

Fact Sheet

The Fujitsu Oracle Conference Room Pilot and Development as a Service (FOPS) – get your project team started immediately

FOPS delivers the complete Oracle Vision Demo preloaded on the Fujitsu Global Cloud, enabling a rapid start to your Oracle project – without waiting for hardware to arrive.

Challenges

Getting new Oracle projects off to a fast start can be a challenge, especially when you have to wait for new hardware systems to be ordered and set-up before you can begin detailed design work with business users.

For example, when you're implementing a large Oracle application, such as ERP or Financials, etc, you typically need to perform a conference room pilot. This is the time to get your business and IT teams together to review your deployment options and decide what you want your applications to look like. Done well, the pilot provides a safe environment that allows you to ask questions and explore; it is a great opportunity to document user processes, define options, look-and-feel, etc.

Thus, the pilot can give everyone confidence that your project will succeed. Unfortunately, you'll probably have to wait for the infrastructure to arrive before you can get the pilot started, so how can you shorten project implementation time?

How we can help

FOPS provides immediate access to all the capabilities of Oracle Vision Demo, allowing your project team to get an immediate start on the conference room pilot – they won't have to wait weeks for the hardware to arrive and software to be installed before they can get started. Shortening the time it takes to get your conference room pilot started means you can get real value from your new Oracle purchase much sooner.

By having the whole Oracle Vision Demo preloaded on a secure Fujitsu cloud, your project team can immediately explore and experiment with all the various software deployment options, look-and-feel and business processes, and kick-start project development.

Benefits

- Start projects sooner
- Enhance project outcomes
- Reduce risk
- Get better end user buy-in

What we offer

FOPS is an innovative cloud-based offering that complements existing Oracle Application Managed Services from Fujitsu. Oracle Vision Demo works exactly the same as if it were running on hardware at your premises; instead, it is running on the secure Fujitsu Global Cloud.

Key features include:

- Provided as an option to Fujitsu Oracle Application Managed Services
- Simple, easy-to-use, with no long term commitment
- Ready for an immediate start
- No licenses required



The Problems

- You've just purchased new Oracle® software but now business users must decide how they really want it to work
- Business users typically perform a series of Conference Room Pilot projects to make sure they get exactly the services they need, the way they want to see them
- But you want to reap the benefits of your new Oracle software as soon as possible – any delay in implementation is costly
- You need to start as soon as possible – waiting for a new infrastructure to be set-up takes far too long

How it Works

The Fujitsu Oracle Center of Excellence (COE) can quickly provision this cloud-based offering for a new customer and will provide unique log-in credentials for the project team.

Minor monthly costs for the virtual machines (VM's) and storage used for FOPS are bundled with Fujitsu Application Managed Services; they are not billed to you as separate line items. FOPS can be used for development purposes as long as you wish; however, once you terminate FOPS, all your test data is permanently removed.

Contact the Fujitsu Oracle COE team to get started.

Why Fujitsu

Fujitsu provides a full array of managed application and infrastructure solutions, and is your trusted partner for making Oracle managed services simple. We are arguably the most global vendor, with leadership market share in Europe, Asia, and North America. With more than 175,000 employees worldwide in over 80 countries speaking 29 languages.

Fujitsu can deliver unique value to global clients by helping them standardize global delivery, operations, and support. At the same time, we have the local presence and understanding to do business with clients who have regionally diverse languages and cultures. Fujitsu leverages best-of-breed infrastructure solutions to reduce risk, complexity, and cost.

About Fujitsu America

Fujitsu America, Inc., is a leading ICT solutions provider for organizations in the U.S., Canada and the Caribbean. Fujitsu enables clients to meet their business objectives through integrated offerings and solutions, including consulting, systems integration, managed services, outsourcing and cloud services for infrastructure, platforms and applications; data center and field services; and server, storage, software and mobile/tablet technologies.

For more information, please visit: <http://solutions.us.fujitsu.com/> and <http://twitter.com/fujitsuamerica>

Fujitsu IT solutions

You can look to Fujitsu for a complete suite of Business IT solutions

Sustainability

Fujitsu sustainability offerings seek to align IT strategy with your corporate goals for social responsibility, while improving the efficiency of IT assets. We have reduced power consumption in customer data centers by an average of 30%.

Performance Management

Our Performance Management/Lean offering focuses on maximizing the added value delivered by your operations and processes. Our skilled professionals work closely with you to minimize inefficiencies and optimize resource utilization. We cover the Retail, Manufacturing and Service Industries.

Cloud Advisory Services

Our Explore and Advise cloud advisory services are designed to help you quickly explore and assess how the cloud can impact your business, understand the various cloud options open to you, measure the potential benefits, and minimize risk. As a result, you can define a suitable cloud strategy.

More information

For more information, please visit:
<http://solutions.us.fujitsu.com/>

For more information on sustainability, please visit:

<http://solutions.us.fujitsu.com/www/content/services/business/sustainability/index.php>

For more information about cloud Advisory Services, please visit:

<http://solutions.us.fujitsu.com/www/content/services/cloud/index.php>

For more information on other Oracle services, please visit:

<http://www.fujitsu.com/us/services/consulting/svcs/oracle.html>

Fujitsu green policy innovation

Fujitsu Green Policy Innovation is our worldwide project for reducing burdens on the environment. Using our global know-how, we aim to resolve issues of environmental energy efficiency through IT. Please find further information at:

www.fujitsu.com/global/about/environment/



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