

# Move on from the mainframe | Progression from Fujitsu

Your mainframe is holding you back. The day will come when you can no longer delay the migration of your ageing mission-critical mainframe systems. It is expensive to run and skills to support are scarce. In order to meet your escalating business demands and reduce costs, modernisation will become imperative. It is time to act.

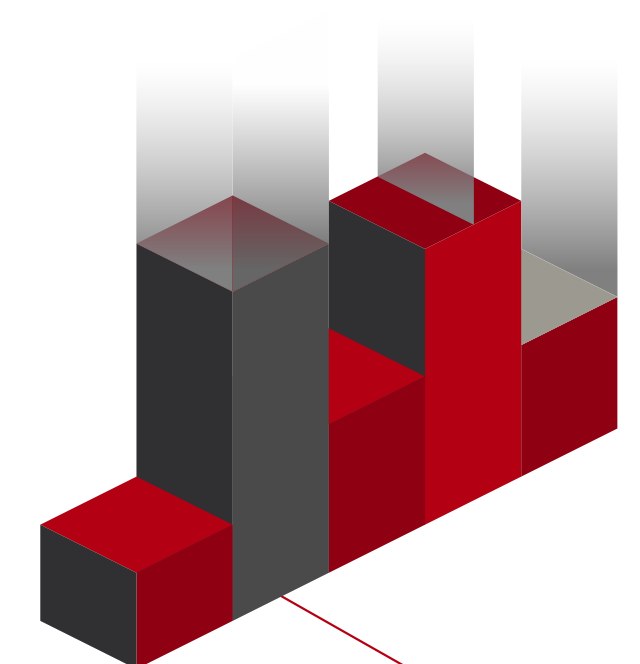
## Would you like to:

- 1) Reduce total cost of ownership by at least 50%?
- 2) Enable digital transformation allowing your organisation to operate with greater agility?
- 3) Remove dependency on expensive, ageing skill sets?

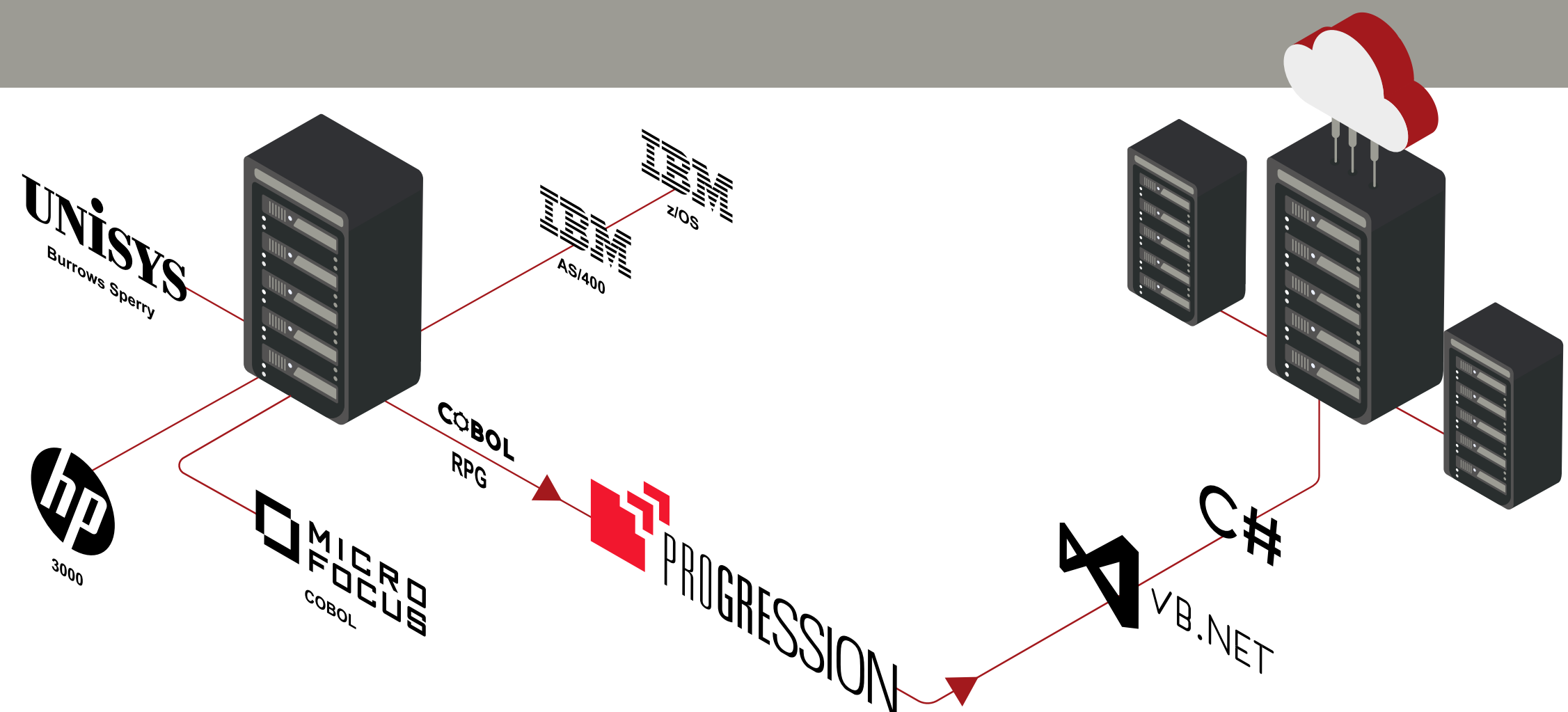
## So what is the Progression approach?

