon footprint. With the hardware outlay, ongoing maintenance and need for more floor space and cooling, we are fast approaching the day when the annual cost of powering a server will be more than the cost of buying it in the first place.

What can organisations do to reduce costs without reducing performance and reliability? The shift to a virtualised infrastructure gives you all the benefits of a no-compromise SAP deployment – and all the added benefits of efficient, cost-effective, flexible resource utilisation in a scalable, easy to administer solution.

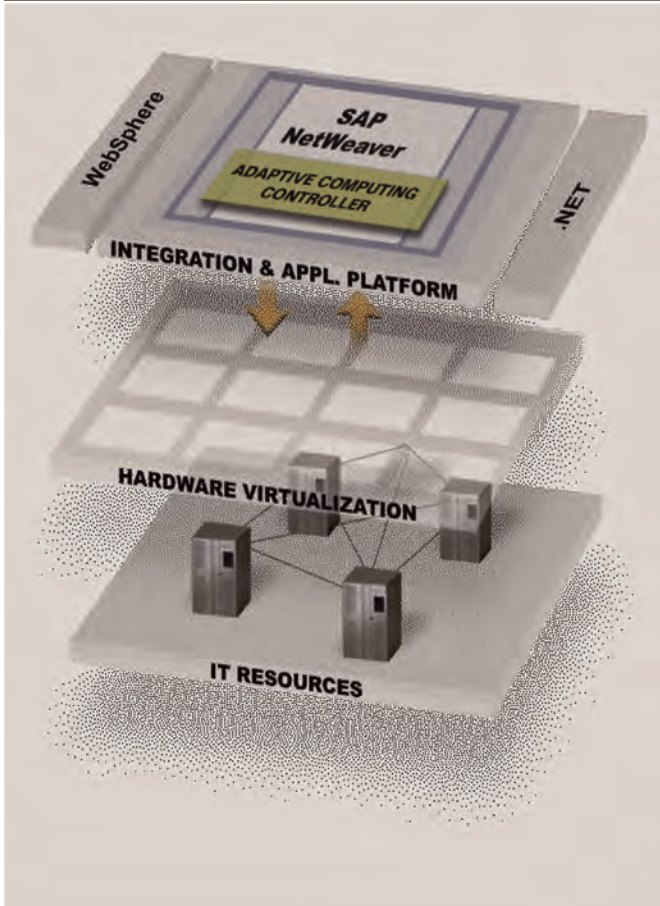
Virtualisation makes it possible to increase server utilisation and service delivery, and reduce total IT and carbon footprints, while lowering costs.

Virtualising SAP infrastructure allows an organisation to:

- Optimise data centre resources
- Reduce operational costs
- Reduce carbon emissions
- Ease SAP upgrades
- Increase the speed of new deployments
- Enable platform migration
- Improve SLA performance
- Deliver better service to the business

SAP solutions are the heartbeat of many businesses, providing rich business functionality and reliable processes. VMware virtualisation is the silver bullet for infrastructure constraints and drives tangible benefits for both the business and the IT organisation.

ANY SAP SERVICE - ANY TIME - ANY SERVER



Why Fujitsu?

Fujitsu already has one of the largest and most experienced SAP practices in Australia. Together with our VMware capability, we are already running and supporting SAP applications on virtual infrastructures all over Australia and New Zealand.

Fujitsu can provide an end-to-end offering including the SAP application layer, database, operating system, virtualisation layer, compute, storage and network resources, and data centre. Our breadth of experience means we recognise the issues and complexities associated with implementing SAP on a virtual platform – and how to best address them. From understanding the recommendations of database vendors to implementing the changed SAP monitoring requirements, Fujitsu will work with your organisation to deliver an optimum solution that meets your business needs, giving you the peace of mind that it is delivered by an experienced partner.

Fujitsu is an SAP Global Partner and a VMware Enterprise Solution Provider. We have a competency centre at the SAP headquarters in Germany. We delivered the first worldwide compliant offering integrating physical and virtual machines for SAP. And, together with VMware and SAP, we continue to work as partners to bring the benefits of SAP Adaptive Computing to our customers.

Increasingly, SAP clients are choosing to rein in server sprawl and leverage the benefits of a VMware infrastructure. With Fujitsu's proven experience and knowledge in both SAP and VMware implementations, you can too.



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