With the Progression automated tool suite, legacy applications developed with languages such as COBOL, RPG, and Transact can be easily modernised to a newer platform such as Microsoft .NET using languages including VB.NET or C#.

Most importantly, once the modernisation is complete you own the source code, so you can maintain your organisation's internal repairs and provide immediate solutions going forward.

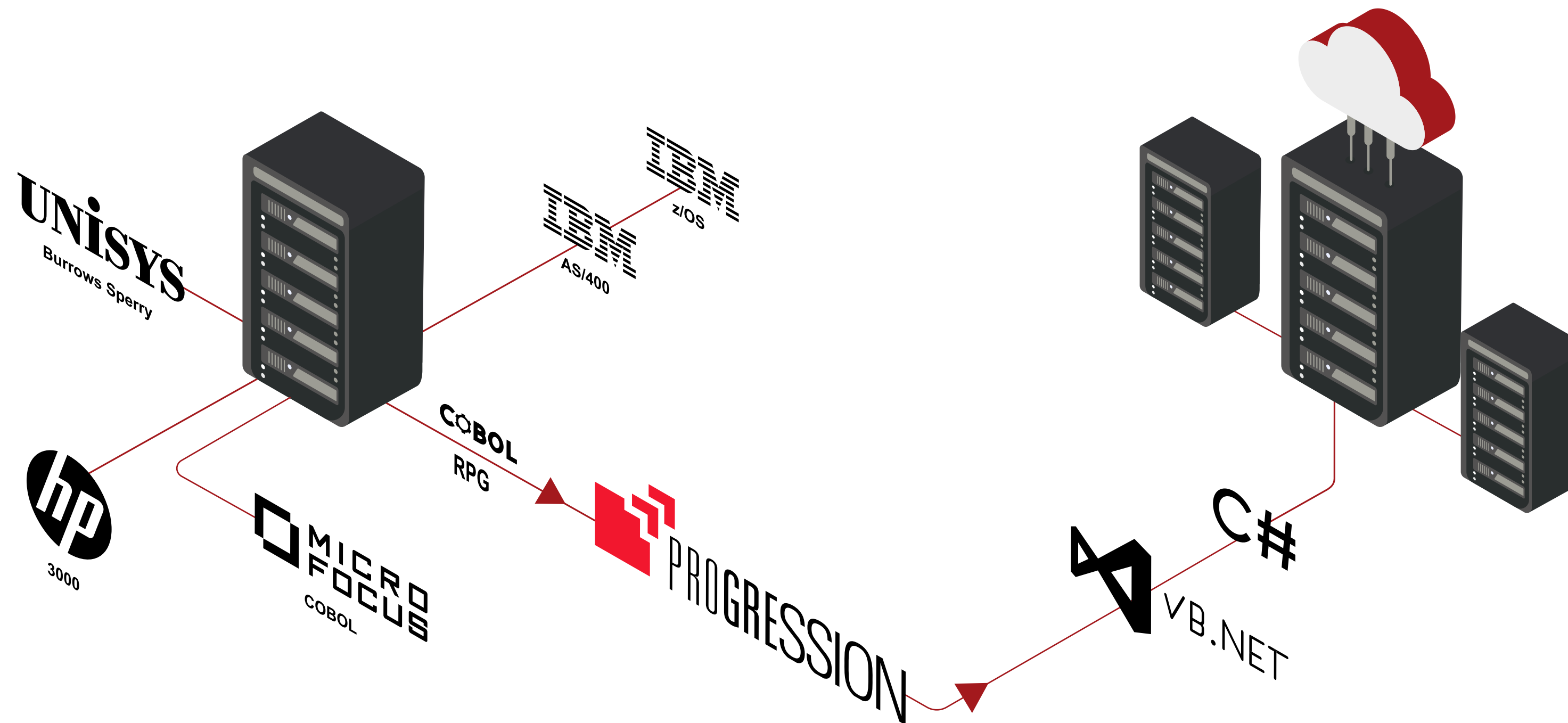


The Progression Solution consists of a mix of software and hardware designed specifically for you to modernise and revitalise your valuable systems and assets.



# The Progression Approach

With the Progression automated tool suite, legacy applications developed with languages such as COBOL, RPG, and Transact can be easily modernised to a newer platform such as Microsoft.Net using languages including VB.net or C#.



**What about your critical processes depending on the mainframe?**

A simple pricing model will help you create the business case. Fujitsu can help with that and to mitigate the risk of migration we can even manage the cross-over period where the new system and old system run in parallel... so there's no risk of jeopardising your critical processes.

**"Progression from Fujitsu service is designed specifically for you to modernise and revitalise your valuable systems of assets."**

Pierre Audoin Consultants (PAC)

# What does this mean for your business?

- Fast ROI
- Removes dead and dying technology
- End-to-end approach: From consultancy to modernisation, testing, delivery and ongoing services
- You own the source code, so there are no limitations for you to develop new solutions
- User Interface enhancements are possible
- Opportunity to simplify application portfolio
- No runtime license fees
- Aids compliance and legislation

## In summary

It's time to move on from the mainframe to digitise and keep up with your competitors. Progression from Fujitsu is an easy, cost-effective, proven way of making it possible, whilst drastically cutting your costs.

For more information go to -  
[uk.fujitsu.com/progression](http://uk.fujitsu.com/progression)

## And... we have done this before

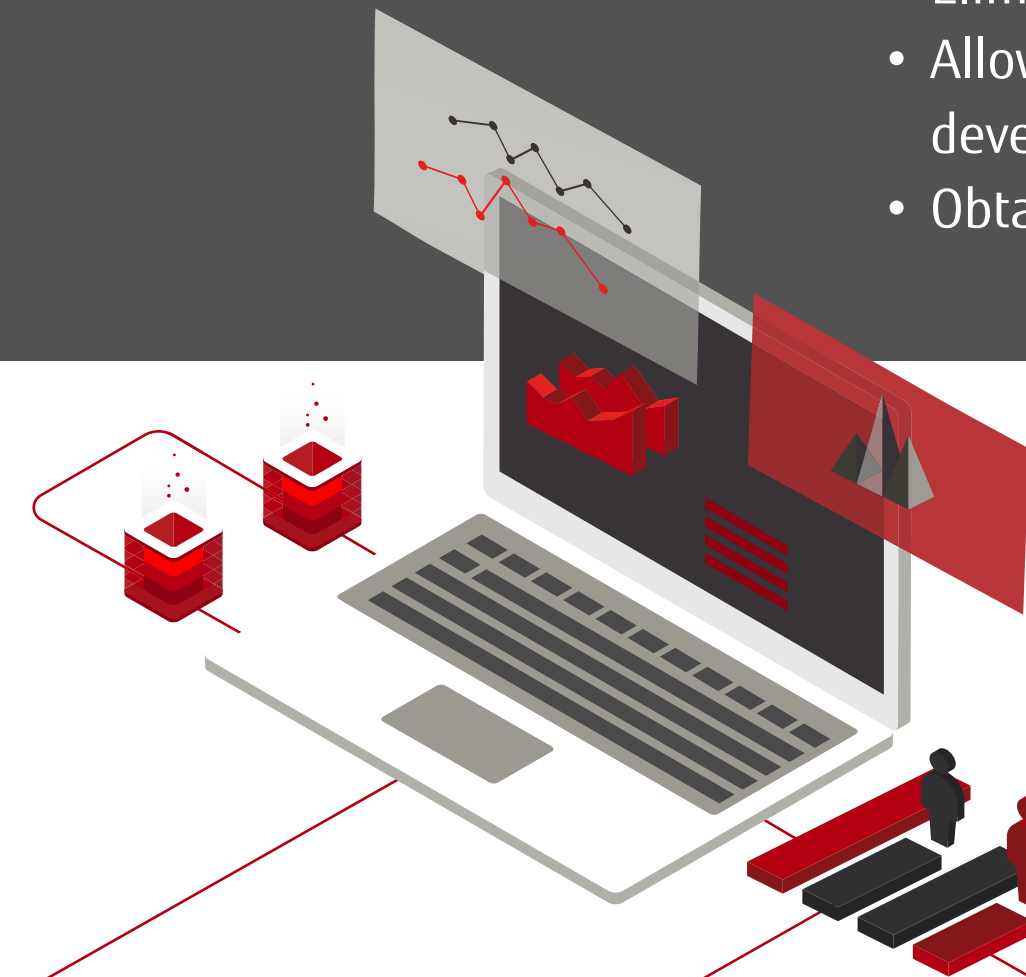
### Case Studies

The County of San Diego

The Washington State Department of Licensing: WADOL

### Business Outcomes

- A two-year project from contracting to production
- Significant reduction in the cost of ownership
- Improved quality and system stability
- Enhanced application security via Active Directory
- User experience close to identical after migration
- Reduced TCO by over \$1 million USD per year
- Avoided a \$500k USD upgrade to Unisys mainframe to support ASCII
- Eliminated dependence on Unisys skills and contract staff
- Allowed new and existing staff to enhance applications using modern development tools (e.g. C#, Visual Studio)
- Obtained significant staff productivity gains (technical and LoB)



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